



**SAVE AS YOU DIAL**  
UP TO £15 OF  
FREE CALLS  
WITH AT&T  
TOKEN 3  
PAGE 18

**STAR NAME IN  
SCHOOL LINE-UP**  
Young Ardiles  
helps his team  
to victory  
PAGE 42

**FIRKINS AND  
FORTUNE**  
Rise of the  
theme pub  
millionaires  
PAGE 29

**NIGELLA  
LAWSON**  
The Bhuttos  
and families  
at war  
PAGE 15

Ranks broken as Clarke is attacked

## Major fights to restore unity on EU

By Jill Sherman, Andrew Pierce and Philip Webster

JOHN MAJOR was desperately struggling to prevent Cabinet unity disintegrating last night after a Foreign Office Minister, in an astonishing breach of government rules, publicly attacked Kenneth Clarke over his stance on a European single currency.

The Prime Minister launched a damage-limitation exercise after Sir Nicholas Bonsor, a Tory MP, accused the Chancellor of straying from government policy in his statement on Sunday that it would be "pathetic" for Britain to dither over entry to a single currency and then try to join at a later stage.

Sir Nicholas's open breach of the creed of collective responsibility, which prevents ministers criticising each other in public, left the Government looking dangerously close to open warfare.

Mr Major contacted Mr Clarke in Bermuda yesterday afternoon to agree a course of action which would prevent the row escalating. Mr Clarke is attending a Commonwealth finance ministers' meeting.

Malcolm Rifkind, the Foreign Secretary, was also contacted by his department in New York, where he was addressing the United Nations General Assembly. Two hours later Downing Street and the Foreign Office made clear that the Government's policy on a single currency had not changed, a point which Michael Heseltine emphasised later.

"There will be no change."



Bonsor: "accepts he made a mistake"

he said. "The Prime Minister has made that quite clear."

Mr Major, whose exasperation with Mr Clarke had been made plain by confidants on Monday, had to rein in Sir Nicholas to dispel the view that his attack had Downing Street's endorsement.

Sir Nicholas told BBC Radio's *World at One* that Mr Clarke's comments had undermined attempts to restore party unity. "I don't think it was helped by Kenneth Clarke's comments," he said. "I think he will be out of line with the view of the vast majority of the party and I think it is out of line with what the Government policy has been."

By mid-afternoon Downing Street and the Foreign Office were saying that Sir Nicholas had misunderstood press reports of the Chancellor's comments and would be saying nothing further. They emphasised that Sir Nicholas had been expressing a "personal opinion" and had now "accepted he made a mistake".

Downing Street also made clear that Sir Nicholas had been reprimanded for failing to inform either the Foreign Office or Conservative Central Office about the interview "so that he could clear policy lines". But it was indicated that there would be no further disciplinary action. "We do not anticipate resignations," one official said.

Downing Street's later claim that Mr Clarke had not gone beyond the Cabinet line on the single currency marked an attempt to draw a line under the affair.

"The Prime Minister has made it clear that all must adhere fully to the position agreed by Cabinet," a Downing Street source said. "The Chancellor fully supports this policy and believes his views have been misrepresented. Many issues of importance to the UK remain to be resolved. These will affect the UK whether we are in a single currency or not and it is right that Britain should play its full role in the negotiations."

But Downing Street's attempts to smooth over the row were unconvincing, given the clear assertions by Mr Major's associates that day before that Mr Clarke had breached the Cabinet compromise.

Ministers and MPs who heard Mr Clarke's statement on radio concluded without waiting for press reports that he had pushed the Cabinet line.

Continued on page 2, col 4

Letters, page 17



Diana, Princess of Wales, at breakfast in the White House yesterday with Hillary Clinton and Katharine Graham

## Princess takes some heat off First Lady

FROM TOM RHODES  
IN WASHINGTON

DIANA, Princess of Wales, brought a distinctive British dazzle to Washington last night and provided a shield for Hillary Clinton as America's First Lady faced further damaging claims.

On her first foreign visit since her divorce, the Princess, dressed in the chocolate brown of the season, met Mrs Clinton at the White House just as another embarrassing report was made public about her alleged ties to fraudulent deals in Arkansas.

Last night the Princess was acting as honorary chairman of a Washington gala dinner and fashion sale at the National Building Museum to raise

millions of dollars for breast cancer research. The guest list included designers, haunting the dowdy American capital with their graceful New York styles, and some of Washington's most powerful, including General Colin Powell and Elizabeth Dole.

But first the Princess met Mrs Clinton. They chatted in the Blue Room before the Princess, accompanied by Anna Wintour, the British-born editor of *American Vogue*, Katharine Graham, the former publisher of *The Washington Post*, and the designer Ralph Lauren, went to the East Room for breakfast.

Mrs Clinton, clearly buoyed by the opportunity visit of the Princess, emerged later to congratulate what she described as the latest

British invasion of America, a charity fashion extravaganza: "I was thinking as I met her [the Princess] that this is one of the nicest British invasions of the White House. Another one, as some of you may remember from history, burnt this place down."

Mrs Clinton added: "This is a woman who has worked for the homeless, for AIDS, cancer, leprosy and other health issues. I am so pleased she is lending her support to this continuing fight against breast cancer."

The Princess picked at a breakfast of layered peaches and raspberries, a napoleon of herbed eggs, roast tomatoes and Maryland crabs and appeared to be conversing easily with her neighbours, the First Lady and Ms

Wintour. It was an opportunity for the Princess to protect her hostess from the glare of publicity that she herself had suffered during their only previous meeting in Washington, two years ago. At that time the Princess used the American capital as a bolt-hole after disclosures about the Prince of Wales's affair with Camilla Parker Bowles.

Her breakfast was followed by a lunch at the British Embassy, hosted by Sir John Kerr, the Ambassador, whose guests included at least one of the most eligible bachelors in Washington and a senior Clinton political aide, George Stephanopoulos.

Bank officials misled, page 11  
Alan Coren, page 16

### Tougher test for L-drivers

The pass mark for the new written section of the driving test has been raised because learners are finding it too easy. From October 1 candidates will have to answer 30 out of 35 questions correctly instead of the current 26. About 85 per cent of those sitting the test, which was introduced in July, are passing.

### Britain moves back into black

Britain's balance of payments with the rest of the world went back into the black in the second quarter of 1996, according to figures out yesterday. Economic growth was revised upwards for the second quarter. Meanwhile, America left its interest rates unchanged, a surprise to markets. Page 25

## IRA man may have been unarmed

By Michael Horsnell, Bill Frost, Stewart Tandler and David Charter

THE IRA suspect Diarmuid O'Neill may not have been armed when he was shot dead by police during an anti-terrorist raid on Monday.

Scotland Yard sources said yesterday that a marksman had opened fire, fearing that he was about to be fired on. But police were still searching for a weapon yesterday.

O'Neill was killed in one of a series of raids which uncovered a massive arms cache and led to the arrest of five people — including O'Neill's younger brother, Shane. Intelligence reports had suggested that a serious IRA attack was only hours away and officers had been warned that they might face armed opposition. Scotland Yard refused to say yesterday whether a gun was found with O'Neill.

The Police Complaints Au-

thority is investigating the death and an inquest will be held. Shane O'Neill and the other four men being held under the Prevention of Terrorism Act were meanwhile being questioned in the secure



Diarmuid O'Neill photograph by ITN

unit at Paddington Green police station. Diarmuid O'Neill, 27, was shot when police broke into a guest-house in Glenelgh Road, Hammersmith, while his brother was arrested at the home they shared with their sister, Siobhain, in Averill Street, Fulham.

Their parents, Eoghan and Theresa O'Neill, had settled in Hammersmith before their marriage and brought up their three children in London before retiring to west Cork in the early Nineties. Yesterday the couple were said to have had no inkling of their elder son's IRA activities until Gardaí told them about the shooting.

O'Neill was, however, well-known to police as a terrorist sympathiser and the Gardaí kept an eye on his movements

when he visited his parents. The London police had known about him since his mid-teens, when he sold *Republican News* to customers in public houses, and his commitment to the cause later drove him to steal £75,000 from the Bank of Ireland branch where he worked as a clerk after leaving the London Oratory School.

Detectors said that £34,000 went to the IRA. Born at Queen Charlotte's Hospital in Hammersmith on June 24, 1969, Diarmuid Michael O'Neill became a model pupil at the London Oratory — the Roman Catholic grant-maintained school chosen by Tony Blair for his son. He spent six years at the school and was described by

Continued on page 2, col 4

Resaping a whirlwind, page 16

### EU's farm chief flees Irish demo

FRANZ FISCHLER, European Agriculture Commissioner, had to leave beef talks in Ireland by helicopter yesterday when Irish farmers blocked roads around the hotel where EU ministers were meeting (James Landale writes).

There was chaos when about 2,000 farmers broke through police barriers and reached the doors of the Hotel Europe in Killarney, Co Kerry. Holding cattle skulls, they lined up outside before being peacefully dispersed by police in riot gear.

Some 8,000 farmers in all joined the protest over the lack of compensation for losses caused by the BSE crisis.

Commission grenade, page 2

## Lib Dems join call for crackdown on stalkers

By Alice Thomson and Kate Alderson

A WOMAN made an impassioned plea at the Liberal Democrat conference yesterday for tougher laws on stalkers, saying her daughter's life had been devastated by a man who had pursued her for five years.

Doreen Holt told delegates that her 27-year-old daughter, Susan, had changed her address and her car three or four times because he kept tracking her down. "I can tell you now it is terrifying to live with," she said. "I have given her alarms so she can walk around and feel safe, but it doesn't work."

The conference passed overwhelmingly a motion calling for legislation to make stalk-

ing a criminal offence and to give victims a clear right to obtain compensation in the civil courts.

Mrs Holt, who is the prospective parliamentary candidate for Blackpool South, said she was a Tory councillor before changing to the Liberal Democrats when she saw how little interest the Government took in victims of abuse.

She was speaking just before a judge called for a change in the law after a convicted rapist who had stalked a 20-year-old blonde was found guilty of actual bodily harm. Judge Gerald Butler, QC, said: "The jury have on the evidence been able to convict this defendant of the offences with which he was charged, but I

believe that what this case shows is that the legislature must move swiftly to create a separate offence for this kind of conduct."

Susan Holt, a former Miss Blackpool, said last night that she had been shocked by her mother's speech. "My mum left me a message on my answer machine saying what she had done."

"I know the man who has made my life hell for the last five years. The problem with it is that he will reveal in all of this."

Lancashire police said last night that they received a complaint from Susan Holt last week and it was "under investigation".

Judge's call, page 3  
Conference reports, page 9



Susan Holt: a target

WHEN YOU RETIRE  
IT'S GOOD TO HAVE  
AN INTEREST.  
ESPECIALLY IF IT'S  
7.25% INTEREST.

After years of working hard for your money Abbey National's Retirement Savings Bond can make your money work hard for you offering a guaranteed interest rate of 7.25% gross p.a. throughout the 5 year term. You can also choose to receive your interest monthly or annually whichever suits your needs.

But, this is a limited offer so don't delay. Call us free for further information on 0800 100 801 quoting reference A411B, or call into your nearest branch.



INVESTMENTS

Opening times Monday to Friday 9.00am to 5.00pm or Saturday 9.00am to 1.00pm. For your security and to assist us in improving our service to you we may record or monitor all calls to Abbey National Direct. This offer may be withdrawn at any time. To be eligible to open the Bond you must be at least 60 years old. Minimum investment £2,500. Maximum investment £75,000. No additional deposits will be accepted after the Bond is opened. No withdrawals or closure may be made from the Bond before 1.9.97. The Bond will mature on 1.9.2001. You may be able to register with us to receive interest gross, otherwise it will be paid net of income tax at the prescribed rate. See leaflet for full details.

Buying The Times overseas  
Australia \$20.00; Belgium 18.00; Canada \$23.00; Denmark 18.00; France 14.00; Germany 14.00; Greece 14.00; Ireland 14.00; Italy 14.00; Japan 20.00; Korea 14.00; Luxembourg 14.00; Malaysia 14.00; Mexico 14.00; Netherlands 14.00; New Zealand 14.00; Norway 14.00; Portugal 14.00; Spain 14.00; Sweden 14.00; Switzerland 14.00; Taiwan 14.00; Thailand 14.00; USA \$20.00.

The Times on the Internet  
<http://www.the-times.co.uk>



TV & RADIO ..... 46, 47  
WEATHER ..... 24

LETTERS ..... 17  
OBITUARIES ..... 19  
SIMON JENKINS ..... 17

ARTS ..... 33-35  
CHESS & BRIDGE ..... 44  
COURT & SOCIAL ..... 18

SPORT ..... 42-46, 48  
FASHION ..... 14  
FOOTIE ..... 22-23







## Judge urges change in the law to make stalking a criminal offence

# Stalker's lawyer rebuked for comments to victim

By KATHRYN KNIGHT

A JUDGE has called for stalking to be made a criminal offence after taking the unusual step of criticising a defence barrister for suggesting that a woman had invited her stalkers' attentions by "dressing like a queen bee".

After calling Clarence Morris a "very dangerous man" who should probably be sent to Rampton high-security mental hospital, Judge Butler criticised David Stanton, for the defence, who had said to the jury: "Is it fair that a young lady who dresses to attract, the queen bee attracting the drones, the queen bee that dresses to kill, cries out foul because somebody finds her attractive?"

Mr Stanton said that Perry Southall, 20, had played up to her resemblance to the "over-exposed" television actress Pamela Anderson. He said she "ran the risk" of attracting attention as she dressed to please men. "Can she complain if a man, in this case the defendant, finds her attractive? That, in a way, is his right."

After the jury of six men and six women convicted Morris of occasioning actual bodily harm and common assault, Judge Butler turned to Mr Stanton and said that while he had "no pleasure" in doing so, he wanted to make a point to the court. "Mr Stanton, in your closing speech you made a number of comments about women in general — and Miss Southall in particular — presenting themselves in a man-



Clarence Morris, left, "a dangerous man", and David Stanton, his barrister, criticised by judge

ner designed to attract men and what they must expect as a result. Might I publicly entirely dissociate myself from those comments, which I believe ought never to have been made," he said.

The judge also called for an urgent change in the law. "The jury have on the evidence been able to convict this defendant of the offences with which he was charged, but I believe that what this case shows is that the legislature must move swiftly to create a separate offence for this kind of conduct."

The jury at Southwark Crown Court was told that Morris became obsessed with Miss Southall and subjected her to an eight-month campaign of harassment. After their first meeting when he walked into the dental surgery where she worked in White-chapel, east London, he bom-

barded her with letters and presents. He continually visited the practice, banging on the windows and shouting: "Perry, Perry, I love you."

Twice he had threatened her with a blade-edged wallpaper scraper, on one occasion following her as she walked to her car and on another brandishing the implement as he screamed his declarations of love for her.

Miss Southall told the jury that she had been left a nervous wreck who had lost her social life and was unable to sleep properly. "I feared for my life. I was petrified," she said.

Timothy Banks, for the prosecution, told the judge that Morris has at least 45 other convictions for offences including rape, indecent assault, burglary and possessing an offensive weapon. In 1979 he was jailed for six years

at Bristol Crown Court for raping a 15-year-old girl. In 1992 he was sent to Guy's Hospital for a 12-month course of treatment under the Mental Health Act for affray and a knife offence.

Adjourning sentencing to October 22 for medical reports, the judge said that Morris was a very dangerous man who must be sent to a secure hospital to protect the public.

Outside the court, Mr Stanton was asked if he regretted his words. He replied: "The words I used to the jury came as a result of her evidence in the witness box in which she admitted that she dressed in the way she did in order to be attractive to me." He refused to comment further.

Judge Butler later said he would not be reporting Mr Stanton to the Bar Council as he had "simply got carried away with himself" during his final address.

Both the Labour and Conservative parties have pledged to make stalking a criminal offence. In July, David Maclean, a Junior Home Office Minister, issued a list of proposals for laws that are expected to be in a Bill introduced in the next session of Parliament.

Among these is a civil measure that would allow victims of harassment to seek an injunction against the perpetrator. Breaking the injunction would be punishable with up to five years in prison. A new offence of causing harassment or alarm was also among those detailed.



Perry Southall, said to resemble Pamela Anderson

## Sex case payout police chief to be investigated

By PAUL WILKINSON

THE chief constable whose force paid £165,000 to settle claims of sexual harassment brought by a woman detective was last night accused of mishandling the investigation into her case.

A letter containing the complaint against David Burke, head of the North Yorkshire force, was handed to officials of the police authority as they met in an emergency session yesterday to discuss the payment to former DC Libby Ashurst, disclosed last week.

David Bramhall, the authority's clerk, said there had been no time to study the letter in detail but at the end of the four-hour meeting Mr Burke, 57, disclosed that he and others of his most senior officers were the subject of a complaint relating to the conduct of the inquiry. He said: "I believe my hands are clean."

He declined to detail the complaints or name the individual who had brought them. The allegations will now be investigated by a chief constable from another force.

The authority has also requested a separate outside investigation by the chief inspector of constabulary and Price Waterhouse, the force's own auditors, into how the settlement with Miss Ashurst was achieved.

Angela Harris, the authority chairman, said it was also asking for the inclusion of an independent "person of suitable standing" to "reassure the public of the integrity of the process".

The authority meeting had been called in the wake of mounting public concern over the size of the payment to Miss

Ashurst, 27, who has been forced to retire after suffering harassment which led to indecent assault while stationed with the CID at Harrogate, North Yorkshire. She is still traumatised.

The chief inspector, Colin Hallinan, the head of the CID in Harrogate at the time, was fined £1,500 and transferred to administrative duties at the force headquarters near Northallerton. He is appealing. Mrs Harris said that she and her colleagues thought he should have been dismissed.

In a statement issued after the authority meeting she said they had agreed to settle Miss Ashurst's claim because counsel had advised them that her case was exceptionally strong. She added: "The Police Authority is concerned that it should be and be seen to be accountable to the public we serve."

"The authority has acted throughout on legal advice, including advice from a barrister who specialises in employment law."



Ashurst payment has brought complaints

## Expensive tastes earn Japanese higher salaries

JAPANESE workers seconded to a Tokyo company's London office were paid three times more than their British colleagues so they could buy exotic Japanese food, a tribunal was told yesterday.

Three former Quick Corporation executives, Cliff Wakeman, 45, Stewart Mitchell, 45, and Ashok Solanki, 44, are seeking a seven-figure compensation sum from the company. They claim Noriaki Nakajima, their former deputy managing director, sacked them unfairly in 1994 and discriminated

racially by giving them lower salaries and fewer job prospects.

Mr Solanki, who works up to 18 hours a day for £39,500, claims he was passed over for promotion by a junior, less experienced Japanese colleague, who was being paid £120,000. But Mr Nakajima told Stratford industrial tribunal yesterday that the pay discrepancy was quite normal. "You cannot compare salaries between local staff and Japanese seconded because we apply a different salary scheme."

He admitted the cost of living in

Britain was "substantially lower" than in Japan but said staff brought over from Tokyo needed an attractive pay offer as an incentive to work overseas. And he added: "Not everything is cheaper here. You have to remember that for Japanese we have to buy some special Japanese food as well, which can be quite expensive." He admitted keeping the wages of Japanese staff at the London branch secret but said that was natural in any firm. He denied that two British staff sent to Japan did not receive the same benefits.

Quick Corporation had a written policy of non-discrimination on the ground of ethnic origin or religion, but Mr Nakajima said he did not believe he had breached this. Mr Nakajima admits unfairly dismissing the three men but denies racial discrimination. The tribunal was earlier told how Mr Nakajima flew into a rage during a meeting with Mr Wakeman and humiliated him in front of fellow workers, saying he had a "strange skin colour" and "a head like a rock or football". The hearing continues.

## Boys went on run with guns

A TEENAGER who admitted handling four stolen guns was given a last chance of freedom yesterday.

The 17-year-old, who has a series of burglary convictions, was arrested after a gun owner discovered that rifles, pistols and ammunition had been taken from a cabinet at his home in Chalfont St Peter, Buckinghamshire.

Police began searching for the youth and his 15-year-old

friend as they went on the run with the weapons. The pair tried to sell them to other teenagers and later took potshots at a wall.

At Aylesbury Crown Court, Judge John Slack was told that the boys were found with the four guns — two target rifles, a Browning pistol, another pistol and ammunition.

The 17-year-old, who cannot be named for legal reasons, was given 28 days in a bail

hostel before a decision is made about his future. Judge Slack told him: "I believe that there is about one last hope and that is to get you away from your present environment and to some degree of controlled environment where, if you are ever going to make something of your life, you will at least have a start."

The other boy was put under a two-year supervision order.

## Man calls off £6,000 sex change operation to wed

By A STAFF REPORTER

A MAN named Pamela has called off a sex change operation after falling in love with a girl named Sue. Pamela Turner, 31, will be changing his name back to Paul and getting married after realising two weeks ago he was in love with divorcee Sue Rinder.

The couple plan to marry in six weeks' time at Selby, North Yorks, Register Office, as soon as Mr Turner's name is changed back by deed poll. For the past two years he has been dressing in women's clothes, and wearing makeup and earrings.

Yesterday he announced that he would be throwing away his female wardrobe. He has also abandoned hormone treatment and plans for a sex change operation after attending gender clinics at a hospital in Leeds. The operation would have cost the NHS £6,000 not including the hormone treatment. Mr Turner said: "I do not need that now. I'm happy to be a man as long as Sue is at my side." Mr Turner, of Selby, said he would be wearing a suit at the wedding. He said previous relationships with women had proved a disaster before he "came out", but with Ms Rinder something had clicked.

He said: "I feel like a million dollars. I've known Sue for a while but never had any sexual feelings for her until now. I feel more nervous now than when I first came out as a woman. It's a strange feeling but I have nothing to prove. Sue loves me for what I am and that's all that matters."

Mr Turner was sacked three

weeks ago from his job as a care assistant in a nursing home after, he alleges, hurtful remarks by one or two women not connected with the home. He came out in 1994 after saying he could no longer stand being a female trapped in a male body. He also claimed he was once barred from a Working Men's Club after complaints from lady members that he was using the women's toilets.

Ms Rinder, 35, who has been married twice, said Mr Turner was the man of her dreams. She added: "We're madly in love and very happy. Paul has got caring female emotions which is a nice change when you have been ill-treated by blokes."

She added that she and Mr Turner had known each other

for four years. She said: "Two weeks ago we just got together and it has been brilliant ever since. We are like one person. Paul is attracted to me because I'm so caring and I love the fact he's not like any other man I've ever met. Most of the ones I've known have treated me badly but he has such a caring side and so many feminine qualities. We're made for each other, and I can't see us ever splitting up. It's true love."

She added they had a shared interest in country walks and tarot cards. Paul had told her she was the only woman he had ever been happy with. "It was wonderful and we're both looking forward to the wedding day. It's going to be the greatest moment of both our lives."



To have and to hold: Paul Turner and Sue Rinder

## Calaboose calls again for cowboy on the run

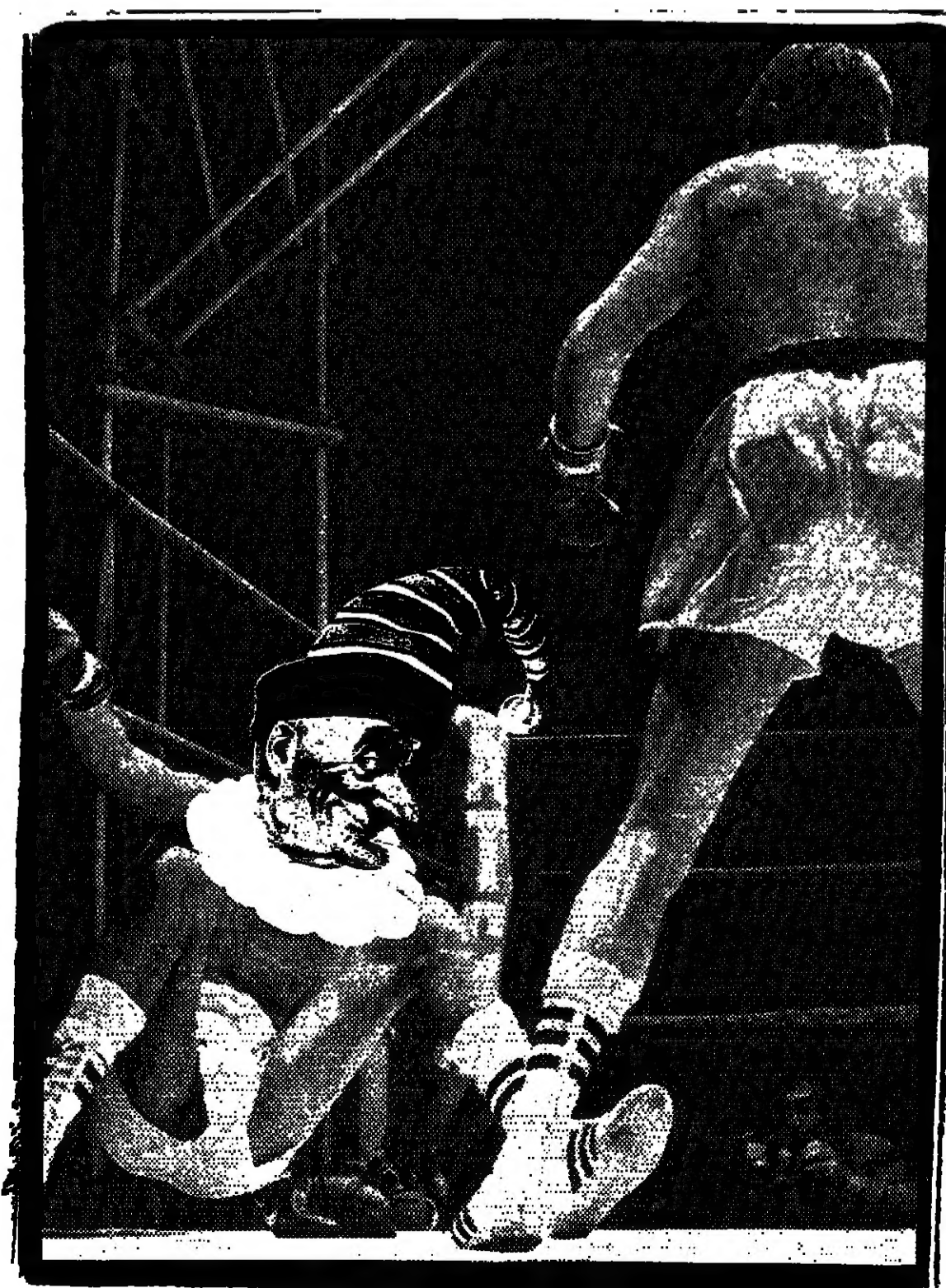
By ROBIN YOUNG

AN ESCAPED prisoner who was a Wild West fanatic managed to evade recapture for four years by changing his names to those of two of his cowboy heroes.

Colin Tough, a founder member of the Portsmouth Wild West Association, changed his surname to Rogers in honour of the singing cowboy of that name, Roy, "pardner" to the silver screen's most famous horse, Trigger. The escaped convict, sentenced in 1991 to nine years' imprisonment for a string of armed robberies, affrays, arson and perjury, felt it might invite suspicion to adopt the full identity of Roy Rogers, though, and instead chose the forename Alan, in tribute to Alan Ladd, the star of *Shane* and many other Westerns.

Yesterday Tough, 49, was back in the calaboose having been rounded up by a posse of lawmen while wandering down West Street in Fareham, Hampshire. He had been living in the town as Alan Rogers since absconding from Garth prison in Preston, Lancashire, in November 1992.

The convict, who loved to dress up in cowboy clothes and stetson hat, escaped when he briefly unhandcuffed while visiting his sick mother in a Lancashire hospital. Police said yesterday that Tough had assumed a new identity in Fareham, obtaining a new national insurance number and claiming social security in the name of Alan Rogers.



PUNCH, EVERY FRIDAY. THE MAGAZINE THAT UPSETS PEOPLE. PUNCH

IN PUNCH THIS WEEK, THE PECULIAR MANAGEMENT STYLE OF BRITAIN'S MOST POWERFUL PRESS BARON IS REVEALED. SOMEONE OTHER THAN PRINCE CHARLES CRITICISES MODERN ARCHITECTURE. AND WILLIAM WALTERS EXPLAINS WHY HE'S HAD TO GIVE UP RIPPING ROBERTS.

## Linford's lunchbox runs Club into trouble

LINFORD Christie, the former Olympic champion, has unwittingly run a biscuit-maker into trouble. The Jacobs company latched on to an expression coined by the media when Christie and other athletes took to running in Lycra unitards and used the phrase to promote an enlarged version of their Club chocolate biscuit.

The result has been a series of complaints to the Advertising Standards Agency.

man's dream. An extra one and a half inches in the lunchbox department."

The double entendre is believed by advertising experts to refer to the phrase "Linford's lunchbox", which lexicologists identify as a sports commentator's description of the bulging contents of Mr Christie's skin-tight running shorts. The phrase caught the public imagination and entered common usage with speed comparable to Christie's own record-

more suggestive than a picture of the new Club biscuit, but callers to the ASA have claimed it is a "smutty" and distasteful joke. Men in the north-east have complained in the largest numbers.

Jacobs claimed to be surprised by the reaction. Craig Walker, the firm's general manager, said: "The double entendre follows the tradition of the *Carry On* films and British seaside humour. We believe it falls on the right side of the line between good and bad taste." The ASA



# Labour will not be browbeaten by gun lobby, Straw says

By STEWART TENDLER  
CRIME CORRESPONDENT

LABOUR is committed to outlawing handguns and will not bow to pressure from the gun lobby, Jack Straw, the Shadow Home Secretary, told a national conference of senior police officers yesterday.

Speaking weeks before the release of Lord Cullen's report on the Dunblane massacre, Mr Straw said: "The status quo the handgun lobby seeks to defend is the status which killed innocent adults and children

in Hungerford and again in Dunblane. Sport is about the celebration of life. Handguns are about death. They have no place in our society."

Mr Straw said the handgun lobby had been ferociously active, inundating MPs with material and capturing the Conservative members of the Commons Home Affairs Select Committee, who decided against a gun ban. Labour, he said, would not be browbeaten.

He told the annual conference of the Police Superintendents' Association at Stratford-upon-Avon: "We

owe it to the parents of Dunblane and the memory of their children to ensure that the chances of such a tragedy happening again are greatly reduced." The law should make it clear that the use and ownership of any kind of gun was not a right but a privilege, Mr Straw said. The police should have an absolute discretion to refuse a licence and not give reasons for so doing.

Handguns were designed to kill people. The public found the notion that they could be used for sport to be grotesque and "for that reason

our starting point is that the use and ownership of handguns by civilians should be banned." The only exceptions would be handguns for occupational uses or target-shooting in the case of 22 single-shot handguns, Mr Straw said.

Later the conference voted unanimously for a motion describing current legislation as too liberal. Officers were told that some gun owners held up to 20 of the powerful weapons used by Thomas Hamilton at Dunblane. Proposing the motion, Superintendent Dai Davies, a Scot-

land Yard royalty protection officer, called for a national database for firearms that would give every gun a unique identity mark and an individual logbook so that the movement and ownership of a gun could be tracked and recorded.

Mr Davies said all imitation firearms should be banned. Handguns should not be kept at home and the number of shotguns stored in the home should also be reduced. He told the conference it was a sad fact there would always be the criminally evil and insane.

Speaking against the motion, Bill Harriman, of the British Association for Shooting and Conservation, said he believed stricter controls stemmed from the police's "natural desire to control wherever possible". "We are not all camouflage-clad Rambo raving loonies but are normal men and women who like to do a bit of shooting. The private ownership of firearms in society is one of the cornerstones of any democracy."

Lib Dem conference, page 9

## Violent crime up by highest amount for eight years

By RICHARD FORD, HOME CORRESPONDENT

Violent crime rose by 10 per cent in England and Wales during the year to the end of June, according to figures published yesterday. The rise in recorded offences of violence, including robbery, was the largest for eight years and ended a three-year fall in overall crime.

Overall, crime recorded by the police rose by 0.4 per cent in England and Wales to 5.1 million offences. But a Home Office survey of 16,000 households suggested that the actual level of crime was much higher at 19.1 million crimes last year.

The survey also found that in spite of falls in recorded crime during the past three years, only 4 per cent of people believed that it had fallen and 75 per cent felt it had risen.

The British Crime Survey showed a 2 per cent increase in offences between 1993-95 compared with an 8 per cent fall in the equivalent crimes recorded by the 43 police forces in England and Wales. It was the smallest increase recorded since the survey started in 1981. The rise in violent offences recorded by police is reflected by the survey, which found an increase of 17 per cent. It reports a 5 per cent fall in burglaries and 8 per cent fall in thefts of private vehi-

cles. It also found that 11 per cent of women never went out after dark and crime-related reasons were given by 31 per cent of women for staying at home after dark.

Michael Howard, the Home Secretary, said that the rise in recorded violent crime was a matter of extreme concern: "There is no room for complacency, one crime of violence is one too many."

The Home Secretary also expressed disappointment that the public still believed that crime was rising by a big amount. Mr Howard highlighted falls in recorded crime against property, including drops in burglary, theft, and theft from and of motor vehicles. But the small rise in recorded crime was seized on by opposition parties anxious to discredit the Government's law and order policies. Jack Straw, the Shadow Home Secretary, said: "The continuing rise in violent crime is particularly alarming. It is these crimes that cause the public more concern and force them to change their way of life. He accused ministers of failing to tackle the underlying causes of crime, deal with anti-social behaviour or overhaul the juvenile justice system."

Violent crimes rose by 31,100 or 10 per cent, to

331,000, the largest increase in eight years. However, violent crime was only 6 per cent of all crime recorded in the year to the end of June. Life-threatening offences of violent crime rose by 15 per cent to 21,100, and less serious offences by 10 per cent to 207,500. The number of homicides, including murder, manslaughter and infanticide, was 730 compared with 729 in the year to June 1995.

Sexual offences rose by 2 per cent to 30,432. The increase included a 14 per cent rise in recorded rapes, which included a number of male rapes. Recorded rapes fell in only the East Midlands region. There were increases of 23 per cent to 640 offences in the areas covered by the Cheshire, Cumbria, Greater Manchester, Lancashire and Merseyside police forces; 17 per cent to 300 offences in the areas covered by the Hampshire, Surrey and Sussex forces; and 17 per cent to 2,100 offences in London and the South East.

Robbery rose by 15 per cent to 72,300, with most recorded robberies being muggings in the streets. Cambridgeshire recorded a 68 per cent increase in robbery, Warwickshire 56 per cent, Cheshire 53 per cent, and Merseyside 46 per cent.

Property offences including burglary, theft and fraud fell by 0.3 per cent to 4.8 million crimes, the third consecutive annual drop. Burglary offences fell by 1 per cent to 1.2 million, with domestic burglaries dropping by 3 per cent from 650,000 to 630,000, much of it the result of police initiatives such as Operation Bumblebee. But burglaries in other premises rose from 579,700 to 582,900.

Vehicle offences fell by 10,000 from 1,331 million to 1,321 million, with thefts from and thefts of motor vehicles decreasing by 1 per cent and 0.4 per cent respectively.

Simon Jenkins, page 16



Mr Bogie died suddenly of cancer in quarantine

## Diplomat criticises rabies law after pet dog dies

By VALERIE ELLIOTT  
WHITENALL EDITOR

A SENIOR Danish diplomat is demanding a change to Britain's Victorian quarantine rules after his family's pet dog died "in a prison cage". Henrik Sorensen, the Danish consul in London, has written a letter of complaint to the Foreign Office about the incident, saying that his family "will only remember England for its cruelty to animals".

He and his family are particularly upset because they had no idea that Mr Bogie, their 13-year-old English cocker spaniel, was ill, then learnt that the dog had died and had been cremated without them seeing the animal.

They were also angry at receiving the dog's ashes in a makeshift tin made from a coffee jar wrapped in a dirty plastic bag.

Last night Mr Sorensen, who lives in Chelsea, said: "I certainly will not be buying another dog while I am here in England. I should have known better. Other colleagues have told me they prefer to leave their pets with a friend or relative than put them through the quarantine period in Britain. But Mr Bogie was part of the family and we wanted him with us."

Mr Sorensen, his American



The Sorensen family with Mr Bogie's lead and the coffee jar containing his ashes

wife Charae, and seven-year-old daughter Christina, made weekly visits to Andrew's kennels, Horsham, West Sussex, from June when their pet started its compulsory six-month quarantine period.

Towards the end of August John Luckhurst, a veterinary surgeon at the kennels, telephoned Mr Sorensen to inform him that Mr Bogie had developed kidney cancer and had died suddenly. Under the strict quarantine rules laid down by the Ministry of Agriculture to prevent rabies spreading in Britain, the dog's body had to be cremated immediately after the post-mortem examination.

The family was so incensed by the treatment of their dog that Mr Sorensen decided to write to the Foreign Office. He said that his family would always remember "that it was

here our English cocker spaniel, who actually came back to its roots, was sent to prison and had to die on a cold cement floor... without his loved ones".

Mr Sorensen said last night that he was convinced his dog died "due to lack of exercise and — but not least — not being among his loved ones". He was generous about the care given by staff at the kennels — the family cat, Bluey, is in quarantine at the same place until December — but he described the plight of the animals locked in cages as "pitiful".

Last night Robin Silver, owner of the kennels, said he deeply regretted the death of Mr Bogie but added: "The dog was getting on in age and was 13 years old."

Anti-rabies laws have operated in Britain since 1897 and

have always been a scourge for diplomats and foreign businessmen.

John Luckhurst, the vet who attended Mr Bogie, said last night that he had written a post-mortem report blaming the dog's death on the rupture of a fast-growing cancer. Samples had been sent to the Ministry of Agriculture laboratory in Weybridge to check for rabies but these were clear.

Mr Luckhurst, a vet for 33 years, said he believed quarantine was the only way to keep rabies out of the country. "I honestly believe that there would be far more expense and heartache if rabies came into this country. It would be disastrous."

"It's all very well to talk about the civilised countries but just think of India and the Middle East where rabies is endemic."

## Marathon raises up to £14.5m

The Flora London Marathon is one of the United Kingdom's most successful annual fund-raising events, figures compiled from this year's event proved yesterday.

A survey of runners in the race showed that the majority were running to raise money for charity. The 21,409 runners surveyed had pledged to raise more than £11.5 million. The total that the 27,124 runners who participated might raise could be as much as £14.5 million.

## Security loses bite

Two German shepherd puppies bought to deter thieves after a burglary at a house in Peshaw, Tyne and Wear, have been stolen. The ten-week-old black puppies were taken after intruders broke into their compound.

## Alarms for pupils

The school in Launceston where Caroline Dickinson, the teenager murdered while on a school holiday to France, was a pupil, has issued students with personal attack alarms to take on a residential field trip.

## Bird flown home

An injured housemartin is to be flown by an airline to its winter home in North Africa. Air Algérie has offered to carry the bird, which is unable to migrate after a cat in Ivybridge, Devon, tore out its wing feathers.

## Pregnant girls

The number of girls under 16 getting pregnant has increased after a three-year decline. There were 83 conceptions per 1,000 girls aged 13 to 15 in England and Wales in 1994, according to the Office for National Statistics.

## Aces in the hole

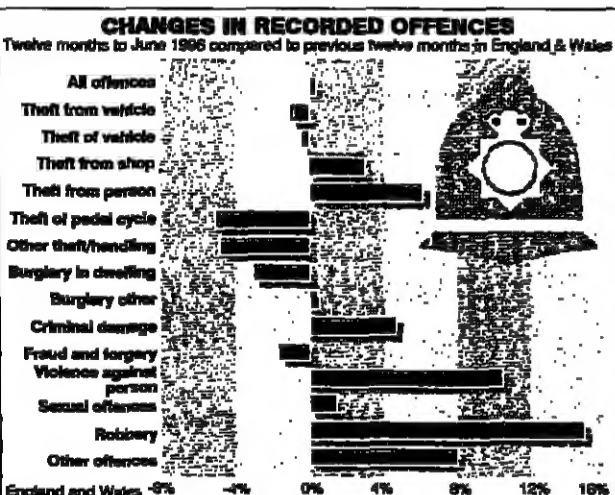
Four members of a golf club hit holes in one at the same hole on the same day of a competition. The Pavenham Park Golf Club near Bedford is contacting The Guinness Book of Records to see if the feat is a first.

## Yew tree project

More than 13,000 yew trees are to be planted in parishes throughout Britain in a millennium project launched yesterday by the botanist David Bellamy. They will be planted in churchyards, schools, parks and gardens.

## Zeppelin birthday

Zeppelina Williams, who was named after the German airship that crashed in flames near her home at Great Wigborough, Essex, as her mother gave birth in 1916, celebrated her 80th birthday yesterday.



**PAY YOUR MOTOR AND HOME INSURANCE BIT BY BIT, INTEREST FREE.**

No large lump sums to pay. No interest to pay. No need to hang about. Call now for details.

**GA General Accident Direct**

**MOTOR INSURANCE BUILDINGS & CONTENTS**  
0800 121 000 0800 121 004

PAY BY INSTALLMENTS INTEREST FREE

**MORTGAGE PAYMENT PROTECTION 0800 121 008 • TRAVEL 0800 121 007**

Weekdays 8am - 5pm, Sat 9am - 5pm. **24/7**

\*Written details on request. General Accident Direct, FREEPOST, Hamilton ML3 1BR.  
<http://www.ga.co.uk/gadirect>

## Investigative Psychology Conference

### How serial killers move ever closer to their home

By RUSSELL JENKINS

POLICE investigating serial killers should focus on finding the spot where the murderers abducted their victims rather than where they dumped the bodies.

The "point of fatal encounter", where the victim is chosen and kidnapped, is much more closely related to the offender's home and his daily routine, new research suggests. Maurice Godwin, a former police officer from North Carolina, is conducting research into geographical profiling involving 54 American serial killers. He is a third-year PhD student at Liverpool University's investigative psychology unit. He told the

## Persuasion can win murder confessions

POLICE should not abandon psychological techniques to elicit confessions from suspected murderers after the legal furore surrounding the Colin Stagg affair, the conference was told.

Laurence Allison, who helped Mr Stagg's defence team in court, said that the case held lessons on how to obtain confessions ethically.

The case against Mr Stagg, accused of murdering Rachel Nickell on Wimbledon Common, was thrown out after Mr Justice Ognall ruled that the evidence obtained by a covert operation was inadmissible. For months a woman police

fourth International Investigative Psychology Conference on Merseyside yesterday that police traditionally favoured psychological profiling built up from an examination of the site where the body was found. But an analysis of the crimes of the 54 killers, who had each murdered at least ten victims, disclosed that the average distance between the killer's home and his chosen dumping ground was 14.3 miles while the abduction area was only 1.4 miles away.

At each successive murder the killer would travel a smaller distance both to choose and grab his victim and to get rid of her body. A

constable working with a senior psychological profiler encouraged a relationship with Mr Stagg through letters containing sexual fantasies. Mr Allison, of the Liverpool University investigative psychology unit, said: "We need to develop persuasion techniques that will enable investigators to elicit confessions ethically."

David Canter, who led the psychologists helping the Stagg defence team, said: "If the police are trying to get information that differs from what the person wishes to declare, then that runs into coercion."

killer would travel considerable distances to dump a body for the first four or five murders but by the ninth or tenth murder he "is usually almost back at his home". Mr Godwin added: "You look at the last of the series of body dump sites rather than the first."

"The psychology of this is that as the killer becomes more confident with his crimes, he incorporates the abduction and dumping of his victims into his daily lifestyle and activities, which are normally close to home."

Mr Godwin said the team investigating the crimes of the Yorkshire Ripper could have focused on Chapelwath, Leeds's red-light district where four of his victims were picked up. They would have learnt much about the murderer's lifestyle by studying the "victims' targeted network."

"Police are overwhelmingly concerned with offenders' characteristics and totally neglect victimology, the study of the victim and their lifestyle." Police officers, secret service agents and customs officers are no smarter at spotting liars because of their shifty behaviour than the average man in the street, the conference was told.

That stereotype does not hold true, according to an investigation carried out at Leicester University for The Netherlands police. The police were advised instead to assess all suspects individually and their behaviour set against behaviour base rates.

## SAVE UP TO 60% ON INTERNATIONAL CALLS.

Destination	First Telecom	B.T.	Save %
USA	£1.18	£2.90	59%
India	£7.29	£9.90	26%
Canada	£1.65	£2.90	43%
Australia	£2.23	£4.90	54%
South Africa	£4.70	£7.50	37%
Germany/France	£2.11	£2.60	19%
Nigeria	£7.05	£9.90	29%
Hong Kong	£4.11	£5.90	30%
Singapore	£4.47	£5.90	24%

(Price comparison based on a 10 minute call)\*

- \* Savings to 100's of countries
- \* No Access Charge to our Exchange
- \* No start-up costs, membership or joining fees
- \* Operators available, 24hrs a day, 7 days a week

**FREEPHONE 0800 376 66 66**

**BEFORE YOU PHONE THE WORLD, PHONE US.**

\*First Telecom tariffs shown are weekend rates inclusive of VAT. British Telecom tariffs shown are weekday rates inclusive of VAT. All charges are correct as of September 1996.

Insurance

هكذا من الأصل



Old Bailey told that Philip Lawrence made no attempt to defend himself from knife

## Accused boy 'made three confessions to head's murder'

By JOANNA BALE

A BOY aged 16, accused of murdering the headmaster Philip Lawrence, confessed three times to friends that he had stabbed a teacher, the Old Bailey was told yesterday.

He first confessed immediately after the confrontation between Mr Lawrence and the gang of youths he led, it was alleged, telling a fellow gang member: "I've made a mistake, I've stabbed a teacher."

Mr Lawrence was stabbed in front of at least 25 witnesses when he went to the aid of a 13-year-old pupil who had been attacked by the 12-strong gang as he left St George's Roman Catholic School in Maida Vale, northwest London, last December.

Later that evening, the youth allegedly admitted the crime again, telling a former gang member during a game of pool that he had stabbed a teacher twice.

The jury was told that the third confession came on New Year's Eve, when the boy asked a teenage friend how much the police knew about the attack. Mr Bevan told the court that when the gang leader, who cannot be named and is referred to as Boy A, was arrested on January 4 he declined to answer questions from police but offered no alibi.

The gang, which styled itself on the Triads, was intent on attacking the 13-year-old because one of them, Boy B, was involved in a feud with him. Boy A, aged 15 at the time, "saw it as his duty to frighten off pursuers and allow his gang to carry on the beating", Mr Bevan said. "His role was dangerous — to keep onlookers away. No doubt he was in a state of heightened tension and excitement."

A short distance from the school Mr Lawrence was confronted by Boy A, who had become separated from the rest of his gang, Mr Bevan said. The boy approached and challenged the head, Mr Lawrence may have said to him



Philip Lawrence: knife penetrated thick clothing

"What is the trouble?" or "What is going on?"

"Mr Lawrence adopted a non-threatening and conciliatory stance with his hands in his pockets to start with. Even if he made a grab for the youth's shoulder — that is the most anyone suggests seeing him do — it was no more than was merited in the circumstances," Mr Bevan said.

The youth, dressed in black jacket with his hood up over a baseball cap, said "What do you want?" or something similar. "He then in quick succession slapped Philip Lawrence in the face, kicked him on the leg and then, with a knife which appeared suddenly in his hand, stabbed Mr Lawrence once."

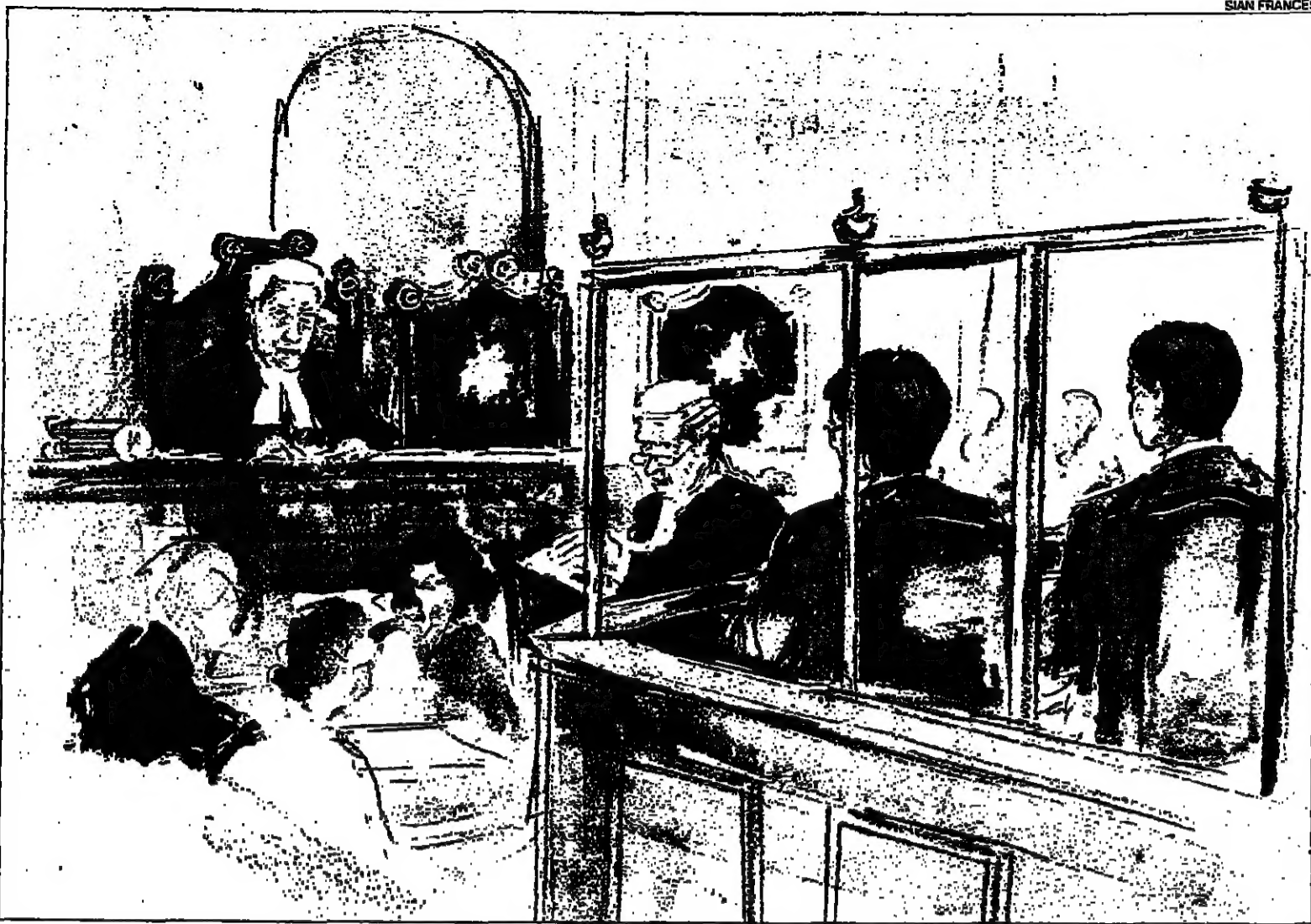
Mr Bevan said. "The head may never have seen the knife and he appears to have taken no defensive action in advance of the blow."

Mr Bevan said the head was wearing a vest, shirt, suit and black overcoat. "It was a hard blow which penetrated his heavy clothing. It entered on the left side of the chest, under the armpit. Philip Lawrence turned holding the left side of his chest and trotted, then staggered, through the crowd of pupils back towards the school, where he collapsed."

The boy then made his first confession. "When someone asked why, self-preservation took over and he added, 'Shut up, it wasn't my fault, we'd better split up.' Everyone appeared shocked at what the youth had said," Mr Bevan said.

Of the many eye-witnesses, two knew the youth and saw him do it, the prosecutor said. The first, a former classmate of the gang leader, told police that he saw him deliver what looked like a punch at Mr Lawrence, the jury was told. But the witness saw the attack from the side and would not have been able to see a knife.

"He saw Philip Lawrence immediately after the punch being thrown and run back down the road," Mr Bevan said. "He knew the youth and saw what was obviously the knife injury inflicted by him." The jury was



The jury at the Old Bailey was told that Boy A and Boy B were members of a 12-strong gang which styled itself on the Triads

told that the second witness, a 14-year-old boy who was a former member of the defendant's gang, had seen the youth "kicking, punching and then stabbing the head with what looked like a knife with a pointed blade."

Mr Bevan described how the head was cared for by school staff until a medical team arrived in a helicopter. He was lying unconscious and with no pulse on the floor near the entrance to the school lobby, and doctors opened his chest to give internal cardiac massage. He was taken by ambulance to St Mary's Hospital, Paddington, where he was declared dead at midnight after surgeons had fought for more than seven hours to save him.

The knife had penetrated at least 7cm, according to the post-mortem examination. The jury was shown photographs of the holes in Mr Lawrence's clothing made by

the knife. Mr Bevan also displayed a knife, believed to be the murder weapon, found near the scene. The single-edged weapon had a 6½in blade and a double-edged tip which had tiny traces of blood, according to forensic tests.

Boy A is jointly charged with Boy B, who is aged 15, with attacking the 13-year-old. The court was told that Boy B had telephoned the school shortly after the stabbing sounding "upset and nervous", and asking to speak to Mr Lawrence. He told the police officer who answered the school telephone that he had been attacked by a gang wielding a metal bar. Mr Bevan said: "He was obviously, we suggest, trying to achieve two things: distancing himself from the gang and casting himself in the role of a victim."

After making one police statement, the boy admitted he had told lies and then changed

his story to another "deliberate attempt to deceive police", Mr Bevan said. In this account, he said he had seen the stabbing of Mr Lawrence by a gang, insisting he had not been involved, but was the only witness to say the attack happened outside the school gates, the jury was told.

Mr Bevan said: "It was a transparently, hopelessly false account. If he is lying about all or a significant number of these matters, the question is why? He was not prepared to accept that this whole disaster stems from his lack of self-control over a perceived slight from a 13-year-old."

The boy who was attacked, referred to as Boy C, spent an hour in the witness box yesterday answering questions from Mr Bevan on the events leading up to the afternoon of December 8, when he was hit over the head with an iron bar before Mr Lawrence was stabbed. Speaking largely in

monosyllables and repeatedly asked by Mr Bevan to speak up, the teenager told how he had fought with Boy B in the school corridor four days before the incident after Boy B had pushed him on the stairs.

He said that they had been split up by teachers but clashed again in the playground and were threatened with expulsion. Boy C alleged that Boy B told him "that he was going to bring people to deal with me. I told him, 'Bring them if you want.'"

Boy C said he was approached by Boy B just before 3pm on the day of Mr Lawrence's death. Boy B allegedly said he wanted a fight as they headed towards a nearby recreation ground, surrounded by friends. Boy C stopped when he saw Boy B's friends in a street near the school. Mr Bevan asked: "Did you recognise them?" He replied: "I could tell. They were Triads. They were lined up against the

wall. A few of them were wearing scarves over their faces, a few had on hoods or hats."

Boy C said he returned to school to ring a friend for help. There Mr Lawrence asked him what was wrong and told him to go home. But Boy B approached him again and said that he wanted to fight. Shortly afterwards he felt the blow to his head. "I felt something hit me on the back of my head. I was dizzy. I didn't see it. It was hard. All I saw was black."

He ran off, bleeding heavily, followed by the gang and eventually escaped by asking for help at a house. The occupants took him inside and called an ambulance. He needed seven stitches for the wound.

Boy A denies murder. He and Boy B also deny conspiring to cause grievous bodily harm and wounding with intent. The case continues.



St George's school, where Mr Lawrence collapsed

## Doctors call for control of 'killer' body sprays

By TIM JONES

DOCTORS called yesterday for controls over alcohol-based, fruit-scented body sprays after treating a girl who nearly died after drinking one.

The doctors at Morriston hospital, Swansea, initially thought that the girl, aged two, would die of liver poisoning after she drank 125ml of her mother's banana flavoured body spray. Analysis of the spray showed it contained three times as much alcohol as the equivalent amount of vodka.

Dr Michael McCabe, the hospital's accident and emergency consultant, said that labels showing brightly coloured fruit suggested the contents could be drunk. "Children who drink it can become seriously inebriated and risk coma and vomiting. Worse, they can die," he said.

Dr David Moore, a colleague at the hospital, said: "The bottles have a screw top which can be opened by a child. The tube inside looks like a straw, giving the impression the contents are meant to be drunk."

A spokeswoman for Superdrug, which sold the spray, disputed that the bottles resembled drinks and said they contained a bitter tasting element to deter drinking. "However, we will look again at how the sprays can be made more childproof," she said.

## TV gamekeeper sacked 'because his fame made him arrogant and rude'

By RICHARD DUCE

A MOMENT of television fame made an estate gamekeeper so arrogant and abusive towards wealthy shooting clients that the landowner was forced to sack him, a tribunal was told yesterday.

After Howard Green starred on the BBC documentary *A Gamekeeper's Tale*, filmed in 1994, his behaviour allegedly became so insufferable that clients prepared to pay up to £6,000 for a day's shooting threatened to take their business elsewhere.

Major Ranulph Rayner, owner of the 2,500-acre Ashcombe estate, near Dawlish, Devon, said he eventually decided to sack Mr Green after learning that, among other liberties, the gamekeeper was mimicking his accent behind his back.

Mr Green, 33, is claiming at the industrial tribunal in Exeter that he was unfairly dismissed because the major was suffering financial trouble and wanted to let out his cottage.

Major Rayner, 61, told the hearing: "Both I and my main shooting syndicate liked Green but his attitude became increasingly cavalier after he starred in a TV programme called *A Gamekeeper's Tale*. "He became ever less concerned about providing good shooting and more concerned with taking over as a shooter's agent. The shooting was an essential enterprise for the

estate and through Mr Green's total disregard for its welfare much of its equipment has been misplaced or ruined."

"We have lost most of our valuable clients, much of our reputation and a considerable amount of income. Mr Green was dismissed for gross misconduct because he turned away our clients."

"I was told by beaters he was being disloyal and one day I heard him mimicking me in the background. One agent who arranged shoots complained that he heard Green on the radio asking 'has

that bastard gone yet?'." He said Mr Green was finally sacked after a party cancelled when the gamekeeper warned them they would not have a good day because they were replacing one Green himself had arranged.

Major Rayner, who is representing himself, told the tribunal that clients paid £20 for each bird and shot up to 300 birds a day.

He also claimed Mr Green had allowed hundreds of young game birds to die of thirst when he released them early during the 1995 heatwave and had cost him £8,000 in compensation after he allowed the birds to raid crops on neighbouring farms. Executives visiting a war games activity centre on the estate vowed never to return after their day out was ruined when Green, without notice, surrounded the area with shooters, the major said.

Mr Green told the hearing: "I would never deliberately put on a bad day's shooting because I would lose my reputation. The most important thing I can do is to make every day's shooting the best because you are only judged on your last shoot."

"I have never insulted the major or acted against the interests of the estate or done anything to justify my dismissal."

The hearing continues.



Green: his boss said TV show changed him

## Insurance executive guilty of fake claim

AN INSURANCE company executive who faked a £3,300 burglary claim by hiding hi-fi and video equipment in the attic was reported to the police by his wife after their marriage broke up.

Christopher Way, a 40,000-a-year manager with Pearl Assurance, told detectives that thieves got into the house through an open side window, but Martyn Kelly, for the prosecution, said he concocted the story because he and his wife Sarah were in debt. "His marriage was on the rocks and Mrs Way was living with her parents but seeing her

police that burglars had stolen a video recorder, a camcorder and stereo system, a watch and £900 worth of compact discs. He put in a claim to Cornhill Insurance for £3,450 and was paid £3,362."

The court was told that although Way, 31, and his wife, 28, divorced in September 1995 they went on holiday to Tunisia together two months later. Mrs Way went because she said the holiday had already been paid for, Mr Kelly said.

But before going on holiday Mrs Way spotted that various hi-fi items started reappearing in the matrimonial home at Cornhill, Newport. "She tackled Mr

items," Mr Kelly said. "But eventually he admitted to her that he had hidden them in the attic and had made a false claim."

In court Mrs Way identified the video recorder by wear marks.

Way denied fraud by submitting a false claims form but was convicted by the jury. He claimed in court that he had bought new equipment after the burglary but the jury was told that he was unable to provide receipts or proof of purchase. Way was ordered to do 200 hours of community service. Ronald Christie, for the defence, said in mitigation: "He acted in desperation because of

# "IF YOU GIVE TO CHARITY YOU'LL WANT THIS."

CLIVE ANDERSON

If you want to make sure all your favourite charities get more money, then this is the card for you. With the CharityCard from CAF you can give tax-free to any charity you choose, big or small, whenever you want.

A COMPLETELY DIFFERENT KIND OF CARD

Here's how it works. You decide how much you want to give to charity. You put that money into your own CharityCard account at CAF - by instalments or as a one-off sum.

THE TAXMAN ADDS MORE!

Then - and this is the best bit - the Taxman adds more money to your account, so you have 25% extra to give away! And the more you give, the more the Taxman gives.

You can use the CharityCard for making donations over the phone or by post - you just quote your CharityCard number. You'll receive a special Charity 'Chequebook' as well. You can also take out standing orders for causes you want to support regularly.

YOU CHOOSE WHERE AND WHEN THE MONEY GOES

Who you give to, how much you give and when you do it are all entirely up to you. You can use your account not

but also to many local causes and appeals such as schools, hospitals and places of worship.

CALL FREE 0800 99 33 11

RELIABLE AND FLEXIBLE

There's no easier, or more flexible way of giving tax-free. It's such a good idea! To find out how it can work for you, call now, free or use the coupon provided.

The CharityCard comes from the Charities Aid Foundation itself a charity, established in 1924. Registered charity no: 268369. Patron HRH The Prince Philip, Duke of Edinburgh KG KT.

These tax benefits apply to UK tax payers only.

"FIND OUT MORE, DO IT TODAY!"

Please send me more information about the CharityCard

Mr/Mrs/Ms \_\_\_\_\_ Initials \_\_\_\_\_

Surname \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_ Tel No \_\_\_\_\_

Please send this completed coupon to: CharityCard, Charities Aid Foundation.



# DRIVE AWAY FOR £7,595.\*†

# DRIVE AWAY FOR £7,595.\*†

## (IN CASE YOU DIDN'T BELIEVE IT THE FIRST TIME.)



## THE NEW PEUGEOT 106.

A deal like this doesn't drive by every day. So what exactly does £7,595\* buy you?

The answer is a lot of car for not a lot of money.

£7,595\* includes delivery, number plates, a years road tax and one years free insurance\*. It also buys you a five speed gearbox, new interior trim, a coded keypad

engine immobiliser, side impact protection and a stereo radio cassette. All of which should be music to your ears.

**FREE INSURANCE\***  
18-75 YEARS OF AGE.  
AVAILABLE ON  
PEUGEOT 106 XN, XND, XL OR XLD  
MODELS ONLY.

But most importantly £7,595\* will buy you the drive of your life.

To view the other models in the 106 range visit your local Peugeot dealer or call us on 0345 106 106 and we'll tell you what else £7,595\* buys you. All calls charged at local rates.

**106**  
PEUGEOT

THE DRIVE OF YOUR LIFE

THE NEW PEUGEOT 106.

\*ONE YEARS FREE INSURANCE OFFER APPLIES TO DRIVERS AGED 18-75 YEARS OLD. (DIFFERENT OFFERS APPLY IN NORTHERN IRELAND). PLEASE CONSULT YOUR DEALER FOR DETAILS, INCLUDING A FULL VALID UK DRIVING LICENSE FOR ONE YEAR OR MORE. ORDERING AND REGISTERING ANY NEW PEUGEOT 106 XN, XND, XL OR XLD MODELS ONLY BETWEEN 23.00.00 AND 23.59.99 AND IS SUBJECT TO THE TERMS, CONDITIONS AND APPROVAL OF THE INSURER. ORION PERSONAL INSURANCES LTD. DRIVERS CONVICTED OF A MAJOR DRIVING OFFENCE IN THE LAST FIVE YEARS ARE AUTOMATICALLY EXCLUDED. INSURANCE OFFER APPLIES TO PRIVATE SALES ONLY (EXCLUDING MOTABILITY AND ANY CAR FINANCED BY PEUGEOT EXPORT). FULL DETAILS ON REQUEST. INSURANCE OFFER IS NOT AVAILABLE FOR VEHICLES USED FOR COMPETITION, HIRE, RENTAL OR OFF ROAD USE OR BY A DRIVING SCHOOL. VEHICLES OFFERED SUBJECT TO AVAILABILITY. \*PRICE RELATES TO A NEW PEUGEOT 106 XN 3 DOOR PETROL MODEL AND IS CORRECT AT TIME OF GOING TO PRESS.

مكنا من الأصل

Insulted

Two  
the  
our  
call  
to  
in  
and  
then  
place  
Don  
from  
Ave  
Mr V  
low  
When

On Tues  
8th Octob  
introduc  
telephone  
every  
will app

THEY T  
IT'S ALL

Our pas



# Union is offer conference peace pact to Blair

By Jill Sherman, Chief Political Correspondent

TRADE unions are pressing Tony Blair for a deal on employment rights in return for a Labour Party conference next week. The Labour leadership is preparing for a possible defeat in a number of crucial issues, including state pensions, child benefit, the jobseeker's allowance, rail privatisation, employment rights and Party activists, who will have 50 per cent of the vote this year, have put down motions in these areas that could cause conflict between old Labour and Blair. But trade unionists have fallen from 50 per cent to 30 per cent, and have signalled that they are prepared to try to force Mr Blair from office in the interests of the union.

At a private meeting of the Trades Union Congress last Thursday, union leaders are expected to tell Mr Blair that they would back him on most issues but in return he must agree to a deal on employment rights. They warned him, however, that if he failed to do so, they would call for a full election to the Labour Party at its first day in office. Some union leaders, including John Edmonds, secretary of the GMB, and the Labour leader, said that they were prepared to accept a compromise under which workers would have a month's probationary period before being able to appeal against a "fair dismissal". Unionists would still expect employers to have rights against unfair dismissal from the first day.

The shadow employment

team has given no sign that it is prepared to agree to the compromise. Mr Blair has previously made clear that he has no intention of honouring a pledge made by John Smith, his predecessor, to provide rights from the first day of employment.

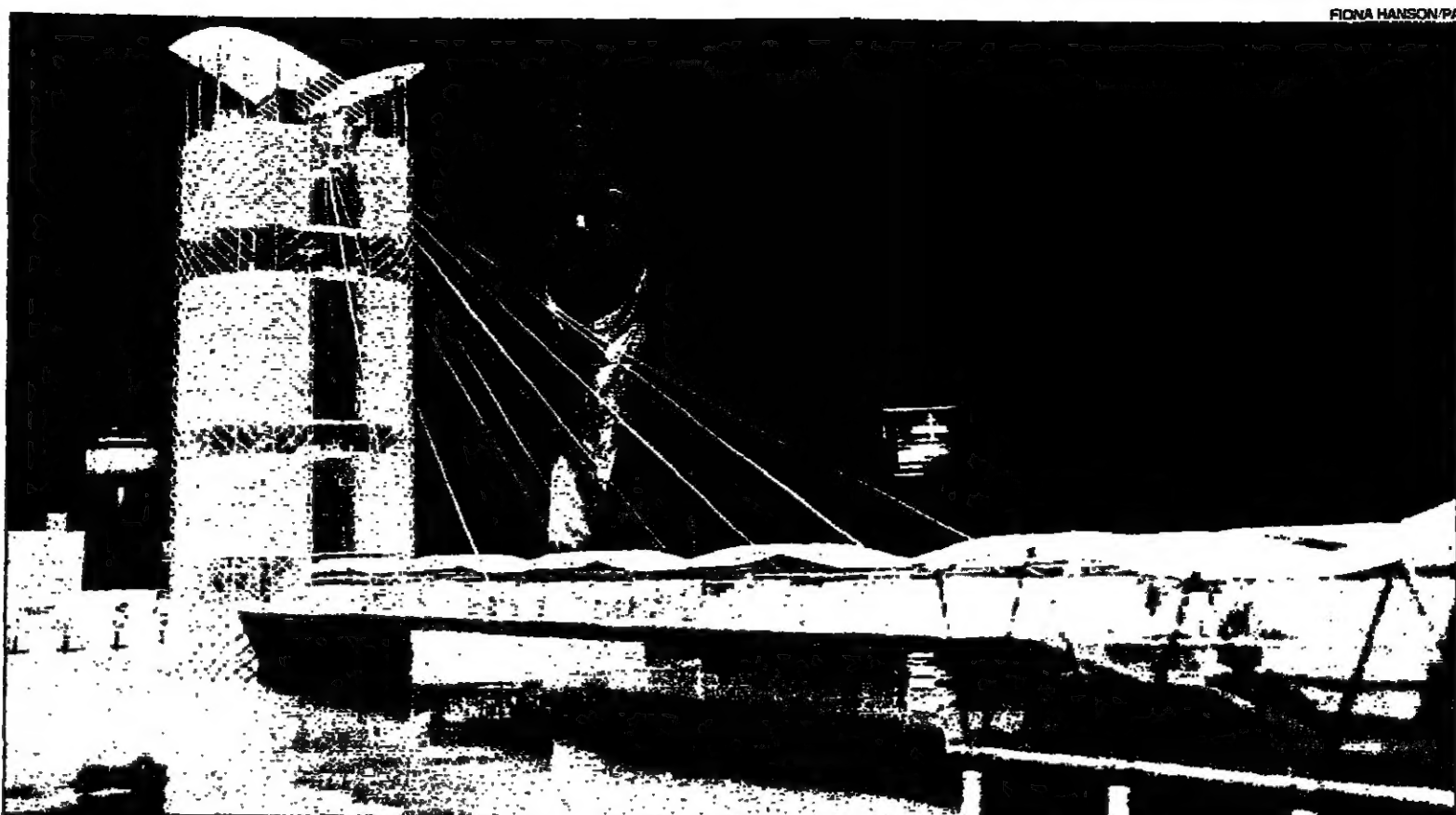
A document produced in July gave no commitment to reducing the present two-year period before workers get full rights against dismissal, although the Labour leadership said this timescale was "too long". But Ian McCartney, a Labour employment spokesman, is discussing with the unions a solution that is acceptable to both sides. One union source said that the leadership had "not said no" to the six-month compromise, although an agreement had yet to be reached.

One of the most potentially damaging debates at the conference, pitting old Labour against new, will be about state pensions. Baroness Castle of Blackburn will be leading a popular demand for state pensions to be raised in line with earnings rather than prices.

Unions were expected to back her call but Harriet Harman, the Shadow Social Security Secretary, has written to them explaining how costly the scheme would be. "We will have to justify our case if we vote against the leadership on this," one union source said.

Sources close to Mr Blair said that he might ignore the pensions vote if it goes against him and press ahead with the policy in the draft manifesto, which drops previous pledges to raise pensions.

Lib Dem conference, page 9



Antoine Grumbach with his proposal for the new London Bridge, between Waterloo and Blackfriars. It includes an hotel and office tower

## Public lends hand with bridge building

By Nick Nuttall, Environment Correspondent

THE public is being urged to help to choose a new London Bridge after a deadline over two strikingly different designs.

Some of the world's leading architects submitted proposals for the first habitable bridge across the Thames for hundreds of years. It would span the river between Waterloo and Blackfriars.

The winning design was expected to be disclosed yesterday. But judges of the design competition, including John Gummer, the Environment Secretary, and Sir Philip Dowson, president of the Royal Academy, announced that they had shortlisted two plans after being unable to choose a winner.

One proposal, dominated by glass and steel, is from London-based Zaha Hadid. The other, described as a garden bridge, is by the French architect Antoine Grumbach. Mr Gummer said



Zaha Hadid's design allows a view through the bridge

both designs showed "verve and confidence... we found it impossible to choose between two designs utterly different from each other".

The public is being urged to vote for a preferred bridge. Ballot papers will be available at Living Bridges, an exhibition which opens at the Royal Academy in London tomorrow.

Mr Gummer said that both designs would be self-financing. He expected the bridge, which will be subject to the views of local authorities, to be constructed before the decade ends. Five developers are vying to build the winner.

## Housing plan that has spanned the centuries

By Marcus Binney

MORE than a hundred inhabited bridges were built in Europe from the Middle Ages to the 18th century. Only ten are still standing.

The longest, at 926ft, was Old London Bridge across the Thames, begun in 1176 and lined with houses to provide revenue for its upkeep. In 1593 it was "adorned with sumptuous buildings, inhabited by wealthy citizens and furnished with all manner of trades". A bridge at Newcastle upon Tyne, with four-storey houses on both sides, was destroyed by floods in 1771.

In China, Marco Polo found that roofed bridges lined with marble pillars were often the main gathering places in cities. He described a bridge in Chengtu, the

capital of Szechuen, as covered "with neat apartments and shops".

Covered bridges were often lucrative. A royal decree of 1141 obliged all the money-changers in Paris to use the Pont au Change, while in Florence, in 1593, the Grand Duke decreed that the butchers and grocers on the Ponte Vecchio should be replaced by jewellers. The Rialto Bridge in Venice had three walkways and four rows of shops.

Inhabited bridges went out of fashion in the 17th and 18th centuries when they were considered unhygienic and a preference developed for open views along rivers.

The last inhabited bridge built in Britain is held to be Robert Adams's Pulteney Bridge in Bath of 1770.

## Insulted waitresses speak out

TWO waitresses who became the butt of racist jokes by the comedian Bernard Manning called yesterday for a change in the law to prevent similar incidents. Freda Burton, 25, and Sonia Rhule, 32, won their claim against their employers, the Pennine Hotel in Derby, for failing to protect them from racism.

Asked how jokes such as Mr Manning's could be outlawed, Ms Burton said: "When a person telling it can

clearly see a person is being upset by it, this should be stopped." She told BBC Radio 5 Live: "Now I hope they will think twice about hiring someone like Bernard Manning, because at the end of the day it's not him who will get the blame. As we all can see he has got off scot free. It's going to be the employers."

The two waitresses lost their first case at a Nottingham industrial tribunal but that ruling was overturned on

Monday by the employment appeals tribunal, which ruled that they had been subjected to a "horrible experience".

After the comic's act ended, the women had been racially abused by some of the audience, which included solicitors and managing directors. Ms Burton attacked their behaviour, saying: "These are people that we go to every day and there they are laughing at us behind closed doors. Is this what they think of us?"

## £3,000 for doctor bullied by women

By Kathryn Knight

A MALE doctor who was bullied by women staff on his hospital ward was awarded £3,000 compensation yesterday for sex discrimination.

Michael Fish, a trainee anaesthetist at Airedale General Hospital in Keighley, west Yorkshire, was one of only a few men working on the ward. He said Janet Baker and Deborah Shaw, consultant anaesthetists, often swore at him and humiliated him in front of junior doctors as he did his rounds, and tried to prevent him getting another job. Dr Fish, 29,

from Kelso, Borders, worked as a senior house officer at the hospital from February 1995 to January 1996 but said there was a conspiracy between female medical staff to keep men doctors off the ward where he was based.

Dr Baker and Dr Shaw, he said, had made it difficult for him to get another job when his two six-month contracts ended, even telephoning potential employers and telling other consultants not to give him a reference. Dr Fish also alleged that Elizabeth Jones, a deputy personnel director, altered holiday figures so it appeared he had taken more time off than

he actually had. The tribunal awarded Dr Fish £3,300 for breach of contract, injury to feeling and loss of earnings caused by sex discrimination.

Speaking after the hearing, Dr Fish said: "I am disappointed it came to this, but I am happy justice has been done. Now, after my victory, hopefully no more junior male doctors will be subjected to discrimination by senior members of staff."

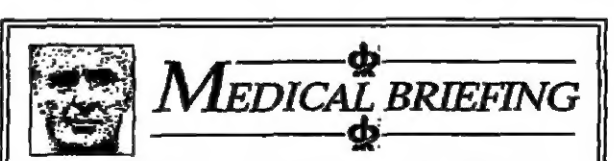
Airedale hospital had claimed that Dr Fish had poor communication skills and denied discrimination. Afterwards it said: "We will review our procedures."

## Breath of hope at last for asthmatics

There is good news for asthmatics this week in the latest results from research by Birmingham doctors who are co-operating with the Royal College of General Practitioners to study the pattern of the disease in the community.

The Royal College's survey, which is likely to represent accurately the situation throughout Britain, shows that for the first time for many years the number of acute asthma attacks fell by almost 20 per cent in 1995.

This encouraging trend, reported in the newspaper *General Practitioner*, seems to be continuing in 1996 and there have been other reports that suggest that at last the death rate from asthma is beginning to fall. The number of acute attacks of asthma in 1995 was not even greatly affected by the



Dr Thomas Stuttaford

two minor outbreaks of flu last year.

There are two possible explanations for a decline in the death rate from asthma, and of acute asthmatic attacks. Either the doctors previously over-diagnosed acute asthma or, what is more likely, the determined campaign to improve the prophylactic treatment of asthma so that severe attacks are avoided is beginning to pay dividends.

Recent research, in this instance reported in the *British*

*Medical Journal* and the *American Archive of Internal Medicine*, has investigated the relationship between a woman's menstrual history and the likelihood that she will suffer asthma. The research from Philadelphia confirms what many GPs have always suspected, that in women there is a clearly defined link between attacks of acute asthma and their cycle.

Nearly half the women who were seen as emergencies in selected hospitals in the Penn-

sylvania area suffered their attacks either in the premenstrual phase or while menstruating. The time they are least likely to suffer severe asthma is just after they have ovulated, between the nineteenth and twenty-fifth day of their cycle.

Another piece of good news for asthma patients is that a panel of chest physicians who are particularly interested in the disease have analysed the death certificates and the circumstances of the death in asthmatic patients. Although the patients had asthma, the physicians felt that when the cases were considered carefully there were many cases in which asthma frequently did not deserve to be included on the death certificate as a contributory cause of death, whereas few doctors missed including it when it was a relevant factor.

On Tuesday  
8th October, BT  
introduce a  
telephone table  
everyone  
will appreciate.

THEY THINK  
IT'S ALL OVER...

A CABLE & WIRELESS COMPANY

STILL 20% CHEAPER

...IT IS NOW.

When it comes to price cuts, we're the team on your side. We're still at least 20% cheaper for international calls weekday evenings and all weekend. For details FreeCall 0500 500 366.

Mercury SmartCall

You don't have to be a genius to see how much you'll save.

From and across will continue to be subject to 10% discount. Mercury SmartCall will only be used for international calls of 10 minutes or more, from 8pm to 11pm, and only on weekdays. Service available for a quarterly fee of £5.75 inc. VAT.

Our passengers mean even more to us than being Airline of the Year.

(Which is probably why we won).

We would like to thank the readers of *Business Traveller* for voting us best short haul, long haul and overall airline, as well as all the passengers who made it possible.

BRITISH AIRWAYS



## GPs and dentists 'turning away most expensive patients'

By JEREMY LAURANCE, HEALTH CORRESPONDENT

DOCTORS and dentists are striking patients off their lists and refusing to accept new applicants because they are too expensive to treat, the National Association of Citizens Advice Bureaux said yesterday.

A patient who required weekly hospital treatment was struck off after the GP said that the hospital bill was too large. In another case a smoker with chest pains was told to find another GP.

In its annual report, published today, the association says it has received an increasing number of complaints from people who could not find a doctor or dentist to accept them. "We've had a fair number of cases reported from bureaux of doctors pruning their lists. In one case a GP removed dozens of patients," a spokeswoman said.

"Although they don't need to give an explanation when they remove someone, it looks suspiciously as if it is for financial

reasons when it ties in with the patient needing more expensive care or developing a more acute situation. If it were simply a matter of workload it is difficult to see why they would remove people rather than closing their lists to new patients."

More than half the population is cared for by fund-holding GPs, introduced under the NHS reforms in 1991, who have their own budget for hospital care of patients. Health economists predicted that the scheme would lead to "cream skimming" with GPs favouring the healthiest patients in order to keep their costs down. Non-fundholders have no financial incentive to turn away expensive patients because hospital costs are paid by the health authority.

The association said the shortage of NHS dentists was acute in many areas, with complaints highest in south-west England. "It is extremely

difficult for many people to get an NHS dentist, especially in rural areas. It seems to be commonplace that dentists are not taking new NHS patients," the spokeswoman said.

The British Medical Association said a survey of 1,200 GPs in Scotland had found four who admitted striking off patients whose drugs were too costly. Brian Goss, a GP negotiator, said: "The number ought to be zero. Doctors are there to be the patient's advocate and it is for the Government and health authorities to provide the necessary funds."

The British Dental Association said: "We are calling on the Government to increase funding for NHS dentistry as a matter of urgency."

In total, more than five million people consulted the 77 citizens' advice bureaux in England, Wales and Northern Ireland last year. Most had problems concerning benefits and debt, housing, employment and legal matters.



Oramo: said to be an astonishing conducting talent

## Little-known Finn to take over baton from Rattle

By DALYA ALBERGE, ARTS CORRESPONDENT

A FINNISH conductor who is virtually unknown in Britain is to succeed Sir Simon Rattle as principal conductor and artistic adviser of the City of Birmingham Symphony Orchestra.

Sakari Oramo, 31, who began his career as a violinist and who has been a professional conductor for only four years, takes over in September 1998 when Sir Simon's contract expires. Sir Simon, who announced his resignation in February, will work as a guest conductor.

Mr Oramo joins an orchestra whose past masters have included Sir Adrian Boult. His appointment came as a complete surprise to the music world.

Insiders suggested that Sir Simon was regarded as such a hard act to follow that other conductors had been wary of taking on the post. Some had expected the appointment to go to Daniel Harding, a young conductor whose talent has been noted by Sir Simon.

However, those who have seen Mr Oramo in action sing his praises. When he conducted the Scottish Chamber Or-



Rattle: to step down from his post in two years

chestra earlier this year, one critic described him as "yet another astonishing Finnish conducting talent".

Edward Smith, chief executive of the CBSO, said: "Daniel Harding is not even 21 yet and we are continuing to work with him. Sakari was the ideal candidate. He made his first visit to us in May 1995, which made such a big impression that we got him back in July this year."

"It confirmed to the orchestra and management, that he was the finest person we could possibly go for. It was unanimous. He has an extraordinary sense of communication, both to the musicians playing

and to the audience." Mr Oramo lives in Bremen, Germany, where his wife, the soprano Anu Komsi, is contracted to the Bremen Opera. He studied violin at the Sibelius Academy, Helsinki, making his professional debut with the Radio Symphony Orchestra a few hours' notice in 1993, when the conductor fell ill. He was soon appointed co-conductor of the orchestra and went on to her Scandinavian tour. He will have a year contract as principal conductor and artistic adviser of the CBSO.

# "besides the American Express Card, what else gets replaced"

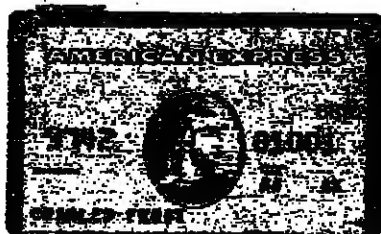


### Plenty.

When you carry the American Express Charge Card, you take with you the knowledge that you have coverage\* for some very important things. Such as compensation for lost or delayed luggage. Coverage for the cost of food and accommodation incurred for scheduled flights that get delayed for four hours or more. 1,700 Travel Service locations\*\* worldwide ready to help you with advice and arrangements. Our Global Assist service, which can refer you to an English-speaking doctor or lawyer virtually anywhere in the world, twenty-four hours a day. All these, and many more, designed to replace concern with confidence.

To find out how we can help you do more, call now:

**0800 700 767**



Cards

\*Subject to conditions of cover. Certain exclusions apply. \*\*Comprises Travel Service locations of American Express Travel Related Services Company, Inc., its affiliates and Representatives worldwide. American Express Services Europe Limited, Reg. Office, Portland House, 1 Stag Place, London SW1E 5BZ, Reg. No. 1833139.

## Student cuts £80,000 off firm's costs

By PAUL WILKINSON

A STUDENT on work experience with an engineering firm saved the company £80,000 a year by spotting a way of improving efficiency.

Janice Vickers cut 79p off the assembly line costs of each of 100,000 nine-speed gearboxes made in the factory each year. The suggestion also won Miss Vickers, 20, who is on a BSc course in mechanical engineering at Birmingham University, a national award for best manufacturing project and the regional award for the most enterprising student in a scheme run by Shell.

She came up with her idea while spending eight weeks with Eaton, the gearbox manufacturer, in Newton Aycliffe, Co Durham, working on a project to make production more efficient.

Miss Vickers, from Darlington, Co Durham, said: "I'm glad my suggestion could help Eaton to save money and I really enjoyed my time there. It was great to win a prize as well."

Steve Rose, Eaton's managing director, said: "Janice's project will save us a considerable amount of money and we are delighted with her. It involved looking at a sub-assembly line. As a result we have made a £32,000 investment to save £80,000 every 12 months."

## Nursing faces 'age timebomb'

AN "age timebomb" will cause a shortage of nurses by the turn of the century, the Royal College of Nursing claimed yesterday. One in five nurses is aged over 50 and more than a quarter will be eligible for retirement by 2000, the college said.

A survey, conducted annually for the RCN by the Institute of Employment Studies, says recruitment of student nurses has fallen by 39 per cent since 1987/88. Increases in nurse training places announced in June will not boost numbers until the next century.

Christine Hancock, RCN general secretary, said: "With far too few students and a steadily ageing workforce, we are running out of time to deal with the problem. This evidence shows that the shortage of registered nurses will reach crisis point by the year 2000. The Government must act nationally to deal with the approaching crisis."

The survey forms part of the college's evidence to the pay review body which is calling for a national pay rise to bring nurses into line with comparable groups.

The Health Department dismissed the warnings. A spokeswoman said: "The pay review body considered all the evidence and concluded there was no widespread shortage of nursing staff."

## Back Relief & Relaxation

Treat your back to the world's most stress-free recliner!



Scandinavian styling and elegant wood finishes, with a choice of quality upholstery leathers

Adjusts from vertical to horizontal in the doctor recommended 90/90 position used by the NASA astronauts.

"All of the spine including the neck is fully supported at all angles, which reduces the strain on the ligaments, discs and allows full relaxation of spinal muscles." Osteopath London.

"I could actually feel the release from the day's pressure as I sat in it. I have since recommended this wonderful chair to my patients, and I'm looking forward to taking delivery of my own." Chiropractor, London

### FREE colour catalogue

includes Water beds, massaging chairs, posture correct office furniture, orthopaedic kneeling chairs, back supports, and many more back care products



Freephone 0800 374 604

fax 04 Hrs 0171 387 3916

or write (no stamp required)

FREEPOST Anatomic Dept. 19,

21 Hampstead Road London NW1 0YN

visit our showroom open from 9 to 5.30 weekdays, 9.30 to 5.00 Sunday, closed Saturday

Build a bigger and better house than you could afford to buy

Visit the biggest own home

Self Build Homes

Call the sales hotline 0171 865 865

مكتبة من الأصل



# Ashdown offers to put a backbone into 'timid' Labour

BY PHILIP WEBSTER  
POLITICAL EDITOR

PADDY ASHDOWN called on Britain yesterday to elect a substantial force of Liberal Democrat MPs to the next Parliament, enabling the party to put the backbone into a Labour government with radical policies on welfare, education and crime.

Mr Ashdown said the Liberal Democrats would help the British people to "find the hero inside themselves" and turn the country into a "more prosperous nation with a more generous heart". He claimed that his party could prompt a Renaissance in Britain and help to turn it into the world's "number one learning society".

In his speech to the party conference, he presented the Liberal Democrats as the conscience of "timid" Labour, urging his activists to seize the chance to exercise power at the national level by wielding influence on the next government. He portrayed himself as the strongest leader in Britain, laying claim to the mantle of patriotism, quoting Churchill favourably and suggesting that the country had not had a tough leader since his days.

Although he stopped short of saying it, Mr Ashdown expects there to be a Blair-led government that will need co-operation and support from the Liberal Democrats if it is to fulfil Mr Blair's boast of changing Britain. He therefore used his speech to set out the distinctive values and policies of his party, inviting the country to vote for it on its

## BRIGHTON

1996

### LEADER'S SPEECH

merits and to give it a victory for principle and persistence after years of commitment and endeavour.

His message, repeated several times, was that with a strong Liberal Democrat representation in the next Parliament, Britain would face up to the challenges confronting it. Without such a strong force, the challenges would still be ducked.

Although Mr Ashdown reserved his fiercest words for the Tories, calling them the party of debt and devaluation, attacking their "false patriotism" and accusing them of starting the election in the gutter and using fear as their only weapon, he reflected the doubts in his party about Labour. The one antidote to fear was hope, but Labour had chosen timidity. Far from suggesting that he would need to control Labour excesses, Mr Ashdown saw his role as spurring it on to greater radicalism.

"My fear is this: that we shall see an election and maybe a change of govern-

ment — but we shall not see a change of direction. Ensuring that that did not happen was "the first crucial role of this party". Leadership, he said, was about bringing out the best in others.

He committed his party to the following policies, implying that they would be his goals from co-operation with Labour:

□ An extra £2 billion a year spending on education to reverse the Tory cuts, paid for if necessary by an extra penny on income tax.

□ A comprehensive review of the welfare system, with the Liberal Democrats trying to forge a new consensus between the parties for reform.

□ Raising the top rate of tax to 50 per cent for earnings over £100,000, freeing 750,000 people from tax altogether.

□ Employing 3,000 more police and forming a crime-fighting plan for every community, bringing schools and businesses, parents and police, probation services and youth workers together.

□ A war on bureaucracy in the health service and the restoration of free eye and dental check-ups.

□ Tough targets on pollution, a new quality of life index, helping the last government of this century to be the greenest.

□ A fairer voting system, Bill of Rights, Freedom of Information Act, a Scottish parliament and Welsh assembly.

All these changes, Mr Ashdown said, could be achieved only if the Liberal Democrats were strong in the next Parliament.

Enlarging on his leadership



Paddy Ashdown and his wife Jane after his speech to the conference yesterday

theme, he said the country that Churchill led was not miraculously converted from indifference to valour; the qualities were already there. The same was true today: "There is purpose, determination, talent, principle and an impatience to get things done hidden, untapped in our country." He added: "This country is not the mean, selfish, uncompassionate nation the Tories have tried to make us these last 17 years."

power, they would scaremonger about the break-up of the United Kingdom, bluster about the threat of Europe, wrap themselves shamelessly in the flag and claim for themselves a monopoly of patriotism.

"But theirs is a false patriotism," he said. A true patriot would not have applauded Michael Portillo's "grubby attempt to conscript our armed forces into a Tory Party conference".

ground, he declared: "I count myself to be a patriot. I have served this country as a soldier. I have represented it abroad as a diplomat. I love it and I am proud of it. But the battles we must fight for our country in the next century are different to the battles we have fought in this one — and, as a country, we have just got to stop wallowing in the past, in past glories, past conflicts and past illusions."

Highlighting his own back-

Leading article, page 17

## Success will be measured in next year's clout

RIDDELL  
ON POLITICS

When Paddy Ashdown said yesterday that he wanted to help people to "find the hero inside themselves", he might have had Kenneth Clarke in mind. After all, the increasingly outspoken Mr Clarke is dominating the conference session, and the calculations of other politicians. The Tories' battles over Europe — for once a military metaphor is appropriate — could have a crucial bearing on the political realignment that Mr Ashdown, and Tony Blair, are seeking.

Liberal Democrats are always predicting the splintering of the political system. For once, this may not be so far-fetched. Mr Blair talks of going beyond a tribal view to create a centre-left progressive alliance. Mr Ashdown has said he has more in common with Mr Clarke than the Chancellor has with Michael Portillo, and with Mr Blair than the Labour leader has with Dennis Skinner. The Tory cracks are visible. The party hierarchy may be playing down criticism of Mr Clarke, but his remarks clearly breached collective responsibility.

The attempt by the sceptics and their press allies to force Mr Clarke out of office will probably fail, however. Last night's unconvincing Downing Street statement was intended to defuse the crisis. But as Mr Ashdown warned, the stakes are high. Mr Clarke's resignation, possibly accompanied by other ministers, could be a terminal blow to the credibility of the Government. The resulting turmoil in financial markets might produce just the sharp rise in interest rates which Mr Clarke is trying to avoid. The sceptics are deluding themselves if they think that getting rid of him will improve the Tories' election chances. Whatever happens in the short term, the pro-European approach a beleaguered faction. Some of Mr Clarke's allies are already looking beyond the election to the possibility of cross-party co-operation.

Mr Ashdown's hopes for the Liberal Democrats depend on such fluidity in the centre of politics. There will be no deals or pacts. All options

will be left open. His conference speech yesterday, his best in his eight years as leader, was intended to put his party in a position to work with a Blair government. This involves a twin-track approach of establishing a distinctive identity for the party to attract voters while not creating any obstacles to co-operation. His theme was that the more Liberal Democrat MPs there are after the election, the more chance there will be of a real change of direction on education, the environment and constitutional reform. He depicted the Liberal Democrats as bold and candid while Labour is cautious and evasive. Of course, it is always easier for a party which is not aspiring to form a government to take such a line — and self-righteous claims that the party "will ensure that great issues are faced, not fudged" can become tedious after a few days. But his speech worked in boosting the spirits of Liberal activists and in conveying an impression of self-confidence and harmony.

Since 1988, Mr Ashdown has skillfully rebuilt his party from the shambles of the merger and gradually steered it towards a realistic political strategy. Being a think-tank is not enough. He wants a share of power and policymaking, to change Britain. "Putting that first and taking risks to achieve it is how we have won our great success in local government. And in the short time ahead we will have to show the single-mindedness and courage to do that at national level, too." In other words, don't be too pure and Tory chauvinist. For Mr Ashdown, success will be whether, at next year's conference, he can claim an influence over central government. If not a formal share of power, such hopes have often been disappointed in the past, but the renewed Tory infighting suggests that old party demarcation lines may be breaking down.

PETER RIDDELL

## Activists back tighter controls on handguns

BY ALICE THOMSON

THE Liberal Democrats called for tough new gun controls yesterday and sought to shake off their image as the party that is soft on crime.

The party conference voted in favour of restricting handguns, other than those for professional use, to single-shot weapons for target shooting. Such guns would also have to be kept at a registered club. The representatives also called for stalking to be made a criminal offence, all mail-order sales of

firearms to be banned, and air weapons to be licensed.

However, the debates were acrimonious with many older Liberal Democrats keen to preserve civil liberties. The conference was split over a proposed ban on all handguns except those for professional use. The old Liberals blocked the proposal by only nine votes. In a rare recorded vote, 357 representatives voted for a ban, but 366 voted for the single-shot restriction.

Paul Weller, from Chesham and Amersham, said that proposals went

against civil liberties. To shouts of shame, he said of the Dunblane school shooting: "I don't believe... that we should be in effect grave-robbing those children for votes. That is the sort of politics of Michael Howard and Jack Straw." He added: "I don't like the gun lobby and find them offensive. But, having said that, I am also a Liberal and there is liberty involved here."

Chris White, parliamentary candidate for Hitchin and Harpenden, condemned the speech as shameful. "Playing with guns is not something

that is safe for the user or the rest of society," he said.

Chris Maines, the parliamentary candidate for Orpington, Kent, told how he had tried to bring a mail-order replica machinegun into the conference centre. He had intended to produce the gun, bought for £135 through a magazine advertisement, to illustrate how easily they could be obtained. Mr Maines, a senior steward at the conference, consulted police about his planned stunt and they insisted that he hand in the gun.



Maines: gun stunt ruled out by police

## Nicholson wins applause

EMMA NICHOLSON, addressing her first conference after defecting from the Tories, drew rapturous applause with an assault on her former colleagues (Arthur Leathley writes).

The MP for Devon West and Torridge said that John Major had been "beached by his own timidity" as the "rabid anti-European tenden-

cy" dominated a Tory party in which senior ministers had become semi-detached.

She also said: "If evidence were ever needed of the state of decay into which the Tory party has sunk, the long march of the Right provides plenty of it. The Tories lost the capacity to listen to the electorate at all years ago and the electorate knows it."

## Labour's home rule 'farce' attacked

BY ARTHUR LEATHLEY

LABOUR'S recent changes on plans for a Scottish parliament are making a farce of its devolution policy, the conference was told.

Jim Wallace, the leader of the Scottish Liberal Democrats, condemned Labour's decision to hold a referendum on devolution despite being advised against this by members of both parties in the Scottish Convention.

"In a few weeks of political mismanagement, Labour brought joy to the opponents of home rule, lost a summer's opportunity of positive campaigning and showed that, in the midst of all the talk of new Labour and the new pluralism, the quick-fix of old Labour was alive and well and able to find houseroom in Islington. Summer has rolled on and the shambles of their referendum play has at times degenerated into farce."

He said that the Liberal Democrats were committed to reinvigorating democracy by decentralising power throughout the UK.

## Unanimous backing for monarchy reforms

REFORMS that would limit the power of the monarchy were backed by the conference yesterday.

The Liberal Democrats unanimously approved plans to remove the Queen's right to choose the Prime Minister in the event of a hung Parliament, to approve treaties without Parliament's agreement and to set the date of an election.

Although the proposed reforms are largely symbolic, party leaders see them as an important step in bringing fundamental change to some of Britain's oldest institutions. They also say that the unanimous approval will help to increase the momentum of talks on constitutional change being held with Labour.

Other changes passed include plans to reform Parliament and the electoral system. The party wants the House of Lords to be cut from 1,200 peers to 300, and the Commons cut from 651 MPs to about 450. MPs would be elected by proportional representation for a fixed period of four years.

## "MJN produced the fastest performing machine"

PC LAN July 96



- MJN Office**
- Intel 133MHz Pentium® processor (P133 Office) or 666 P166+ processor manufactured by IBM (P166+ Office)
  - Intel socket 7 with upgradeability to Intel Pentium 200MHz
  - 16Mb EDO RAM (P133 Office) or 32Mb EDO RAM (P166+ Office)
  - 256K Pipeline burst mode cache
  - 1GB (P133 Office) or 2GB (P166+ Office) Enhanced IDE hard disk
  - Eight speed IDE CD-ROM drive
  - Integrated 16-bit stereo sound, PC joystick & two stereo speakers
  - 3.5" 1.44Mb floppy drive
  - Enhanced parallel, PS/2 mouse & two high speed serial ports
  - 64-bit integrated graphics (uses 2Mb RAM; switchable to 2Mb for increased resolution / colours)
  - Graphics video acceleration with software MPEG capability
  - 14" (P133 Office) or 15" (P166+ Office) crisp sharp 280p 60Hz SVGA screen
  - 105 Windows 95 keyboard and mouse
  - Modem tower case with eight drive bays
  - FREE 28.8 Modem included with first 500 orders**

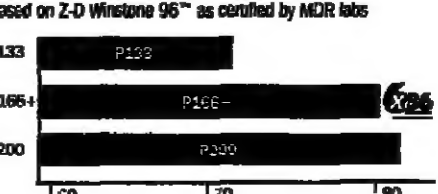
- Software**
- Microsoft Windows 95
  - Lotus SmartSuite 95 for Windows 95 with Word Pro 95, Freelance 95, Approach 95, 1-2-3, Organizer and SmartKeys
  - MSB TurboCAD for Windows CAD and design pack
  - Fun School educational suite with Spelling, Maths, Pairs & Create & more
  - GSP Software Suite with Pressworks, Designworks, Homework and Money
  - Autodesk and Computervision educational packs
  - PC Paintbrush, CV & Jobsearch Pro, EZ Language French, German & Spanish
  - Infodivide multimedia encyclopaedia CD
  - BookWormer v5 multimedia CD
  - WinTutor Windows 95 tutorial CD
  - Shareware games pack CD
  - Instant Quicken v5 multimedia CD

**0%**

**Interest Free Credit**

MJN have put together two superb high performance PC systems with a massive software bundle to provide you with everything you are ever likely to need. Take a closer look at the amazing specification of these systems which are available on Interest Free Credit from only £58 per month. Early orders also qualify for a free 28.8 modem

**Relative Processor Performance**  
Based on 2-D Wireframe 95™ as certified by MDR labs



**Award Winning Machines**

**MJN P133 Office**  
16Mb EDO RAM, 1Gb hard disk, 14" SVGA screen + FREE 28.8 modem  
**£58** per month  
APR 0%, £183.70 deposit and 24 monthly payments of £58. Total price £2,299.94 + £1,955.70 inc. delivery and VAT.

**MJN P166+ Office**  
32Mb EDO RAM, 2Gb hard disk, 15" SVGA screen + FREE 28.8 modem  
**£67** per month  
APR 0%, £182.70 deposit and 24 monthly payments of £67. Total price £2,409.94 + £1,955.70 inc. delivery and VAT.

\*Personal Finance is subject to status. Make sure you are able to afford the monthly finance payments before entering into a finance agreement. Written copies are available on request from MJN sales. Interest Free Credit is only available on the buyback system here.

**Interest Free Offers End 27th September**

**MJN 01 282 777 555**  
Telephone sales lines are open Monday - Friday 9am - 7pm. Saturday 9am - 5pm

**Interest Free Offers End 27th September**

**MJN 01 282 777 555**  
Telephone sales lines are open Monday - Friday 9am - 7pm. Saturday 9am - 5pm

**MJN Technology Limited**, Granville House, Blackburn Rd, Simonstone, Burnley, Lancs, BB21 7DT. Tel 01 282 777 555. Fax 01 282 77 66 44. Business and press orders. Consumer enquiries welcome. All prices include delivery (£25+VAT) and VAT (2.15%). Software applications are provided on CD or pre-installed on hard disk. Screen sets shown are CD-ROM sets as per actual machine. Pack sizes shown for reference only. Prices are subject to change without notice. © MJN Technology Limited 1996.

## Build a bigger and better house than you could afford to buy!

When you self build, the choice is all yours to get exactly the house that you want. And because you're in control, you can put all of your money into your new home, rather than a developer's pocket! For most self builders the result is a home 30% bigger and better than they could afford to buy! Hardly surprising then that last year alone, around a third of all new detached houses were self built in the UK.

If you're interested in finding out more, **The National Self Build Homes Show** has everything you need to design and build your own individual home or convert a property. There's land for sale and properties suitable for conversion, self build lenders, architects and package build companies, building materials, luxury kitchens & bathrooms, seminars & workshops, a self build cinema, free Advice Centre and a stunning central feature, the **Self Build Experience** which takes you on a journey through all the stages involved with designing and building your own individual home.

Visit the biggest show for building your own home or converting a property

Organised by Build It magazine in association with The Evening Standard

**HALF PRICE TICKET VOUCHER - £3.75**

**THE NATIONAL Self Build Homes show**  
Alexandra Palace, Wood Green, London N22  
September 26th-29th 1996 (OPENING TIMES 10am-6pm)

Call the ticket hotline to order as many half price tickets as you need.

**HALF PRICE TICKET HOTLINE 0171 865 9042**

HALF PRICE TICKETS ONLY. Normal price £7.50. Admission for children under 18 is FREE.

**MERCURY**

**STILL 20% CHEAPER**

Even compared to BT's new basic rate, we're still at least 20% cheaper for international calls weekday evenings and all weekend.

For all the details **FreeCall 0500 500 366**.

**Mercury SmartCall**

You don't have to be a genius to see how much you'll save.

Please note: Mercury SmartCall is available to all Mercury customers on a 12-month contract. Mercury SmartCall is not available to customers on a 24-month contract. Mercury SmartCall is not available to customers on a 36-month contract. Mercury SmartCall is not available to customers on a 48-month contract. Mercury SmartCall is not available to customers on a 60-month contract. Mercury SmartCall is not available to customers on a 72-month contract. Mercury SmartCall is not available to customers on a 84-month contract. Mercury SmartCall is not available to customers on a 96-month contract. Mercury SmartCall is not available to customers on a 108-month contract. Mercury SmartCall is not available to customers on a 120-month contract. Mercury SmartCall is not available to customers on a 132-month contract. Mercury SmartCall is not available to customers on a 144-month contract. Mercury SmartCall is not available to customers on a 156-month contract. Mercury SmartCall is not available to customers on a 168-month contract. Mercury SmartCall is not available to customers on a 180-month contract. Mercury SmartCall is not available to customers on a 192-month contract. Mercury SmartCall is not available to customers on a 204-month contract. Mercury SmartCall is not available to customers on a 216-month contract. Mercury SmartCall is not available to customers on a 228-month contract. Mercury SmartCall is not available to customers on a 240-month contract. Mercury SmartCall is not available to customers on a 252-month contract. Mercury SmartCall is not available to customers on a 264-month contract. Mercury SmartCall is not available to customers on a 276-month contract. Mercury SmartCall is not available to customers on a 288-month contract. Mercury SmartCall is not available to customers on a 300-month contract. Mercury SmartCall is not available to customers on a 312-month contract. Mercury SmartCall is not available to customers on a 324-month contract. Mercury SmartCall is not available to customers on a 336-month contract. Mercury SmartCall is not available to customers on a 348-month contract. Mercury SmartCall is not available to customers on a 360-month contract. Mercury SmartCall is not available to customers on a 372-month contract. Mercury SmartCall is not available to customers on a 384-month contract. Mercury SmartCall is not available to customers on a 396-month contract. Mercury SmartCall is not available to customers on a 408-month contract. Mercury SmartCall is not available to customers on a 420-month contract. Mercury SmartCall is not available to customers on a 432-month contract. Mercury SmartCall is not available to customers on a 444-month contract. Mercury SmartCall is not available to customers on a 456-month contract. Mercury SmartCall is not available to customers on a 468-month contract. Mercury SmartCall is not available to customers on a 480-month contract. Mercury SmartCall is not available to customers on a 492-month contract. Mercury SmartCall is not available to customers on a 504-month contract. Mercury SmartCall is not available to customers on a 516-month contract. Mercury SmartCall is not available to customers on a 528-month contract. Mercury SmartCall is not available to customers on a 540-month contract. Mercury SmartCall is not available to customers on a 552-month contract. Mercury SmartCall is not available to customers on a 564-month contract. Mercury SmartCall is not available to customers on a 576-month contract. Mercury SmartCall is not available to customers on a 588-month contract. Mercury SmartCall is not available to customers on a 600-month contract. Mercury SmartCall is not available to customers on a 612-month contract. Mercury SmartCall is not available to customers on a 624-month contract. Mercury SmartCall is not available to customers on a 636-month contract. Mercury SmartCall is not available to customers on a 648-month contract. Mercury SmartCall is not available to customers on a 660-month contract. Mercury SmartCall is not available to customers on a 672-month contract. Mercury SmartCall is not available to customers on a 684-month contract. Mercury SmartCall is not available to customers on a 696-month contract. Mercury SmartCall is not available to customers on a 708-month contract. Mercury SmartCall is not available to customers on a 720-month contract. Mercury SmartCall is not available to customers on a 732-month contract. Mercury SmartCall is not available to customers on a 744-month contract. Mercury SmartCall is not available to customers on a 756-month contract. Mercury SmartCall is not available to customers on a 768-month contract. Mercury SmartCall is not available to customers on a 780-month contract. Mercury SmartCall is not available to customers on a 792-month contract. Mercury SmartCall is not available to customers on a 804-month contract. Mercury SmartCall is not available to customers on a 816-month contract. Mercury SmartCall is not available to customers on a 828-month contract. Mercury SmartCall is not available to customers on a 840-month contract. Mercury SmartCall is not available to customers on a 852-month contract. Mercury SmartCall is not available to customers on a 864-month contract. Mercury SmartCall is not available to customers on a 876-month contract. Mercury SmartCall is not available to customers on a 888-month contract. Mercury SmartCall is not available to customers on a 900-month contract. Mercury SmartCall is not available to customers on a 912-month contract. Mercury SmartCall is not available to customers on a 924-month contract. Mercury SmartCall is not available to customers on a 936-month contract. Mercury SmartCall is not available to customers on a 948-month contract. Mercury SmartCall is not available to customers on a 960-month contract. Mercury SmartCall is not available to customers on a 972-month contract. Mercury SmartCall is not available to customers on a 984-month contract. Mercury SmartCall is not available to customers on a 996-month contract. Mercury SmartCall is not available to customers on a 1008-month contract. Mercury SmartCall is not available to customers on a 1020-month contract. Mercury SmartCall is not available to customers on a 1032-month contract. Mercury SmartCall is not available to customers on a 1044-month contract. Mercury SmartCall is not available to customers on a 1056-month contract. Mercury SmartCall is not available to customers on a 1068-month contract. Mercury SmartCall is not available to customers on a 1080-month contract. Mercury SmartCall is not available to customers on a 1092-month contract. Mercury SmartCall is not available to customers on a 1104-month contract. Mercury SmartCall is not available to customers on a 1116-month contract. Mercury SmartCall is not available to customers on a 1128-month contract. Mercury SmartCall is not available to customers on a 1140-month contract. Mercury SmartCall is not available to customers on a 1152-month contract. Mercury SmartCall is not available to customers on a 1164-month contract. Mercury SmartCall is not available to customers on a 1176-month contract. Mercury SmartCall is not available to customers on a 1188-month contract. Mercury SmartCall is not available to customers on a 1200-month contract. Mercury SmartCall is not available to customers on a 1212-month contract. Mercury SmartCall is not available to customers on a 1224-month contract. Mercury SmartCall is not available to customers on a 1236-month contract. Mercury SmartCall is not available to customers on a 1248-month contract. Mercury SmartCall is not available to customers on a 1260-month contract. Mercury SmartCall is not available to customers on a 1272-month contract. Mercury SmartCall is not available to customers on a 1284-month contract. Mercury SmartCall is not available to customers on a 1296-month contract. Mercury SmartCall is not available to customers on a 1308-month contract. Mercury SmartCall is not available to customers on a 1320-month contract. Mercury SmartCall is not available to customers on a 1332-month contract. Mercury SmartCall is not available to customers on a 1344-month contract. Mercury SmartCall is not available to customers on a 1356-month contract. Mercury SmartCall is not available to customers on a 1368-month contract. Mercury SmartCall is not available to customers on a 1380-month contract. Mercury SmartCall is not available to customers on a 1392-month contract. Mercury SmartCall is not available to customers on a 1404-month contract. Mercury SmartCall is not available to customers on a 1416-month contract. Mercury SmartCall is not available to customers on a 1428-month contract. Mercury SmartCall is not available to customers on a 1440-month contract. Mercury SmartCall is not available to customers on a 1452-month contract. Mercury SmartCall is not available to customers on a 1464-month contract. Mercury SmartCall is not available to customers on a 1476-month contract. Mercury SmartCall is not available to customers on a 1488-month contract. Mercury SmartCall is not available to customers on a 1500-month contract. Mercury SmartCall is not available to customers on a 1512-month contract. Mercury SmartCall is not available to customers on a 1524-month contract. Mercury SmartCall is not available to customers on a 1536-month contract. Mercury SmartCall is not available to customers on a 1548-month contract. Mercury SmartCall is not available to customers on a 1560-month contract. Mercury SmartCall is not available to customers on a 1572-month contract. Mercury SmartCall is not available to customers on a 1584-month contract. Mercury SmartCall is not available to customers on a 1596-month contract. Mercury SmartCall is not available to customers on a 1608-month contract. Mercury SmartCall is not available to customers on a 1620-month contract. Mercury SmartCall is not available to customers on a 1632-month contract. Mercury SmartCall is not available to customers on a 1644-month contract. Mercury SmartCall is not available to customers on a 1656-month contract. Mercury SmartCall is not available to customers on a 1668-month contract. Mercury SmartCall is not available to customers on a 1680-month contract. Mercury SmartCall is not available to customers on a 1692-month contract. Mercury SmartCall is not available to customers on a 1704-month contract. Mercury SmartCall is not available to customers on a 1716-month contract. Mercury SmartCall is not available to customers on a 1728-month contract. Mercury SmartCall is not available to customers on a 1740-month contract. Mercury SmartCall is not available to customers on a 1752-month contract. Mercury SmartCall is not available to customers on a 1764-month contract. Mercury SmartCall is not available to customers on a 1776-month contract. Mercury SmartCall is not available to customers on a 1788-month contract. Mercury SmartCall is not available to customers on a 1800-month contract. Mercury SmartCall is not available to customers on a 1812-month contract. Mercury SmartCall is not available to customers on a 1824-month contract. Mercury SmartCall is not available to customers on a 1836-month contract. Mercury SmartCall is not available to customers on a 1848-month contract. Mercury SmartCall is not available to customers on a 1860-month contract. Mercury SmartCall is not available to customers on a 1872-month contract. Mercury SmartCall is not available to customers on a 1884-month contract. Mercury SmartCall is not available to customers on a 1896-month contract. Mercury SmartCall is not available to customers on a 1908-month contract. Mercury SmartCall is not available to customers on a 1920-month contract. Mercury SmartCall is not available to customers on a 1932-month contract. Mercury SmartCall is not available to customers on a 1944-month contract. Mercury SmartCall is not available to customers on a 1956-month contract. Mercury SmartCall is not available to customers on a 1968-month contract. Mercury SmartCall is not available to customers on a 1980-month contract. Mercury SmartCall is not available to customers on a 1992-month contract. Mercury SmartCall is not available to customers on a 2004-month contract. Mercury SmartCall is not available to customers on a 2016-month contract. Mercury SmartCall is not available to customers on a 2028-month contract. Mercury SmartCall is not available to customers on a 2040-month contract. Mercury SmartCall is not available to customers on a 2052-month contract. Mercury SmartCall is not available to customers on a 2064-month contract. Mercury SmartCall is not available to customers on a 2076-month contract. Mercury SmartCall is not available to customers on a 2088-month contract. Mercury SmartCall is not available to customers on a 2100-month contract. Mercury SmartCall is not available to customers on a 2112-month contract. Mercury SmartCall is not available to customers on a 2124-month contract. Mercury SmartCall is not available to customers on a 2136-month contract. Mercury SmartCall is not available to customers on a 2148-month contract. Mercury SmartCall is not available to customers on a 2160-month contract. Mercury SmartCall is not available to customers on a 2172-month contract. Mercury SmartCall is not available to customers on a 2184-month contract. Mercury SmartCall is not available to customers on a 2196-month contract. Mercury SmartCall is not available to customers on a 2208-month contract. Mercury SmartCall is not available to customers on a 2220-month contract. Mercury SmartCall is not available to customers on a 2232-month contract. Mercury SmartCall is not available to customers on a 2244-month contract. Mercury SmartCall is not available to customers on a 2256-month contract. Mercury SmartCall is not available to customers on a 2268-month contract. Mercury SmartCall is not available to customers on a 2280-month contract. Mercury SmartCall is not available to customers on a 2292-month contract. Mercury SmartCall is not available to customers on a 2304-month contract. Mercury SmartCall is not available to customers on a 2316-month contract. Mercury SmartCall is not available to customers on a 2328-month contract. Mercury SmartCall is not available to customers on a 2340-month contract. Mercury SmartCall is not available to customers on a 2352-month contract. Mercury SmartCall is not available to customers on a 2364-month contract. Mercury SmartCall is not available to customers on a 2376-month contract. Mercury SmartCall is not available to customers on a 2388-month contract. Mercury SmartCall is not available to customers on a 2400-month contract. Mercury SmartCall is not available to customers on a 2412-month contract. Mercury SmartCall is not available to customers on a 2424-month contract. Mercury SmartCall is not available to customers on a 2436-month contract. Mercury SmartCall is not available to customers on a 2448-month contract. Mercury SmartCall is not available to customers on a 2460-month contract. Mercury SmartCall is not available to customers on a 2472-month contract. Mercury SmartCall is not available to customers on a 2484-month contract. Mercury SmartCall is not available to customers on a 2496-month contract. Mercury SmartCall is not available to customers on a 2508-month contract. Mercury SmartCall is not available to customers on a 2520-month contract. Mercury SmartCall is not available to customers on a 2532-month contract. Mercury SmartCall is not available to customers on a 2544-month contract. Mercury SmartCall is not available to customers on a 2556-month contract. Mercury SmartCall is not available to customers on a 2568-month contract. Mercury SmartCall is not available to customers on a 2580-month contract. Mercury SmartCall is not available to customers on a 2592-month contract. Mercury SmartCall is not available to customers on a 2604-month contract. Mercury SmartCall is not available to customers on a 2616-month



# Fear and pointless wars tear Pakistan apart

AS IT approaches its fiftieth anniversary, Pakistan is torn by crises of morality, religion, politics and war. It is bleeding to death on the streets of Karachi, the financial capital. It pursues a doomed battle in Kashmir. It persists with the world's stupidest war at nearly 20,000ft on the Siachen glacier in the Himalayas.

Even its Islamic identity, one of two principal unifying forces in a multilingual, multi-cultural country, is degraded by conflict between Sunnis and Shias. Murdering each other at prayer is a measure of how menacing the religious divide is, destroying any sense of nationhood and purpose. Benazir Bhutto, the Prime Minister, admitted in so many words that religious killings were threatening the country's survival.

The other unifying force is a hatred of India. But two generations after partition there is no grassroots hatred: there is only a false fear. India has neither territorial designs nor aggressive intent. As a matter of policy it uses restrained language towards Pakistan, realising that harsh

For most Pakistanis, India is no longer a 'bogey man', Christopher Thomas writes. The nation's own decay is the shadow over its imminent 50th birthday

rhetoric plays into Islamabad's hands. The Indian bogey is losing the power to frighten, and thus to unite.

India has offered to pull back from Siachen: Pakistan snubbed it. It has offered to open cross-border trade: Pakistan has not replied. India is ready for bilateral talks on Kashmir: Pakistan declined. The Pakistani establishment is determined to keep relations hostile; without it the point of Pakistan would come into question.

The lie that Kashmiri Muslims, with their unique Sufi traditions, want to join Pakistan from a sense of Islamic brotherhood has justified 49 years of cross-border bloodshed that have achieved nothing — least of all the gratitude of Kashmiris, who have died in their thousands in the naïve belief that Pakistan would

extricate them from India. Kashmiris are sick of being Pakistani pawns: hating India does not translate into fondness for Pakistan, despite Pakistani propaganda. This truth is filtering back to grassroots Pakistanis.

America is secretly pushing Pakistan to open direct talks with India on Kashmir. Delhi has privately agreed, so long as the talks are bilateral with no intermediaries. Frank Wisner, the US Ambassador to India, told army officers in Rawalpindi that Pakistan should accept certain "realities" — in other words, there is no prospect of India abandoning the Kashmir Valley. Delhi is willing to declare the boundary in Kashmir an international border.

Pakistan's curse is that India assumed all its history in 1947. The young country has

no past: it began life without institutions, without a democratic structure, without any sense of itself beyond separatism from India. The military has ultimately held it together, and the army is still the most powerful force for stability — and the only one not disintegrating. The courts are corrupt, the police venal, the politicians rotten. That is why Pakistan has been under military rule half its life.

There is a repugnance over dictatorship among the new generation of generals, and they are doing everything to allow democracy its head. But there may be a limit to how much Pakistan can take of its politicians. An increasingly assertive President Leghari, who took office in 1993 after Benazir Bhutto returned to power, has dusted off a rarely used provision enabling him to order a parliamentary investigation into corruption. His intervention reflects his, and the military's, alarm at the accelerating decay of democracy.

Nigella Lawson, page 15  
Leading article, page 17



Murtaza Bhutto's daughter Fatima, 14, right, and his widow, Ghuwara, mourn for him at their home in Larkana, Pakistan. Bhutto, the estranged brother of Benazir Bhutto, the Prime Minister, was killed with six other men during a gunfight

## Alert over Punjab riots

between his bodyguards and police last week (Zahad Hussain writes). Security forces across the country have been put on alert to prevent sectarian

clashes between Shia and Sunni Muslims from spreading. More than 100 religious extremists were arrested yesterday. On Monday, 23 worshippers were

killed and 50 others wounded in an attack on a Sunni mosque in Multan. The killing sparked off widespread violence in the city and other towns in the Punjab as angry crowds attacked the Shia religious buildings.

BT cut up to 25% off many international calls.

## Zaire and Rwanda in border clashes

FROM SAM KILEY  
IN NAIROBI

RELIEF agencies yesterday evacuated staff from the border between Zaire and Rwanda after artillery and machinegun exchanges between the two countries' forces raised fears that war could break out in the region.

The Rwandan Government said yesterday that its troops had engaged the Zairean Army in eight hours of heavy gunfire across the border for the second night in a row on Monday. Later an independent radio station said that both sides had agreed to a ceasefire.

Emmanuel Ndayiro, adviser to Major-General Paul Kagame, the Rwandan Vice-President and Defence Minister, accused the Zaireans of opening fire first with anti-aircraft guns and rifles.

"We are checking for casualties. The truth is that they fired first. We opened fire in response," he said.

Three foreign workers with the Red Cross were evacuated yesterday while plans were under way to get about 40 Germans, as well as non-essential staff with the United Nations, out of the area.

Other foreigners contacted in Bukavu, the Zairean border town, said that the hills around had been heavily bombarded from the Rwandan side while they had also seen explosions inside Rwanda, but there were no authoritative reports of casualties.

The conflict has its roots in the 1994 genocide in Rwanda. Hutu extremists fled to Zaire as Tutsi rebels advanced and since then have been using the country as a base from which to attack Rwanda's Tutsi-dominated regime.

Genocide trial: Human rights groups have asked the UN to include rape among the charges against Rwandans accused of organising the country's 1994 genocide, after investigating numerous cases of systematic sexual abuse that have left 5,000 "children of hate".

Jean-Paul Akayesu, a Mayor in Taba commune in central Rwanda, is due to stand trial at the International Criminal Tribunal for Rwanda this week. He is accused of crimes against humanity and genocide, but the Washington-based Human Rights Watch-Africa and other organisations have alleged that he helped to organise the rape of Tutsi women by Hutu men.



Sting: his music must pass 'purity test'

## Sting to give a concert in Vietnam

FROM KEVIN RUBEL  
IN HANOI

STING is to give a concert in Vietnam next month, but he will not be singing *Russians*.

Under regulations introduced earlier this year by the Communist Government to contain what it calls "social evils", or foreign cultural influences that it deems harmful, all musicians wishing to perform anywhere in Vietnam require a permit saying that their lyrics have passed a "purity test". Words to Sting's songs, in English with a Vietnamese translation, were submitted to the Ministry of Culture and Information for scrutiny months ago.

"In this country the Government is not familiar with international music and is concerned how their people might be influenced, so they have been slow in wanting it to come in," said Larry Hurwitz, Sting's manager, in Ho Chi Minh City.

Misunderstanding of the use of modern phrases, even among the most savvy English speakers in Vietnam, can lead to confusion and offence. "I think *Russians* [in which Sting asks if they love their children] was written with heartfelt intent for all peoples, don't you?" Mr Hurwitz said.

To save jeopardising the performance, Mr Hurwitz said the song was not submitted on the playlist to Vietnamese officials. Sting's will be the first major rock production in Vietnam since the war ended 21 years ago.

Top ticket prices for the 4,000-seat concert in Ho Chi Minh City on October 10 is about £30. But there will be no problem selling them.

They will be bought by a fast-rising new breed of wealthy young people who have shrugged off the dark days of collectivism.

## British surgeon denies manslaughter of three

FROM REUTER IN WELLINGTON

A BRITISH heart surgeon pleaded not guilty in a Wellington court to three charges of manslaughter when his trial opened yesterday.

Keith Ramstead, 44, is charged with causing the deaths of three patients he operated on when working in a Christchurch hospital in 1991 and 1992, and with falsifying their death certificates. The Liverpool doctor returned to New Zealand after a 2½-year extradition battle.

The charges allege that Mr

Ramstead caused the deaths of an elderly woman and two men by failing to use reasonable knowledge, skill and care in surgical treatment. Dressed in a dark suit and looking pale, the surgeon pleaded not guilty to all charges.

The trial was transferred from Christchurch to Wellington at Mr Ramstead's request.

The deaths occurred in December 1991, and June and August 1992, on the operating table during surgery for cancer.

From October 8th many international call prices will be permanently cut by up to 25%. And with BT's Level 1 Business Choices discounts you could save an additional 27% on every call you make. Ring the BT BusinessConnections team for your free savings check-up.

5 minute weekday daytime call to USA or Canada.	Pre 8th October	Post 8th October	% Reduction	After Business Choices discount
	£1.98	£1.49	25%	£1.09

October 8th. Massive price cuts. BT Freefone 0800 800 800

5p MINIMUM CHARGE PER CALL. DIRECT DIALLED CALLS ONLY. EXCLUDES BT CHARGECARD, BT PUBLIC PAYPHONES AND ISDN INTERNATIONAL DATA CALLS. QUARTERLY SITE FEE PAYABLE £5 (EX VAT) FOR BUSINESS CHOICES LEVEL 1

مكتبة من الأصل

free QUOTE free key

Give us a call... we'll send you the home... where you... cover your... obligation... Legal & Finance... with our...

call free 0800 32 4



# Draft by Mrs Clinton 'misled bank officials'

FROM IAN BRODIE IN WASHINGTON

AS A LAWYER in Arkansas, Hillary Clinton drafted a document that was used to deceive bank inspectors and divert a payment of \$300,000 (£193,000) to one of her partner's relations, according to a federal report made public yesterday.

The account is the latest twist in the tortuous money trail involving the failed Madison Guaranty Savings and Loan institution in Little Rock in the 1980s, as well as property dealings that allegedly benefited insiders, ultimately at taxpayers' expense.

The report makes no direct allegations of criminal wrongdoing against Mrs Clinton and does not reach a conclusion about what she knew. She has said under oath that she cannot recall her involvement in the episode. Nor does the report recommend a course of action, although the dealings are being investigated by Kenneth Starr, the Whitewater special prosecutor.

In a television interview, President Clinton said he believes that Mr Starr, a Republican, is out to "get" him and Mrs Clinton. "Isn't it obvious?" he asked. Voicing extraordinary criticism of the

prosecutor, the President said "there is a lot of evidence" to support Susan McDougal's claim that Mr Starr is trying to force her to provide damaging evidence against the Clintons, even if false. Mrs McDougal is in prison for contempt of court for refusing to co-operate with Mr Starr. She and her former husband, James, former owners of Madison and the Clintons' partners in the Whitewater land deal, were convicted of fraud.

Yesterday's report was prepared at the urging of Republicans on the Senate Whitewater

committee who hoped to embarrass Mrs Clinton and the President in the weeks before the election. However, the disclosures seem unlikely to affect Mr Clinton's re-election chances, given his big lead over Bob Dole in the polls and the fact that voters are victims of "Whitewater burnout". The story is too complex for readers and there have been too many false denouncements before.

The report was prepared by the Inspector-General at the Federal Deposit Insurance Corporation, a government agency that insures bank deposits and enforces banking laws. The findings were based in part on Mrs Clinton's records at her law firm, which had been missing until found in the White House private quarters this year.

The documents refer to her legal work for Madison with Webster Hubbell, a law partner who came in Washington with the Clintons as an Assistant Attorney-General but who is now in prison for fraud. The account alleges that Madison, too low on funds to invest directly in a large land project, arranged instead for Seth Ward, Mr Hubbell's father-in-

law, to be a "straw buyer", a purchaser in name only, for which he was a paid commission of \$300,000.

The report said: "Madison used a document drafted by Mrs Clinton to deceive federal bank examiners as to the true nature of the payments to Ward." The document was an option by Madison to purchase a parcel of land from Mr Ward for \$400,000, more than double its appraisal value. The report said it made Madison's payments to Mr Ward look like a loan.

The method of paying commission evaded regulations designed to protect the soundness of Madison, the report said. It also noted that in 1988, before a legal action by Mr Ward against Madison, Mrs Clinton ordered the destruction of all her files related to the transaction, including one labelled "Ward option".

David Kendall, Mrs Clinton's lawyer, said that the report "does not allege that Mrs Clinton did anything wrong or had any knowledge of any illegal intention with respect to the option. If there was such an intention, in the two hours of work she did on it over ten years ago".



Starr: fiercely criticised by President Clinton

## Nuclear powers sign pact to outlaw test explosions

FROM JAMES BONE IN NEW YORK

THE world's five declared nuclear powers and dozens of other nations yesterday signed an historic treaty that will effectively end the Cold War era of nuclear testing.

Britain joined the United States, Russia, China and France in signing the Comprehensive Test Ban Treaty outlawing all explosive nuclear tests after half a century in which more than 2,000 have been performed.

After putting his signature to the text, President Clinton told the United Nations General Assembly that the treaty was the "longest-sought, hardest-fought prize in arms control history".

"The signatures of the world's declared nuclear powers along with those of the vast majority of its nations will immediately create an international norm against nuclear testing — even before the treaty formally enters into force," he said.

In order to come into effect, the treaty requires the signature of all 44 nations with a nuclear power industry. Dozens signed yesterday, but it may still never come into formal legal force because of the opposition of India, one of

three so-called "threshold states" thought to have nuclear weapons capability.

Insisting that it would preserve its own "nuclear option" until the declared nuclear powers had disarmed, India has vowed not to sign what it described as a flawed treaty. Pakistan, also a "threshold state", reacted by saying that it

**6 This is the longest-sought, hardest-fought prize in the history of arms control**

would not sign either until India agreed to do so.

The comprehensive test ban is the culmination of negotiations which began with the conclusion of the Limited Test Ban Treaty in 1963, banning nuclear test explosions in the atmosphere, underwater or in outer space. Tests continued underground but restrictions were placed on their size in

1974 by the Threshold Test Ban Treaty.

Negotiations on the comprehensive ban began in Geneva at the UN Conference on Disarmament in 1994, although both France and China continued testing. When India blocked the necessary consensus in the Geneva talks, Australia led a successful diplomatic campaign to open the treaty for signature anyway.

Legal argument continues over whether countries which sign and ratify the treaty are bound by its terms under international law even before it comes into full legal effect with 44 signatories. British officials yesterday avoided answering whether Britain now considered itself barred from further test explosions.

Arms control advocates cautioned that hydro-dynamic, sub-critical and other nuclear tests could continue and said the nuclear powers had developed means to test by computer simulation.

In his address, President Clinton called for ratification of the Chemical Weapons Convention by the Republican-controlled US Senate and for a global ban on anti-personnel land-mines.

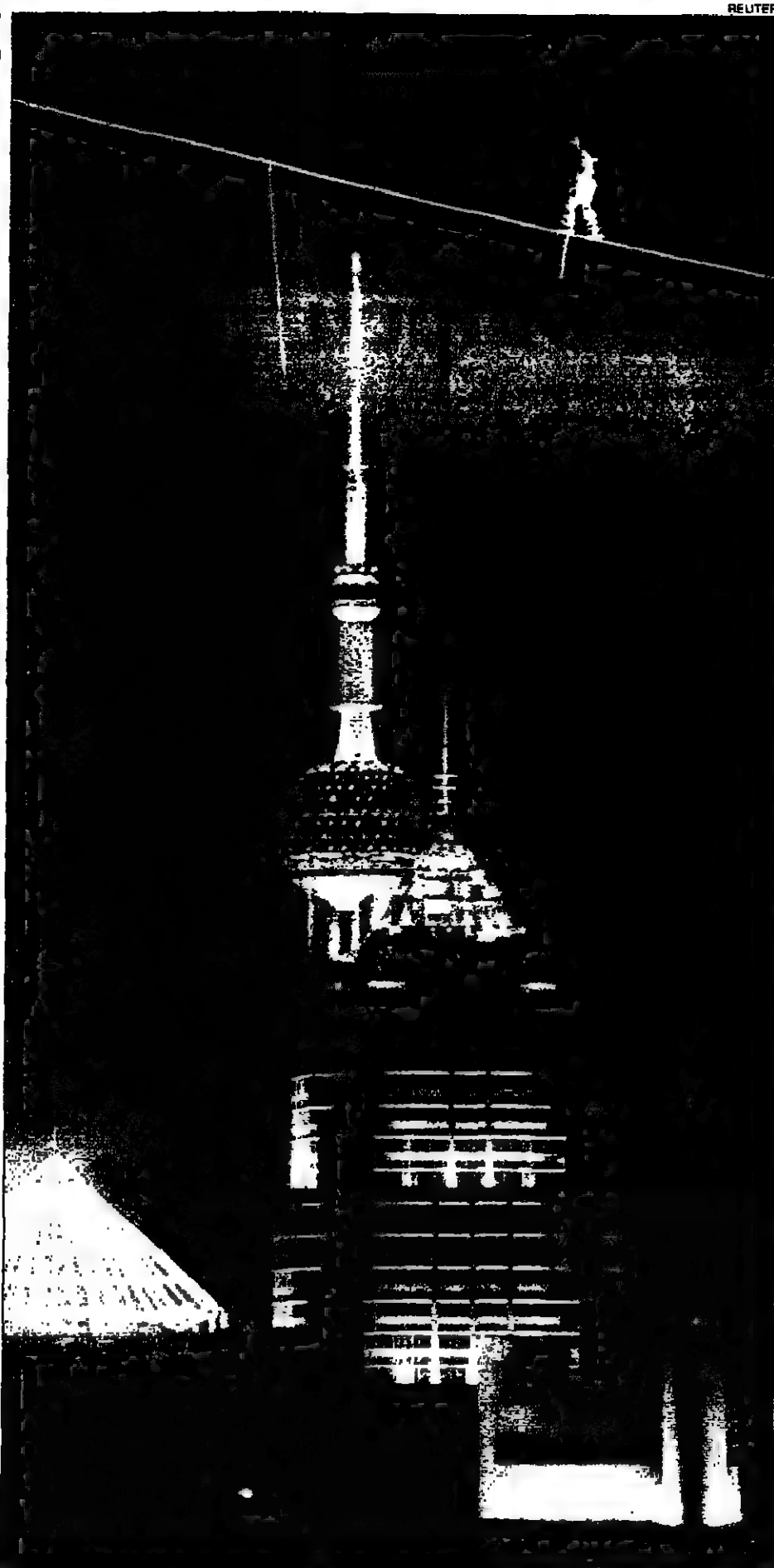
## Rifkind in asylum ban plea

New York: Britain called yesterday for a United Nations declaration barring political asylum for terrorists (James Bone writes).

Malcolm Rifkind, the Foreign Secretary, told the General Assembly that terrorists should not be able to benefit from the provisions of the 1951 UN Convention on Refugees to secure political asylum. Britain plans to push for a declaration by the assembly by the end of the year, and can count on support from the European Union and the G7 leading industrialised nations. British officials say the declaration would prevent terrorists from using refugee laws to seek sanctuary in Britain. It might also apply to wanted IRA men who have obtained political asylum in the United States.

"People who do these evil things and who seek asylum under the UN refugee convention do not deserve to benefit from it," Mr Rifkind said.

In his speech, the Foreign Secretary emphasised Britain's commitment to the goal of global free trade by 2020 and said all governments should liberalise their economies and lift trading restrictions.



A spotlight picks out tightrope walker Jay Cochrane as he edges across the 650ft gulf between two Shanghai skyscrapers, using only a balancing pole. Several thousand people paid to see the Canadian, who took 15 minutes to complete the stunt

## Restorers 'harming' frescoes by Giotto

FROM QUENTIN LETTS IN NEW YORK

AN ARRAY of art lovers including Lord Menzies, the violinist, Danny DeVito, the actor, and Sir Ernst Gombrich, the art historian, yesterday predicted that an Italian government restoration programme could damage the Giotto frescoes in Padua.

The group demanded a temporary halt to the work on the early 14th-century frescoes in the Scrovegni Chapel, which depict biblical scenes and are considered to be of immense artistic value.

Six hundred petitions from around the world were delivered to Italian government representatives in New York. The campaign was organised by the Manhattan-based ArtWatch International, which wants to halt the excesses of art restoration.

The Italian Government has provided £1.9 million for work on the frescoes, which Giotto painted in 1305.

James Beck, of New York's Columbia University and president of ArtWatch, said:

"It is essential for the world to have a say in this work. The art world is in the hands of a few people who think that they are the only ones to have influence over art restoration. It is like leaving matters of pollution to be decided by the oil companies."

Professor Beck found that there was "knee-deep" water in the crypt while on a recent visit to the chapel. The flooding was apparently caused by a rise in water levels after nearby trees were cut down. He claimed that nothing was being done about the water except some rudimentary draining dangerously close to the frescoes.

At the same time, he said, the Italian authorities were planning an elaborate and unsightly humidity control system at the entrance to the chapel. The work, he said, was experimental, and possibly dangerous to the frescoes.

The ArtWatch campaign has backing from a wide range of celebrities and its petition has been signed by academics from numerous international institutions, including the Royal Academy and the Royal Society of Portrait Painters.

## How this radio delivers rich stereo sound is hard to explain.

How can the Bose® Wave® radio produce sound so lifelike that it will "have your friends wondering where you've hidden your fancy speakers?"

That's what *Wired* magazine said about the sound. The secret is our patented Acoustic Waveguide® speaker technology. This sophisticated piece of audio engineering is difficult to explain. But it works like this: Much as a clarinet strengthens a breath of air to fill an entire concert hall, the waveguide produces full, clear stereo sound from a

radio that measures just 4.5"H x 14"W x 8"D.

According to *The Sunday Times*, "The Wave radio is a great leap forward... My early morning announcers now have depth to their voices, and orchestras seem to have recruited bassoons and basses."

In fact many people use the Wave radio as their primary stereo system. It comes with a convenient credit card-sized remote control. Six AM and six FM pre-set buttons. Dual alarms. You can even connect your CD or cassette player, TV, VCR or computer.

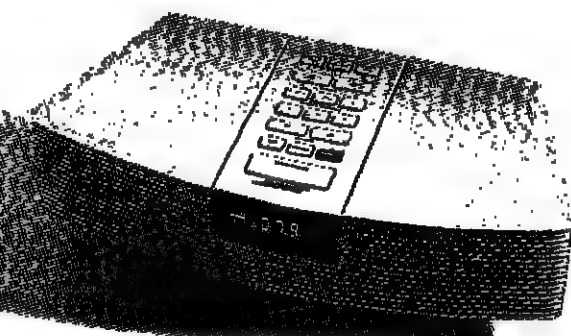
Bose makes ordering easy.

Since the Wave radio is only available direct from Bose, we've made ordering easy. Convenient. And completely risk-free. Just call us on freephone 0800-022044. We'll tell you more about the radio and our interest-free payment plan. The radio can be delivered right to your door within one week, at no additional cost to you.

Then just tune in your favourite programmes and enjoy rich, stereo sound. Hear the music the way it was meant to be heard. Whether you listen to classical, rock, or something in between, you'll hear nuances come alive as never before.

Our risk-free guarantee.

Audition the Wave radio in your home for 14 days. If you don't love



## How you order it is easy.

it, call us. We'll have it collected right from your home. We'll fully refund the £345 purchase price. No questions asked. This is a completely risk-free guarantee, from one of the most respected names in sound. And it means there's no reason to delay ordering your Wave radio now.

Call now and hear "a sonic marvel".

*Popular Science* called the Wave radio a "sonic marvel" when they gave it their prestigious "Best of What's New" award. Call Bose today. And learn how ordering the Wave radio is every bit as easy as enjoying its sound.

**0800 022 044**

When calling, please quote reference number 2587.

Yes, Bose, it sounds good to me.

Please send me more information about the Bose Wave radio.

Name \_\_\_\_\_ Mr/Mrs/Ms

Telephone \_\_\_\_\_ day

\_\_\_\_\_ eve

Address \_\_\_\_\_

Postcode \_\_\_\_\_ 2587

Please return in an envelope to: Bose, Freepost TK 1020, Twickenham, Middlesex TW2 5UN. No stamp necessary. Or fax to: 0181 894 7664.

**BOSE**  
Better sound through research.

RENEWING YOUR HOME INSURANCE IN OCTOBER?

**free QUOTE free key ring**

Give us a call today and we'll send you a quote for the home contents policy where you decide how much cover you need. There's no obligation, and we'll also give you a handy Legal & General keyring, with our compliments.

**Legal & General**

call free **0800 32 42 52**

Lines open 9am - 5pm Monday to Friday, 9am - 1pm Saturday. For your security telephone conversations are recorded. PLEASE QUOTE CODE 4878-58 WHEN YOU PHONE. Money insurance cover is only available in England, Scotland.



## President tables a snub to UN leader

BY JAMES BONE

PRESIDENT CLINTON delivered a diplomatic snub yesterday to Boutros Boutros Ghali, the man he is seeking to remove as UN Secretary-General.

Although Mr Clinton exchanged a cordial handshake with the smiling Dr Boutros Ghali on arriving at UN headquarters, he rejected the customary invitation for lunch and tried to have cameras banned from their short tête-à-tête. The President's handlers relented only when a UN spokeswoman threatened to announce publicly why no television pictures of the encounter were available.

Before leaving Washington, the President and his officials had reiterated that Washington would use its

and five-year term, so that all eyes at the UN headquarters were on the two men when they met.

Last year, during the UN's fiftieth anniversary celebrations, Mr Clinton accepted the invitation to lunch and gave a toast praising Dr Boutros Ghali. Then, when America announced its opposition to Dr Boutros Ghali's second term, a UN spokesman dug out the toast from the files and used it against the Clinton Administration's contention that the UN chief was tardy on reform.

In the end, UN television showed Mr Clinton sitting next to Dr Boutros Ghali yesterday, but with little evident appetite for conversation. UN sources said the two dis-



Neglect, vandalism and corruption threaten ancient town with modern-day destruction

# Rescue cry goes up as tourist tide swamps Pompeii

FROM RICHARD OWEN IN ROME

LEADING British and Italian archaeologists said yesterday that Pompeii, "the symbol of European archaeology", was in an accelerating state of deterioration because of neglect, vandalism and corruption, and outlined an urgent plan to save it.

"Pompeii is dying," said Walter Mazzitti, president of the Archaeological Club of Italy. Pompeii could no longer withstand the "deadly pressure" of 11 million tourists a year crowding through its ancient streets, touching crumbling stone walls, frescoes and mosaics, and vandalising treasures.

Andrew Wallace-Hadrill, director of the British School in Rome and a key figure in the campaign to save Pompeii, said the problems were partly due to "the culture of corruption" in southern Italy. The international restoration drive is being co-ordinated by Piero

Guzzo, the new Superintendent at Pompeii, whose predecessor, Baldassare Conicello, is awaiting trial for alleged corruption after scandals over missing funds.

"We are waiting to see whether the new left-wing Government of Professor Romano Prodi will be able to break the culture of corruption," Professor Wallace-Hadrill said. "Corruption makes it difficult to run a multimillion-dollar project."

A new plan to restore key sections of Pompeii in a more rational way is being drawn up by a committee from the British School in Rome, Reading University and the Pompeii Superintendent's Office. Only some mosaics are protected behind perspex and the famous *Cave Canem* (Beware of the Dog) mosaic at the House of the Tragic Poet has been fenced off.

Professor Wallace-Hadrill

said some damage was done by schoolchildren. "Fifty or 60 coachloads arrive at a time and empty out on to the site. The children rush around tearing the site to pieces," he said. "This is one of the plagues of Italy — instead of learning how to respect their patrimony, children are left to romp all over it like a playground."

Professor Mazzitti said people "trample on the mosaics and deface the plaster". He declared: "Pompeii cannot much longer withstand 30,000 visitors a day storming en masse through the site."

A former Greek colony, Pompeii became a wealthy Roman trading town in 200 BC, famous for its fish sauce as well as its patrician villas. It was destroyed in AD 79 when Mount Vesuvius erupted, covering it in hot ash and pumice. Two thousand people died of asphyxiation. Pompeii lay



A young tourist in the ruins of Pompeii, which are under "deadly pressure" from 11 million visitors a year. One option is to make part of it like Disneyland

buried for nearly 1,700 years, with only the tops of houses and columns visible, until the 18th century, when archaeologists began to uncover near-perfect streets, houses and preserved bodies.

Entrance tickets bring in £7 million a year, but barely half is ploughed back for restoration and maintenance. Walter Veltroni, the young ex-Communist Deputy Prime Minister,

who also holds the cultural affairs portfolio, has vowed to release more funds, provided they are properly targeted.

Professor Mazzitti said Pompeii was so neglected it had become open to stray dogs, vandals and "night predators such as prostitutes". There was a lamentable lack of planning in the government-funded restoration programme. "One day one

building is restored, then another. There is no logic." He called on the Government to invest at least £1 billion instead of the £200 million earmarked for Pompeii so far.

Professor Wallace-Hadrill said that eight blocks of ancient houses had been "thoroughly and expensively restored" after the 1980 earthquake in the area, with new roofs and lintels made from

the same materials that the Romans had used. But ten times as much remained to be restored.

He said the solution might be to put selected exhibits on show and rebury the rest.

"We need restoration which allows the public to get a vivid impression of what the remains were originally like. But this covers the evidence in modern masonry. So we also need to 'wrap up' or rebury whole sections in *lapilli* — that is, volcanic material — to preserve it for future generations."

Professor Wallace-Hadrill suggested that to meet the demands of the tens of thousands who sweep through Pompeii every day — "at times, more people than actually inhabited the place" — the authorities might construct an archaeological Disneyland along the lines of colonial Williamsburg in America.

"Instead of taking the most beautiful houses and encouraging tourists to pass through them, as at present, we could select the most neglected part, ruined by two centuries of exposure and neglect, and reconstruct a 'slice of Roman life' where people dressed in togas served drinks behind the bars, told people about the life of a slave, and so on." Professor Wallace-Hadrill said.

That might deflect tourists from passing through and gradually destroying the most precious parts of the site.

He said the success of Signor Guzzo's call for international efforts to save Pompeii would depend on a convincing restoration plan.

There is a lot of Japanese interest in Pompeii which could be harnessed. But nobody wants to put their money into a black hole. They want to be reassured that their money is being spent effectively."

## Tunnel to Jerusalem holy site sparks riot

FROM CHRISTOPHER WALKER IN JERUSALEM

HUNDREDS of stone-throwing Palestinians rioted here yesterday as Israel touched a raw nerve in the Arab-Jewish dispute by opening a new entrance to a tunnel beside the Temple Mount, site of Islam's third-holiest shrine.

Last night, the 22-member Arab League warned Israel that the work at the site, also known as Haram al-Sharif, would "stir the feelings of Muslims all over the world" and lead to an "angry popular confrontation". The League said it would be appealing to the United Nations, the European Union and America and Russia, co-sponsors of the peace process, to have the work halted.

The task of completing the tunnel, begun 12 years ago but shelved because of previous violent protests, was achieved under cover of darkness and heavy guard. It was approved by Benjamin Netanyahu, the Prime Minister, and watched by Ehud Olmert, the right-wing Mayor of Jerusalem.

Although only 500 yards in length, the tunnel crosses what has for years been a flashpoint in the battle for control of Jerusalem. When news of the completion spread, Palestinian mobs attacked Israeli patrols and set a lorry on fire off Salab-Din Street, the main commercial thoroughfare.

The work opens a second exit from the Via Dolorosa, the route Jesus is believed to have taken to the Crucifixion, to an existing tunnel beginning at the Wailing Wall, the holiest site for Jews. Arabs allege that it breaches the sanctity of the Temple Mount, which contains the al-Aqsa mosque.

Yasser Arafat, President of the Palestinian Authority, said: "This is a big crime against our religion and holy places. This is an Israeli madness to change the features of Jerusalem."

But Mr Netanyahu was praised by right-wing supporters for undertaking a task avoided by previous prime ministers.

Mr Olmert said the message was simple: "They guys are not playing games. Not everything that happens here will be subject to negotiations because we are the sovereigns of the city."

Israel claimed that the opening to the existing tunnel would give tourists easier access to archaeological sites beneath the Wailing Wall.

Any digging close to the Temple Mount evokes fury among Palestinians suspicious that Israel is trying to undermine Muslim sites.

## New arrest in Belgian scandal

Brussels: A Brussels woman was arrested yesterday on charges of involvement in Belgium's paedophile murder scandal as rival police forces blamed each other for failing to halt the crimes of Marc Dutroux, a confessed kidnapper (Charles Bremner writes).

Marleen De Cockere, 40, who was charged with criminal association and drug trafficking, is a former companion of Jean-Michel Nihoul, a Brussels businessman. He is one of 12 people who have been charged with offences related to the deaths and torture of young girls.

## Rushdie fatwa pledge by Iran

Tehran: Iran pledged for the first time in writing that it would not "send any commandos" to seek out and kill the British author Salman Rushdie, but it insisted that a religious decree or *fatwa* condemning him to death for alleged blasphemy was irrevocable. The commitment came amid hopes that Iran and the European Union were near a settlement of the Rushdie affair, which has strained ties for the past seven years. (AFP)

## Graf's father loses bail plea

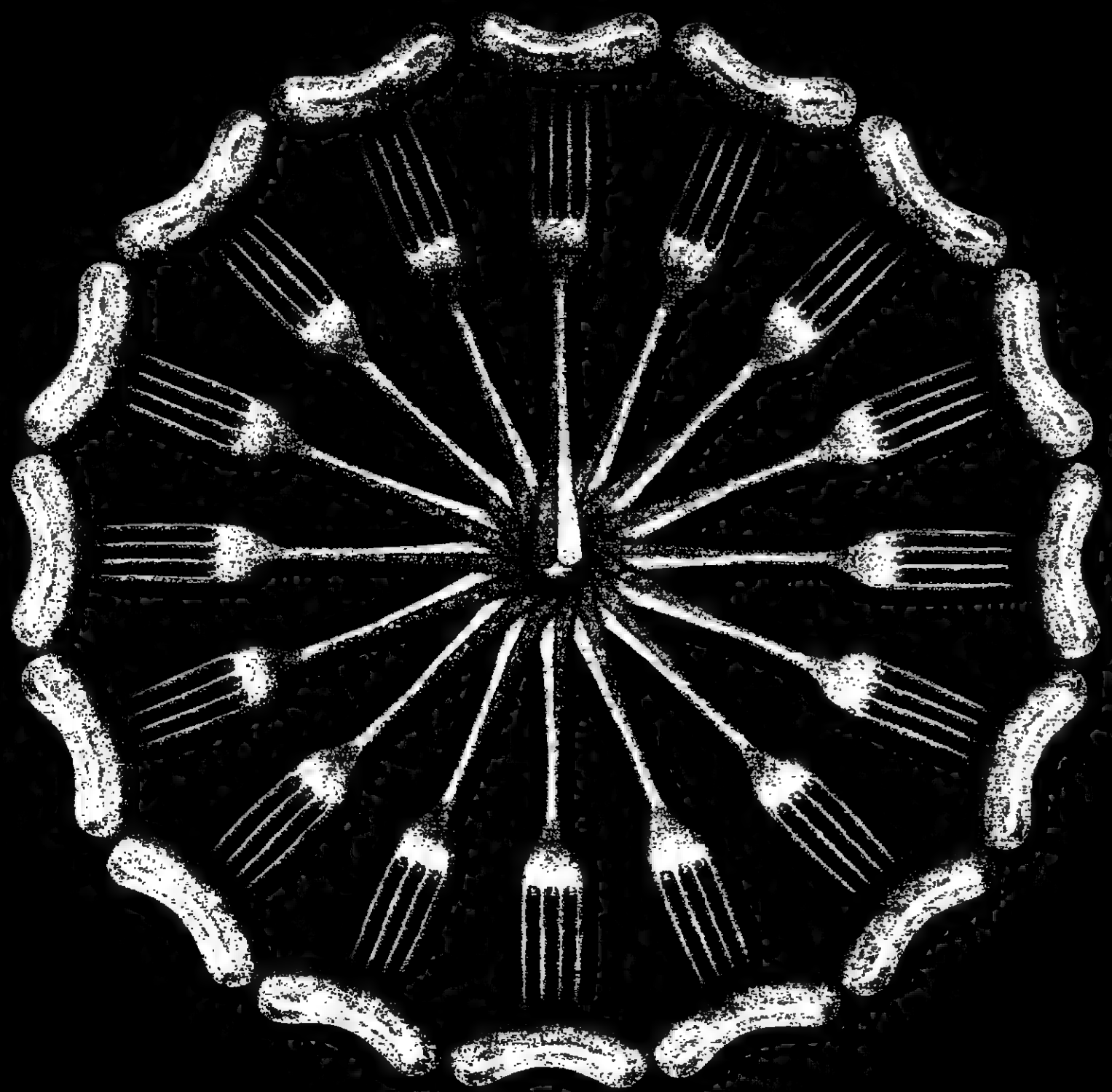
Mannheim: A German court ruled that Peter Graf, 58, the father of the tennis star Steffi Graf, must stay in jail while he is tried for tax evasion, overturning a ruling that would have allowed him to be freed on bail of £1,280,000. The High Court in Karlsruhe said there was still a danger that Mr Graf, 58, and the family tax adviser, Joachim Eckardt, might flee. (Reuters)

## New Okinawa rape charge

Tokyo: Weeks after Okinawans voted overwhelmingly against the huge US military presence, an American soldier, Staff Sergeant Michael Owens, is under investigation for allegedly raping a Japanese woman, officials at Kadena Air Base said. A preliminary hearing is to be held on Friday. (AFP)

## Green-light area

Taipei: Taiwan police said they had cut off water and power from 188 sex parlours here in the past week, forcing them to close, and promised to close the remaining 103 by the end of yesterday. (Reuters)



OUR £100 OVERDRAFT WON'T COST YOU A SAUSAGE.

With a Halifax Current Account we now offer an interest-free overdraft of up to £100\* To make things even more flexible, you can do your banking over the telephone 24 hours a day, seven days a week. For an information pack call us on 0800 11 11 11. GET A LITTLE EXTRA HELP WITH YOUR BANKING

HALIFAX

<http://www.halifax.co.uk>

\*INTEREST FREE MEANS 0% EAR (EQUIVALENT ANNUAL RATE), AVAILABLE IF YOU AUTOMATICALLY PAY YOUR SALARY OR OTHER REGULAR PAYMENT INTO YOUR HALIFAX CURRENT ACCOUNT. UNDER THE HALIFAX CURRENT ACCOUNT CONDITIONS, AT ANY TIME, WE MAY REQUIRE YOU TO PAY US ANY OVERDRAFT INTEREST AND CHARGES WHICH YOU OWE ON YOUR ACCOUNT. HALIFAX CURRENT ACCOUNTS (INCLUDING OVERDRAFTS) AND THE CHECKS GUARANTEE SWITCH (CNG) AND THE SERVICES OFFERED ARE SUBJECT TO A SATISFACTORY APPRAISAL OF STATUS AND FINANCIAL STANDING AND ARE ONLY AVAILABLE TO PEOPLE AGED 18 OR OVER. FULL ACCOUNT DETAILS AND CONDITIONS ARE AVAILABLE FROM YOUR LOCAL BRANCH. WRITTEN QUERIES ON REQUEST FROM YOUR LOCAL BRANCH OR HALIFAX BUILDING SOCIETY, TRINITY ROAD, HALIFAX, WEST YORKSHIRE, HX1 2BG.

هكذا من الأصل



Yeltsin  
no fi  
for the

Gainsborough  
star in hi

THE  
Gainsborough  
star in hi

October  
Massive price  
SHAME ON  
RORY  
Mercury





Rodionov, admired within the army

## Nato anxious to learn strategy of Lebed-backed defence chief

By MICHAEL EVANS  
DEFENCE CORRESPONDENT

NATO defence ministers get their first chance today to appraise General Igor Rodionov, their Russian counterpart appointed after the sacking of Pavel Grachev in July. The general, 59, with a reputation as a conservative and strictly military defence minister, will be at an informal meeting of alliance defence ministers at Bergen in Norway.

The meeting's timing is fortuitous because of the serious doubts

emerging about the ailing President Yeltsin's ability to continue as Russian leader. General Rodionov is a close ally of General Aleksandr Lebed, the Russian security chief, who is seen as a possible successor to Mr Yeltsin.

Although General Rodionov is not a political animal, his appointment as Defence Minister was engineered largely by General Lebed and the two share views about the need for military reforms and more discipline both in the armed forces and in Russia itself.

Nato's defence ministers will

learn today whether General Rodionov also shares General Lebed's hawkish stance against the alliance's plans to expand its membership to include countries from the former Warsaw Pact. In an interview in *The Daily Telegraph* yesterday, General Lebed said Moscow would hit back at German and American industrial interests in Russia if the expansion plans went ahead. He even suggested Germany was trying to build a new empire in the East.

Yevgeni Primakov, the Russian Foreign Minister, said last week

that the stationing of Nato troops and weapons closer to Russia's borders would be unacceptable.

General Rodionov comes to Bergen with an uncompromising past. In April 1995 he was commander when Russian troops used poison gas and sharpened spears against unarmed Georgian demonstrators in Tbilisi. Twenty people died.

He headed the General Staff's prestigious academy before taking over from General Grachev and is widely respected in the army. General Lebed has described him as a professional of a high standard, "an

elite general who combines practical and theoretical skills".

Tomorrow General Rodionov is expected to sign an agreement with America and Norway dealing jointly with nuclear and other waste stored or dumped in the Arctic by the former Soviet Union.

Norway has been pressing for an agreement in an effort to get international action over radioactive waste around Russia's Kola peninsula, the main base for its nuclear submarine force.

The Kola bases now represent an environmental rather than a mili-

tary threat, and cleaning up radioactive pollution there has become a key issue in Norwegian foreign policy.

The agreement will also deal with the dumping at sea of whole nuclear reactors during the Communist era.

□ Moscow: General Lebed yesterday denied that he had given the interview to *The Daily Telegraph* in which he was said to have attacked Germany and America (Richard Beeston writes). Yesterday, however, the newspaper stood by the article.

## Yeltsin's hospital no fit shelter for the squeamish

FROM RICHARD BEESTON IN MOSCOW

PRESIDENT Yeltsin would be well advised to keep his eyes firmly shut as he approaches the sprawling and dilapidated hospital outside Moscow where he is due to undergo multiple bypass surgery.

Although the Cardiology Research Centre is usually described as "elite" by those who have never been there, one recent visitor remarked, only half in jest, that its appearance could be enough to give you a heart attack.

Yesterday, for instance, even the bright autumnal sunshine could not lift the gloomy atmosphere at the huge complex, built as a monument to Soviet medical achievement but now epitomising the neglected state of Russia's health care.

Like some prehistoric beast dying on its feet and shedding limbs on the way, some of the hospital's far-flung buildings have been abandoned by staff and left to the elements. Outside the hospital, stray dogs scavenge for food, abandoned cars lie rusting near the car park, and wild vegetation has colonised whole areas of the grounds, including the pavements.

Inside, the scene is little better. Long, draughty corridors are unheated and dimly lit, while staff seem mainly engaged in smoking cigarettes and chatting.

Russia's medical authorities insist that the hospital is

staffed by world-class physicians offering an effective, no-frills service on a par with the West. Certainly the gleaming operating theatre, where chief surgeon Renat Akhurin is scheduled to conduct the open-heart operation on President Yeltsin, appears to an untrained eye to have the latest European equipment.

Dr Akhurin, who trained in America with the pioneering heart surgeon Michael DeBakey, carries out about 150 bypass operations a year with a 98 per cent success rate, similar to that found in the West. Among his more famous patients were Viktor Chernomyrdin, the Prime Minister, and Oleg Lobov, the former National Security Adviser, who were instrumental in persuading President Yeltsin to have surgery.

In spite of the impressive

statistics, doctors at the hospital say privately that the Russian leader, or anyone else who can afford it, should go abroad. Russia's health care system has virtually collapsed since the end of Communism, and the life expectancy of men is now 57, a fall of six years since 1991.

Aside from basic problems such as poor surroundings and questionable hygiene, the Russians simply lack the breadth of experience of other nations. When it comes to heart bypass surgery, for instance, 3,000 operations were performed in the country last year compared with about half a million in America.

When Sergei Kovalyev, the leading human rights campaigner, decided to have the same operation as President Yeltsin, he was advised by the same Kremlin doctors to go abroad, an option not available to the Russian leader because of national pride.

Part of the problem is low morale. Senior physicians earn on average about £100 a month and are forced to supplement their income through private practice. Many of the most talented doctors simply emigrate. The situation is so bad that two reporters being taken on a guided tour of the facility this month had their purses stolen in the very changing room where doctors will, doubtless, be operating on the Russian leader.



Viktor Chernomyrdin, the Russian Prime Minister, gives President Yeltsin flowers during their meeting at the Central Clinical Hospital yesterday

## Doctors will tell Yeltsin their surgery verdict today

FROM THOMAS DE WAAL  
IN MOSCOW

BORIS YELTSIN'S doctors meet today to tell the Russian President if and when he should have heart surgery.

The doctors will meet in the Central Clinical Hospital, the old Politburo clinic, where Mr Yeltsin is having treatment, to consult with him directly about the best course of action.

The American heart surgeon Michael DeBakey, 88, will be present to give his "second opinion" on the need for an operation.

No time has been set for any announcement and there are more questions than answers on the subject, Sergei Yastrzhembsky, Mr Yeltsin's press secretary, refused to comment yesterday on the possibility that the operation might have

to be cancelled altogether, saying: "I am not a doctor." He also advised reporters "not to hurry" with the hypothesis that the President might have to resign on health grounds.

Mr Yastrzhembsky denied a report that Mr Yeltsin was able to work only 15 minutes a day. He said that the President had one Victor Chernomyrdin, the Prime Minister, for "more than 30 minutes", his

third such meeting in eight days. He worked every day for between half an hour and two and a half hours and worked through a "swollen file" of between 20 and 70 documents.

Moscow is full of rumours that the President's condition is worse than is being admitted in public and that he has complications with his liver and kidneys. That appears to be the reason why the opera-

tion, if it does happen, is being tentatively scheduled for November, not the end of this month as first planned.

Hans Borst, a German heart surgeon attending a conference on cardiovascular surgery which opened in Moscow yesterday, even suggested that if "additional complications" cropped up Mr Yeltsin might have to undergo a heart transplant operation.

## Gainsbourg the exhibitionist to star in his daughter's museum

FROM BEN MACINTYRE IN PARIS

THE demure French actress Charlotte Gainsbourg, who stars in the latest version of *Jane Eyre* released this week, is planning to open a Paris museum in memory of her late father, Serge, the disolute pop star.

Miss Gainsbourg, 25, whose mother is Jane Birkin, the English actress, recently bought the house on the Left Bank where her father died in 1991 after a life dedicated to alcohol, cigarettes, music, women and scandalising his straight-laced contemporaries.

The wall in front of the building on the Rue Verneuil in the Latin Quarter is festooned with graffiti left by the singer's fans, and Miss Gainsbourg now intends to turn it into a shrine to her father's music and peculiar brand of public misbehaviour.

Preparing for the opening of Franco Zeffirelli's new film on Friday, Miss Gainsbourg emphasised that her own temperament is closer to that of Jane Eyre than Jane Birkin.

"I'm very different from them, but I'm still proud of my upbringing," Miss Gains-

bourg said. "I went to my first nightclub at the age of two. My parents belonged to another era."

The house where Gainsbourg and Miss Birkin threw their legendary parties cannot hold more than 100 people at a time, and entry to the future Serge Gainsbourg museum is likely to be by appointment.



Serge Gainsbourg with his actress daughter Charlotte

Miss Gainsbourg said. Exhibits are expected to include her father's trademark pin-striped suits and tennis shoes, as well as the remnants of his wine cellar and his extensive collection of ashtrays.

Gainsbourg was seldom sober and never seen without a Gauloise stuck to his lip, characteristics which led to

several heart attacks, a liver operation and his death at the age of 62. In 1969 Gainsbourg and Miss Birkin gained massive fame and condemnation with *Je T'Aime (Moi Non Plus)*, a pseudo-coital heavy-breathing exercise, set to a string accompaniment, which was attacked by the Vatican, banned by the BBC and immediately shot to number one in the British charts.

Although now cast in a more staid role, when Charlotte Gainsbourg was 12 she collaborated with her father on another throaty and dubious duet entitled *Lemon Zest*, a pun on the word incest, and then a film directly addressing that subject, *Charlotte Forever*, in which she and her father end up in bed together.

"It was big scandal at the time, but I didn't care what people thought," Miss Gainsbourg said.

Her life is far different from that of her father. She assiduously steers clear of scandal and lives a quiet life in the Paris flat off the Champs Elysees she shares with Yvan Attal, her actor boyfriend.

## Former French minister 'plotted to kill writer'

By BEN MACINTYRE

A FRENCH writer said yesterday that Roland Dumas, the former Socialist minister who is now president of the Constitutional Council, plotted to have him killed in 1984 because he knew too much about the late President Mitterrand's administration. "I accuse Roland Dumas of having wanted to kill me," Jean-Etienne Hallier said at a press conference yesterday to launch a book containing the allegations. It is called *Les Puissances du Mal* (The Powers of Evil).

A lawyer acting for M Dumas said that the former Foreign Affairs Minister would not respond directly to the accusations. "M Hallier is

M Hallier has offered no evidence of the alleged plot to kill him, but said yesterday: "I have proof." The flamboyant writer has waged a long and bitter battle against Mitterrand, once a close friend, dating back to 1982 when he wrote a book, *L'Honneur Perdu de Francois Mitterrand* (The Lost Honour of Francois Mitterrand), revealing the existence of Mitterrand's illegitimate daughter and his wartime role as an official of the collaborationist Vichy Government.

That book was rejected by 17 publishers and M Hallier says that his telephone and those of his friends were

**So who is the low fares airline then?**

LONDON TO SCOTLAND		
BRITISH AIRWAYS	from <del>£68</del>	CERTAINLY NOT
BRITISH MIDLAND	from <del>£58</del>	CAN'T BE
AIR UK	from <del>£58</del>	SORRY, NO
EASY JET	from <del>£58</del>	TRY AGAIN

IT'S **RYANAIR**

**£49** Return

Call **RYANAIR DIRECT**  
**0171-435 7101**  
 8am - 8pm or contact your local travel agent

**RYANAIR**  
 THE LOW FARES AIRLINE

\*Fares subject to some conditions, availability and Govt. rules. £2.00 admin charge on all credit card transactions. Ryanair

**SHAME ON YOU, RORY.**

"Massive price cuts"? Come on, BT, if that's true, our savings must be gargantuan. We're still at least 30% cheaper for international calls weekday evenings and all weekend.

For details FreeCall 0500 500 366.

**Mercury SmartCall**

You don't have to be a genius to see how much you'll save.



Bespoke tailoring back with an edge; the vanishing earring; androgynous signet rings and go-faster deodorant

# The return of the English dandy

Richard E. Grant may have made his name in the archetypal scruffy film, *Withnail and I*, but to Mulberry he represents "English style with a bohemian twist".

The traditional British design company has chosen him, along with Bob Geldof, another sometime scruff, to star in their latest advertising campaign. Both Grant and Geldof appear as latter-day Beau Brummells, modelling the new Guinea Collection, a range of made-to-measure suits.

But this is bespoke tailoring with an edge. There are 65 cloths to choose from, including plaids and velvets. Flamboyant colours can be used for the linings. Quirky details can be added such as button flies, ticket pockets, pleats, structured lapels and workable button cuffs.

Mulberry is not striking out alone. Dandyism is back for men, and with it made-to-measure tailoring. Even Marks & Spencer, spiritual home of the off-the-peg suit, has introduced a made-to-measure service at a City of London branch.

This revival has been given a huge boost by the film industry. Tom Cruise wore suits by Timothy Everest, a new wave London tailor, in *Mission Impossible*. Afterwards he ordered several for himself. Now Grant is filming a British movie, *Food For Love*, and has had three Mulberry suits made for it.

Of course, we expect careful styling on the film set. But can "real" men afford to be seen trying too hard with their wardrobes? After all, what we're talking about here is narcissism with a capital N: long fitting sessions, almost obsessive attention to detail, and plenty of looking in the mirror.

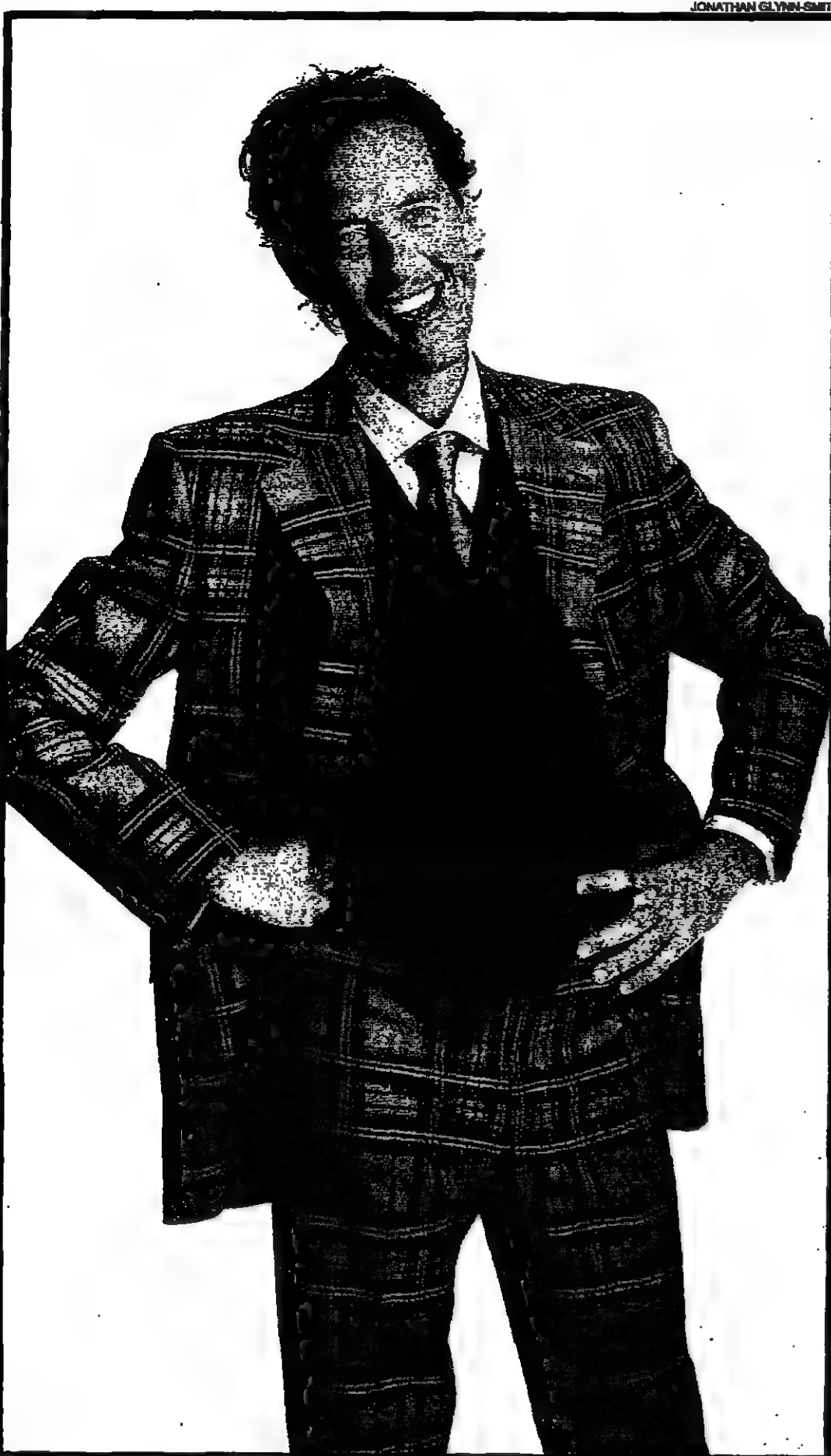
On the other hand, there's something rather special about clothes that fit and don't come apart at the cleaners. Eight measurements are taken — natural waist, half-back, waist, sleeve length, height, chest, jacket length and seat.

The clothes are not hand-stitched, but features associated with bespoke tailoring have been incorporated. There is an extended front canvas area, blindstitched on to the cloth to create a lapel roll. The jacket also brings the shoulders forward.

In short, a Guinea suit is a major engineering feat, and is not for those who like instant gratification. After the initial fitting, the suit will take eight weeks. The cost will be anything from £695 to £950.

If this sounds steep, then bear in mind that Beau Brummell, the most famously elegant Englishman, was driven to France by debt. The Guinea Collection is available from Mulberry, 41-42 New Bond St, London. Tel 0171-491 3902.

GRACE BRADBERRY  
STYLE EDITOR



Bohemian twist: Richard E. Grant wears a made-to-measure suit from Mulberry's Guinea Collection

## Where have all the dangly earrings gone?

WHEN did you last see a really big pair of earrings — the sort that could catch on doors, or block a sink in an emergency?

The chances are that it was a long time ago. In fact, it's probably quite a while since you noticed anything in fashion magazines that was larger than a small diamond stud.

Over the past year earrings have all but vanished. Even in *Hellot*, once the spiritual home of large ruby clusters, you'd be hard pressed to find a really dangly pair. Kate Moss, Naomi Campbell, Julia Carling, and glitzy Tamara Beckwith, all favour bare ears, or discreet diamond studs.

"It's all to do with minimalism and a reaction against the Eighties," says Vivienne Becker, jewellery editor of *Harpers & Queen*. "It's also part of the Seventies revival when jewellery became very simple."

The trend suits British women, particularly those who spend their days in business clothes, because we have never felt terribly at ease



Naomi Campbell favours tiny earrings. Demi Moore doesn't



with chandeliers hanging from our ears. "But earrings are getting bigger again," says Ms Becker. One reason for this is that flash is back. Designers are becoming excited about gold — gold chains, mail dresses, gold signet rings at Gucci, gold torques.

Until now, ears have escaped the Midas touch, but already there are signs of change. Demi Moore, until now a devotee of tiny studs, has been seen out in a pair of Elsa Peretti mesh earrings from Tiffany & Co. This month's *Vogue* trumpets "the clean contours of simple jewellery", and features gold drop earrings from Cobra & Bellamy.

So why did they disappear in the first place? Minimalism and androgyny were the key trends that shrank them. After all, whoever saw Annie Lennox in a pair of dangly diamonds?

Caroline Charles is one of the designers who has been steering women away from large earrings. "As clothes became increasingly streamlined, it became evident that earrings should reduce to small studs at most to keep the balance," she explains. Both Tom Ford at Gucci and Karl Lagerfeld at Chanel have turned their models into virtual pinheads. Anything more than a stud earring has to be chosen with extreme care.

But change is in the air. Theo Fennell, who is associated with larger jewellery, is enthusiastic. "There's been a huge swing back to big jewellery with all the baroque clothes, the velvet and the rich fabrics," he says. "Women can wear much bigger earrings than they ever believe they can," he adds darkly.

GRACE BRADBERRY

## A Ferrari in the bath

I got in the bath with my Ferrari this morning. And as I lay there, I leaped through the PR bump that had come with it.

"It's invincible grandeur is due to its bright red colour and to the proud cavallino standing out on the bonnet... its forelegs stretched out towards the sky, the hind ones well anchored to the ground as if dream and realism could live together."

Poetry for the common man, indeed. For Ferrari have shifted down a gear and skidded nervily on to the uncertain road of personal grooming. As I lathered myself with their pink, jam-like, shower gel — standing up in the bath in my flake-walled bathroom, hunched to avoid banging my head on the sloping roof, getting tangled in the underwear dangling from the washing line, I thought: "Who are they trying to kid?"

Towelled down, I grasped the round end of the thick six-inch Ferrari deodorant can, which shone on the cistern in the angry red livery so familiar to the traffic wardens of St John's Wood. Sweet as the viscous glick inside a cherry liqueur chocolate, it was a far cry

from the musky tones of my preferred Tommy by Tommy Hilfiger. (Bill Clinton's fave, don't you know, rather than the shabby aspiration of every downtrodden bagel-salesman.)

The real shocker was the *eau de toilette*. "The bright aluminium cap reveals a close link with the racing car world," claims Ferrari.



Can Ferrari transfer its macho image to toiletries?

The link presumably being that they use it to clean crusty spark plugs. The last time I put anything like that near my face was a particularly ferocious acne lotion which left holes in your face if used with inadequate caution.

This stuff has one use, and one use only. Like all those dinky models of Testarossas, it is for the impecunious girlfriend to wrap up at Christmas and say, as she hands it to her Loaded-reading, soap-dodging boyfriend, "I know how

much you wanted a Ferrari..."

Chortle, chortle, chortle. The products themselves are various mid-priced manifestations of an unassuming pong (after shave £19.50, deodorant £10, shower gel £10 — exclusive at, have a guess, yup, Harrods). The packaging, shiny crimson with famous logo, is aspirational. At least, it

thinks it is. What it is, in truth, is miserably defeatist. For no Ferrari driver would ever wear this stuff.

It bespeaks the pathetic consumer dream of the man doomed to judder at the lights in his A-reg Austin Maestro, while inhaling the exhaust fumes of the disappearing Ferrari, and smelling, they claim, like a "universal personality".

It is supposed to be all things to all men; in reality, it is nothing to anybody, and an unwelcome distraction to a declining racing team. Muse on the fact that despite having, in Michael Schumacher, the best driver in the world, Ferrari has as much chance of winning the Formula One championship this season as Giorgio Armani.

GILES COREN

## A little band of metal that says everything

SHORT of retreating to the Amish community for the past two years, it has been impossible to avoid the influence of Gucci. Tom Ford, its designer, has single-handedly

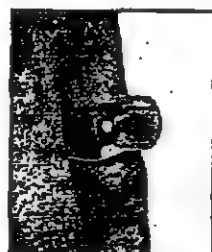
created a culture of "must-haves" and style wannabes have been joining waiting lists to secure his white bootcut trousers, slim-fitting shirts, and black pony-skin ankle-strap shoes. But even with these items, a crucial element of "the look" is still missing: the gold signet ring worn on the little finger.

At Gucci catwalk shows, both male and female models wore the ring. Among the cognoscenti, the ring is the

derrière cri in androgynous chic. Slightly feminine for men, slightly butch for women, this little band of metal says everything there is to say about gender ambiguity.

The good news is that at £60, it's one of the cheaper items in the Gucci collection.

Even so, if you have bought the rest of the look, then the credit card company may be sending the bailiffs round to pick up your other worldly possessions. If a little economy is needed, there is an alternative. Fenwick's, New Bond Street, sells a rather similar gilt squish swirl ring for half the price — £28.95 (0171-629 9161).



Fenwick's gilt ring

other worldly possessions. If a little economy is needed, there is an alternative. Fenwick's, New Bond Street, sells a rather similar gilt squish swirl ring for half the price — £28.95 (0171-629 9161).

### KENYA

Kenya Royal — "A Safari of Sophistication" including the Aberdares, Sweetwaters, Mount Kenya & the Mara by air. Prices From **£1066**

### EGYPT - Nile Cruises

The unique & nostalgic M/S Royal Memphis Cruise with extensions to Luxor, Aswan, Cairo & Hurghada. Prices From **£513**

### INDIA - Goa & Kerala

"In Search of the Tiger" tour plus the beaches of Goa. Prices From **£917**

1997 "Africa & India" brochure available now. Contact your local agent or call

**SOMAK HOLIDAYS** 0181 423 3000

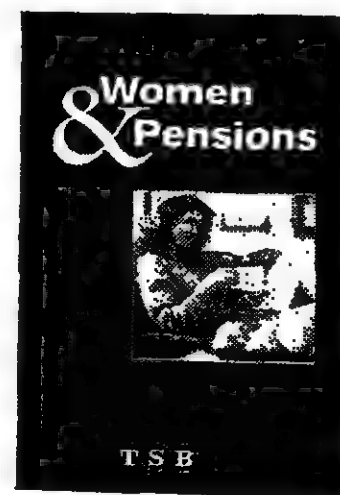


LOSING your DATA has just got REALLY HARD to do.

The CF-62. The safest notebook PC ever invented. It's the only notebook PC in the world with a rewritable, removable optical disc. This conveniently sized 650 Mb disc called PD, can with ease safely protect the data on your PC Notebook from any loss or failure, however unexpected. Your hard drive can automatically be backed up onto a PD disc which has the same storage capacity

as 450 floppy discs. The CF-62 has all the quality and specifications you would expect from a state of the art notebook PC including Pentium 133 Mhz processor, 1.35 Gb HDD, 1024 x 864 high resolution 12.1" TFT screen, PC card slots with ZV port and CD Rom Drive. To find out more about the world's first multimedia notebook with PD Drive call 0500 40 40 41. Let's be careful out there. **Panasonic** Notebook Computers

## A compelling tale of sex, work and a decent pension.



Our guide contains more surprises than a Whodunit. Did you know that half the country's women are likely to suffer financial hardship when they retire?

To make the most of your retirement, order our free guide today.

It could be the most important thing you read this year.

Call 135 950 9500 now for your free guide (quoting ref 70) **0645 758 700**

**Pensions TSB**

TSB Pensions Limited is regulated by the Personal Investment Authority and is a member of the Association of British Insurers, the FIA Ombudsman Bureau and the TSB Marketing Group. (Source: March 1995)

مَكْدَا مِنَ الْأَصْلِ



## Don't be fooled by family values

A murder within one of the great political dynasties may be terrible — but it is not so very different from the kind of row we all know too well

Pity poor Benazir Bhutto that she is Pakistani. I say that not in a spirit of political incorrectness, for in the greater scheme of things being Pakistani is no lesser an estate than any other, but in one of rank ethnic superiority: in the West that country's vilest events make only Page 17 or so of the papers; some papers yesterday didn't even get round to reporting the murder of her brother and rival Murtaza.

In the story of his death and in the rumours which are, apparently, flying round Karachi, are resonances of some of the great political deaths, with dynastic echoes which stretch back centuries. There are the Caesars — Murtaza surely understood the reference when he described his sister as "a viper in the bosom" — and the fratricidal Borgias and the politically self-destructive Kennedys.

Change geography and gender and Benazir's husband is transformed into a Hillary Clinton, perceived by a weary electorate as scheming, corrupt and manipulative.

But that is the problem with political dynasties: the grand term stops you seeing them as families, stops you interpreting the killing and the plotting as ordinary familial events. Well, perhaps not so ordinary, but fuelled by the same ordinary family motivations.

To be honest, the goings-on chez Bhutto do say more about political life in that neck of the woods rather than familial life globally, but there is still a sense in which the feuds, schisms and altercations of the great dynasties are not so very different from the rows and intermittent non-speaks of less illustrious families. That the ramifications might be greater with the Bhuttos and the Borgias is undoubtedly true, but a family row is still a family row.

Disharmony in the home is a human constant — as, indeed, the Scriptures show — but every generation tends to put a new spin on the oldest story. The modern sensibility tends towards inverted sobriety and this explains our hunger for stories that prove that the more illustrious the family, the more dysfunctional.

We seek corroboration for this in the behaviour of our home-grown princes and princesses and in the ersatz royalty — the Kennedys, the

Bhuttos, the Gandhis — of other countries. Contemporary wisdom holds that the ordinary is superior to the elite and we need to feel that the better-off behave less well than we do.

But there's more to it than that. We do seem genuinely to regard the sporadic viciousness of the family unit as strange, unnatural even. The great dynasties show the strength of family bonds; they represent the family as a force to be reckoned with. These days, when our own sense of society and family is fragmenting, we see this only as

worst characteristics. The clichés are correct on this one: blood is thicker than water. But the corollary to this is not all wonderful. The closer we feel to people, the more easily incensed by them we can be. The strength of the family can be extraordinarily powerful, but extraordinarily destructive, too.

I tend to appreciate a little more the traditional model of the family than once I used to (having children does tend to do that) but that should not mean that I thereby pledge myself to an idealised picture of the family as a morally positive place in which only sweetness and light reside.

If we're honest, we all know that the family gives rise to as many murderous thoughts as tender ones. The peculiar strength of the family in fact resides in just that. It is a dynamic entity, not a notional haven for those going down with a bad case of nostalgia.

Every belligerent thought we have in the office, every aggressive impulse in the car or the supermarket or the boardroom, stems from the family and our experience of it. This isn't a bad thing or a good one. It just is. The more sociable aspects of our nature emanate no less from the same source. We may not be defined for all time by our own early experiences, but we are certainly shaped by them. And in some sense we never escape the nursery.

But none of this accords with the quite extraordinary sentimentalisation of the family that now exists. People bemoan the demise of the great extended family even if they never get round to visiting the one aunt they may have left. It's quite understandable of course: the idea of family can be so very heartening, and the reality so very gruelling. Also, if you like to think of families as being full of caring, sharing people, it must be peculiarly galling to have to consider one's own.

All ages have their own political buzzwords. The ancients cited "justice", more recently we cling to "democracy": now we peddle endlessly the currency of "the family". Even those who should know better seem to believe that if the family is got right, all will come good. But the dysfunctional family is not some new-fangled modern aberration but merely a misnomer: it is how it's always worked; how, indeed, it functions.



Nigella Lawson

a force for good. When every political party is waxing lyrical and hypocritical about home, hearth and so-called family values, it has become the norm for all of us to get a little sentimental about what those family values are.

As long as it has become a modern truism — as it has — that polite society has been eroded by one-parent families, gay rights activists and divorce, the notion that real, old-style families were full of people saying please and thank you, were full of people who even liked one another, becomes more entrenched.

No politician stands a chance unless he or she professes to "believe in the family". But this is meaningless. Believing in the family is like believing in trees rather than believing in God. It's how human beings naturally group themselves, how we procreate and survive.

What is more, any rival model to the family inevitably ends up by aping its



High-flyers: Tina Brown, photographed with husband Harry Evans, complains that she is sick and tired of having to travel on dull old Concorde

## Joining the jet set

I went to the Farnborough Air Show to buy my very own personal jet. Nothing fancy, you understand, just a little eight-seater with a drinks cabinet: the kind that no self-respecting media-person with their eye on the global market should be without.

The Princess of Wales, I understand, has set her heart on one, and I do so agree with Tina Brown, Editor of the New Yorker, who was complaining the other day to her husband Harry Evans that she was sick and tired of being the only person at smart New York dinner parties who still had to travel on Concorde.

Farnborough is a kind of giant car boot sale of the air, except that the clientele is different. Large, fleshy men in serious suits and dark glasses, with mobile phones permanently clamped to their heads, jostle for space with glossy ladies wearing uncompromising hairstyles. Every now and then the crowd parts as a stretch limo with tinted windows hisses through, bearing a person in the back who is equipping his desert kingdom with a squadron of Tornados.

I was tempted by the Eurofighter, which took off with such a roar that I was almost started into bidding for it. There was much talk about the new Boeing 777. But really I had eyes for one machine only. I made my way purposefully towards the Learjet 60, the last word in business jets. They had put a red carpet alongside it, with chairs, and a table on which to write your cheque... but I am ahead of my story.

You do not buy a Learjet just like that. Not that is, unless you can afford £7 million upfront and the £500,000 or so a year it will cost you to service, fuel, and have your pilot on permanent standby. Don't worry, there are cheaper ways of doing it, and we'll come to them.

But the process of buying your personal aircraft is, of necessity, an unhurried one. It had begun for me several months earlier when I spotted an advertisement in *The Economist* which simply said "How to save money on your long-distance calls". Above it was depicted a Learjet 60. Below it was a telephone number — in Geneva, of course. I dialled.

Trevor Lambarth, Learjet's engaging sales director, was cordial but cautious. As I explained my position, he wondered, in the most diplomatic manner possible, whether I actually needed one of his aircraft. Had I checked out the number of man-miles covered by my business — what is known in the trade as my "total travel requirement"? Was I quite certain that scheduled flights were not a viable alternative (I shuddered); and could I, he inquired in the nicest possible way, actually afford one? I pointed out with some asperity that I was a thriving communications business in a rapidly expanding sector with a total travel requirement second to none.

Does anybody really need a personal aircraft? Magnus Linklater reports back from cloud nine

Mr Lambarth pointed out that I might care to consider various options, such as chartering a jet for occasional journeys at about £1,500 an hour, sharing it with another company, buying a second-hand one, or even going for a smaller model.

He gave me some figures which suggested that the more business trips I took, the more a business aircraft made financial sense. "A company aircraft," he informed me, "is not an extravagance, but a valuable business tool which pays for itself."

I thought that, in my case at least, extravagance was a more persuasive reason than just acquiring a "business tool", but pressed on nevertheless. I wanted the full package — what, I asked, was the point of having your own private jet if it wasn't private? I was, I must admit, daunted to note that if I wanted to buy it on the

never-never (£1.3 million down and £650,000 a month for seven years), I would have to furnish intimate details of my tax situation and three years of audited accounts. I decided to bluff it out. "Where can I have a test-drive?" I asked. "Farnborough."

And so I found myself on the red carpet, where I was introduced to Robert Agostino from Learjet's home base of Wichita, Kansas, a true enthusiast if ever there was one, and a heck of a salesman ("We'll get through this as fast as crap through a goose," he said). He sat me beside him in the cockpit and talked me through the Full Electronic Digital Control, which means, so far as I could tell, that it can virtually fly itself, the safety features, which mean it can climb to 31,000ft at 2,000ft a minute on just one engine; and

the flight management system "with approach capability", which means you are told immediately where the nearest airfield is in case of an emergency (the "heart attack routine," as Bob put it).

I nodded wisely through all this, but what I really needed to know was: how easy it was to get to the drinks cabinet, and whether the loo was finished in walnut veneer? (Answer: all too easy, and Yes). "In the end," said Bob, "it's often the lavatory that decides it. I spent three hours with a guy from Kansas talking safety and fuel consumption, and his wife walks into the john, sits down, and comes out two minutes later, saying 'We'll take it.'"

I saw her point, but first I had to apply the Alan Clark test. Writing in *Punch* he laid down three conditions for a private jet: it must have room, it must have range and it must

have speed. He also added that it should have a couple of marble bathrooms and a backgammon room, but I decided that was just an ex-minister's *jeu d'esprit*.

I stood upright in the cabin (just), walked up and down, lounged about on the leather-covered armchairs, had a relaxed sit in the loo, helped myself to a pretzel, flicked the video switch and murmured instructions to my pilot to roll forward and prepare for take-off.

Then, and only then, did I abandon the dream. To Bob's obvious disappointment, I reasoned that if even Diana, Princess of Wales, with her £15 million pay-off is wondering whether she can afford one, and if even Tina Brown is still having to slum it on Concorde, then Linklater Communications Inc might just find the Learjet a plane too far.

I tapped a few lightning figures into the digital computer, swallowed my gin and tonic and reached for the intercom. "Stop the plane," I sighed. "I want to get off."

AN EXCLUSIVE READER OFFER THE TIMES

## GET £15 WORTH OF AT&T CALLS FREE

Plus make big savings on international and UK long-distance calls when you dial 143

- The Times offers readers an exclusive opportunity to get FREE CALLS WORTH £15 from AT&T.
- To get you started, a special discount card, worth £5 in free calls, was inserted in Monday's paper. Keep the card and collect 10 of the AT&T £1 tokens which appear in *The Times* and *The Sunday Times* to qualify for free calls worth £15.
- AT&T's network can be accessed from most modern, residential phone lines (excluding cable). Use it to make big savings on international and long-distance calls. You can save as much as 40% on calls to America.



If there was no AT&T discount card in your paper on Monday, call 0171-81 3355 between 9.30am and 5pm Monday to Friday to request one.

**HOW TO JOIN THE AT&T CALLING SERVICE**  
 ■ Readers of *The Times* must collect eight Times tokens and the two tokens in *The Sunday Times* next Sunday, September 29. Readers of *The Sunday Times* who have Token One from Sunday's paper must collect seven tokens from *The Times* and the two tokens in *The Sunday Times* next week. The 10 tokens should be sent to AT&T by October 31, 1996, with an application form and the £5 discount card inserted in Monday's paper.  
 ■ Readers who do not collect 10 tokens can still apply to register with AT&T and get free calls worth £5 using the discount card. Call 0800 064 2211 between 7am and 11pm any day until October 31, 1996, quoting reference 08-NP-TM-A-1-28.

**WHAT THE AT&T CALLING SERVICE OFFERS**  
 If you regularly spend more than £90 a quarter on your telephone bill, and you are not a cable telephone customer, you can make big savings with the AT&T Calling Service.

**MAKING A WORLDWIDE CONNECTION**  
 To join the AT&T Calling Service all you need is a BT line in your home. Once you are connected, all you need

to do is dial 143, followed by the number. You will automatically access the AT&T network and be able to take advantage of AT&T's competitive rates. Examples of AT&T CountryCall costs compared with the cost of BT basic rate calls include —  
 ■ a five-minute weekday-evening call to America with the CallAmerica plan: AT&T \$4p, BT £1.41.  
 ■ a ten-minute weekend call to Australia with the Call Australia/NZ plan: AT&T £3.44, BT £4.41.  
 These prices are effective from October 8, 1996, and include Vat.

The AT&T price includes a 3.53p call connection charge. AT&T has a quarterly membership fee of £3.99 for CountryCall plans and £5.99 for CallWorld.  
 The full terms and conditions of this offer appeared on Monday.



## New digital Nokia. 100 hours of power!

**NOKIA**

NEW GSM MODEL 1610.

- ◆ Up to 100 hrs standby-time
- ◆ Up to 3.5 hrs talk-time
- ◆ 45 name/number memory stored on SIM
- ◆ Fast recharge-55 mins
- ◆ 5 selectable ring tones
- ◆ Weight 250g

**LIMITED OFFER**

**£9.99** INC. VAT

- FREE LINE RENTAL - for 2 months worth £35.25 inc. VAT
- ONE SECOND BILLING - you only pay for the airtime you use
- MORE POWER - up to 100 hours standby-time, up to 3.5 hours talk-time
- BEST COVERAGE - with digital call clarity and security
- FREE ACCESSORIES - in-car adaptor and leather case together worth over £55 inc. VAT

**VODAFONE PERSONALWORLD**

Connection	£35.25 (£30 + VAT)
Monthly Rental	£17.53 (£15 + VAT)
Peak Rate Calls	39.25p per min (£30p + VAT)
Off Peak Rate	11.75p per min (£10p + VAT)

PersonalWorld peak rates are 8.00-20.00 Mon to Fri. Mandatory evening calling will be charged at £2.77 per min. Low rate (peak quality) is charged at 11.75p per min. Airtime charges will be debited to your personal credit/charge or debit card. Calls charged at 1 second units.

**2 MONTHS FREE LINE RENTAL** (WORTH £35.25 INC. VAT)

**GUARANTEED PEACE OF MIND**  
 Your phone is covered by our 14 days no quibble money back promise.

**ORDER NOW WITH YOUR CREDIT CARD DETAILS FOR FREE DELIVERY IN 4 WORKING DAYS**

**FREEPHONE 0500 000 888**  
 CREDIT CARD ORDERING HOTLINE. WEEKDAYS 9am to 6pm. WEEKENDS 10am to 6pm.

PLEASE HAVE YOUR CREDIT CARD AND THIS ADVERTISEMENT READY WHEN YOU CALL. AND QUOTE REF 4077. (SORRY WE ARE UNABLE TO ACCEPT SWITCH CARDS)

If you are paying over £250 for your car insurance call Serviceline on 0800 00 41 21



## Alan Coren



■ Breakfast at Hillary's:  
let me be your fly on  
the marmalade

It is a big day when a cliché is rewritten. It means not only that an apparently fundamental truth has been freshly perceived, but also that the world which had hitherto held that truth to be self-evident has itself been forever altered. That is why Tuesday was a very big day indeed. Up until Tuesday, we were all content to define courage as grace under pressure. Henceforth, we must all define it as Hillary under pressure. Because on Tuesday, Mrs Clinton had 125 people to breakfast.

I was not, of course, present. I am neither a top catwalk queen nor a reflexologist of the first water, my name is not a household word where international toiletries barons or bullion buffs forage, the only newspapers I own are stored against the cat's incontinence, and I have borne the Prince of Wales no heirs. But an imagination requires no embossed stiffie to flash at Marine Corps bouncers, an imagination can get in anywhere. That is why mine now yields to none in its boundless admiration for the First Lady's social bottle. For while dinner for 125 may be an elegant delight and luncheon for 125 a rotting gas, what can breakfast for 125 be but an absolute nightmare? We all know breakfast.

It is the enormous East Scullery of the White House, and the world's leading newly woken are shuffling in, struggling to focus gummy eyes upon their placements before slumping at a dozen Fornica-topped tables, each with a leg wonky enough to ensure the spillage of any crockery placed upon it. Many of these dawn invitees are yawning, some are scratching, several are coughing or bugling their noses into wrinkled handkerchiefs, a few are examining sleep-crumb between thumb and forefinger, one or two are attempting to remove from their footwear the fragments of dogfood that the Clinton pets have scattered about the linoleum, and the rest are staring blankly at the newspapers propped against their kebab bottles.

There is precious little conversation: from time to time, an extract of this news story or that is read out ineptly through a mouthful of Coco Pops, or a senior senator exchanges the previous night's prostate anecdotes with the ancient banker beside him, or a bestselling moral philosopher begins to describe to the major fashion editor opposite this funny dream he had where he was standing in a basket and holding a hedgehog but loses the plot when she asks him if he can see any organic marmalade anywhere, or a distinguished Emeritus Professor of Aromatherapy passes his boiled egg across to a *jolie laide* Oscar nominee to ask if it smells funny to her, or a billionaire civil-rights lawyer launches into a long explanation about his shirt-sleeve being wet as the result of his cufflink having rolled under the bidet, to say nothing of his having banged his head on the washbasin when he stood up, which accounts for the Band-Aid on his ear, does anyone else have those days when you know you should have stayed in bed, ha-ha, or a Supreme Court justice launches into an insistent outburst concerning the fact that he has just spent 20 minutes assembling the plastic Smurf that fell out of his cereal packet only to find that its left leg is missing — but do not look, at 7.30am, for the authoritative gossip, the unique insight, the brilliant aperçu, the immortal epigram, the uproarious joke that could accompany 125 lunchtime crayfish or 125 evening grouse, for breakfast brains are never in shape to marshal such complexities, even if breakfast tongues were not too busy to articulate them. It is all they can do, when their minnows gallop round to the White House with their mail, to cry "Will you look at this bloody phone bill!" or "Who do we know in Pangbourne?" or investigate a really interesting debate on the proposition that it is about time something was done about all this junk mail.

But, on say, notwithstanding the total unpropitiousness of the hour, what else can you see by the dawn's early light? Yes, of course, flitting with relentless charm between the tables, greeting here, chatting there, the new sun winking alike on the matchless orthodontics of the world's most ambitious smile and the brass neck required to keep it smiling, it is the woman who could have us all for breakfast.



"WE RECOMMEND A BYPASS...."

## Crimes of the punishers

Misleading Home Office figures are tough on the truth about crime, and a figleaf for the politics of retribution

Crime up. Crime down. Murder down. Rape up. Theft up. Mugging down. Villains, thugs, stalkers, rapists, sex attackers, lots of sex attackers. It is crime figures week, a bonfire of statistical vanity. The dogs of the dumb are unleashed upon the world and reason takes a holiday.

Two years ago, the Government announced that the crime wave was receding. Villains were in jail and statistics were on the run. A 25 per cent rise in the prison population had done the trick. Then yesterday, something went wrong. With ministers still cheering on the breakfast, the wave came back and swamped them. "Crime up by 1 per cent," cried the radio, "unwelcome news for the Home Secretary." Or was it?

Yesterday saw the publication of not one set of crime figures but two. The first, the police figures, tell of crimes reported to local police stations. The other, the British Crime Survey (BCS), records the public's experience of crime and is more extensive and reliable. It suggests four times more crimes are committed than the police ever hear about, although nobody quite knows how the one figure relates to the other.

Two years ago, the police figures were down and the BCS figures up. The BCS was firmly suppressed by the Home Office, which proclaimed an "unprecedented fall in crime". Some at the time felt that this was reckless on Michael Howard's part. This year, the statisticians have got their acts together. Both totals are slightly up. What is going on?

First we must incant the twice-yearly ritual: the police figures are rubbish. They claim that 5,123,600 "crimes" were committed in England and Wales in the year to June. It remains a source of wonder to me that adults with good degrees keep doling out this nonsense. Is there no mathematician's Hippocratic Oath? The total lumps together crimes as awful as the Dunblane massacre and a stolen bicycle chain, the Manchester car bomb and a broken garage window. The crime total is the stupidest, most deceptive, yet most compelling statistic in the public sector. It is a reduction to absurdity of government standardisation. If local police want to tell citizens about their crime rates, with explanation and caveat, let them. A national figure so variable in its collection is meaningless. Yet politicians and journalists fall prostrate before it. They see a

crime rate as a statistic and statistics must be true. This one is a lie. With half of all Britons confessing to some sort of crime before the age of 25, and half also admitting to drug-taking, how much "crime" comes to the attention of the police is a function of policy and annual budgets. It is not a function of criminality. When sex crime in North Wales fell two years ago by 43 per cent, it did not record some hormonal shift along the Chwyd littoral, merely the police leaving the rent boys alone in Rhyl.

Crime is an ever-changing thing. The London police previously regarded a shed like a purse left on the bus, as unrecorded carelessness. Now garden sheds are "burgled" and London burglaries have risen by 9,000. This is a definitional crime wave. Again, reported sex crime "rises" where a local police station is sympathetic to victims of domestic violence and falls where it is not. Government requests for action on domestic burglary have equally bizarre results for police recording practice. Burglary fell last year by 4 per cent, while "criminal damage" rose by 5 per cent. Ask a chief constable about this and he winks.

Police-recorded crime was decelerating throughout the first half of the decade. There are as many theories behind this fall as there are statisticians. Insurance policies were tougher, car and house protection were improving, villains were switching from (recorded) theft to (unrecorded) drug-dealing, where the profits were bigger. The figures may also have benefited from the lower prison population in the late 1980s, with fewer graduates-in-crime being released onto the streets.

The Home Secretary was warned by his officials in 1994 that if he relied on the dodgy police figures he risked them probably turning up again, uncomfort-

ably close to an election. He would have been wise to change horses and espouse the more reputable British Crime Survey. But the BCS lacked appeal at the time. It denied that there was a crime wave in the 1980s and denied there was a crime collapse in the early 1990s. While the police were shouting that property crime was falling fast, the BCS said no, it was just not being reported to the police. The BCS has long shown crime in England and Wales to be rising slowly, perhaps because we have more to steal, perhaps because we are less tolerant of misdemeanour, perhaps because we keep criminalising more human behaviour. This is politically boring.

**Simon Jenkins**

Yet yesterday, while the ungrateful police were smacking Mr Howard with their wet fish, the BCS showed how virtue might have been rewarded. It showed an unprecedented slackening in the "true" crime rate: "the smallest ever increase recorded by the BCS". Had Mr Howard his wits about him and not boasted about the police figures for two years, he would yesterday have had the best crime figures story in Home Office history. Crime in Britain has, over the past two years, risen by less than ever before. Not just that, the fear of crime has actually diminished. This is a real achievement for community policing. I hear no Tory cheers from the rooftops.

One of the delights of social science is that nobody really knows what is happening to crime. I sense that the BCS records perceptions as much as experience, but it does record something deep in the communal psyche. Property crime does seem to slacken during boom and rise during recession. The impact of the expanding drugs industry is imponderable. The criminalisation of drugs widely consumed by blacks enables the police to turn on the "recorded crime" and "clear-up" taps at will. I imagine half the teenagers out next Saturday night could

be arrested and incarcerated for a crime if anyone wanted to boost the crime figures — and enrage half the parents to boot. The most alarming BCS figures concern violence. But of these almost half involve alcohol and only 16 per cent drugs. With companies now advertising alcoholic "pop" with drinks on the labels, small wonder drunken violence is rising and youths are cynical about adult double standards.

Each theory on the crime figures implies a different remedy. Decriminalising drugs might send the crime rate plummeting but not the consumption rate. In New York, a lenient policy towards off-street drug offences has led to a fall in on-street pushing and on-street crime, and to a wide public perception that crime overall is falling. New York's experiment in "zero tolerance policing" appears to be working. By sweeping away petty signs of public disorder, graffiti, begging, peddling, loitering or public prostitution, the New York police have "recaptured the streets". Reported crime has fallen by over 50 per cent in some areas and the police's reputation has soared, so much so that the Mayor has sacked the police chief for courting popularity.

Britain is about to imitate a different American experiment, that of mass incarceration based on mandatory sentencing. This is the Californian model. In California it has broken the bank. The prison population was trebled in the 1980s and the state is having to spend \$3 billion a year on the highest-paid wardens, the most lavish staffing ratios and the most violent prisons in America. Yet in a celebrated survey, California's violence rate was shown to be identical to that of Texas, whose prison population rose by just 17 per cent. California's three-strikes policy is on the point of collapse. The public feels no safer. More prisons may be a rubber dummy to an insecure government. They are rotten policy. The British Treasury must be mad to authorise them.

To me, the message of yesterday's figures is that more prisons make no sense. The rate of increase in crime appears to have begun slackening off since 1993. There is no reason for hysteria or hyperbole. Public fear is falling. The policies that preceded these figures appear at the very least not to have made crime worse. I call that good news.

## The IRA reaps the whirlwind

Terrorist options  
are narrowing, says  
Michael Evans

The IRA has had one of its worst setbacks for years. Every move by the terrorist organisation in the past two months has been pre-empted by the authorities. Accurate intelligence and unprecedented co-operation between the police and MI5 are paying off. It would be tempting to suggest that the Provisional IRA is about to meet the fate of other terrorist organisations, such as the Italian Red Brigades or Germany's Baader Meinhof, whose two decades of anarchic violence was brought to an end with multiple arrests and shoot-outs in the late 1980s. However, apart from the commitment to violence, there are few other common denominators between the IRA and these past terrorist groups operating in Europe. Once they had gone, either killed or imprisoned, their cause died with them.

The IRA, however, like the Basque Euzkadi group, has deeply embedded roots and cannot be eliminated even by the most sophisticated military and intelligence machine, despite pronouncements that the war against the terrorists could be won. There have always been new recruits to fill the vacant places.

Nevertheless, the recent successes by the security authorities will force the Provisional IRA's so-called army council to review what appear to be limited options. The seven godfathers on the decision-making council have to face the fact that the security authorities appear at present to be one step ahead of them.

They have, perhaps, three options: to lie low, avoiding further arrests and eliminating whatever security lapses there may be in their normally tight cell structure; to push ahead with another bombing operation on the mainland to prove they have not been put out of business; or to return to attacks in Northern Ireland.

Those in the IRA who were always sceptical of Gerry Adams's peace strategy and signed up to it only to avoid a damaging split in the hierarchy will undoubtedly be pressing for further violence, whether on the mainland or in the Province. The quartermasters, the key figures in charge of the explosives dumps and Kalashnikovs, still have an abundance of bomb-making material. The one question is: who to deploy and what are the risks of capture?

The IRA has already lost a number of its most experienced activists this year. They can be replaced but fresh recruits need training, and with the risk of capture now so high there will be a strong element of doubt in the minds of those who are volunteered for the next attack. Unlike the fanatical Islamic terrorist organisations, the IRA has never shown any inclination towards suicide missions.

For an organisation that has only 300-400 frontline activists, the loss of up to 30 IRA members so far this year, either killed, arrested or compromised and on the run, will have had a devastating impact on both its infrastructure and its confidence.

Whether or not the security authorities have succeeded in nurturing highly placed moles inside the IRA camp, the series of arrests after precision surveillance operations indicate that intelligence-gathering by the Royal Ulster Constabulary Special Branch, MI5, the Metropolitan Police and the plethora of other special units that try to outmanoeuvre the IRA has reached a new peak of effectiveness.

Security sources warn against optimism. Two years ago, some senior police and Security Service figures were convinced that an IRA ceasefire lasting more than a year would begin to destroy the motivation for terrorism among the sleepers and so-called active-service units. That proved wrong. The ceasefire lasted 17 months.

Throughout that period, the IRA never stopped training, carrying out dummy runs, targeting potential victims and developing new mortars and other terrorist devices. When the IRA army council decided to revert to violence, it achieved instant success with the explosion at South Quay in the London Docklands in February. The bomb in Manchester also demonstrated that the IRA could still vary its tactics and that it remained a formidable opponent.

However, while the IRA has proved it still has the motivation to pursue its bombing campaign, its leaders are now trapped. The door to the peace talks has been closed, Gerry Adams, Martin McGuinness and the rest of the IRA's political frontmen have lost all credibility and to many in the IRA the only option left is to continue bombing.

If they revert to bombings in Northern Ireland they will face instant reprisals by better organised and better armed loyalist terrorists and they will run the risk of losing what support there is among the nationalist community. The Government in the Irish Republic, which has tried recently to sound optimistic about the future and has much to lose if all hope of another ceasefire vanishes, would also come under even greater pressure to clamp down on the IRA terrorists living south of the border.

Unless the IRA takes the easiest option — lying low — there seems every chance that the bombers will be back in action on the mainland. But there will be a big difference. Since the South Quay and Manchester bombs, the police and Security Service have succeeded in converting general intelligence into highly accurate information which has destroyed two suspected IRA operational units. With similar intelligence work in the future, the IRA could come to regret ending the ceasefire.

## Odd couple

FOREIGN Office Minister Sir Nicholas Bonsor's bull-necked attack on Kenneth Clarke yesterday once again tore open Tory wounds over Europe and the single currency. But Sir Nicholas, a pukka baronet from the shires and direct descendant of Horatio Nelson, has always been eclectic in his choice of foes and friends.

His most memorable contribution to any debate in the Commons came in the late 1980s, when he rose to the defence of his pair, the mace-wielding former MP Ron

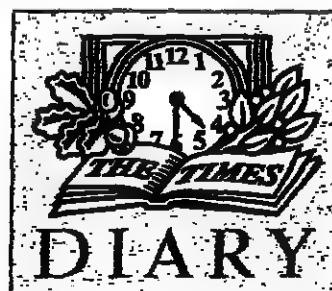
Brown. When all MPs about him were demanding disciplinary action against Brown, Bonsor rose majestically in chalk-stripe from his seat to defend the yobbish behaviour of the representative for Edinburgh Leith.

Brown, he said during the debate, was an MP of "integrity and honesty" and deserved leniency from parliamentary colleagues. The Chancellor, on the other hand, was "out of line" this week with his views on Europe.

Leading Euphorists were appalled that Bonsor had broken the unwritten code that ministers do not attack each other in public. "Nicholas is an honourable and decent country squire," said one. "He was the president of Pop at Eton, and Captain of Boats. And he is most unlikely to hold a position of comparable power for the rest of his life."

### Child's play

WHILE Binyamin Netanyahu and his frightening wife hit Britain yesterday, back in Tel Aviv their newly appointed nanny was sweating. She is the Netanyahu family's fourth nanny in as many



years and has arrived hard on the heels of the 21-year-old South African, Tanya Shaw, who was sacked for burning soup. Tanya followed a New Zealander who had arrived after a Briton. Both of them have related hideous tales of Mrs Netanyahu's erratic behaviour.

Yesterday London's Israeli Embassy was aware of the sensitivity of the nanny issue and was reluctant to discuss who was looking after Netanyahu's children at home. Asked about childcare arrangements, they screamed with laughter, saying: "You really expect us to tell you about that?"

Conservative Students, a voluntary organisation, has endured a setback in its annual university recruitment drive. Ten thousand copies of a leaflet planned for fresher fairs across the country have been pulped after the discovery of four spelling mistakes. For

starters, the word Conservative was wrongly spelt.

### No show

FINALLY we have an answer to the embarrassing death of celebrities from the launch of Joan Collins' autobiography *Second Act* last week. The book's sleeve trumpets a woman "who has known a vast cast from Brando to Brannagh, from Monroe to Madonna". The prospective guest list for the bash was impressive: the Aga Khan, Sir Andrew Lloyd Webber, Roger



"A brick through Clarke's window doesn't count"

Moore, Sean Connery et al. In the event, La Collins made do with such B-listers as Christopher Biggins and Michael Winner. "These people were just friends," she draws. "We didn't ask people just because they were celebrities." Just as well.

### Wet back

ANOTHER soggy grandee is to come out on behalf of Europe at the Conservative Party conference. Following in the trail blazed by Sir Edward Heath and his five pals, Lord Walker of Worcester (better known as Peter Walker) is emerging from hiding to give his first political speech since he left the Cabinet six years ago.

The former Secretary of State for Wales will speak at a dinner given by the Tory Reform Group, but he says he hasn't yet prepared what he has to say. "It is my first political performance since I left the Cabinet," he conceded yesterday. "I take the view, unlike some others, that when you go, you speak rather less."

### Race girl

NEXT stop on the Diana, Princess of Wales, World Tour will be Australia. Yesterday she enjoyed a glitter breakfast with Hillary Clin-



Diana: at the races

ton at the White House. Now she has been invited as a guest of honour to the Melbourne Cup, the Antipodean answer to Ascot, in October.

She can be sure of a warm reception from both the republican tendency and the floral hat brigade. Her invitation will come as a snub to Buckingham Palace, which would doubtless prefer a member of their own troupe to attend. "This is a big invitation," said one Australian observer. "As an Aussie cultural high-spot, only Darwin's wet T-shirt contest rivals the Melbourne."

P.H.S

هكذا من الأصل











OBITUARIES

PAUL ERDŐS

Paul Erdős, mathematician, died on September 20 aged 83. He was born on March 26, 1913.

Paul Erdős was regarded by fellow mathematicians as the most brilliant, if eccentric, mind in his field. Because he had no interest in anything but numbers, his name was not well known outside the mathematical fraternity. He wrote no best-selling books, and showed a stoic disregard for worldly success and personal comfort, living out of a suitcase for much of his adult life. The money he made from prizes he gave away to fellow mathematicians whom he considered to be nobler than himself. "Property is a nuisance," was his succinct evaluation.

Mathematics was his life and his only interest from earliest childhood onwards. He became the most prolific mathematician of his generation, writing or co-authoring 1,000 papers and still publishing one a week in his seventies. His research spanned many areas, but it was in number theory that he was considered a genius. He set problems that were often easy to state, but extremely tricky to solve and which involved the relationships between numbers. He liked to say that if one could think of a problem in mathematics that was unsolved and more than 100 years old, it was probably a problem in number theory.

In spite, or perhaps because of, his eccentricities, mathematicians revered him and found him inspiring to work with. He was regarded as the wit of the mathematical world, the one man capable of coming up with a short, clever solution to a problem on which others had laboured through pages of equations. He collaborated with so many mathematicians that the phenomenon of the "Erdős number" evolved. To have an Erdős number 1, a mathematician must have published a paper with Erdős. To have a number of 2, he or she must have published with someone who had published with Erdős, and so on. Four and a half thousand mathematicians have an Erdős number of 2.

Erdős was born into a Hungarian-Jewish family in Budapest, the only surviving child of two mathematics teachers (his two sisters, who died of scarlet fever, were considered even brighter than he was). At the age of three he was amusing guests by multiplying three-digit numbers in his head, and he discovered negative numbers for himself the same year. When his father was captured in a Russian offensive against the Austro-Hungarian army and sent to Siberia for six years, his mother removed him from school, which she was convinced was full of germs, and decided to teach him herself. Erdős

received his doctorate in mathematics from the University of Budapest, then in 1934 came to Manchester on a post-doctoral fellowship.

By the time he finished there in the late 1930s it was obvious that it would be an act of suicide for a Jew to return to Hungary. Instead Erdős left for the United States. Most members of his family who remained in Hungary were killed during the war.

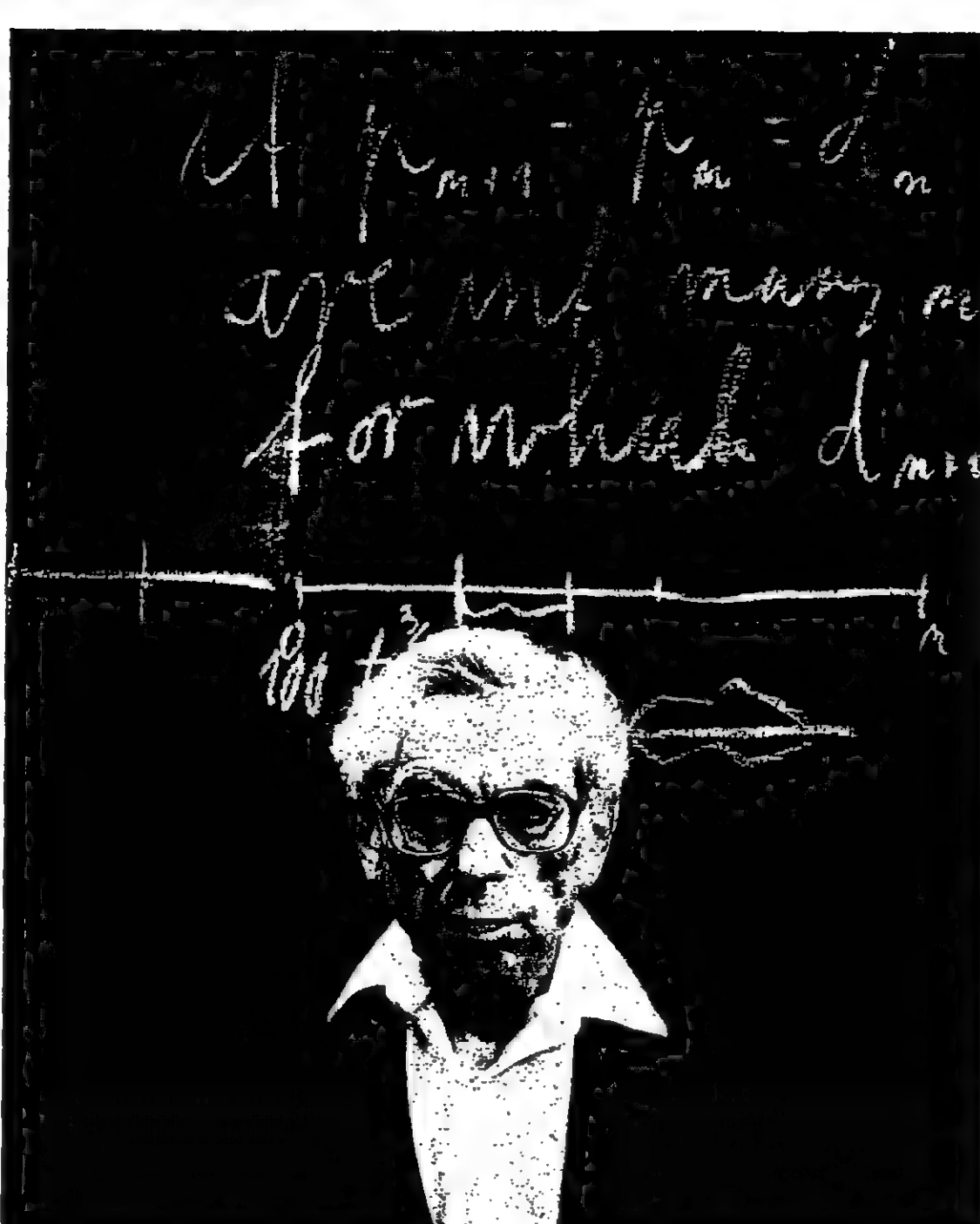
Erdős had made his first significant contribution to number theory when he was 20, and discovered an elegant proof for the theorem which states that for each number greater than 1, there is always at least one prime number between it and its double. The Russian mathematician Chebyshev had proved this in the 19th century, but Erdős's proof was far neater. News of his success was passed around Hungarian mathematicians, accompanied by a rhyme: "Chebyshev said it, and I say it again / There is always a prime between  $n$  and  $2n$ ."

In 1949 he and Aile Selberg astounded the mathematics world with an elementary proof of the Prime Number Theorem, which had explained the pattern of distribution of prime numbers since 1896. Selberg and Erdős agreed to publish their work in back-to-back papers in the same journal, explaining the work each had done and sharing the credit. But at the last minute Selberg (who, it was said, had overheard himself being slighted by colleagues) raced ahead with his proof and published first. The following year Selberg won the Fields Medal for his work. Erdős was not much concerned with the competitive aspect of mathematics and was philosophical about the episode.

From 1954 Erdős began to have problems with the American and Soviet authorities. He was invited to a conference in Amsterdam but on the way back into the United States was interrogated by Immigration officials over his Soviet sympathies. Asked what he thought of Marx, he gave a typically guileless response: "I'm not competent to judge, but no doubt he was a great man." Denied his re-entry visa, Erdős left and spent much of the 1950s in Israel.

He was allowed back into the United States in the 1960s, and from 1964 his mother, now in her eighties, began travelling with him. Apart from his family and old friends, Erdős had no interest in a relationship which was not founded in shared intellectual curiosity and he was content to remain a bachelor.

Nor did he see the need to restrict himself to one university. He needed no equipment for his work, no library or laboratory. Instead he crisscrossed America and Europe from one university and research centre to



the next, inspired by making new contacts. When he arrived in a new town he would present himself on the doorstep of the local most prominent mathematician and announce: "My brain is open."

He would work furiously for a few days and then move on, once he had exhausted the ideas or patience of his host (he was quite capable of falling asleep at the dinner table if the conversation was not mathematics). He would end sessions with: "We'll continue tomorrow — if I live."

After the death of his mother in 1971, Erdős threw himself into his work with even greater vigour, regularly putting in a 19-hour day. He fuelled his efforts almost entirely by coffee, caffeine tablets and Benzedrine. He looked more frail, gaunt and unkempt than ever, and often wore his pyjamas top as a shirt. Somehow his body seemed to thrive on this punishing routine.

Because of his simple lifestyle, Erdős had little need of money. He won the Wolf Prize in 1983, the most lucrative award for mathematicians, but kept only \$720 of the \$50,000 he had received. Lecturing fees also went to worthy causes. The only time he required funds was when another mathematician solved a problem which Erdős had set but not been able to solve. From 1954 he had spurred his colleagues on by handing out rewards of up to \$1,000 for these problems.

He died from a heart attack at a conference in Warsaw, while he was working on another equation.

DENIS DOWLING

Denis Dowling, operatic baritone, died on September 23 aged 86. He was born near Ranfurly, New Zealand, on June 24, 1910.

DENIS DOWLING was a one-company singer. His first professional engagement in Britain was with Sadler's Wells in 1939. He had just won the Tagore Gold Medal at the Royal College of Music, the first non-instrumentalist to do so, and was immediately offered the role of Herr von Farnal in Strauss's *Der Rosenkavalier*. Joan Cross was the Marshall and Walter Midgley sang the Italian Tenor, so he began in good company.

After war service he rejoined Sadler's Wells for the 1948-49 season and there he stayed until 1984. No one has yet calculated just how many baritone roles, large and small, he played over those 36 years, during which Sadler's Wells became the English National Opera. His final performance came during the company's tour of America. It was at the Metropolitan Opera, New York, where at the age of 74 he sang the cameo role of Prince Bolshinsky in Prokofiev's *War and Peace*. It was his Met debut. "Hail and farewell," Dowling was heard to murmur.

During those early days in Rosebery Avenue, when Sadler's Wells was trying to find its postwar feet under the leadership of Norman Tucker, Dowling was ready to take on any part assigned to him. First came Silvio in *Pagliacci* and there followed a flurry of other assorted roles. In *Carmen* he could have been heard as both the toreador Escamillo and the insignificant smuggler Dancairo. In *Puccini* he was ready to stagger on as the escaped prisoner Angelotti and then assume later in the season, the rather more demanding part of Sharpless in *Butterfly*, in both big roles and small Dowling was learning fast how to make an impression on stage.

Mozart became a speciality. He was ready to play both Figaro and the Count in *The Marriage of Figaro* and Guglielmo and Don Alfonso, the latter an especially effective characterisation. In *Così fan tutte*, Papageno in *The Magic Flute* was a natural and he even took the title role in *Don Giovanni*, which drew praise from Vaughan Williams. Dowling repaid the compliment by appearing as the Showman in Vaughan Williams's *Hugh the Drover* at the Wells. One night, though, there was a price to pay. At the climax of the opera the Showman has to intervene in a prize fight. James Johnston in the title role, a butcher before he became a tenor, landed Dowling an unfortunate blow in the ribs which caused him to retire hurt for some weeks. Despite his versatility, Dowling was not cut out to be an heroic baritone and Verdi was avoided. His strength was in comedy, where his perfect timing and diction could be put to best use.

Rossini was the natural vehicle. He excelled in the title role of a famous production of *The Barber of Seville*, directed by Tyrone Guthrie. Taddeo in *The Italian Girl in Algiers* followed, as did Dandini in *Cenerentola*. The latter performance was among his finest, matched perhaps by a suave Malatesta in *Don Pasquale* and the monocular peer, Earl Mountararat, in Gilbert and Sullivan's *Patience*.

Denis Dowling was the son of a New Zealand sheep farmer. He left school at 15 and worked on the farm, supplementing the family's meagre income as a part-time Post Office engineer and, more importantly, by singing. Dowling's first stage role was in Planché's now almost forgotten operetta, *Les Cloches de Corneville*. In 1934 he won the Melbourne Sun Aria Competition and the next year made his way to London, where he was awarded a scholarship to the Royal Academy of Music. There he caught the eye of Lilian Baylis in the Academy's production of Nicolai's *The Merry Wives of Windsor*, conducted by Sir Malcolm Sargent.

During the war he was commissioned in the Royal Artillery and took part in the D-Day landings, but not before he had appeared in a few concert parties, including one at which he met his future wife, Phyllis. After demobilisation he spent a brief period with the English Opera Group, appearing in *The Rape of Lucretia* and *Albert Herring*.

Possibly influenced by his time in the Army, Denis Dowling was becoming a thoroughgoing English gentleman. His accent and diction were as immaculate as his bearing. Off stage he favoured the blazer of a military cut and his manner, as he went into middle age, could be a bit gruff. He was totally devoted to the principle of opera in English, insisting that performance was about communication and that communication was only possible when the audience heard and understood every word.

Towards the end of his time with the English National Opera, Dowling devoted himself more and more to teaching. There were occasional memory lapses on stage, including a famous one as Mountararat when, asking "What party we claim to belong to," he turned with great dignity to the chorus for help with the next line. Dowling wisely chose to concentrate on small roles in which he could use all his very considerable stagecraft. As vocal adviser to the company he was a stickler for clear diction and proper etiquette on stage. However, his New Zealand roots were never forgotten. He was ready to reminisce about his early days as "The Singing Farmer", riding horseback across the fields with a sackful of poisoned carrot slices destined to keep down the rabbit population. His wife Phyllis survives him.



Denis Dowling as Don Alfonso and Iris Kells as Despina in *Così fan tutte* at Sadler's Wells

PROFESSOR DONALD EARL



Professor Donald Earl, Professor of Classics at Hull University, 1978-88, died of liver cancer on August 20 aged 65. He was born on February 11, 1931.

IT WAS the melancholy distinction of Donald Earl to be the last holder of the chair of Classics at the University of Hull. The department closed in 1988 in a programme of cutbacks in which, ironically, he was compelled to assist. The closure was of a piece with a trend which had seen the Classics in terminal decline in those years, giving way to the undemanding new topic "classical studies", which requires no application to the language and, hence, to all intents and

purposes, to the literature or philosophy of the Greeks and Romans.

Before that, Earl had demonstrated his worth as a scholar of Latin, and of Roman History, through his four books, whose subjects spanned the life and thought of the last hundred years of the republic and the first decades of the principate of Augustus.

Born in Cambridge, Donald Charles Earl attended Cambridge High School for Boys and, after National Service, went up to St Catharine's College, Cambridge, where he took a first in both parts of the Classical Tripos. He then started his research on Sallust under A. H. MacDonald, and this led to his PhD which was later to form the basis for his

first book, *The Political Thought of Sallust*.

Earl moved to the Latin department at Leeds University in 1955. He spent a year in Evanston, Illinois, at Northwestern University during his time at Leeds and wrote his four books in this period also. Besides *The Political Thought of Sallust*, which appeared in 1961, he published *Tiberius Gracchus* (1963), *The Moral and Political Tradition of Rome* (1967) and *The Age of Augustus* (1968).

Together these books constituted something approaching the framework of a survey (although they did not, of course, pretend to be a comprehensive one, since individually they covered completely separate topics) of the shift which took place in the psychology of Roman society between the age of the Gracchi and the adjustment which allowed Octavian Caesar to become, as Augustus, undisputed master of the Roman imperium. That Octavian could achieve this without offending the republican sensitivities of the Roman Senate and people (as his uncle Julius had done with results fatal to himself) was just one of the by-products of the age explored by Earl.

He was able, especially in *The Moral and Political Tradition of Rome*, to show that the essential Roman virtues of *gloria*, *libertas* and *dignitas* were perceived by the Romans

as having survived the transition from a republic to what was to become an autocracy.

In 1978 he moved to Hull to take up the chair of Classics there. But he was to occupy it for only ten years. Towards the end of 1987, Hull decided to close its Classics department down.

With the fate of the discipline sealed, its scholars looked to other (though shrinking) pastures. Nevertheless, as his erstwhile colleagues and students drifted away, Earl, who decided to stay, engaged himself with good grace in the development of the new courses on the Classics in translation, which replaced the Classics proper. In the meantime he had become Dean of Arts in 1984 and was twice re-elected.

During this time, he was also elected chairman of the Council of University Classical Departments. Although in retirement after 1988, he continued to teach Roman history at Hull part-time — courses which were much appreciated by the new race of Classical Studies students (as well, of course, by the few Classics students who had not yet finished their degrees at the time of the abolition of the discipline). He was also engaged as Pro-Vice-Chancellor, an office he held until 1991.

Both his marriages were dissolved and he is survived by the three daughters and two sons of his first marriage.

PERSONAL COLUMN

**MUSICAL INSTRUMENTS**

**SUMMER SALE**

**MARSHALL PIANOS**

OUR PIANOS ARE ON A BEST! THEY'RE LOSING £££'s 100's of pounds for sale or hire with option to buy from £28 per month.

0171 935 8882 NW1  
0181 854 4517 SE18

GRAND PIANO Kawai K30 2C 6N  
Grand piano, 1991, 1992, 1993, 1994, 1995, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 2680, 2681, 2682, 2683, 2684, 2685, 2686, 2687, 2688, 2689, 2690, 2691, 2692, 2693, 2694, 2695, 2696, 2697, 2698, 2699, 2700, 2701, 2702, 2703, 2704, 2705, 2706, 2707, 2708, 2709, 2710, 2711, 2712, 2713, 2714, 2715, 2716, 2717, 2718, 2719, 2720, 2721, 2722, 2723, 2724, 2725, 2726, 2727, 2728, 2729, 2730, 2731, 2732, 2733, 2734, 2735, 2736, 2737, 2738, 2739, 2740, 2741, 2742, 2743, 2744, 2745, 2746, 2747, 2748, 2749, 2750, 2751, 2752, 2753, 2754, 2755, 2756, 2757, 2758, 2759, 2760, 2761, 2762, 2763, 2764, 2765, 2766, 2767, 2768, 2769, 2770, 2771, 2772, 2773, 2774, 2775, 2776, 2777, 2778, 2779, 2780, 2781, 2782, 2783, 2784, 2785, 2786, 2787, 2788, 2789, 2790, 2791, 2792, 2793, 2794, 2795, 2796, 2797, 2798, 2799, 2800, 2801, 2802, 2803, 2804, 2805, 2806, 2807, 2808, 2809, 2810, 2811, 2812, 2813, 2814, 2815, 2816, 2817, 2818, 2819, 2820, 2821, 2822, 2823, 2824, 2825, 2826, 2827, 2828, 2829, 2830, 2831, 2832, 2833, 2834, 2835, 2836, 2837, 2838, 2839, 2840, 2841, 2842, 2843, 2844, 2845, 2846, 2847, 2848, 2849, 2850, 2851, 2852, 2853, 2854, 2855, 2856, 2857, 2858, 2859, 2860, 2861, 2862, 2863, 2864, 2865, 2866, 2867, 2868, 2869, 2870, 2871, 2872, 2873, 2874, 2875, 2876, 2877, 2878, 2879, 2880, 2881, 2882, 2883, 2884, 2885, 2886, 2887, 2888, 2889, 2890, 2891, 2892, 2893, 2894, 2895, 2896, 2897, 2898, 2899, 2900, 2901, 2902, 2903, 2904, 2905, 2906, 2907, 2908, 2909, 2910, 2911, 2912, 2913, 2914, 2915, 2916, 2917, 2918, 2919, 2920, 2921, 2922, 2923, 2924, 2925, 2926, 2927, 2928, 2929, 2930, 2931, 2932, 2933, 2934, 2935, 2936, 2937, 2938, 2939, 2940, 2941, 2942, 2943, 2944, 2945, 2946, 2947, 2948, 2949, 2950, 2951, 2952, 2953, 2954, 2955, 2956, 2957, 2958, 2959, 2960, 2961, 2962, 2963, 2964, 2965, 2966, 2967, 2968, 2969, 2970, 2971, 2972, 2973, 2974, 2975, 2976, 2977, 2978, 2979, 2980, 2981, 2982, 2983, 2984, 2985, 2986, 2987, 2988, 2989, 2990, 2991, 2992, 2993, 2994, 2995, 2996, 2997, 2998, 2999, 3000, 3001, 3002, 3003, 3004, 3005, 3006, 3007, 3008, 3009, 3010, 3011, 3012, 3013, 3014, 3015, 3016, 3017, 3018, 3019, 3020, 3021, 3022, 3023, 3024, 3025, 3026, 3027, 3028, 3029, 3030, 3031, 3032, 3033, 3034, 3035, 3036, 3037, 3038, 3039, 3040, 3041, 3042, 3043, 3044, 3045, 3046, 3047, 3048, 3049, 3050, 3051, 3052, 3053, 3054, 3055, 3056, 3057, 3058, 3059, 3060, 3061, 3062, 3063, 3064, 3065, 3



Channel 4's gritty eccentricity can't afford shareholders

## An unsuitable case for privatisation

What's so special about Channel 4? Sir Robin Day can be scathing. Bumped into at a party, he defied me to explain what all the fuss over privatisation was about. Where does this supposed distinctiveness lie? He would not take the Channel 4 Seven O'Clock News for an answer.

The point about Channel 4 cannot be made by singling out any single programme. You see things on it that you would not see on any other channel. One has the feeling that not quite so many lawyers and fact-checkers have vetted anything controversial on Channel 4, that its gays and lesbians are less scrubbed up and matier than BBC2's, and that its bought-in American material is bolder.

What's special is the way Channel 4 is paid for. Its "remit" is not fiction, but regulatory fact. Nowhere else in the world (let alone, please, if I'm wrong) can an advertising-supported commercial television channel be forced by law to be unpopular — that is, to seek out the nooks and crannies of special interests and address those.

I find it hard to take the spectre of privatisation seriously. Where's the threat coming from? Virginia Bottomley, the Heritage Secretary, is not keen on it. Anyway, there's no time left in the present Parliament. Any change in the status of Channel 4 would require a new Broadcasting Bill. MPs are still limp with exhaustion from the one just passed.

And can you imagine the Labour Party call for privatising Channel 4, when it has set its face against more privatisation? Tony Blair has even written to Channel 4 to say... Well, as Blair's actual letter has not been published, reports vary as to the extent of the reassurance he has offered. Horseferry Road. But it hardly matters. There are no votes in Channel 4 for either main party.

Yet the campaign to save the channel is real enough. PACT, the television producers' association, is lobbying its members to protest to their MPs. The Campaign for Quality Television will plead at the Labour Party conference that privatisation should not be allowed to happen. And the emotional performance turned in by Michael Grade, Channel 4's chief executive, at the Edinburgh Television Festival, made it seem as if the sell-off was just around the corner.

Is all this effort a mere pre-emptive strike? The ardent defenders say no way; that they are gearing up against a terrifyingly real threat that began in the back rooms of 10 Downing Street and is now alive and well and living in the Treasury.

According to their nightmare scenario, no party needs propose the privatisation. Instead, proceeds from a putative sell-off could slip into the Treasury's Red Book of future income and expenditure. Then Blair comes into power, looks at the books and pronounces that the mess is far worse than he expected and, with regret, that he is unable to forgo expected revenues. Ergo, Channel 4 ends up sold, privatised by stealth and inadvertence.

Still, I'm doubtful. Channel 4 would be privatised over the dead bodies of the two other commercial terrestrial channels, ITV, a.k.a. Channel 3, doesn't want Channel 4 set free to compete for the mainstream audience and advertisers. ITV is already worried about Channel 5, which has won enough of its own. Hoping to come on air next January, February, June or July, or whenever it has returned a sufficient number of the nation's videos, Channel 5 will have trouble enough building an audience without having Channel 4 wandering into its path.

Perhaps the best safeguard is that no one knows what the channel is worth. A City merchant banker speaking at Edinburgh ventured that the channel is worth far less than the £1.5 to £2 billion being headily talked about.

Let's hope that the idea is too impractical to get off the ground. For, as the Campaign to Save the World Service told the Foreign Office last week in a defence against a far more real threat: "The damage will be irreversible."

Should Channel 4 lose its statutory corporation status, I'll bet that Sir Robin would notice the difference. Perhaps Channel 4 should woo him for an alternative Question Time. He retired too soon.

The only time I ever heard the classic cry "Hold the front page," a priest was responsible. It was on the improbably named Quincy, Massachusetts, *Patriot-Leader*, an afternoon daily south of Boston. Just before the second edition, we heard that the fire department of a major town in the paper's circulation area had been called to the rectory of the local Catholic church. A few minutes later came the news that the fire was rather bigger than expected, then that a body had been found, then that it was the pastor.

A hush settled over the usually boisterous newsroom. The emerging picture — a smouldering pipe fallen from a somnolent hand after a glass or two or three at lunch — offered a glimpse into the loneliness of daily life in the rectory.



BRENDA MADDOX

## An easy way to give to charity

ONE company has devised a novel way of enticing reporters to attend a press event. Instead of appealing to their baser instincts with the usual promise of free booze and food it is giving them an opportunity to occupy a place on the moral high ground.

The launch next Tuesday of a directory on HIV and Aids, sponsored by GlaxoWellcome, makers of the Aids drug AZT, offers no fancy menus or vintage champagne. Instead, GlaxoWellcome promises to donate £50 for every journalist who attends to the Aids charity. Crusaid, which is organising the event.

No definition of a journalist is offered in the invitation, which comes from the PR company Burson-Marsteller. All Aids supporters, pens at the ready, are therefore advised to attend the Informa-

tion Exchange at Chelsea and Westminster Hospital, in west London, at 7pm on Tuesday, October 1, and see their £50 cheques safely paid over.

The invitation does not wholly eschew the usual hospitality: it promises that the presentation will be short followed by "a chance for refreshments".

NOW that Express Newspapers have unleashed the firing squad to carry out the 85 sackings in the wake of the "seven-day" merger between the Daily Express and the Sunday Express, it is good to hear that the staff have not lost their sense of humour.

After watching a stream of their friends and colleagues being called in and given their tickets to the knacker's yard, they have come up with a new nickname for Richard Addis, Editor of the Daily Express. He is now affectionately known as "Adios".

### Making the news

BBC viewers could soon be treated to a snazzy new-look *Six O'Clock News* and *Nine O'Clock News*. If the growing rumours at the Beeb are to be believed, a major relaunch is being considered to play News at Ten at its own game.



McDonald: in demand

The brains at BBC News, already keen to poach Trevor McDonald, have circulated a memo flooding the idea of popularising the news with special themed programmes, surveys and more personality newscasters. But the workforce are concerned it will be a move downmarket. An insider says: "Most people think there is too much heavy foreign and economic coverage but let's not turn it into John Craven's *Newsround*."

THE National Lottery's resident clairvoyant, Mystic Meg, has apparently been showing unerring accuracy of late. According to Camelot, her



Mystic Meg: accurate?

prophecies, made live every week on the BBC's *Saturday Night Lottery* show, have shown "an astonishing number of correct predictions".

As evidence for this phenomenon Camelot reveals that one week Meg said she could sense the names Carol and Chris and the police would be relevant. Spookily, Amanda Long, from Birmingham, who won £104,522 that week, is a police administration officer and, wait for it, had colleagues called Carol and Chris.

But perhaps Camelot's most desperate effort to stimulate falling ticket sales is this little gem: in March Meg

predicted winners cheques bearing the names Tim and Irene. Lo and behold Irene McBeath from Hartlepool was duly named as the recipient of a £38,000 win. Ian Davies, from Kent, also picked up an identical amount. There was no sign of a winner called Tim. "In fact," Camelot says, "Tim was a cat owned by Mr Davies."

### Slicing tackle

MUCH gnashing of teeth can be heard coming Canary Wharf these days. In order to finance the *Daily Mirror's* flashy new giveaway magazine *Football Mania*, staff have been told that all editorial budgets must be sliced in half to save at least £500,000 by January (ie, no foreign jolies and no big expenses claims).

The Mirror Group's management makes no apologies for its draconian cuts. Whingers, it says, can like it or lump it. But perhaps the news would have been fractionally more palatable had it not been announced on the day that news emerged that David Montgomery, chief executive of Mirror Group, had netted £1.1 million by cashing in 550 shares in the company, a profit of £608,000.

## Are Labour's plans going up in smoke?



Nigel Griffiths: letter to agencies

AS THE general election looms, Tony Blair and his party are busily drawing together their policies on advertising and readdressing their hitherto rather colourful pledges — in case they actually get into power and have to act on them.

Nigel Griffiths, the Labour spokesman on consumer affairs, has invited major agencies to help to shape the party's policy on ad regulation. Mr Griffiths has sent out a letter indicating his own desire to reduce the number of laws controlling advertising and suggests those interested might like to meet on October 14 to discuss the issue.

At the same time, Labour's much-vaunted stance on banning tobacco ads is, perhaps not surprisingly, coming under particular scrutiny. Mr Blair is being "made aware" of how any ad ban would lead to massive job cuts within the tobacco industry, while his attention is also being focused on whether the proposed ban should encompass sponsorship — a special

### ADVERTISING

worry for the sports industry because of the loss of vital revenues it would sustain.

ARGUABLY the biggest advertising campaign ever is being staged on behalf of Unisat, a satellite communications system which enables people to send faxes from deserts and make phone calls from the tops of mountains, should they so wish.

The TV campaign, created by Publicis, is big in terms of geographical cover rather than spend. The first activity covers almost every land mass apart from the North Pole and plugs the illuminating fact that only 10 per cent of the Earth is covered by conventional communications.

The ads also promote the supposed necessity for people in far-flung places to get linked up to the system. At no less than \$2,000 a handset, the work

will no doubt be targeting the higher end of the socio-economic scale.

MORE news on TV shows about advertising. While BBC1 continues with its exorbitant Tuesday night series *After The Break*, Hat Trick Productions is planning an altogether more classy programme.

The company behind *Have I Got News For You* is planning a similarly irreverent comedy panel show that will poke appropriate fun at all aspects of the world of ads. With a working title *The Ad Game*, it will run initially for seven weeks next year.

A test run took place last Tuesday with none other than Trevor Beattie, advertising's very own rent-a-quote. Whether he becomes a fixture has yet to be decided, but a Hat Trick spokesman said that they will be regularly seeking willing guinea-pigs, sorry, participants, from the industry.

BELINDA ARCHER

### MEDIA, SALES & MARKETING

#### READ THE FACTS - FORGET THE HYPE

David joined us 2 weeks ago. He's a bright guy but had no experience of selling advertising space. We trained him intensively for the first week and paid him. We will continue to pay him. In his second week David sold his first page of advertising for £4,800. We paid him £720 and gave him some champagne. David is good but not special.

I employ 227 people like him, many of whom have been with us for years.

If you want to be part of this success and live in London, then call me.

Yvonne Jeffries on 0171 915 9933

#### MARKETING MANAGER

John International Co. in SW1 creating exciting new retail developments in UK. Syn shopping centre / dept store experience essential in marketing/PR/press events. Australian Staff Connections 0171 938 3800

#### Make £20,000 a week as a Travel Writer

This free Newsletter and prospectus shows you exactly how to become a Freelance Travel Writer. 0800 371 500

#### FREELANCE JOURNALIST

Study from home and make writing a new career or a profitable second income. A 25 week Diploma Course in Freelance Journalism. Free 0800 371 500 MORRIS COLLEGE OF JOURNALISM

#### MANAGER DESIGNATE

I require you well educated individuals (23-30) who want to be trained to fill management positions within a successful and expanding private company. The career path will reward those who accept responsibility with the job. Full training and mentorship given. DAVID WHEATLEY 0171 240 1162

### FIELD SALES PROFESSIONALS REQUIRED THROUGHOUT THE UK

Basic + Commission + Car + Benefits

Would you like to sell something unusual? Our client is a specialist organisation.

These are exciting times for them. They are looking to strengthen their sales team by creating a number of new positions throughout the UK.

In return for excellent working conditions, structured training, realistic commission structure, an environment where your views are valued, full sales support and territorial autonomy, our Client requires someone with the willingness to learn, the ability to use their own initiative, a flexible approach and who is self-motivated with a proven track record in sales.

A truly exciting position.

Please reply in writing with a covering letter to:

Romulus Recruitment  
Sackville Place  
44-48 Magdalen Street  
Norwich NR3 1JU  
Reference: N21 Fax: 01603 616866

### Al Madina Plastic Factory, Ltd



## WANTED FOR IMMEDIATE RECRUITMENT 'SALES MANAGER'

Applications are invited for the above mentioned post by one of the leading plastics factories in Medina, Saudi Arabia.

#### Qualifications

1. a graduate degree in accounting, business administration, marketing or economics.
2. at least 6 years of practical experience in sales, 3 yrs of which must be in a leading managerial position in sales, marketing or exports.
3. age of (30-40) years, Muslim with British nationality and capable to communicate in Arabic.

#### Terms and Benefits

The ideal candidate is to be responsible for leading a team of over 20 salesmen, raise their sales and collections targets, boost the present sales volume, and develop exports markets in the neighbouring regions, and the E.U. Countries.

The successful candidate is to be offered a competitive compensation, including monthly salary, house allowance, a car, commission and bonuses depending on qualifications and actual results.

Application, including resumes or C.V., recent photo and names and contact addresses (tel, fax, mail, numbers) must be sent to:

GM, Medina Plastics Factory P.O. Box 2852 Medina, Saudi Arabia. Fax 00 966 4 8226255

### SALES ENGINEER DUSSELDORF - €30K

Current subsidiary of major UK Automotive Group require a Sales Engineer to sell the company's products to French automotive OEMs. If you are a graduate with thorough understanding of the European Automotive market, we would like to hear from you.

CVE to Ltd, 100, Broadwood Road, London W12 7BQ. Tel: 0181 992 5626. Fax: 0181 992 5649.

### Beaumont

0181 992 5626

#### Catherine Walker

Senior Position for

culture showroom

Please write to: Catherine Walker

The Personnel Manager

65 Sydney Street,

London SW3

#### HUMAN RESOURCES

Leading brand name seeks self-motivated, commission orientated sales personnel earning and new opportunities will offer immediate candidates high earning potential. Experienced sales personnel only. Reply in confidence to Box No 9999

Herausforderung für jungen Dipl.-Kaufmann mit Konsumgütererfahrung

## Vertriebsmanager

des deutschen Partners für Joint Venture in Großbritannien

ist ein bekanntes deutsches Unternehmen der Konsumgüterindustrie, das auch in Großbritannien eine sehr bedeutende Markstellung hat.

Der „Repräsentant“ soll im englischen Gemeinschaftsunternehmen mit einem sehr bedeutenden Partner die Interessen unseres Klienten wahrnehmen. Dies umfasst die kritische Analyse der Unternehmensplanung und -aktivitäten, die Markt- und Mitbewerberbeobachtung sowie eine ständige Informationssammlung und -bewertung. Gleichzeitig haben Sie vielfältige absatzbezogene gesellschaftliche Aktivitäten wahrzunehmen. Standort ist der Großraum London.

Zur Vorbereitung auf diese Aufgabe werden Sie ein umfassendes Training bei unserem Klienten erhalten.

Wenn Sie an dieser besonderen Position interessiert sind, dann senden Sie uns bitte Ihre aussagefähigen Bewerbungsunterlagen oder besprechen Sie telefonisch weitere Fragen zur Position mit Herrn Dr. Schwan. In jedem Fall freuen wir uns auf Ihre Kontaktaufnahme und sichern Ihnen absolute Vertraulichkeit zu.

DR. PETER SCHWAN UNTERNEHMENSBERATUNG  
Personalberatung für die Konsumgüterindustrie  
St. Barbara 24, D-20244 Hamburg, Germany  
Telefon: 04103 24 24 24 Fax: 04103 24 24 25

### SALES AND PROMOTIONS COPYWRITER MUSIC AND BOOK PUBLISHING SOHO, WI

The Music Sales Group is the largest publisher worldwide of printed music, covering a wide range of music, from rock and pop to educational music and the classics. We seek an experienced copywriter who will liaise with our editors and music designers, and report directly to the Managing Director.

Projects will include book covers and back cover copy, sales brochures, advertising in trade journals, promotional copy for Multimedia and the preparation of general marketing and promotional materials. This is an important role in the company and the salary package will relate to the background of the candidate, who should have at least five years experience in a similar capacity.

Our pre-production is AppleMac based and the successful candidate will require Word Processing skills. He or she must be motivated with enthusiasm and the ability to work under pressure.

Please apply in writing enclosing CV to: Robert Wise, Managing Director, Music Sales Limited, 8-9 Firth Street, London W1V 5TZ

### TRAIN AS A RECRUITMENT CONSULTANT

If you have a proven field or telesales record & would like to utilise your skills to become a Recruitment Consultant, we would like to hear from you. With the right background we'll train you in all other aspects of this high reward business. Min 'A' level ed, confidence and a real desire to succeed. Call Vanessa on 0171 242 2339

The Susan Mills Portfolio, Fax 0171 831 5352

### Jersey, Channel Islands

## CORPORATE MARKETING

£50k + car + significant benefits  
2 year contract + potential on-going consultancy

#### THE COMPANY

- The sole generator and supplier of electricity in Jersey, with important commercial subsidiaries.
- A major, high profile and prestigious employer.
- High quality, motivated and entrepreneurial management.
- Environmentally and socially aware.

#### THE LOCATION

- Jersey is a geographically beautiful, low tax independent jurisdiction with one of the highest standards of living in the western world.

#### THE ROLE

- To devise and direct a corporate marketing and public relations strategy, targeted at developing major commercial customers, and at promoting private customer awareness of the company's products and services.
- To establish, manage and train a key team to deliver this strategy.
- At the end of the initial contract, potentially to provide on-going consultancy to ensure consistent implementation and development of the marketing strategy.

#### THE PERSON

- A marketing professional with proven commercial experience.
- A sales strategist with management and team-building skills.
- People developer with first hand training expertise and good social skills.

Please apply with full details in confidence to:

IAN THOMAS,  
Tollmanned Limited  
Royal Square, 6 Viro Street,  
St. Helier, Jersey JE2 4WB,  
Channel Islands.  
Tel: 01534 875444 Fax: 01534 874999

TAILOR

هكذا من الأصل





Television ads we have loved — and one we have hated: from left, Tango orange drink, Levi's jeans, Bodyform sanitary towels, and the revolutionary I Can't Believe It's Not Butter ... margarine with its memorable mad cows

# I can't believe it's not better

Many TV adverts are boring and predictable because clients ignore what the professionals tell them, says Ruth Nicholas

The following television advertisement is familiar to all of us. Woman with strange serene expression hands chambermaid a life-changing sanitary towel, later seen climbing into the back of a car wearing paper-thin white shorts to the strains of "Waaaaahh... Bodyform". The theme tune has the same effect as someone scraping their fingernails down a blackboard and the plot is memorable for being so unrealistic.

Elsewhere, in a luxury kitchen, one woman demonstrates to another the amazing cleaning power of Daz/Persil/Surf soap powder and the second pledges to buy it. Every now and then, a man in a white coat pops up to deliver the scientific explanation in grave tones.

In the bathroom, woman with beautiful hair gets excited about her shampoo, then swishes her head about a lot, alternatively, a beauty editor gives breathy endorsement of the brand from her swivel chair.

Mass market products are responsible for the most irritating, boring, formulaic or patronising advertising on television, which begs the question: why do they do it?

If advertising agencies are to be believed, it is because that is the way the clients like it. "American companies are the worst," says Malcolm Gaskin, a former agency creative director. "They think that what works in the US, ramming home the buy-this-and-you-will-be-a-better-person proposition, will work here. It doesn't. We have a much more visual tradition."

Hiring an agency and refusing to accept its recommendations appears to be the course steered by many multinational firms. Andrew Cracknell, Ammirat Puris Lintas chairman and executive creative director, believes that "clients just don't take [advertising agencies] as seriously as they should."

Many clients want the old favourite they have always had, an advert which has worked well in one of their

many markets. Often their agencies are forced to redub or recut old films. Marketing directors want the safe option because they tend to be the most expendable member of the management team. "Some of our treatment is down to the pressures and internal politicking that marketers suffer," says Cracknell. "It is one of the few walks of life that is so public. Marketers are like football managers: three lost games on the trot and you're out, two bad commercials and you are in trouble."

Other clients do not understand the process of advertising. "Clients get terribly cross and frustrated because advertising seems to be a rather simple business. After all, it is only coming up with an idea, isn't it? They don't understand the process behind it and the sheer amount of effort and talent that really good advertising requires," says Chris Powell, BMP DDB chief executive.

Newspapers, he notes, are among the worst clients. "They really can't understand why you are labouring, or how you can take so long over their copy, when they are used to producing reams of the stuff every day," he says. "What they don't understand is that you are trying to distil the essence of their offer and that it is imperative you get it right before you commit their money to it. Unlike them, you don't have the chance to do it all over again tomorrow if you get it wrong."

Clients generally recognised as being excellent to work for include Levi's and Tango who, by allowing the advertising agency the freedom to be creative and experimental, now have some of the most memorable television advertisements ever made.

Fostering understanding between clients and agencies is vital, he says. It is to this end that marketers are subjected to four days of advertising hell in the Creative Circle role reversal course, which took place ten days ago. Delegates are made to conceive, script, cast and film a television campaign

and present it to the clients from hell, played by creative directors including Cracknell and Gaskin.

The atmosphere is walk-to-wall hysteria, but the experience seems to work. "It is very easy to get divorced from what your agency is doing when you work in a big company," says a delegate from a blue chip company. "I had no idea how emotional it all is. You really believe in their ideas you have spent blood, sweat and tears working on."

Whether delegates' newfound passion for advertising can be sustained back in the bureaucracy, politics and pressures of their marketing departments remains to be seen. And there is another matter to be taken into account: dull advertising still sells products.

Marketing magazine's poll of the UK's most disliked television ads last year had Chicken Tonight, Daz Automatic, the National Lottery, I Can't Believe It's Not Butter and Ferrero Rocher in the top five slots. They are all hugely successful brands.

Daz has used the same formula, entitled "Daz ladies talk about Daz", for almost 30 years. It may be one of the most loathed, but the campaign has won industry-recognised effectiveness awards for its ability to shift soap powder



Getting back to basics: one of the new ways to advertise Levi's jeans — and an example of the freedom to be creative and experimental granted by some big-name advertisers

'Clients get very cross because doing ads seems to be simple'

Believe It's Not Butter and Ferrero Rocher in the top five slots. They are all hugely successful brands.

Daz has used the same formula, entitled "Daz ladies talk about Daz", for almost 30 years. It may be one of the most loathed, but the campaign has won industry-recognised effectiveness awards for its ability to shift soap powder

to a certain sort of woman. Well established and consistently advertised brands such as Daz benefit from years of familiarity or residual advertising recall. The biggest brands have the biggest budgets, therefore the greatest opportunity to ram their message home through sheer repetition.

The margarine with the ridiculous name, at number four in Marketing's survey, has captured a 7 per cent share of the market since launch five years ago with its mad cows campaign. I Can't Believe... is actually a rare example of a mass market brand opting for mould-breaking advertising: it was the first time a margarine had taken a really "in your face" approach. It was different and it got the brand noticed. Is it good advertising? The shareholders do not care.

## How PR firms lobby for foreign governments

Simon Brooke reports on the growing trend for agencies to take on political campaigning accounts

G ravitas is a not a word usually associated with public relations officers. Even the most enthusiastic PR would have to admit their trade is more popularly aligned with frothy press releases and petfood launches.

But a trend is making PR a much more serious business. More and more British-based consultancies are being assigned to represent a wide range of foreign governments and political parties campaigning in general elections.

Edward Bickham, public affairs head at Hill & Knowlton (UK), has seen a steady growth in this area of work. "There is," he says, "an understanding by some foreign governments that their diplomatic corps may be extremely polished and able diplomats but not always communication professionals."

Laura Sandys of Laura Sandys Associates (LSA), which has recently been hired to work for a Hong Kong pro-democracy group, says: "The UK is one of the natural places to come. We have one of the most sophisticated communications industries in Europe so organisations looking to audiences in the UK or in their own countries come here."

LSA's other clients have included the Peruvian Government, which wanted to promote its environmental policy. "International PR companies have always offered their services to governments, but in the new world order there are a lot more countries trying to play ball in the global economy to attract inward investment," says an industry insider. "There are now many more seeking admission to the industrialised world and trying to legitimise themselves."

As well as representing foreign governments and organisations in London, British PR firms and lobbyists act as consultants to political parties in their own countries. Ian Greer Associates, the well-established Westminster lobbying firm, works in London for the

Pakistan, and advised the Inkatha Freedom Party on campaigning in the South African elections in June. Parliamentary Liaison, a small firm consisting of former Central Office staff, has provided campaigning expertise for political parties fighting elections in countries as various as the new democracies of Eastern Europe, African states and America.

Laura Sandys also provides introductions to target groups for many of her foreign clients. "We contact opinion-formers and those with business connections."

In London Hill & Knowlton's clients have included the Government of Brazil (generally looking to present a more positive image), Botswana (promoting its environmental initiatives), Angola (improving its postwar image) and the Czech Republic (establishing itself after its split from Slovakia). Hill & Knowlton has been working for the Government of Turkey — "a fascinating and challenging account," says Bickham, "because Turkey is a major democracy and a Western ally operating in a difficult part of the world, but which gets a much worse press than it deserves."

The relationship between a PR consultancy and a client which takes the form of a foreign government is, however, different from the relationship when that client is a commercial organisation. Bickham explains: "With commercial clients, you can quite often have an effect on policy, with foreign governments you are generally working with a policy on which you can have no influence at all. You also have to be particularly careful to remain absolutely accurate to the established political line."

Embassies are very often the cornerstone of this work, he finds. "Even if the contract is with the government in the national capital, there is no point in a PR agency rushing around and doing things other

than the day-to-day work in servicing foreign groups and governments is similar to that provided for domestic commercial clients. According to one senior director at a multinational agency's London office: "It doesn't require a different mindset to work for a company. The best PR is about winning over the good stories and bringing them to journalists' attention."

Laura Sandys also provides introductions to target groups for many of her foreign clients. "We contact opinion-formers and those with business connections."

In London Hill & Knowlton's clients have included the Government of Brazil (generally looking to present a more positive image), Botswana (promoting its environmental initiatives), Angola (improving its postwar image) and the Czech Republic (establishing itself after its split from Slovakia). Hill & Knowlton has been working for the Government of Turkey — "a fascinating and challenging account," says Bickham, "because Turkey is a major democracy and a Western ally operating in a difficult part of the world, but which gets a much worse press than it deserves."

The relationship between a PR consultancy and a client which takes the form of a foreign government is, however, different from the relationship when that client is a commercial organisation. Bickham explains: "With commercial clients, you can quite often have an effect on policy, with foreign governments you are generally working with a policy on which you can have no influence at all. You also have to be particularly careful to remain absolutely accurate to the established political line."

Embassies are very often the cornerstone of this work, he finds. "Even if the contract is with the government in the national capital, there is no point in a PR agency rushing around and doing things other

## Express seeks new middle ground



over. Meanwhile, there is a new spring in the step of the Express. It is running 32 pages of sport on Mondays, against 20 in the Mail, and was much quicker in realising the news potential of the Runcie biography. Hollick acknowledges the "tremendous success" of the Mail, but says it is getting long in the tooth and has a set of attitudes (anti-single mothers, anti-Europe) cast in tablets of stone. He thinks it will be difficult for the Mail to change as it confronts the newly positioned, free-thinking, more radical Express titles.

Since Hollick took the helm, the most interesting development at the Daily Express, which adored Margaret Thatcher, despised Neil Kinnock, always stuck the boot into Labour and which was so reliably Tory that it

Central Office leaks, has been the increasing fairness of its reporting of Tony Blair and the Labour Party.

It was to the Daily Express that Tony Blair announced Labour's new policy on health: it was for the Daily Express that he did a readers' phone-in; and the Daily Express now reports Labour with a fairness that would have been astonishing a year ago, especially in a newspaper — according to MORI — which is second only to The Daily Telegraph in the proportion of readers — 51 per cent — who plan to vote Tory.

There were two examples on the rival front pages last week. On Tuesday the Mail led on the success of Peter Lilley's fraud hotline for dole cheats. The main story for the Express was: "Blair: Labour is good for you — pledge on lower taxes and more jobs"

and the story was continued at length on page two.

On the previous Friday both papers led on Labour and the unions. The Mail headline was: "Union blunder rocks Labour". Labour, said the Mail, had been plunged into "turmoil" by reports that Blair was ready to sever links with the unions. The spin was different in the Express, where Blair was portrayed as planning his biggest election gamble. "Labour to dump unions" was the main headline. There was no "turmoil" in the Express. Instead Blair, in the "greatest reform" in the party's history, was prepared to gamble on his most bitter showdown yet with his traditional rank-and-file.

At the past three elections, the three main Tory tabloids — The Sun, the Daily Mail and Daily Express — seized every opportunity to dump on Labour and derided Michael Foot and Neil Kinnock. At a forum organised by The Times, Dillons and the publisher Fourth Estate last week, Blair said he hoped that the renouveau of Labour

by Fleet Street at the next general election would be more "elevated".

His wish will be granted, certainly by the Daily Express but also I suspect by The Sun and the Daily Mail. The Mail group may have its doubts about the nightmare behind Blair. But he has been winned and dined by Lord Rothermere and his editors, they are impressed and there will be no personal attacks on him as leader. Nor will there be any "Nightmare on Blair Street" in The Sun which could — just conceivably — even tip over to Blair on election day. That would certainly reflect its readers' views: 60 per cent, according to MORI, intend to vote Labour against only 25 per cent for the Tories.

Although about one in two of the readers of both the Daily Express and the Daily Mail say that they intend to vote against the Tories, it is unlikely that either will advise readers to vote Labour. Whatever the personal inclinations of Hollick, the Express has been in business as a Tory paper so long that the switch would be seen as too sudden. It would, however, be an opportunity to appeal to a different segment of Middle England than the Mail and Addis could yet surprise us all.

The good news for Blair, however, is that Labour will get fairer reporting at the imminent general election than it has been given by the editors of the Tory tabloids since 1966



Greer: campaign advice



# The phone in your pocket comes of age

Chris Partridge highlights the developments that will stretch the networks to all corners of the Earth

The mobile phone industry is growing up. After ten years of explosive change, a period of stability has begun: the mobile phone is now an ordinary tool of business.

The four competitors, Vodafone, Cellnet, Orange and One2One, all offer very broadly comparable services and coverage areas, and price structures are now relatively consistent. The move to the new digital networks is proceeding steadily.

But another round of dramatic technical changes is on the way. Some will be evolutionary, such as the introduction of a wide range of data services including mobile e-mail; others will be revolutionary, such as satellite mobile phones that will be usable anywhere on the surface of the Earth.

The current change is from the analogue TACS system to the pan-European GSM digital system. Digital was very expensive when it was launched, with costly handsets and high call charges. The advent of the aggressive and innovative Orange changed that, and prices are now down to levels that reflect good value given the much improved signal quality of digital.

The main advantage for the business user is that GSM phones can be used over most of Europe, Australia and South Africa; this is both convenient and highly cost effective compared to using hotel phones. The big gap, however, is America, where a complete failure to sort out digital policy has resulted in several incompatible systems vying for supremacy.

The ability to roam between networks and over national boundaries will be further enhanced next year with the arrival of dual standard phones able to work on high frequency PCNs (Orange and One2One) and on lower fre-

quency GSM networks (Vodafone and Cellnet).

GSM's other major benefit for business users is the data system, allowing a notebook computer to be linked to the phone to send and receive e-mail, swap data with the office computer or even surf the Internet. At present, the hardware needed to connect to data is expensive. But soon, phones with built-in chips for linking to computers will appear.

Already the mobile networks are beginning to carry significant volumes of data and analysts expect data to account for about half the



NEC's G8: the company's first GSM mobile phone

traffic on the cellular networks by the end of the century.

For the cellular industry, going digital will make much more capacity available and analogue services are expected to wither rapidly, and close early in the next century.

The next step will be the satellite mobile phone. Currently, even the most advanced satellite phones, such as the new BT/Telenor Mobit, are briefcase size and need to be pointed at the right sector of the sky. This will change with the launch of a new generation of low Earth orbit (LEO) satellites over the next few years.

Less are constellations of small satellites moving rapidly over the Earth at heights of between 400 and 6,000 nautical miles. Although they will move rapidly across the sky, several will be visible at any one time so a line will always be available.

The big player here is Iridium, pushed by the communications hardware giant Motorola and an international consortium including Cable and Wireless in the UK. Iridium plans to launch 66 satellites at a cost of more than \$3 billion; they are due to become operational late in 1998, although many observers believe this is optimistic. Both handsets and calls are likely to be expensive, but the use of dual-standard phones that will search for an available cellular line before connecting to the satellite will help to keep running costs down.

Next in line is Globalstar, planning 48 birds (satellites) at a cost of \$1.6 billion, with commercial services starting some time after Iridium. Both handsets and calls will be cheaper. More services are projected, but the huge cost of a satellite constellation and its associated ground stations will limit the number to two or three at the most.

Satellite services will bring telephone lines to the ends of the Earth. This is not a prospect that appeals to the romantic explorer, or to the radio astronomers who will no longer be able to do any significant observation from Earth-bound radio telescopes — the new satellites will effectively blind them.

For the phone user, however, it will be the ultimate system — instant availability wherever you are. Mobile phones will also soon be more accessible on the ground: Ian Peters, new chief executive of One2One, plans to place its phones in supermarkets, DIY stores, even chemists.

The police take a dim view of drivers using a handset, says Andrew Emmerson



Caught in the act... police, themselves armed with pagers, are on the lookout for drivers who use cellphones at the wheel

The police take a dim view of drivers who think they can control a car while clapping a cellphone to their ear. You risk not only your own life but also those of other motorists. Yet the temptation can be strong: the phone rings, the road looks clear so your hand reaches for the phone resting on... where has it got to?

Not only is this dangerous, as motoring organisations and police forces agree, it is unnecessary. Low-cost car kits can turn almost any personal phone into a hands-free model. More sophisticated systems are also available.

Malcolm Hanson of the specialist company ORA, which supplies a third of all cellphone accessories sold in Britain, says: "The car kits on the market range from simple cradles that just hold the phone within reach to complete systems that power the phone, provide hands-free microphone, speech amplifier and loudspeaker, and also link up to a more powerful external aerial. The simple universal cradles are designed to fit all popular handsets, but if you want the full works with hands-free speech, it has to be tailored to your particular model. It will need specialist fitting, too, whereas the basic kits are a simple DIY job."

Choosing the right car kit is not difficult. You could stick to the brand with your phone's name on it, but you can easily pay over the odds. There are several specialist accessory

## Holding the line on safety

firms supplying quality goods at lower prices. On the other hand, And most of the cheap, no-name ones in plain white boxes are highly suspect. Stick with quality makes that include informative user literature and are here to stay.

How much should you pay? Car kits are good value, but do not expect bargain-basement prices — you cannot put a price on safety. A phone that sells for £49 is heavily subsidised, but its accessories are not. The really basic hang-up holsters start from £20 and you could pay £800 for a system with voice-recognition that dials the number you command it to. Reckon on £300-plus for a fully hands-free kit (plus installation) but less than £100 for something that still gives you most useful functions. For instance, ORA now makes the TravelTalk, which combines a microphone, a speaker and a charging power cord in one. Also included in the £80 price is a clip-on lapel microphone and a phone holder, all of which can be transferred from one vehicle to another if required.

If you don't expect to make many calls on the move, a lower cost holder will keep the phone accessible and you could pull it off the road when phoning. It's an even better investment if you expect to change cellphone because all popular brands will fit in the same cradle.

Mid-price range kits offer

the advantage of a power lead, which charges your phone's battery, and connection to an external antenna, which will improve reception. Though personal phones work quite well inside cars, the metal body shields some of the signal and an antenna on the roof or wing of the vehicle is much more efficient.

Whatever the price of going hands-free, the alternative could cost you dearly. Certain police forces are cracking down on drivers seen using holding cellphones. The M40 is being targeted and the penalties could be high. Rule 43 of the Highway Code warns drivers against using hand-held telephones or microphones while driving. And moving on to the hard shoulder to take a call is allowed only in dire emergency.

Although holding a mobile phone at the wheel is not in itself an offence, it could render you liable to prosecution for driving while not in proper control or without due care and attention — maximum fine £5,000. If that is not bad enough, you could also fall foul of government telecommunication rules.

Fully hands-free car kits need official certification, so look out for the green circle approval mark: it shows the kit has passed necessary technical tests. Remarkably, it's not illegal to sell unapproved equipment — but it is to use it.

Consider your insurance, too — mobile phones and accidents go together. An Institute of Insurance Brokers study of accidents suggests that drivers with a phone are 34 per cent more likely to have an accident.

So the cost of fitting a car kit looks a bargain. For less than £100, you can avoid the costly risk of a dangerous-driving case or — heaven forbid — causing a motorway pile-up.

## Know the score with text service

Jane Bird on the growing use of phone-screens to relay data

Take a sipping holiday this winter and you might miss your favourite football team's big match. But carry a mobile phone and you could get the result displayed on its screen from a Swiss mountain top.

Alternatively, you could check the latest moves on the Stock Exchange from a Mediterranean beach, or you could get a statement of your bank balance in the Black Forest.

These are all examples of text and data services now becoming available on digital mobile phones. Most phones can send and receive text messages of 160 characters. You can tap out a quick note to a friend using a combination of the phone's numeric keys, or dial one of the growing range of information services. If your phone is not switched on when someone sends you a message, the network will keep trying to deliver it for 72 hours.

Vodafone began experimenting with football results during the Euro 96 matches, offering half and full-time scores of all games. The experiment proved so successful that it is now continuing the service for this season's Premiership.

The Co-operative Bank is leading the way with dial-up account details. Terry

Thomas, the bank's managing director, says: "Customers can find out instantly if a cheque has been cleared or if they can afford to pay for something."

Subscribers to London-based Market Data Centre can currently get the latest details on foreign exchange, futures, precious metals, and indices. The service is proving popular according to Jeremy Oates, Market Data's managing director. "We have found a hard core of users within the City, and a number of people who use the service occasionally."

Digital phones are increasingly being used to exchange messages with each other or to send e-mail and faxes to computers and fax machines. This short message service (SMS) is useful in places where mobile phones are banned, such as restaurants and hospitals. When the message is received, it gives a short beep or displays an icon.

Martin Rowlett, an executive at Martin Humblin Research agency, has become an enthusiastic user of SMS. He spends a great deal of time travelling in central Europe. "It's perfect for simple messages, cheaper than conversations and for sending quick thank-you faxes, for example."

Longest talktime.

Enough said.

The New MicroTAC 8700™

3 volt technology.  
Over 8 hours talktime.  
170 hours standby.  
Need we say more?

\*Times quoted are based on using the Times Capacity 1200 Lithium Ion battery.

**Battery**

**MOTOROLA**

International 3700

The MicroTAC 8700™ mobile phone.  
3 volt technology.  
Over 8 hours talktime.  
170 hours standby.  
Need we say more?

\*Times quoted are based on using the Times Capacity 1200 Lithium Ion battery.



سكراين الاحول

# On the move and still talking

For those madcap people who travel round Australia on a camel or the world in a Mini, sail the oceans, and work in war zones or in the middle of a Formula One race-track, mobile phones are a must. They keep people in touch with support teams and emergency services. A mobile phone can provide voice communications or be connected to a laptop computer to send faxes, e-mail messages or link in to corporate databases. In developing countries, remote areas or where geography makes the cost of building a fixed telephonic network prohibitive, GSM mobile phones are the only practical and reliable way international travellers can do business. Ovum, the telecoms analyst, estimates that in Europe alone about 30 million people are convinced of the value of a mobile and this number will grow at a rate of 60 per cent each year.

Combining his love of Minis with raising money for the Imper-

Round-the-world yachtsmen or even those driving to Australia can still keep in touch with a mobile phone, says Priscilla Awde

ial Cancer Research Fund, Duncan Mortimer and his wife Yawadze drove 12,000 miles round the world in their rebuilt 18-year-old car. "The first thing I packed was my Nokia 2110 mobile which I linked up with a laptop and modem," he said. "Throughout the five-month trip we had clear, instant communications with home and we were only a phone call away from spare parts. Apart from being cut off without warning by Vodafone because of an unpaid bill which finally totalled £800 and which we are still paying off, we had no problems."

John Treuthardt, a Formula One journalist, is able to bypass the £150 charge for a fixed phone link at Grand Prix sites to file stories around the world. Using the Nokia 2110 with a cellular data card gives him voice and data access to 40

networks worldwide. "Invaluable for the travelling business community, mobiles provide complete independence," he said. "I can write and file stories from car parks or harbour fronts without waiting for an office to open."

Dealing with medical emergencies on the racetrack can be a communications nightmare, but course doctors equipped with a mobile phone can ring hospitals from an ambulance to find the best care for injured drivers.

Computeraid recently sponsored two teams of six amateur drivers in the 3,000-mile Cape to Cape Challenge from Norway to the southern tip of Spain. Raising money for leukaemia research, the two cars used Motorola GSM phones to

identify trouble spots and ferry delays. Talking to each other throughout the 64-hour journey, they also kept up morale and were able to phone in details of their progress.

Organisers of the BT Global Challenge Round the World Yacht Race met a challenge of their own when they had to ensure reliable communications between the 14 participating yachts and their families and home bases. Billed as one of the toughest races because it circumnavigates the world against the prevailing winds and tides, the yachts will take ten months to travel 30,000 miles. Each of the skippers will use a Motorola GSM mobile to phone and send data back to the UK from ports as far away as Sydney and Cape Town.

Spending about 330 days a year and at least seven hours a day on

his bicycle means Max Sciandri, Britain's Olympic cyclist, is never in one place for long. He uses his mobile system to send performance and health data back to the team doctor after each race. "I download my heart-rate data back to the doctor using a Motorola phone teamed with a PC card which allows me to send and receive e-mail, faxes and files via a laptop," he said. "From the information I send, he can monitor my rate of recovery and fitness levels and we can develop my training programme. I can also talk strategy with other team members wherever they are."

Some mobile phones do not get such gentle treatment — as EAE, the Aberdeen supplier, can testify. "We have had handsets returned with bullet holes when used by charities in Bosnia," said John Loveday of EAE. "We also supply the offshore oilrigs where, provided they aren't further than 150 miles away, mobiles are a cheaper way of keeping in touch with land."



Ship to shore: Motorola yacht skipper Mark Lodge makes contact

Handsets and airtime are getting cheaper and facilities are improving. Clare Johnston reports

Mobile phones are bulky, costly, and can be intrusive. They may be difficult to operate and, according to the Consumers' Association in a survey published last February, 12 per cent need repairs for apparently no reason within a year. Some people simply wouldn't be seen with one.

But recent developments are changing all that. Handsets can cost a matter of pounds (or even come free with airtime) and, with improved quality and slashed airtime prices, sales are increasing by about 50 per cent each year.

Since 1992, the UK penetration level has risen from 2 per cent to today's 10 per cent. According to Adam Zoldan, industry analyst for personal communications at Dataquest Europe, by 2000 there will be an estimated 16 million UK mobile phone users.

Andrew Press, commercial manager at NEC, agreed that the market has changed beyond belief. "The yuppie thing about having a mobile is old hat," he said. "Mobile phones are now seen simply as a communications tool."

The increasing proportion of consumer users has forced manufacturers to reconsider handset design. Consumers typically emphasise cost and battery life. "Eight to ten hours of battery standby time, which means you have to recharge every day, is no longer accept-

## Turning the yuppie toy into a necessity

able," said Mr Zoldan. "Now batteries last for 100-200 hours — a whole week." The Nokia 1610 digital phone provides up to seven hours of airtime and 200 hours of standby time — far longer than anything else on the market.

Ease of use is also important. "This doesn't mean that the feature set has to be less sophisticated," Mr Zoldan said. "For example, the menu might be on just one level, rather than having several sub-levels."

Motorola offers "Personal" software on many handsets, allowing you to build an individual menu of functions, while Sony's CMD-Z1 has a "jog-dial", allowing the user to scan, select and activate the desired function using just one finger, instead of pushing various buttons.

Displays have become bigger and clearer. A few years ago, you had to plough through the instruction book; now, the phone itself will prompt you.

If you're unwilling to take

business calls out of hours, different ringing tones can distinguish particular callers, and if you don't want anyone else to hear you've got a call, many handsets will flash or vibrate rather than ring aloud. No more worries about a piercing tone jarring the effects of an important business meeting.

If carrying a mobile seems a

burden, the Motorola StarTac is the smallest and lightest handset available. In size, it is easy competition for traditional pagers, but at nearly £1,000, its cost is prohibitive for all but the most well-heeled. Motorola claims that, because StarTac is so attractive, many users will wear it as a fashion item on a belt, in a top pocket or even pendant-style.

According to Mr Zoldan, the StarTac (which is currently only analogue) is for the image-conscious sector of the market — the people who carried around the "big bricks" of the 1980s. "You'd be crazy to spend that amount of money on the StarTac," he said, "unless you specifically wanted the smallest phone around." He added: "The market isn't analogue any more and for around the same price, you could buy the Nokia 9000 Communicator, which is possibly the most sophisticated piece of technology anyone has introduced."

'By the year 2000 there will be an estimated 16 million mobile users in the UK'

Business users have traditionally formed the majority of the market and, for them, accessories offer increased convenience in the form of modems for data, e-mail and faxing.

The boundaries of mobile phone use are breaking down. But what happens when everyone who wants a cell phone has bought one and they are as common as remote-controlled televisions?

"Universal personal telecommunications" represents the next step, though it is uncertain yet what form it will take. Ericsson is testing a handset which acts as a cordless phone in the office or home, then switches to the GSM network when you're out and about. With just one number, it can be used on the fixed or cellular networks, but it will probably not be available until 1997. Phones which switch between digital networks are also on the cards.

However, whether we will need the fixed network at all is another matter. Mobile phones, unlike fixed phones, can be used anywhere and price is dropping all the time. Other innovations include dual-mode handsets that can be switched between cellular and satellite systems, which mean that by 2000 users will be confident of service anywhere worldwide, regardless of roaming agreements, holes in coverage or system incompatibilities.

## NOKIA DIGITAL SALE

# 2 months FREE line rental

+ FREE CAR LEAD  
+ FREE £10 VOUCHER  
+ FREE NEXT DAY DELIVERY  
+ 14 DAY MONEY BACK GUARANTEE

Call KJC now we guarantee to beat any price you are offered. We stock both Digital and Analogue phones and will give impartial advice on which system suits you best.

**TALK 'N' SAVE**

Connection	£15.00 (12 mos)
Monthly rental	£17.50 (12 mos)
Peak rate call	35p per min. (12 mos)
Off peak rate	11p per min. (12 mos)

Off Peak calls are 23.00 - 07.00 weekdays & all weekends. Mandatory annual billing will be charged at £1.75 (£1.25/mo) per month. Calls counted at 1 second rates.

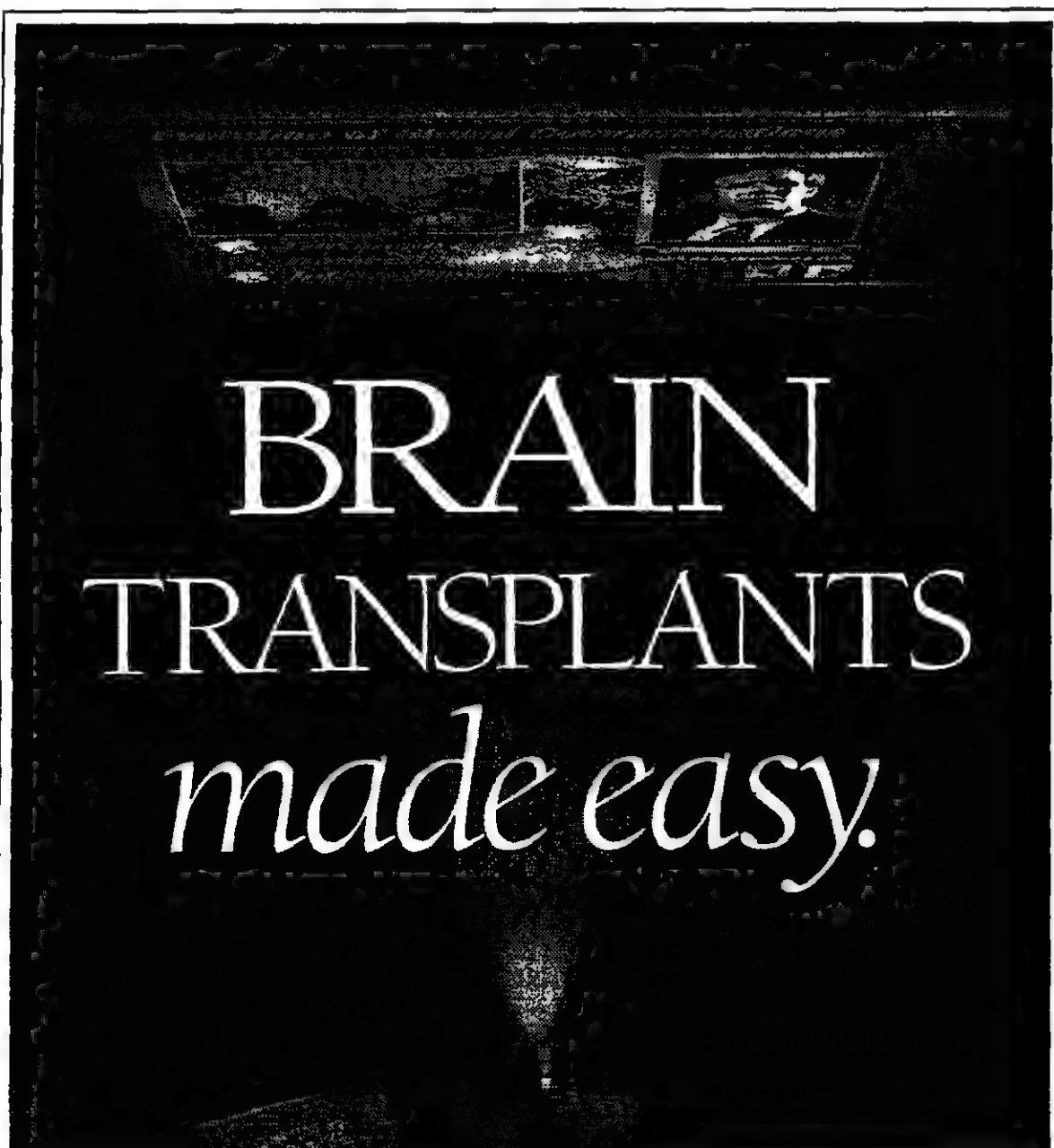
**£1.99 INCL. VAT**

**NOKIA 1610**

Features include:  
● Up to 180 hrs standby-time  
● Up to 3 hrs talk-time  
● Rapid re-charger  
● 100 Alpha memory  
● 1 second billing  
● Weight 250 gms

CALL US NOW AND GET CASHBACK

**FREEPHONE 0800 959999**  
24hr Answerphone  
OPEN MON - SAT 9-6 SUN 10-4



## BRAIN TRANSPLANTS made easy.

Get your ideas across with an In Focus projector.

It'll instantly project what's on your computer screen to an entire room full of people. With all the brilliant colour, sound and attention-grabbing animation in today's multi-media software. You can even project video from a VCR.

And no one makes projecting easier than In Focus. Our products are easier to connect. Easier to use. We've even made them easier to afford. And since we're the

world leader, we have a wide selection of models to choose from.

But best of all, every time you plug into an In Focus projector, you plug into something else — your audience's head

**InFocus**

Take a test drive: 0500 213300 or <http://www.infocus.co.uk/infocus>

HI DAD, CAN YOU COME AND PICK ME UP?

THINK THE LINK CLOSE CONNECTIONS

THE NEW SERVICE FOR FAMILY AND FRIENDS

**HALF PRICE MOBILE PHONE AND HALF PRICE £7.49 LINE RENTAL**

ONLY PER MONTH

Buy any Cellnet mobile phone and get an analogue mobile phone for half price, plus half price line rental plus 25% off all call charges between the two phones. Close connections is the great new way to keep in touch with family and friends, wherever they are and wherever they go.

**cellnet**

**CLOSE CONNECTIONS**

**BUY ANY CELLNET MOBILE PHONE**

**GET ANY ANALOGUE MODEL FOR HALF PRICE WITH HALF PRICE LINE RENTAL**

**FROM ONLY £9.99** eg. Panasonic 250

**PLUS GET 25% OFF CALL CHARGES BETWEEN BOTH PHONES**

**FROM ONLY £4.99** eg. Sony 444

**THINK The Link**

UK'S BIGGEST RANGE  
14 DAY MONEY BACK GUARANTEE  
FREE DELIVERY  
FREE NEXT DAY DELIVERY  
FREE £10 VOUCHER  
FREE CAR LEAD

When you connect two mobile phones to the Close Connections tariff.







# THE TIMES

2

INSIDE SECTION  
2  
TODAY



## ARTS

The 'architecture of nothing' at the Venice Biennale  
PAGES 33-35



## HOMES

The country house market is booming — for rentals  
PAGE 38



## SPORT

Wales forced into change of direction  
PAGES 42-48

TELEVISION AND RADIO  
PAGES 46, 47

BUSINESS EDITOR Lindsay Cook

WEDNESDAY SEPTEMBER 25 1996

## George Walker's £6m award puts Brent Walker in peril



BY JON ASHWORTH AND GEORGE SYVELL

BRENT WALKER, the ailing leisure group, faced the threat of collapse last night, after a judge in France granted an award for more than £6 million in favour of George Walker, the company's founder. Brent Walker immediately appealed against the decision, which, if upheld, could consign one of the last symbols of 1980s expansionism to the corporate scrapheap.

Bankers to Brent Walker had previously threatened to place the company in receivership if the French action went in Mr Walker's

favour. Michael Coleman of Harknays, Mr Walker's solicitor, might also seek a winding-up order on the company, although any such action is frozen pending an appeal. Mr Coleman expects an appeal to be heard within three to six months.

The court outcome poses a threat to the planned disposal of the Pubmaster pubs chain, on the market at £200 million. It could also have a bearing on any future sale of William Hill, the betting chain, which Brent Walker bought from Grand Metropolitan for £685 million in 1989.

The French action relates to events in 1989, when Holt Freres, a Walker family trust, provided a loan of £20

million towards various French transactions. Half the sum was repaid, leaving Brent Walker with £10.2 million to repay — an amount that Mr Walker alleges was recorded as such in the company's accounts for four consecutive years. With interest, the amount has risen to £18 million.

Pursuit of the funds was suspended until the conclusion of court proceedings against Mr Walker, who was ousted as chairman and chief executive of Brent Walker in 1991. He was cleared of theft and false accounting, and subsequently discharged from bankruptcy. Proceedings were begun in June 1995 after negotiations broke down. Brent Walker says that it was

agreed orally that the loan would be offset against other liabilities.

Mr Coleman said that the judge seemed to have allowed for some of the money to be offset, resulting in a judgment in favour of Holt Freres in the sum of about £6.25 million, including interest. Mr Walker, who is pursuing interests in television racing in Russia, said that he was "delighted" with the French ruling, adding: "It's a clear case that they owed the money."

Brent Walker said that the judgment was unenforceable pending appeal. Brent Walker remains in a precarious financial position, and last week reported losses before and after tax of £51.6 million in the half year to June

30. Bank borrowings stood at £1.484 million at June 30, and net liabilities had risen to £1.186 million.

Analysts believe that the group can hope to raise only about £700 million from disposals. William Hill has been for sale since 1991, when Brent Walker was rescued by its bankers, led by Standard Chartered, in a £1.6 billion operation. Bass is understood to have been in talks earlier this year, but balked at the £500 million price.

Analysts expect the pubs business to fetch about £200 million. Brighton Marina was recently sold to a Sussex company for £9 million.

Brent Walker shares closed unchanged at 24p.

## BUSINESS TODAY

STOCK MARKET INDICES		
FT-SE 100	3910.5	(-9.2)
Nickel	1523.50	(-4.14)
New York	2171.99	(+59.75)
Dow Jones	5889.54	(-4.90)
S&P Composite	686.61	(+0.13)

US RATE		
Federal Funds	5.5%	(0.25)
Long Bond	7.02%	(7.02%)
Yield		

LONDON MONEY		
3-month Interbank	5 1/4%	(5 1/4%)
Life long gilt	10 1/2%	(10 1/2%)

STERLING		
New York	1.5580*	(1.5584)
London		
DM	1.5380	(1.5389)
FF	2.3576	(2.3582)
¥	161.01	(161.01)
SF	1.9276	(1.9276)
Yen	171.02	(171.01)
£ Index	88.1	(88.1)

DOLLAR		
London		
DM	1.8190*	(1.8198)
FF	2.1179*	(2.1180)
SF	1.2378*	(1.2380)
Yen	108.89*	(108.93)
£ Index	87.0	(87.0)

Tokyo close Yen 108.88

SEPTEMBER 25, 1996

Brent 15-day (Dec) \$22.15 (\$21.75)

London close \$282.25 (\$281.16)

\* denotes midday trading price

## UK and US interest rates stay on hold

BY JANET BUSH, ECONOMICS CORRESPONDENT

THE US Federal Reserve yesterday left American interest rates unchanged in a decision which came as a great relief to the Clinton Administration in the run-up to the Presidential election in November. UK interest rates were also left unchanged.

The Federal Open Market Committee met yesterday and opted to leave the key Federal Funds rate unchanged at 5.25 per cent. There had been intense speculation about whether the American central bank would raise rates to slow down the economy and head off inflationary pressures.

A poll conducted by Reuters before the meeting found that 31 of 55 economists expected the Fed to raise rates. The news that there was to be no change boosted the Dow Jones industrial average by 30 points but the key index then settled back for only modest gains. The Treasury bond market reacted favourably, pushing the benchmark 30-year up by more than a half point and the yield down below the key 7 per cent level.

Before the FOMC meeting President Clinton told reporters that he was very pleased that America was enjoying strong growth with no sign of inflation. Other Administration officials have implicitly expressed their opposition to higher rates by emphasising evidence that inflationary pressures remain low.

The Fed was faced with conflicting evidence on the economy. Growth in the second quarter was strong, at 4.8 per cent, but the third quarter has already seen signs of slowing. On the prices side, there has been some evidence of rising wages pressures but other inflation indicators have remained very low.

In Britain, Kenneth Clarke, the Chancellor, also resisted pressure for higher rates. Despite the Bank of England's stated desire to see monetary policy tightened, there was no sign of a rate change yesterday after the monetary meeting on Monday afternoon.

Both Bank and Treasury teams would have seen yesterday's figures for growth and

the current account in the second quarter which showed a stronger economy so far this year than previously thought.

Second-quarter gross domestic product increased by a revised 0.5 per cent instead of the 0.4 per cent reported previously and first-quarter growth was revised up significantly to 0.6 per cent from 0.4 per cent.

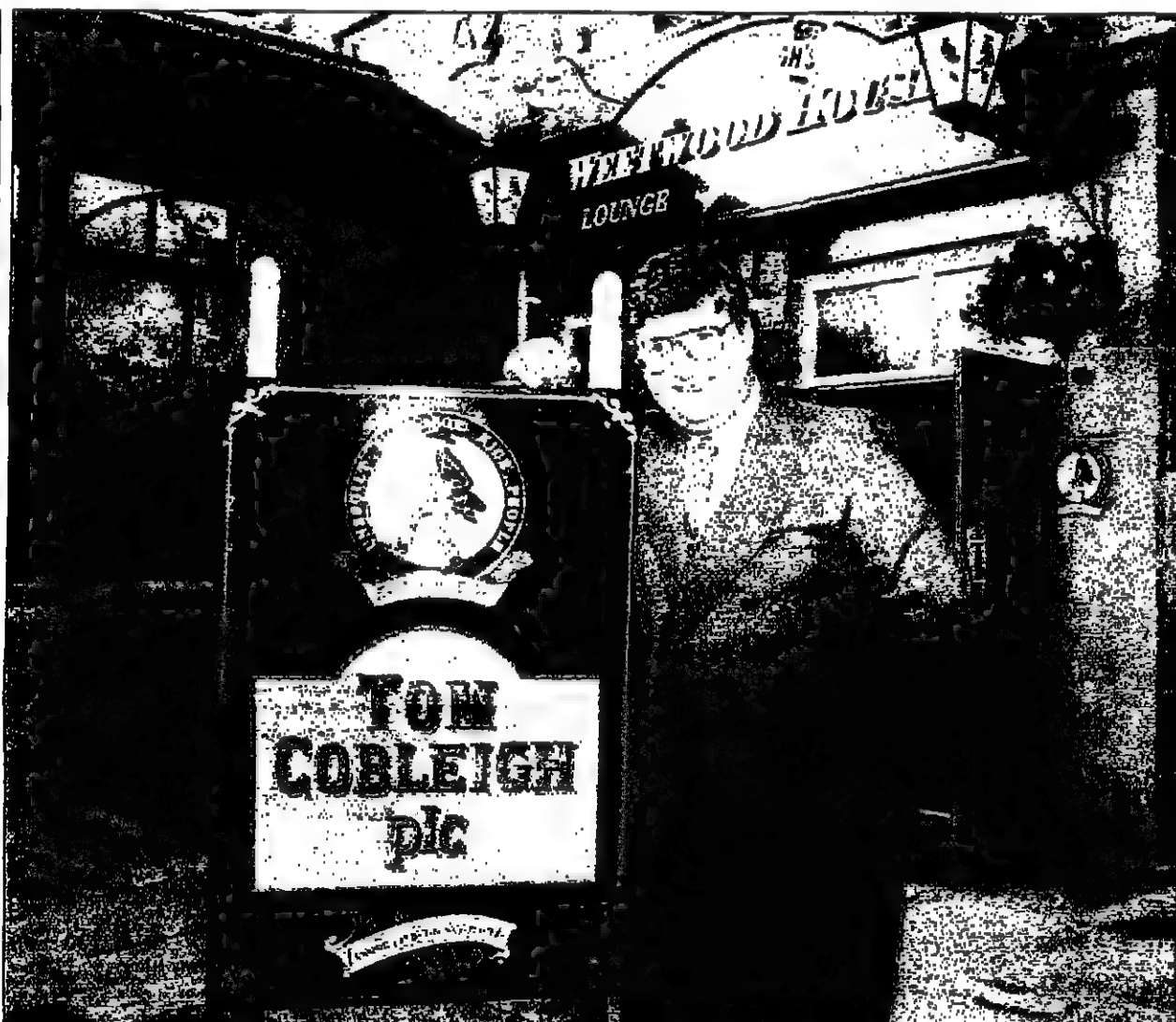
Richard Jeffrey, chief economist at the Charterhouse Group, said: "These figures mean that interest rates shouldn't have come down earlier this year and should have been raised this week."

However, there is also a camp in the City which argues that rates should be left on hold. Simon Briscoe of Nikko Securities said: "The data leave the impression of an economy that neither needs policy easing nor would be able to cope with policy tightening — it is surely further evidence that policy is on hold."

There were upward revisions to consumer demand, services and construction which support a hawkish view on rates. However, supporting the doves was confirmation of stagnant industrial production, up only 0.1 per cent quarter on quarter, and the fact that the GDP deflator, a key inflation indicator, stood at only 1.7 per cent.

The British Retail Consortium acknowledged that there was a strengthening trend in consumer spending but said that this did not herald the start of an inflationary consumer boom. Andrew Sentance, the BRC's chief economic adviser, said that the case for a rise in interest rates was weak. He said: "There are still many negative influences on the consumer, including job insecurity, negative equity and memories of falling house prices in the recession."

Detailed figures for Britain's balance of payments performance in the second quarter were also released yesterday. They showed that the current account moved surprisingly into the black. There was a surplus of £457 million compared with a deficit of £786 million in the first quarter, largely because of bumper invisible earnings, according to the Office for National Statistics.



Derek Mapp, the managing director, will receive just over £6.4 million for his 6.7 per cent stake in Tom Cobleigh

## Rank pays £95m for Tom Cobleigh

BY PAUL DURMAN

THE Rank Organisation, owner of Butlin's and the Hard Rock cafes, is paying £95.6 million for Tom Cobleigh, the pub group — equivalent to more than £1.5 million for each of the company's 61 pubs.

Rank intends to accelerate the growth of Tom Cobleigh, already expanding rapidly into Lancashire and the North East, by introducing pub restaurants into its cinema complexes and multi-leisure centres.

Tom Cobleigh's attraction for Rank lies in the high proportion of food sales, which represent roughly half total revenues in its newer and larger pubs. Andrew Tear, Rank's chief executive, said Rank lacks exposure to the eating-out market.

The Rank deal will make millionaires of Tom Cobleigh's four executive directors: Derek Mapp, Ken Pratt, David Bond and Maggie Pearson. Mr Mapp, managing director, will receive just over £6.4 million for his 6.7 per cent stake. Mrs Pearson will make £1.8 million, Mr Pratt £1.5 million and Mr Bond £1.3 million. All four have agreed to stay on to

develop the business after Rank offered them three-year incentive packages.

A former publican, Mr Mapp, 46, started trading from a single pub in January 1992 after Mansfield Brewery made him redundant. By the time the company reached the stock market last November, it was valued at £60 million. The company's slogan is "Unspoilt pubs for nice people".

Rank, which is offering cash of 240p a share, has secured irrevocable undertakings to accept the offer from Tom Cobleigh's directors and from its largest shareholder, European Acquisition Capital, the venture capital firm that provided the company's initial finance. Together, these shareholders own 61.5 per cent of the company.

It was EAC, owned by SE Banken of Sweden, that called time on Tom Cobleigh's short stock-market life when it put its 50 per cent stake up for sale. The company will receive £47.8 million for its stake, more than 4½ times the £10.3 million it invested.

Pubs to riches, page 29

## AT&T warning shocks market

FROM RICHARD THOMSON IN NEW YORK

AT&T, the America telecoms group, shocked Wall Street yesterday with a warning that profits for the rest of the year would be substantially below expectations.

Robert Allen, chairman, said that competitive pressures and investments in areas such as on-line and wireless capabilities meant that results in the third quarter would be about 10 per cent below Wall Street's estimates of 92 cents a share. Fourth-quarter results would also fall short of current expectations of 89 cents a share. Mr Allen said: "We currently believe that competitive pressures will continue for the remainder of the year, and we are intensifying our marketing efforts."

After the announcement AT&T shares fell 8 per cent before recovering to trade

\$3.25 lower at \$54. The profit warning by AT&T, often regarded as bellwether of US industry, is likely to undermine the stock market's belief that corporate profits were improving in the second half of the year.

Mr Allen said the company's proposed split into three distinct businesses was proceeding as expected. AT&T, the traditional long distance telephone services company, has filed to provide local phone services in all 50 states after a change in rules governing the industry. The new rules allow local and long distance operators to invade each other's markets. AT&T has already seen the creation of powerful alliances among new competitors which will challenge its dominance of the long distance market.

## UBS fined over concealed £9m losses

BY ROBERT MILLER

UBS, the merchant bank, has been fined £20,000 by a City watchdog after two traders concealed paper losses of more than £9 million on the London derivatives markets.

The Securities and Futures Authority (SFA), the regulator for brokers and futures dealers, said yesterday that Mark Larkin, 37, a US citizen who formerly worked at Salomon Brothers and Credit Suisse First Boston, had

reprimanded, fined £20,000 and required to pay costs of £5,000.

Mr Larkin, who was head of convertibles and warrants trading at UBS, which also had to pay costs of £8,000, was expelled from the SFA's register of managers. He was sacked in November 1994, when the irregularities were discovered by the Swiss bank, which reported its findings to the SFA.

The SFA said that between July and October 1994 Mr Larkin, who is reputed to have earned a £500,000 bonus in 1992, disclosed irregularities

derivatives markets and concealed those trades by failing to book them on execution and then "warehousing" the trades with his French counterpart, Mr Larkin, who accepted that he breached City rules relating to "high standards of integrity and fair dealing", had a loss on his positions of £442,586.

Mr Keen, 29, who also left UBS in November 1994 and subsequently worked for three months at Tradition Bond Brokers, breached SFA rules in overvaluing the UBS holdings. It is understood that after a highly success-

traders were caught out by the bond market crash early in 1994. The secret trades were made in a bid to retrieve loss-making positions but were discovered by UBS compliance officers. A UBS spokesman said: "We regret the incident, but it was more than two years ago and remedial action was taken immediately."

In June, Credit Suisse, a rival Swiss bank, was fined £38,000 by Imro, the watchdog for fund managers, and ordered to pay compensation of £36,000 to nearly 900 investors after a

## James Capel Investment Management welcomes Private Clients

We are one of the leading private client investment managers in the UK, providing individual portfolio services from £100,000 for both domestic and offshore clients, either in London or through our Channel Islands company.

For further information, please contact:  
Lucinda Corrie

James Capel Investment Management  
6 Bevis Marks, London, EC3A 7JQ.

Telephone: 0171-626 0566 Facsimile: 0171-283 3187

## James Capel Investment Management

James Capel Investment Management is a trading name of HSBC Investment Bank plc. Regulated by SFA and a member of the London Stock Exchange.

Member HSBC Group



## Cornwell announces scrip issue

Shares of Cornwell Parker rose sharply after the furniture and fabrics company announced plans to enfranchise its 'A' non-voting stock through a two-for-three compensatory scrip issue to holders of voting shares. The ordinary shares rose 65p to 240p, while the 'A' shares fell 2p to 165p.

The company also announced a rise in profits, before tax and exceptional items, to £3.6 million (£1.04 million), in the year to July 31. After exceptional costs there was a loss of £1 million (£936,000 loss). The loss per share was 5p (24p loss), but the total dividend is lifted to 1p (0.6p), with a 0.7p final.

## Hodder over the worst

Hodder Headline, the book publisher, expects improved results as it emerges from the turmoil caused by the collapse of the net book agreement, the price pact between publishers. Tim Hely Hutchinson, chief executive, said: "I think the worst is over. There was a definite upswing in sales in the summer."

Hodder reported pre-tax profits of £519,000 (£2.14 million) in the half year to June 30. The interim dividend, due on November 11, is unchanged at 2p.

## Doulton deal

Royal Doulton, the manufacturer of ceramic tableware and glassware, is buying Calithness Glass for £5.47 million. Calithness, based in Scotland, designs and manufactures hand-made coloured glass giftware. In 1995 it made pre-tax profits of £555,000. Calithness is expected to have net debts of £1.2 million on completion.

## Secure payout

Secure Trust Group, the financial services company, has increased the interim dividend 9.1 per cent to 6p a share after lifting pre-tax profits to £4.5 million (£4.2 million) in the six months to June 30. Earnings rose 7.6 per cent to 21.3p a share.



Hugh McCoy, right, managing director of Horace Clarkson, the shipbroking group, and Rob Ward, finance director, reported £1.7 million profits (£2 million)

# Annington's £1.66bn deal for MoD homes going ahead

By GEORGE SIVELL

PLANS by a Japanese-led consortium to buy British military married quarters went ahead yesterday with the formal exchange of contracts on the controversial £1.66 billion sale, first revealed in *The Times*.

The Annington Homes consortium, led by Japan's Nomura Bank, will complete the deal in six weeks' time when it will take possession of 57,400 homes, 2,400 of which are empty.

Around £100 million of the proceeds will be retained by the Ministry of Defence to upgrade all married quarters over the next five to seven years but the rest of the sale price will go into central government coffers. The Nomura involvement angered Second World War veterans. The consortium of Nomura, the Royal Bank of Scotland, Hambros Bank,

Midland Bank, Abbey National Treasury Services and Amec also attracted controversy because it included Conservative Party contributors. The consortium is chaired by Sir Thomas Macpherson, a distinguished former soldier and holder of the Military Cross. Air-Vice Marshal Alexander Hunter, former Commander British Forces Cyprus and now chairman of the Home Housing Association, is deputy chairman.

Members of the Commons Defence Select Committee are demanding that ministers and officials appear before them to answer questions on the sale. James Arbuthnot, the Defence Procurement Minister, said yesterday: "We have secured a very good price for the taxpayer in a competitive auction. Service families will start to see the benefits as a massive programme of housing improvement, made possible by the sale, comes on stream."

Mr Arbuthnot went on: "The new arrangements give us the flexibility we need to tackle the problem of empty Ministry of Defence homes, and concentrate on the quarters we need, not the ones we don't." He said that the position of the service families was protected by legal documentation and he was confident there would be a constructive partnership based on Annington's "full understanding of service interests and concerns".

However, the MoD has dropped the controversial site exchange option clause that would have allowed Annington to acquire vacant possession of some sites by offering identical housing to service families elsewhere.

Instead, Annington will have to wait 25 years before it can go ahead with the swap scheme, which will be available at subsequent 15-year intervals.

damage and trading losses amounted to £650,000, to be charged as an exceptional.

In the year to March 31, the company made pre-tax profits of £6.71 million on sales of £56.4 million. Forecasts for the six months to September 30 put interim pre-tax profits at

£4.3 million, and earnings of 6.67p per share. Mr Makin and Mr Wardle will own 69.5 per cent of the company, which is expected to reach a total value of £100 million. They hope to raise £8.9 million from the placing, sponsored by BZW.

1981 after Mr Wardle left the Civil Service at 36, and Mr Makin left school at 18. After capitalising on the surge in demand for casual sportswear in the mid-80s, they now run 61 outlets across the UK. The Manchester bomb destroyed two of their shops. The total

£4.3 million, and earnings of 6.67p per share.

Mr Makin and Mr Wardle will own 69.5 per cent of the company, which is expected to reach a total value of £100 million. They hope to raise £8.9 million from the placing, sponsored by BZW.

## JD founders to share £70m holding

By FRASER NELSON

JOHN WARDLE and David Makin, co-founders of the John David Sports chain, are to share a £70 million holding in their company when it floats later this year. The two set up JD Sports in

1981 after Mr Wardle left the Civil Service at 36, and Mr Makin left school at 18. After capitalising on the surge in demand for casual sportswear in the mid-80s, they now run 61 outlets across the UK. The Manchester bomb destroyed two of their shops. The total

£4.3 million, and earnings of 6.67p per share.

Mr Makin and Mr Wardle will own 69.5 per cent of the company, which is expected to reach a total value of £100 million. They hope to raise £8.9 million from the placing, sponsored by BZW.

1981 after Mr Wardle left the Civil Service at 36, and Mr Makin left school at 18. After capitalising on the surge in demand for casual sportswear in the mid-80s, they now run 61 outlets across the UK. The Manchester bomb destroyed two of their shops. The total

£4.3 million, and earnings of 6.67p per share.

Mr Makin and Mr Wardle will own 69.5 per cent of the company, which is expected to reach a total value of £100 million. They hope to raise £8.9 million from the placing, sponsored by BZW.

## IoD urges Clarke to cut spending not income tax

By PHILIP BASSETT, INDUSTRIAL EDITOR

THE Institute of Directors yesterday urged Kenneth Clarke to avoid income tax cuts in the Budget and, instead, reverse the "alarming" level of public borrowing by cutting public spending by up to £7 billion as a precursor to more radical reforms after the general election.

Leaders of the IoD supported Mr Clarke remaining as Chancellor in spite of the row over his remarks on a European single currency but were critical of the Government's record on public borrowing, which was "a blot on Britain's economic performance".

The IoD said it expected that, for electoral reasons, the Chancellor is likely to take up to £2 billion off taxes in the Budget by cutting the basic rate of income tax, and that any public spending cuts will not be as far-reaching as they would like to see to bring public borrowing more rapidly back towards balance.

But they gave warning that such a Budget would do damage to Britain's economic prospects and performance, and urged Mr Clarke to take action in the longer-term interests of the economy. Today,

leaders of the CBI will also press Mr Clarke not to cut personal taxes at the risk of damaging the economy.

In its Budget planning submission to the Chancellor the IoD said that "given the state of the public finances, there is clearly a case for saying that there is no room at all for tax cuts in the next Budget".

The institute said it accepted that without some tax changes there was a danger of allowing the "momentum of tax reform" to come to a complete halt. However, the position of the public finances showed such an "alarming lack of progress" that there was scope only for some reduction in capital taxation, including decoupling from personal and corporate taxes the tax on capital gains and increasing from £200,000 to £250,000 the threshold at which inheritance tax becomes payable.

IoD leaders said that there were "unmistakable" signs that the "feel-good" factor was now returning. But they wanted to see "fundamental and radical reforms" in public spending — whichever party won power — especially on welfare spending.

## Enterprise Oil names new chief executive

BRITISH GAS is to lose its exploration and production chief, Pierre Jungels, is to leave to become chief executive of Enterprise Oil after just a year in the job.

Enterprise, the independent exploration and production company, will be led by Dr Jungels from January, when he will succeed Mike Pink, the current managing director, who is retiring. Graham Hearne, Enterprise chairman, is to stay on. Dr Jungels has worked for Petrofina and Shell. Enterprise is expanding its operations from its North Sea base to Norway, Italy, South America and the Middle East.

## TOURIST RATES

	Bank Buy	Bank Sell
Australia \$	2.07	1.91
Austria Sch	17.54	16.04
Belgium F	47.07	47.07
Canada \$	2.223	2.072
Cyprus Cyp	0.755	0.700
Denmark Kr	8.91	8.81
Finland Mk	7.91	6.98
France F	6.57	7.72
Germany Dr	2.51	2.30
Greece Dr	387	382
Hong Kong \$	12.67	11.67
Iceland Iskr	115	85
Ireland P	1.02	0.94
Israel Shk	3.52	4.67
Italy Lit	2482	2327
Japan Yen	164.80	168.80
Malta	0.201	0.546
Netherlands Gld	2.787	2.557
New Zealand \$	2.36	2.16
Norway Kr	10.80	9.80
Portugal Esc	260.50	232.00
S Africa Rd	7.80	6.80
Spain Pta	204.50	191.50
Sweden Kr	10.51	10.11
Switzerland Fr	2.05	1.97
Turkey Lira	149520	139520
USA \$	1.654	1.584

Rates for small denomination bank notes only as supplied by Barclays Bank. Different rates apply to traveller's cheques. Rates as at close of trading yesterday.

## BUSINESS ROUNDUP

### Jersey accepts limited liability partnerships

JERSEY'S parliament has approved the controversial legislation that will allow limited liability partnerships to be registered in the island. The new law, the first of its kind outside the United States, was introduced at the behest of Price Waterhouse, the accountants. It will protect partners' personal assets in the event of a successful claim for damages, with only the partner deemed to be at fault still liable.

Other large accountancy firms have indicated they may also make the move to Jersey, prompting Michael Heseltine, the Deputy Prime Minister, to consider the introduction of similar legislation in the UK. Other jurisdictions, including Bermuda, Australia and the Isle of Man, are also said to be considering allowing limited liability partnerships. The eventual vote — 38 in favour, seven against and one abstention — belied the acrimonious nature of the three debates that the States of Jersey has had on the law.

### Chelsfield assets grow

CHELSEFIELD, the property company behind the big retail and leisure development at White City in west London, reported a 13 per cent rise in net assets to 197p a share at June 30 from 174p a year ago. Total net assets were £403 million, up from £281 million previously. In the first six months of the year, the company lifted pre-tax profits to £6 million from £4.3 million. Earnings were 3p a share, rising from 2.3p. The interim dividend is lifted to 1.2p a share from 1.1p. The shares rose 1p to 281p.

### France seeks new terms

FRANCE has notified the European Commission that it wants to renegotiate the bail-out of Credit Lyonnais, the state-controlled bank. The Government wants to renegotiate the rate charged on a £119 billion loan granted by the bank to a state-backed rescue vehicle. The Government forced Credit Lyonnais to extend the loan at below market rates to make it bear some of the cost of the expansion spree that brought the bank close to collapse. But the loan now threatens to drive it into loss again this year.

### More O'Ferrall ahead

MORE O'FERRALL, the outdoor advertising company that owns the Adshel brand, has lifted its pre-tax profits to £6.2 million, from £4.7 million, in the half year to June 30. The company said that Adshel's sales were 27 per cent higher, with new business secured from BMW, Kellogg, Pepsi and Procter & Gamble. Earnings per share rose to 12.4p, from 9.3p. The dividend is increased to 3.5p a share, from 3.4p. Frank Knight, chairman, said that the outlook for the rest of the year was encouraging.

### Southern's mixed news

SOUTHERN NEWSPAPERS reported a 62 per cent rise in pre-tax profits to £18.8 million in the year to June 30, on turnover that grew 5 per cent to £89.9 million. However, profits were hit by the sharp rise in newspaper costs. Excluding exceptional gains, which included the sale of the company's premises in Southampton, profits were up only marginally to £11.6 million. There is a final dividend of 13.25p to be paid on November 7, making the total dividend 17.75p, up 14.5 per cent.

### Sales increase at MFI

MFI Furniture Group reported increased sales during the summer months, up 17 per cent for the first 21 weeks of this financial year compared with the same period last year. Speaking at the company's annual meeting yesterday Derek Hunt, chairman, said UK retail sales were ahead by 13 per cent, despite a 1 per cent reduction in the average trading area. In France, where sales have grown by 35 per cent with a 25 per cent increase in trading area, six stores have opened since the year end, increasing the network to 92 stores.

### Xenova wants SE listing

XENOVA, the UK biopharmaceuticals company that floated on America's Nasdaq market in 1994, said yesterday that it is to list on the London Stock Exchange and intends to raise £25 million through an institutional placing. It said that because most of its business is in Britain it needs domestic shareholders to help to fund growth. The institutional funds will be used to develop two anti-cancer drugs and a cardiovascular drug. Xenova develops drugs from naturally occurring micro-organisms, such as fungi and bacteria.

### First dividend for Vero

VERO GROUP, the supplier of racks and enclosures for the telecommunications and electronics industry, is paying a maiden interim dividend of 2p a share after reporting an increase in pre-tax profits to £7.4 million before tax in the half-year to June 30 — up from £6.2 million. Earnings were 8p a share compared with 7.7p last time. These are the company's first results since its flotation in December 1995. On the Stock Exchange, the shares, placed at 220p, closed 12p lower at 201 1/2p.

### Britton defies demand

BRITTON GROUP, the acquisitive packaging and plastics company, lifted pre-tax profits to £11.06 million from £9.7 million in the six months to June 30. Earnings were 5.76p (5.3p) a share. The interim dividend is lifted to 1.32p (1.2p) a share. The shares rose 5p to 146 1/2p. During the period the company completed six acquisitions at a cost of £14 million. Robin Williams, chief executive, said the increase in profits was achieved against a background of weak demand and during a period of significant investment in both divisions.

Tomorrow  
isn't just  
another day  
at work.

Tomorrow *The Times* introduces an exciting new Appointments Section in three parts. It includes **Fast Executive**, especially for graduates and young professionals in the early stages of their careers. There's also **Management Plus**, covering positions for middle management, and **Premier Appointments** for senior vacancies.

مكتبة من الأصول

Sidlaw sell-  
to management

SIDLAW (C) ...  
about 50 ...  
agencies ...  
head in ...  
chief up ...  
Sidlaw's ...  
was announced ...  
The ...  
told ...  
page and

STILL 20%  
CHEAPER

APPARENT  
NOT

Mercury



□ Wanted: revolving door that holds millions □ Labour's plans for white collar crime □ Do's and don'ts for small investors

## Awaiting the mutual flood

THE Norwich Union is considering hiring the London Arena, capacity 12,000, to house those of its policyholders who turn up next spring to debate the mutual insurer's future. As the Norwich has about 3 million of these, what size venue will be needed for the Halifax, total investors 9 million? Wembley Stadium? Or would an open-air concert at Hyde Park be more cost-effective?

More pertinently, is Corporate Britain plc ready for the arrival of all these new private shareholders, including those from the Woolwich and the Alliance & Leicester, which have also said they plan to convert? Or should some sort of device be put in place to allow any reluctant capitalists to convert their shares swiftly and cheaply into cash?

When the share certificates arrive, some time next summer in the case of the Norwich, most will be filed away in a bottom drawer and forgotten. This was the experience of the Abbey National: 5.5 million shareholders in July 1989, 2.5 million now. Half the defectors left in the first year. Of those 2.5 million left, nearly all have the original investment, worth £130 then and £600 now. They are, in every sense of the word, passive investors — only 1,500 turned up to annual meeting this year.

There were 3 million people in

Britain with direct shareholdings in 1980; ten years of privatisations later this number had peaked at 11 million, and it is now back to 9.5 million. Clearly this wave of new investors will be dwarfed by the arrivals from demutualisations. All told, and assuming some level of overlap between different mutuals, 15 million people could become shareholders. It is impossible to say how many of these themselves overlap with the existing 9.5 million, but by some estimates half the adult population could be investing capitalists in due course.

This cannot, by any definition, be seen as widening and deepening share ownership, the avowed but failed intent of privatisation. This summer's share ownership showed that almost two in five direct investors, some 3.4 million people, held shares in just one company alone. Demutualisation could raise this passive shareholder base three- or fourfold.

Financial services businesses have mixed feelings about such huge shareholder registers. They

are expensive to administer, but they provide a wonderful data base for marketing their products — there is little effort involved in slipping a leaflet in with the annual report.

They also help defuse criticism that the company, once demutualised, is unaccountable to its customers, since they and the shareholders are one and the same. But several mutuals could reasonably look at a revolving door for those who wish to exit as soon as they arrive. By contrast with the other horrors of going public, a cheap share dealing service, through Sharelink or its like, should be a doddle.

### Fighting fraud with conviction

AS with much of New Labour policy, the aim of restoring investor confidence in the City is entirely laudable, if a little bland. Where the arguments start is over the means. Few would argue with the need to re-write the Financial Services Act. But the party's intention to fold the present set-up of three separate



self-regulatory organisations looking after retail services, fund management and brokers and futures dealers into one giant Securities and Investments Board (promptly dubbed super-SIB) is rather less convincing.

The latest suggestion, that a Labour Government could bring the Serious Fraud Office under the umbrella of the SIB, possibly as its criminal prosecuting arm, looks even more questionable. That we need new legislation is beyond doubt; ditto some change, in the light of last week's Maxwell farrago, in the way prosecutions are tackled. Labour has recognised what the City has been saying for a long time: the cost and complexity of the present system is too great and

investors are still not being protected. The present Government has always said that reform can be achieved under the existing legislation without resort to new laws, providing the current trio of watchdogs have the necessary will. But much has happened in the financial services markets in the past eight years. There are so many grey areas of what exactly is an authorised investment scheme — ostriches, Titan-style money circulation schemes and the like.

An Incoming Labour Government will need to look at the problem in its entirety. This means, for example, studying the civil role played by the Department of Trade and Industry in prosecuting insider dealing as well as how to stop the new super-SIB from becoming a bloated bureaucracy. In terms of the SFO, Labour might consider giving it new powers, and a matching budget, to set up its own police force rather than having to beg already stretched resources from regional fraud squads. We all want to see confidence in the system restored, but this can only mean

giving the various authorities, both criminal and civil, the necessary powers to wipe out white collar fraud.

### Seven steps to a happy AGM

YESTERDAY saw the publication of the *Guide to Best Practice at Annual Meetings* by the Institute of Chartered Secretaries and Administrators. This worthy, 24-point blueprint for the relationship between shareholders and their management covers most bases, but a few important points seem to have been missed:

- Investors may be offended by signs of conspicuous consumption. Any hotels hired for meetings should be at the scruffier end of the range. If only plush venues are available, a suitably grotty feel can be achieved by the use of garish overhead lighting.
- Directors should, on taking questions from the floor, adopt a tone of patronising superciliousness — think how you might address an enthusiastic but not terribly bright eight-year-old.

Always remember that whatever private investors say, the block votes from the City institutions are already in the bag. Impertinent questions about pay can safely be ignored. If they persist, see above.

- For their part, shareholders have a duty to ensure any such impertinence is met with cat-calls, cries of "Sit down!" and oleaginous praise of the board. A few impoverished employees scattered incognito among the crowd always come in handy here, especially if the advance publicity suggests that the meeting could prove tricky.
- Shareholders should ensure all questions are as rambling, halting and vague as possible. Plenty of detail and personal anecdote should be included, but any attempt at brevity might be taken as rudeness.
- Pack plenty of plastic bags — just one private shareholder, so armed, can carry away a surprising amount of the buffet lunch afterwards.
- One or two boards, in a shocking display of meanness, have tried in recent years to restrict the free samples on offer — for some reason the drinks groups are the worst offenders. Never forget, as shareholders you own the company. Directors have their smuts permanently in the trough — your chance comes but once a year.

### McAlpine held back by housing division

BY OUR INDUSTRIAL CORRESPONDENT

HOUSING cast a shadow over a return to health at Alfred McAlpine as the company emerges from a lengthy restructuring programme.

Pricing pressures in new housing were "intense" in the first half of this year and margins were down on the same period last year, McAlpine reported. Profits in the division fell to £2.5 million (£6.4 million).

The inclusion of loss-making Partnership Housing, which works with local authorities and housing associations, helped to drag down the division. Sir Terence Harrison, chairman, also said there had been unanticipated delays in land acquisition.

Overall, McAlpine lifted pre-tax profits to £1.6 million from last year's £100,000 interim — a figure suppressed by restructuring charges and losses from discontinued businesses.

Sir Terence said McAlpine was beginning to see the benefits of its reorganisation and he predicted an improved performance in the second half. But he struck a gloomy note over the Government's Private Finance Initiative, saying the market place had not been helped by continuing delays on projects.

The interim dividend, payable November 29, is held at 3p.

## Tarmac losses grow to £58m as construction finds it tough

BY CHRISTINE BUCKLEY, INDUSTRIAL CORRESPONDENT

TARMAC has axed 1,400 jobs in its transformation into a construction and aggregates business after the big assets swap that it conducted with Wimpey.

More than 1,100 employees have already gone or agreed to go, with the remainder of job losses still to be found. The depletion of the 26,000 workforce is part of a fundamental change to Tarmac, for which the company has set aside £65 million.

Pre-tax profits of Tarmac, which has given warning that the construction markets to which it is exposed remain tough, fell deeper into the red in the first half of this year, with a £58.3 million loss. At the same point last year, Tarmac made a loss of £15.9 million.

The company, which parted with its housebuilding operation for Wimpey's aggregates arm, said that integration of the new business would deliver annual cost savings of more than £35 million. It gave warning, however, that these would take a while to show through, especially in construction. A chunk of the £18 million of cost savings made in building materials is expected to move through in the last half of this year, but construction's cost savings may not show until next year.

Underlying profits fell substantially, to £6.7 million, from £29.1 million in 1995. Tarmac blamed a series of problems in construction. It said that volumes in UK heavy building materials had been badly hit by substantial cuts in

road building, and that bad weather and generally tough markets had also taken their toll. Revenues from road maintenance also slipped.

Neville Simms, chief executive, said the performance was unrepresentative because the figures came amid a period of transition for Tarmac. He said: "In a year of transition for the group, the results for the first half are neither representative of the true underlying performance of the businesses, nor of their potential." He said that the medium-term outlook was promising.

The company promised action on its gearing, which stands at 66 per cent after the Wimpey integration. It intends to reduce it to between 30 and 40 per cent within a couple of years. Chris Bunker, finance director, said that Tarmac would make further cost savings beyond those gained from the fusion of the Wimpey businesses.

Tarmac's exposure to overseas markets has increased to about 28 per cent of its sales, from 20 per cent. It was this area that has offered some immediate boost to the company in the first half of this year, with improved margins in North American heavy building materials. The interim dividend, due on December 6, is being frozen at 3p.

Tempus, page 28



Neville Simms, Tarmac chief executive, with railway maintenance equipment

## QMH looks at German upturn to aid recovery

BY ERIC REGULY

QUEENS Moat Houses, the debt-laden hotels group, said an expected upturn in the German market and continued strength in the British leisure sector will help to put it on the road to rehabilitation.

A turnaround in Germany is crucial because the German portfolio accounts for almost one third of the company's business.

Interim operating profits in Germany fell by £1 million to £1.7 million, but there are signs that a revival is close. Michael Cairns, chief operating officer, said: "We think the German market has bottomed out. Construction of hotels there has pretty much come to an end."

The upswing continues in the UK. Operating profits in the UK hotels division rose 31 per cent to £19.1 million and like-for-like occupancy rates were up 2.1 percentage points to 67.4 per cent. Analysts think that the cycle has another year or two to run.

Queens Moat hopes to take advantage of the buoyant industry to sell 27 of its 77 British properties. Cliveden, the luxury hotels group, is negotiating to buy the Royal Crescent Hotel in Bath, but the identities of potential buyers for the rest have not been disclosed. Andrew Le Poidevin, finance director, would say only that "we have a lot of interest and we're in discussions with a number of parties."

Queens Moat reported a pre-tax loss, before exceptional items, of £3.1 million in the half year to the end of June,

compared with a profit of £700,000 previously. Turnover dropped slightly to £222.8 million because of disposals.

The company said that it is meeting its debt schedules and expects to repay £20 million in debt this year, £30 million next year and £50 million in 1998. Net borrowings were £991.5 million at the interim period, against £1.02 billion at the end of 1995.

Tempus, page 28

### Payout by Laura Ashley

BY FRASER NELSON

ANN IVERSON, the American chief executive appointed to revive the fortunes of Laura Ashley, yesterday announced that the clothing and furnishings company would be paying an interim dividend after an absence of six years.

The retailer reduced its operating costs by £4.3 million in the first half, which helped to lift pre-tax profits to £5.2 million (£3 million), on sales which dropped to £156 million (£164 million). An interim payout of 0.4p per share is due on November 26.

The UK delivered the strongest growth, with underlying sales 10 per cent ahead at £72.1 million. Sales to both North America and continental Europe dropped. Earnings almost doubled, from 0.91p to 1.43p per share.

The results were a little short of City expectations, and Ms Iverson said she considered the results "satisfactory".

Only 20 per cent of garments were produced by the manufacturing plant in Wales, down 5 per cent. The plant must now bid for contracts without any preferred status.

Tempus, page 28

### Sidlaw sells division to management team

BY MARTIN BARROW

SIDLAW GROUP is selling its oil services division for about £56 million to a management-led buy-in team headed by Colin Manderson, chief operating officer of Sidlaw's packaging division, it was announced yesterday.

The troubled group, which fell into the red at the interim stage and parted company

with its chief executive, proposes to focus instead on its flexible packaging division.

The disposal, to the management team backed by 3i, the venture capital group, will leave Sidlaw unencumbered and with a small cash balance. Sidlaw shares rose 1½p to 12½p.

Tempus, page 28

### Optimistic McKechnie tops £50m

BY PAUL DURMAN

SHARES in McKechnie were among the market's strongest risers yesterday, as the plastics and metal components company gave an upbeat assessment of current trading and future prospects.

Mike Ost, chief executive, said: "We have seen an improvement in demand since the beginning of the year. We are confident that this will be a year of significant progress." The shares rose 22½p to 55½p.

McKechnie believes the deflating problems that hindered it last year have come to an end. The group will also benefit from a full year of profits from the recent acquisitions of Valley Todeco, the aero fasteners business, and Thompson and Pledcor, the vehicle components makers. They contributed £5.7 million and were almost entirely responsible for the 11 per cent rise in pre-tax profits to £50.3 million that McKechnie achieved in the year ending July 31.

Group sales increased by £52 million to £584.6 million. Engineered plastics was the best performing division, improving its profits by 28 per cent to £17.5 million — helped by a £27 million contract to make reusable plastic containers for Tesco.

A final dividend of 12p a share will be paid on January

## Goldman creates pseudo-partners

FROM RICHARD THOMSON IN NEW YORK

GOLDMAN SACHS, Wall Street's oldest surviving banking partnership, is creating a new level of pseudo-partner to try to curtail staff defections.

The move comes as Goldman Sachs prepares to appoint 40 to 50 employees as partners, a coveted position that brings millions of dollars in salary, in a process that occurs only once every two years. The result is something

of a lottery, and many rising young stars prefer to leave the firm for high salaries elsewhere rather than risk staying and not becoming a partner.

The bank is therefore planning to appoint 50 to 70 managing directors, a new title for younger employees who are on track to become partners. They will receive substantially higher bonuses than others, although not the full remuneration of the 174 full partners. The partners will also be

known as managing directors outside the firm, but their status within it will be higher.

The aim is to give Jon Corzine, the senior partner, and the management a way to reward ambitious executives who have not yet reached partnership level. The firm expects to have, in four to six years' time, about 200 of the new managing directors, which is substantially fewer than most comparable investment banks.

Over the past two years,

Goldman Sachs has been hit by several waves of damaging defections of key staff to other banks. Around 50 vice-presidents and analysts have been poached by Deutsche Morgan Grenfell, the investment banking arm of Deutsche Bank, which has been building up its US presence through aggressive hiring and offering high salaries. Morgan Stanley has also tempted away more than 30 traders this year.

STILL 20% CHEAPER

**APPARENTLY NOT.**

BT's telephone table looks pretty wobbly. We're still at least 20% cheaper for international calls weekday evenings and all weekend.

For details FreeCall 0500 500 366.

**Mercury SmartCall**

You don't have to be a genius to see how much you'll save.

Plans and service will continue to be revised as at October 1996, compared with 1995. For full details, see international calls of 5 minutes or more, open line surcharges and any other relevant conditions.

**office**

# You'll be daz-zled!

OVER 12,000 QUALITY OFFICE PRODUCTS IN ONE CATALOGUE.

The Office a-z is the ultimate stationery and office supplies catalogue. Easy to use, it's packed with top quality products at the very keenest prices. And next day delivery is guaranteed. It's yours free for the tazz-zing.

Call FREE 0800 13 69 89 (24 hours) or fill in and send the coupon (no stamp required) to:

OFFICE A-Z, FREEPOST OR BOX 948, CAMBRIDGE CB2 4VY

Please rush me my copy of the new Office a-z stationery and office supplies catalogue.

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_ Tel: \_\_\_\_\_







THE TIMES  
CITY DIARY

Viennese in a whirl over pub

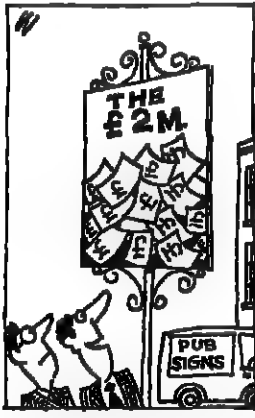
VIENNA is the latest City to fall for the Guinness Irish Pub Concept. To the sound of "genuine" Irish music, and surrounded by "authentic" Irish nick-nacks, the brewing group yesterday opened its 1,000th Irish theme pub in Austria's capital.

Traditional Irish staff served hearty British beef and Guinness stew to hungry Viennese, while Pat Mcagher, landlord of Molly Darcy's pub and a former barman at Moscow International airport, looked on in wonder. "I don't speak a word of German," he tells me. "But I'm learning a little bit everyday."

Rare Welsh bit

KPMG is on the hunt for a new chief executive to head the yet-to-be-formed European Structural Funds Programme, with a slightly unusual qualification. As well as being experienced in company start-ups and development, from either the public or the private sector, the winning candidate for the initial three-year post with a salary of between £40,000 and £50,000 may also have to be a Welsh language speaker.

ANN IVERSON stole the show yesterday at Laura Ashley's results meeting. Dressed in a stunning crushed velvet jacket in purple, the group chief executive made a perfect clothes horse for Laura Ashley's more sophisticated image. However, as one spectator commented: "She's usually a head-to-toe Armani woman."



"That is what Rank is paying for it"

Balance upset

HARRODS BANK has joined hands with the London Ladies Club to offer a red-carpet course in banking facilities that could well upset NatWest Bank. The club that is a favourite among Coutts clients will host the lessons on standing orders and direct debits at the Sloane Club on Lower Sloane Street. Upsetting news for NatWest which boasts a cosy relationship with the London Ladies Club, allowing the gals to distribute their newsletter from its west London branches.

CITIGATE Communications and Buchanan Communications are sharpening their heels for a showdown at the end of this month. Both PR houses are hosting parties on October 30. Buchanan was first to send out its invites, but Sophie Hull of Citigate says: "If the responses and acceptances are anything to go by, we're streets ahead."

Wifely support

FAMILY loyalty knows no bounds at MFI, where the chief executive was able to make eye contact with his wife from the podium at yesterday's AGM. Linda Randall tells me that, as a shareholder in the company, she never misses the AGM. Which is more than can be said for her fellow shareholders, who were few in number at the meeting. "One of the most interesting AGMs I went to was at Guinness, when Ernest Saunders was forced to face the audience," she says.

# Pubs-to-riches formula found by select entrepreneurial band

Running a pub usually means hard work not wealth, says Jon Ashworth

As any publican will tell you, running a pub involves long hours and little glory. Unless you happen to be Derek Mapp, founder of Tom Cobligh, the northern-based pub chain, who started with one pub four years ago and has just sold out for £6.4 million.

The benefactor in this case is Rank Organisation, which is paying £95.6 million for Tom Cobligh — or more than £2 million per pub. Mapp, who retained his 6.7 per cent stake in the company when it floated on the stock market last November, joins a select band of entrepreneurs to have followed the pub route to wealth over the years.

David Bruce did the same with the Firkin chain seven years ago. In June, Michael Cannon made about £70 million when he sold the Magic Pub Company to Greene King, the East Anglian brewer, for nearly £200 million. The following month, Whitbread's purchase of the Pelican Group, the name behind Café Rouge and Dome, triggered handsome windfalls for its co-founders, Roger Myers and Karen Jones. The deal worked out at about £3 million an outlet.

Mapp, who works from offices in Mansfield, Nottinghamshire, adopts a no-frills approach to his trade. He insists that all employees use first names, and famously drew up a "no memos" rule, threatening to sack anyone who wrote memos rather than talking face to face.

Mapp claims that the success of his pubs lies in their friendly, family-oriented approach, including perks such as nappy-changing facilities. He once said: "They are traditional pubs with no jukeboxes or gimmicks but they are also family-friendly."

Early success came to Michael Cannon, who has long been skilled in the pub-to-riches approach. In 1993, he made £26 million on the sale of Devenish, his first pub company. After a year's rest, he founded the Magic Pub Company after buying about 300 run-down pubs from Chef and Brewer.

Two years on, the chain, including such memorable names as the Hungry Horse and Pickled Newt, was sold to Greene King for nearly £200 million. Cannon's pub interests started in 1975 with a half-



David Bruce, left, the founder of Firkin, with Tim Thwaites of Grosvenor Inns



Magic formula: Michael and Sally Cannon



Hugh Corbett: branded-pub theme pioneer



Sale of the Pelican Group brought handsome windfalls for Roger Myers and Karen Jones

share — worth just £30,000 — in a pub in Bristol.

Perhaps most famous of all is David Bruce, founder of the Firkin chain of pubs, who sold out to Midsummer Leisure in 1988 for £6.6 million. The chain is now owned by Allied Domeq.

After several years with Courage and Theakston's, Bruce lost his job and found himself on the dole. Using £20,000 in borrowed funds, he converted a pub in the Elephant and Castle in south London, and, in 1979, became the first London publican this century to brew beer in his own cellar. By 1985, Firkins had sprouted across the capi-

tal, and Bruce's Brewery was selling more than two million pints a year.

Two years after selling out, Bruce returned with a new company, Berdie Belcher's Brighton Brewery Company, and a new pub, the Hedgehog and Hoghead, in nearby Hove. As with outlets like the Flounder & Firkin (described as "a great place"), Bruce kept up his eclectic approach to branding with the banner: "Hogswill do anything for a pint of Belcher's — there's snout better."

He later launched a new beer at a riverside pub in Richmond on Thames, Surrey, calling it Cirrhosis of the

River. Bruce is now the largest single shareholder in Grosvenor Inns, owner of the Slug & Lettuce, and Hedgehog & Hoghead chains. He stepped down from the board in July to concentrate on private brewing interests in North America, but remains a non-executive director. The chairman of Grosvenor's is Tim Thwaites.

The seeds for a new generation of themed pubs were sown in 1989 when the Monopolies and Mergers Commission ordered the dismantling of the tied pub system. Under the so-called Beer Orders, the top six brewers were ordered to sell half their pubs in excess

of 2,000 each — a total of 11,000 outlets. Keen-eyed entrepreneurs were able to cherry-pick hundreds of sites, then transform the outlets with clever branding.

Branded pubs and restaurants continue to command huge sums. In July, the London-based Pitcher and Piano chain changed hands for £20 million, even though its annual sales are only about £5 million. This demonstrates the premiums that groups are prepared to pay for a brand.

The same month, Whitbread paid £133.1 million for the Pelican Group, owner of the Café Rouge and Dome chains. Roger Myers, founder and chairman, was left with shares and options worth about £3.15 million, while Karen Jones, co-founder and managing director, held a stake worth £2.7 million.

Those still waiting to cash-in include Tim Martin, chairman of JD Wetherspoon, who has about £64 million tied up in nearly 150 pubs, spread from London to Scotland. Born in England but raised in New Zealand, Martin put down £10,000 as a deposit on a pub in Muswell Hill, north London, in 1979. By 1983, the number of pubs under management had risen to four, and Wetherspoon, named after one of Martin's former school-teachers, was clearing £180,000 in profits. The company recently announced profits of £13.1 million on turnover of more than £100 million.

One of the pioneers of the branded-pub theme is Hugh Corbett, who has started three chains of pubs in and around London in the past 15 years. He sold the first, the Slug & Lettuce, in 1989, and the second, Harvey Floorbangers, in 1992, netting £4.5 million for Corbett and his partner. The pubs had an "Eighties" feel to them — bare wooden floors, large windows and a trendy clientele.

Corbett is currently developing a new London-based chain of "Tup" pubs — the name is inspired by the male sheep — and thinks there is still some mileage left in the branded concept. He said: "There is still room for branded operators. Look at what people have historically done in the retail sector. If they have reasonably good brands, people will go in and spend money."

Corbett thinks the amount of money being spent on pubs — as much as 20 times earnings for a particular outlet — is out of touch with reality.

Derek Mapp, meanwhile, will be toasting his newly-won place in the pub millionaires' hall of fame. Rank intends to develop Tom Cobligh's 44 branded pubs and 17 tenanted pubs under the delightful motto "Unspoilt Pubs For Nice People". It couldn't happen to a nicer person.



ANTHONY HARRIS

## Stability: how the old will rock the boat

The EU finance ministers looked pretty smug after their meeting in Dublin. They did not just play Waiting for Blair; they agreed in principle on the German proposal for an EU stability pact. This will commit members to fiscal responsibility, so how dare the analysts call the Euro a potentially weak currency? No other will have such backing. All perfectly convincing — if your time horizon ends at 1999. Look into the next millennium, and it all falls into what we might call the Lloyd's trap.

The Lloyd's names all thought they were rich; but forgot their unlimited liabilities. They had some excuse because the losses that woke them so rudely were unprecedented (though there had been warnings); all the same, their personal balance sheets were deceptive. EU ministers have no excuse for equally deceptive public accounts; nor have the bond analysts who regard Bunds and Oats so benignly. The gap in the accounts hides the unfunded pension liabilities that hang over most European markets — the French and German markets most of all — and the facts have been public knowledge for well over a decade.

The OECD first drew attention to the burden as long ago as 1982, and has updated its warnings since then; and in May this year the IMF published a chart that should give both ministers and bond analysts sleepless nights. It shows the capital value of unfunded pension liabilities — the hidden part of the iceberg of public debt. There is no room here for the chart, but the figures for the G7 countries speak for themselves. For France it is nearly 120 per cent of GDP — about double the official debt level allowed under the Maastricht criteria for EMU entry. And this is on top of acknowledged debt, which is already over the limit. Germany is just about as bad.

Now the Anglo-Saxons. The US has a gap that could be closed by raising the social security tax by less than 1 per cent of income; we are at the virtuous extreme. Our unfunded liability is less than 5 per cent of GDP, which brings the whole debt iceberg well within Maastricht limits. If future fiscal problems

are the only test, then gilts and US Treasuries should be the only choice for the long-sighted bondholder.

How can this be, since the problem of transferring resources to the retired is, in principle, the same in all countries? Partly because the problem really is smaller for Britain: our population is not ageing nearly as fast as most across the Channel. Partly because we are mean with public pension at a level that might make Scrooge pause — the US had a bigger problem because its social security payments are more generous. But largely because Mrs Thatcher privatised the problem when she abolished Serps, the state earnings-related pension scheme. We, and the Americans, have transferred most of the burden to the private financial markets.

Is this a solution, or another form of evasion? This depends, as Brian Reading argues in a profound essay in the current *Lombard Street Review*, on what happens to the private contributions. If they simply push up the equity indices — and this is certainly a major reason for the secular bull markets in London and New York — then they are really just another equity trap, as deceptive as the "wealth" created in the late-1980s house price boom. When the old need to spend their savings, the indices will be driven down again. But if the savings go to finance real investment at home, or well chosen foreign assets, then there is real provision for the future.

Only the US can be really smug: the bull market has sired a boom in real investment. We can only hope that our boom is just around the corner, as Roger Bootle forecasts. Our foreign asset selection used to be excellent; but since London markets seem to have missed the Wall Street opportunity, not so good now. But one conclusion jumps out: what the EU needs to offer to make any sense of British EMU membership is a stability pact based on real numbers. We cannot afford to bale out their pensioners. Put up, or stay out.

### BUSINESS LETTER

#### Statutory rights useless in real world

From Mr Andrew White

Sir, Mr John Good (Business Letters, September 19) exhorts the Government to introduce a statutory right to charge interest on overdue accounts, complaining that codes of practice and standards are and will be ineffective.

Legislation is not, I believe, the answer. It would take a brave (or foolhardy) small businessman to enforce his legal rights against a powerful purchaser threatening to take his business elsewhere. It is surely the case that, in the real world of business, statutory rights have no greater chance of affecting commercial reality than do voluntary codes.

Furthermore, the right to charge interest misses the fundamental issues involved. Mr Good should speak to more businessmen and he will soon find that it is not the lack of interest on the money that causes the problems but the lack of money itself. Or does he suggest that such businessmen will be unconcerned as to how long debts remain outstanding, as long as the market rate of interest is accruing?

Yours faithfully,

ANDREW WHITE,

Senior Partner,  
Gordon Leighton & Co,  
Chartered Accountants,  
50 Queen Anne Street,  
London W1.

### OXBRIDGE

Oxford and Cambridge Colleges have established a post graduate educational initiative to fund medical and technological research in the two cities.

An opportunity now exists for a company or individual to donate up to £20 million, in return for substantial sponsorship recognition, to help finance the expansion and development of these facilities to allow the colleges to meet new challenges into the next millennium.

Interested parties, or their advisers, should write to:

Mark Knight  
1 Southampton Street  
London WC2R 0LR  
Fax: 0171-240 2829

## Stephen Pollard on a tale of human frailty at Barings

# Sorry saga found in a bank account

How on earth could one man bring down Barings? As the careful account of the collapse in *All That Glitters* makes clear, although the trading was Nick Leeson's alone, it was fatal, rather than merely painful, because of the massive incompetence of the Barings management.

The absorbing account, with which the book opens, of the attempts co-ordinated by the Bank of England to save Barings, details the gradual recognition by the other banks being asked to contribute to a rescue fund of the shambles that passed for management. Their patience finally snapped when the assembled bankers learnt that £700 million had been paid by Barings as margin on the "secret account" trading without any understanding of what it was funding.

With management dazzled by the "profits" reported from Singapore, Nick Leeson was able to tell contradictory stories to his bosses: to those questioning the suicidal trading strategy, it was done on the instructions of the secret "Customer X", and, to those querying the enormous sums demanded for margin, it was valuable "switching trades" done on the bank's behalf.

No one seriously questioned how such incredible profits could be made from supposedly risk-free trading, or why attempts to get even the most basic financial information on the Singapore operation were blocked or side-tracked.

John Gapper and Nicholas Denton spend a third of the book carefully setting the scene — the recent history of Barings, its entry into new markets through Christopher Heath's trading operation, the uncontrolled growth of Baring Securities and the internal power struggle to wrest it from Heath's control. This makes for a leisurely read — Nick Leeson's trading is not addressed until over half way through the book — but is crucial to understanding the collapse. The fragmented management, the faulty controls and the



Pollard says the Leeson affair had its root in recent history of Barings

continued for nearly three years (until the market, not the management, found it out), had their roots firmly in the bank's recent history.

The failings of management, and how Nick Leeson capitalised on them, are laid bare in unemotional and non-

judgmental prose, largely leaving the reader to apportion blame. Indeed, sometimes a more critical approach would be wholly justified. The authors describe how Simon Jones, the rude and aggressive manager in Singapore behind whose obsession about protect-



ing his "patch" from outside interference Leeson sheltered, would often humiliate an employee in front of others. This is simply described as "old-fashioned management".

The inside information, particularly about the rescue attempt, is predictably strong, and the account reads like a financial thriller. There are also some intriguing personal details to put flesh on the bones — for example, that Christopher Heath recruited only spenders, so that the hunger to make vast sums would always be there, and that despite the "laid-back manner" and "New Age beliefs" of Miles Kilian, a Tokyo futures and options manager, his nose "has been broken twice during arguments on trading floors".

The authors paint a picture of human frailty on a huge canvas. Leeson's "Achilles' heel" was his own desire to be admired and the complex amalgam of personal and professional inadequacies in Barings ensured that he was admired right to the end.

The complexity of areas of the derivatives markets, with even the most sophisticated computer programmes struggling to provide accounting data, and the enormous sums traded daily raise clearly the Doomsday scenario. Mix in a strong element of human weakness, and you have a destructive brew. It was largely good fortune that this collapse did not threaten the system itself, but merely highlighted the inherent dangers.

However, the phenomenal problems of controlling the rampant derivatives markets mean that we may all, from sophisticated trader to modest pension contributor, be living on borrowed time.

□ All That Glitters, by John Gapper and Nicholas Denton (Hamish Hamilton, £20)

Stephen Pollard is a partner in Kinross Napier, the law firm that



# Last year, after using our systems, 100 million people had their reservations.



## EDS. We don't just see things, we see things through.

At EDS we not only help you develop your strategic planning but we also implement it right through to its conclusion. That way you can be sure your vision will become reality.

For example, every day 27 of the world's airlines have to handle flight availability, customer data and bookings both easily and quickly. While passengers want to arrange their flights just as conveniently.

Thanks to our Shared Airline Reservation System, everything runs as if it's on autopilot.

The 24 hours a day IT system helps make the industry more efficient. The benefits include increased productivity, reduced labour costs, staff scheduling flexibility and the support systems that result in a more thorough, personalised service for the customer.

All of which leaves airlines and passengers on cloud nine.

► A more productive way of working





# Shares slip in quiet trading

TRADING PERIOD: Settlement takes place five business days after the day of trade. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

## ALCOHOLIC BEVERAGES

522	417	Alfred Denney	201	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
-----	-----	---------------	-----	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---



[illegible]

THE TIMES

ARCHITECTURE

Here

W

CONCERT

STILL 20% CHEAPER

MEANWHILE  
JUST SAVED  
A BOE

Mercury





**DESIGN**  
Spoofs, shocks and a bizarre tribute to Disney enliven Venice's biennale of architecture



**TELEVISION**  
Patrick Stewart flies in for a grand 20th anniversary reunion of the *I, Claudius* cast

# THE TIMES ARTS

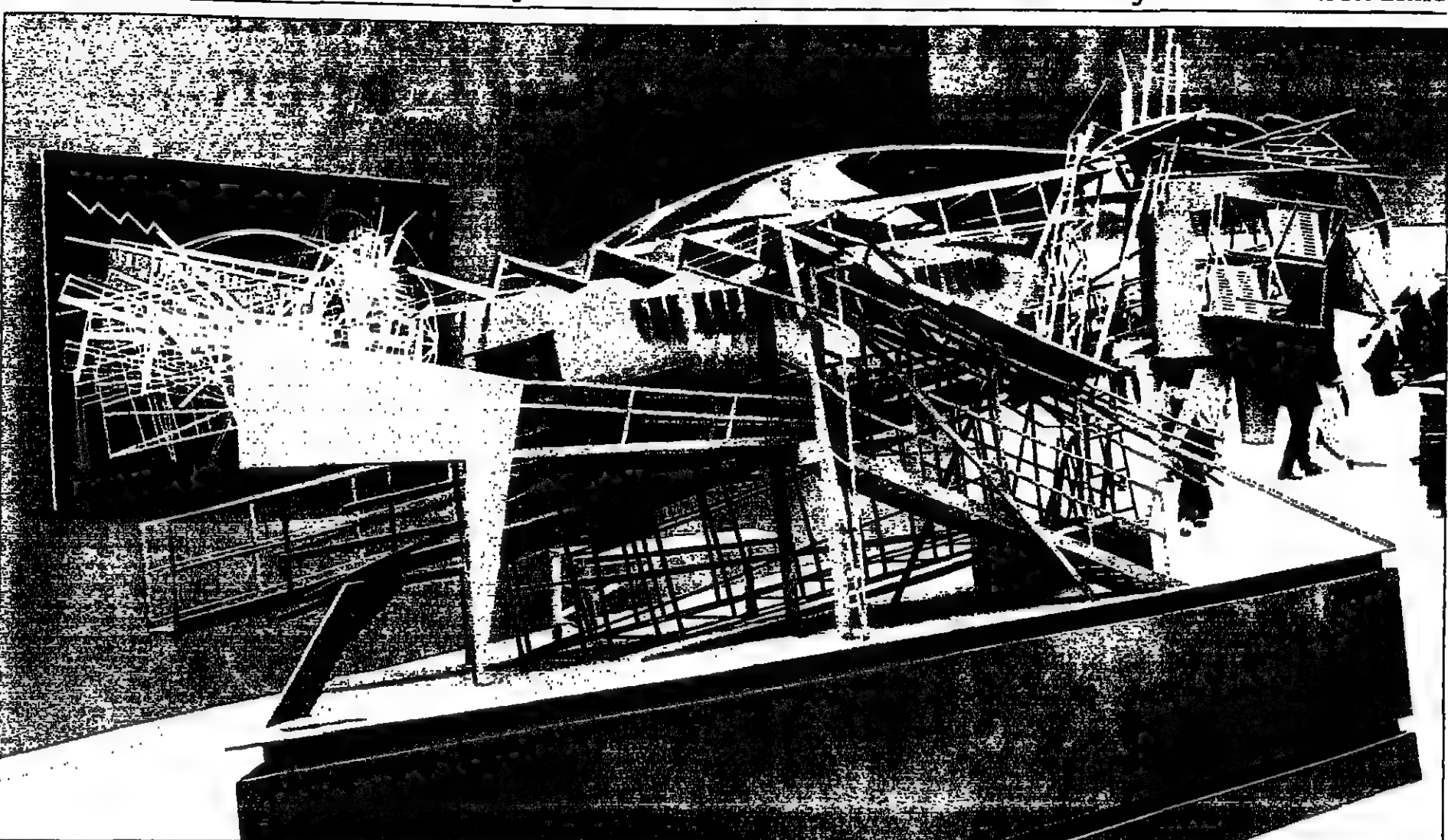


**MUSIC 1**  
The great Mstislav Rostropovich steers the LSO through a typically passionate Russian evening



**MUSIC 2**  
Thomas Allen steps into the breach and rescues the LPO's gala at Glyndebourne

**ARCHITECTURE: Marcus Binney finds subversive wit as well as controversy at Venice's Biennale**



The "architecture of nothing" is how the Hungarians describe their display: architectural models that are pure sculpture; architectural designs that are abstract paintings

## Here's one we'll never make

With my tongue firmly in my cheek I declare that the winners of the 1996 Venice Architecture Biennale are the Hungarians. They have spotted the mood of the judges and seen the worldwide Cadarene rush towards Deconstruction: "exploding" buildings with tilting walls and jagged corners. They have run up a spoof titled "The Architecture of Nothing". Their pavilion is filled with architectural models that are pure sculpture, and architectural designs that are abstract paintings. This is accompanied by excruciating cacophonous music supposedly computer-generated by people moving through the show. In general this Biennale is more like a fashion show than an architecture exhibition. Today's architects, it seems, are no longer social reformers out to change the world (perhaps a good thing), but artists and designers bent on creating a new look: bold, colourful, hugely avant-garde. Significantly, the engineers who enable all these extraordinary buildings to stand up hardly get a mention. The main pavilion pays homage to 30 greats and 30 "emerging voices". The choice is controversial. Britain scores four among the greats: Sir Norman Foster (but not Lord Rog-

ers), followed by Ralph Erskine, architect of the Ark in Hammer-smith — who actually lives and works in Sweden. More surprising are the inclusions of two British architects who have only built one building each: Peter Cook, whose flamboyant designs for capsules on suits appear like a modern-day version of Heath Robinson; and Zaha Hadid, elevated almost to the presiding goddess of the show with ever-more jewel-like designs and models for the rejected Cardiff Opera House. By contrast, the British Pavilion is centred on what many see as our least glorious building project: the over-budget and long-overdue British Library. The architect Colin St John Wilson has made a 30-foot high collage of the prototypes for different parts of the building. It is full of gentle jokes: the Lion of St Mark caged behind one of his balconies, for example, or Wilson as a young man in a carnival mask when he began the library all those years ago.



Dummy roadworkers at the Japanese earthquake pavilion

"Been there, bought the T-shirt" may also be the reaction of many visitors to the display of Foster's highly acclaimed gallery and library at Nimes. After this, just two National Lottery projects get a look in. They are Grimshaw's mile-long "greenhouse" in a Cornish claypit, and MacCormack's basket-like Ruskin archive in Lancaster. Next door, the French have naturally responded to the fashion theme with style. Odile Decq and Francois Roche are the names to watch. Opposite, the German pavilion is a

complete contrast, dedicated to depicting the dramatic and poetic transformation of derelict industrial sites. "Single Idea" pavilions work well. The Japanese abandon architecture altogether with a powerful display of the Kobe earthquake, where visitors pick their way across piles of debris while klaxons ring. The Dutch have simply strewn the floor with tens of thousands of tiny "Monopoly" houses, inviting visitors to plan their own model villages. What of the Americans? Now that the word Disney has become a term of architectural abuse (this side of the Atlantic anyway), they have stunned the Europeans by devoting their entire pavilion to the Disney Corporation, putting on display an astonishing range of models, perspectives and bird's eye views, including all the Magic Kingdom castles. It ranges from the seriously grotesque EuroDisney hotels, through startling designs by Arata Isozaki and Frank Gehry to the latest in Pop architecture: hotels clad in guitars that are larger than the buildings themselves; and — wait for it — a Disney liner that will soon tour the world's oceans. A return to sobriety comes in the Spanish pavilion, which has a fascinating display on an ambitious national programme for building new concert halls and restoring 19th-century theatres. Bringing the exhibition right up to date are designs for the new Museum of Contemporary Art overlooking the bay at Rio, by the great Oscar Niemeyer, architect of Brasilia. He was born in 1903, but this is just as futuristic as anything in a Bond movie. The best aspect of the Biennale is that it shows a burst of adventurous alternatives to conventional modernism. Yet it is mostly as remote from everyday life as a couture fashion show. All credit, then, to the young Pinos (they call themselves GROUP) who designed an elegant wood-framed "leisure studio" that they could construct themselves. And even more to the Canadians, who — in the best pavilion of all — show how timber buildings can be adventurous and not just zany.

● The exhibition is at the Biennale Gardens in Venice (0039-41-521-8711) until November 17

## An orgy of TV reminiscence

W. Stephen Gilbert dons his toga and goes to the *I, Claudius* party

Having rinsed out my old toga the night before — that dried blood is so tenacious — I went to a party last week to mark the twentieth anniversary of the first BBC transmission of Robert Graves's *I, Claudius*. It was billed as "an orgy of reminiscence".

"To look back is quite an unusual thing for me," says Herbert Wise, who directed the 13 episodes. "and I'm amazed at how well it stands up." Such a project is unthinkable at the present BBC. All 650 minutes were recorded on tape in the studio without a single outside shot. The result is that, buoyed up by Tim Harvey's universally hailed sets, the actors go for it in an electrifyingly theatrical way, relishing Jack Pulman's bracing and mordant script. Made now, *Claudius* would have to be on film, shot where the light was thought Mediterranean and the games and other great set pieces could be "realistically" staged with hundreds of extras, at the expense of dialogue and character. The slow-burn structure — and even Wise admits to having been nervous of the deliberation in the first two episodes — would be out. So too would be any actor like Derek Jacobi, nowhere near starry enough to be entrusted with such a gigantic role. Who would it be today? Nick Berry? Kevin Whately? Nigel Le Vailant? Whoever, it would not be the director's choice but Alan Yentob's.

"At the time," says Wise, "we didn't know we were making a great epic. You just did a job." *Claudius* scored a number of firsts, mostly by a mixture of cunning and luck. Wise says: "I was the first director who demanded that I do it all myself," the first also to have the same studio camera crew throughout a long serial, allowing him to develop a close understanding with the late Jim Atkinson. "They don't have the cameramen now," he adds ruefully. Much of the craft was executed on the wing. Barbara Kronig designed the costumes — "Just keep me in touch", said Wise. Kronig, who organised the reunion with script editor Betty Willingale, and Tim Harvey were permitted to go to Rome for research, "to see the perspective and the colours". Pam Meager's make-up used prosthetics in a new way to age the actors. "We were



A young Derek Jacobi as the BBC's *Claudius*

and bolstered the craft services. "There's no one encouraging us now."

As the actors hugged each other, the buffer went untouched (I told Betty Willingale she needed to hire a food-taster, most of her guests having been poisoned in the serial). But they roared and applauded at the tape of extras Willingale had put together, none louder than Patrick Stewart, who flew in from Los Angeles to see again one of his bewigged performances. He says *Claudius* is aired regularly on cable in the United States, where it has such a huge cult following that he is more readily identified as Sejanus than as *Star Trek's* Captain Picard. First on his feet after the screening, Wise cried: "We did have a wonderful script." As the Sybil tells the newly dead *Claudius*, it was "quite a story, wasn't it".

**CONCERTS: A gala occasion at Glyndebourne; celebrating Prokofiev in London; and contemporary Baltic choral works in the Vale of Glamorgan**

THE name of Cecilia Bartoli was the big bait at the London Philharmonic's fundraising gala at Glyndebourne, sponsored by Ford. The Italian mezzo was due to sing arias by Mozart and Rossini, the two composers most associated with her, either side of a performance of Beethoven's Eighth Symphony under Roger Norrington. But 24 hours before the off she pleaded indisposition. The LPO was left with an apology and a very substantial hole to fill. Thomas Allen and Susan Graham sped to the rescue and agreed to stay with Mozart and Rossini. Don Gio-

## To the aid of the party

LPO Gala Glyndebourne

vanni was first summoned to help the salvage operation, a practical solution because the orchestra play it under Soli at the Festival Hall the weekend after next and Allen takes the title role at Covent Garden later in the year. Even so, he was probably unwise to

begin with Giovanni's serene. At the start of the evening, the French have naturally responded to the fashion theme with style. Odile Decq and Francois Roche are the names to watch. Opposite, the German pavilion is a

was heard in Sesto's aria of forlorn resignation from *Cleopatra*. After an exuberant Beethoven Eight from Norrington, so exuberant that at one point he dropped his baton, Thomas Allen came into his own during the final third of the evening. He switched from his normal role of the Count in *Figaro* to the servant for *Non più andrai* and then to Rossini's own *Figaro* and *Largo al factotum*. Audience-pleasing stuff, but delivered with élan. In Cherubino's *Non so più* Graham proved that she does not need a set and a director behind her to be an actress as well as a singer. Mezzo and baritone gave the Dorabella-Guglielmo duet from *Così* as a playfully sexy encore and then courteously left the floor to Norrington and the orchestra for the *Cleopatra* overture.

JOHN HIGGINS

THE Estonian Philharmonic Chamber Choir's British debut has been a highlight of this month's Vale of Glamorgan Festival. Founded 15 years ago by the conductor Tonu Kaljuste, the choir has a wide-ranging repertoire, but it arrived in Wales with only contemporary Estonian, Latvian and Lithuanian works in its bags. All the composers performed at Llandaff Cathedral and St Donat's Castle in the final pair of concerts were represented by retrospective works — an indication of the power of music in keeping national and religious traditions alive during the years of Soviet domination. But most of the pieces revealed great individuality, too, and the only disappointment was Arvo Pärt's *Te Deum*, the longest and least interesting of the scores. Two works that seemed to achieve spiritual simplicity without the longeurs were the Lithuanian Peteris Vaskas's

## Voices from the valley

Vale of Glamorgan Festival

Urmass Sisask's *Deo Gratias*. Vaskas's ecstatic string sonorities, smoothly played by the BBC National Orchestra of Wales under Kaljuste, and Sisask's rich but delicate part-writing both filled the spaces of Llandaff Cathedral to moving effect.

## Conduct most becoming

LSO/ Rostropovich Barbican Hall

IN BETWEEN introducing two new concertos by British composers to the cello repertoire, Mstislav Rostropovich turned to his alternative occupation as conductor, to which he now seems to devote as much time as to his artistry as a cellist. His conducting has improved by leaps and bounds since his first tentative ventures, and his Sunday night programme with the London Symphony Orchestra had much to be treasured. He changed the opening work to a seldom-heard piece of official celebration by Prokofiev, a "festive poem". *The Meeting of the Volga and the Don*. Written in the last year of the composer's life, it formally celebrated the opening of the canal linking Russia's two great rivers, a pet

was *The Last Pagan Rites* by Lithuanian composer Bronius Kutavicius, performed by singers who began off-stage and gradually encircled the audience. There are parts for horns and organ, but most of the hypnotic music is carried by women's and children's voices. Folklore with an historical basis was recalled in the Estonian Veljo Tormis's *The Bishop and the Pagan*, which recalls vividly the slaying of the missionary Bishop Henry by a Finnish peasant. The final concert focused entirely on Tormis. His work fuses folksong with art music, and in the dozens of numbers we heard from his *Estonian Calendar Songs* and magnificent cycle *Forgotten Peoples*, each was full of lively story-telling detail. The songs were performed with rich-voiced precision by a choir that has made this life-affirming music its own.

project of Stalin in the last year of his life. Chery marches and noble-hearted orchestral hymns of praise combine in a spurge of musical political correctness. It showed the imaginative skill of Prokofiev's Second Violin Concerto, the solo part delivered with panache and not a little charm amid all the bravura by the youthful Maxim Vengerov. He seemed to relish the sustained physical effort in the bowing and fingering needed to encompass the brilliance and poetry of the fiddle in a work that has lost none of its appeal since it was written more than 60 years ago. I was more impressed than

ever by the way the solo and orchestral elements complement each other, and although Rostropovich had some less than successful moments in balancing the violin with the admittedly shrill woodwind in the opening movement, from the slow movement onwards the orchestra's contribution was on a par with the soloists.

NOEL GOODWIN

A CABLE & WIRELESS COMPANY

**STILL 20% CHEAPER**

**MEANWHILE, BT JUST SAVED YOU A BOB.**

Yes, BT changed their ads a bit. They even changed their prices... a bit. But we're still at least 20% cheaper for international calls week-day evenings and all weekend. For details FreeCall 0500 500 366. Come back Mr Hoskins, all is forgiven.

**Mercury SmartCall**

You don't have to be a genius to see how much you'll save.

Photo and service will continue to be correct as of October 1996, subject to change. BT's new 1171 service for international calls is available on some days, from week-day and

A CABLE & WIRELESS COMPANY

**STILL 20% CHEAPER**

**8TH OCTOBER. NO CHANGE THERE, THEN.**

Yawn, yawn. So BT have reduced their prices. We're still at least 20% cheaper for international calls week-day evenings and all weekend. For the fascinating details FreeCall 0500 500 366.

**Mercury SmartCall**

You don't have to be a genius to see how much you'll save.

Photo and service will continue to be correct as of October 1996, subject to change. BT's new 1171 service for international calls is available on some days, from week-day and





## DANCE

New steps among old bones: Dance Umbrella parades with the dinosaur at the Natural History Museum



## OPERA

Paris offers 'the most civilised four hours you could hope to spend in the theatre'

## THE TIMES ARTS



## MUSICALS

Denmark hosts a competition to find the next big thing in the world of musicals



## OFFER

Thelma Holt is among the lecturers in an exciting new Theatre Club series

## Barefoot in Jurassic park

Fossils provide backdrop and inspiration for a dance on the origins of life, writes Allen Robertson

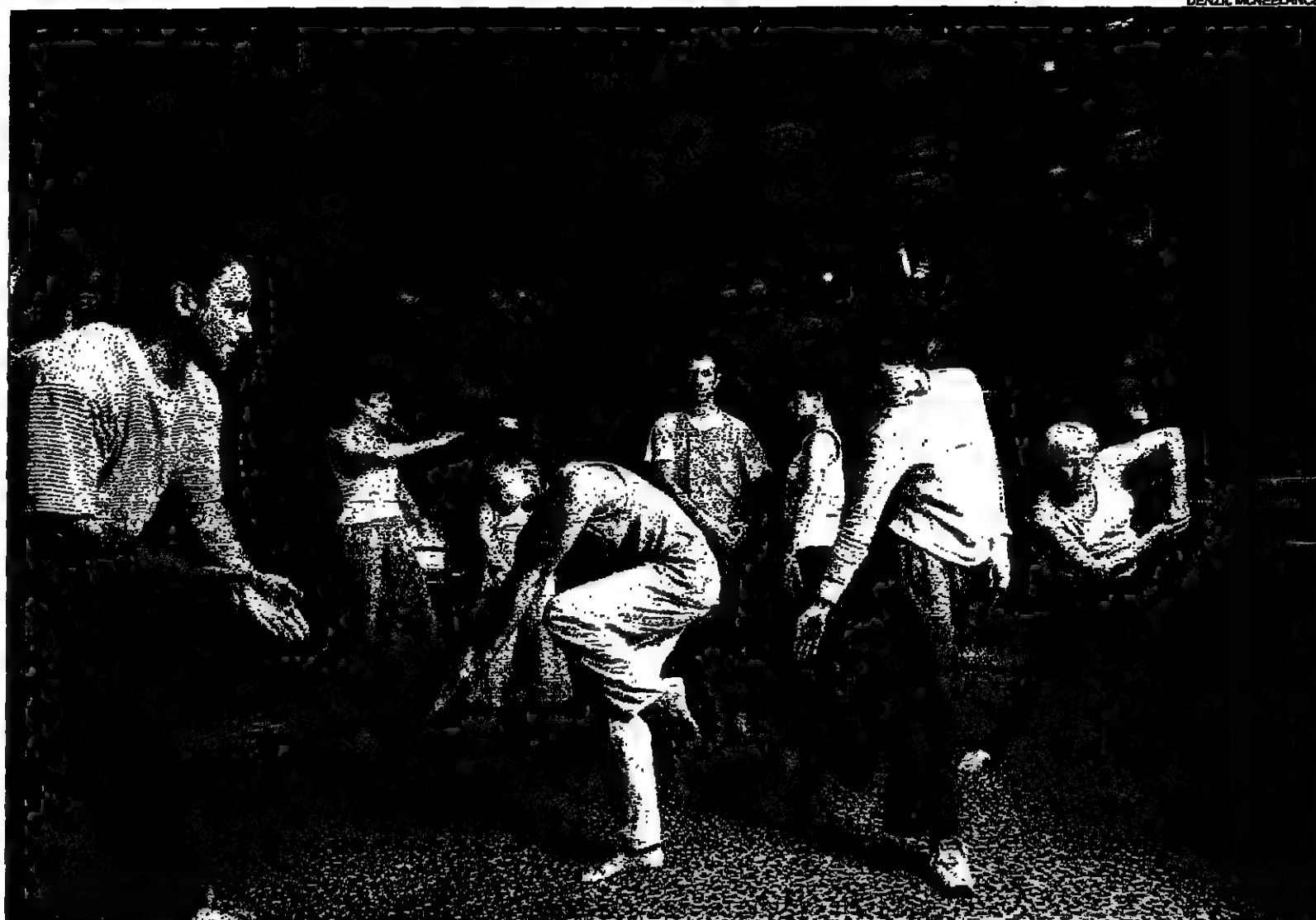
Once a dance artist moves beyond the comforting familiar confines of the proscenium arch and steps out into the "real" world, all sorts of problems arise. But not until now has a dancer had to cope with being upstaged by a dinosaur.

The fossil in question is the one that looms up in the central hall of the Natural History Museum, the unorthodox locale chosen as the site for the opening event in this year's Dance Umbrella festival of innovative international dance. The piece created specifically for this spot by the American choreographer Stephan Koplowitz is called *Genesis Canyon*. It lasts for only 40 minutes, but took three years to bring to fruition.

Koplowitz is an artist who had long intrigued Val Bourne, Dance Umbrella's artistic director. "He has a very special talent for making us look at familiar things in new and exciting ways, for making us see that dance isn't just lovely elitist stuff that only happens at the Opera House. We all need to be conscious of that, and that's what I'd like this project to achieve."

"Those of us who care about dance know this is the truth, but a project such as this really does allow the general public to see that there isn't anything to be afraid of, to see that dance can be for everybody."

Dances created for individual spaces — known as "site-specific" — are not easy to bring off. All sorts of bureau-



Choreographer Stephan Koplowitz directs dancers at the Natural History Museum. The 40-minute *Genesis Canyon* took three years to create

cratic byways have to be negotiated. In this case, Koplowitz and his dancers had to start rehearsing at 7.30am, then break until after dark. The staff at the museum, supportive though they have been, could hardly ignore the fact that the primary purpose of their building during the day is to serve the public.

"One of the things that a site-specific work does," says Bourne, "is to entice people to take a fresh look at something

that they might have taken for granted. I drive past here every day, but I hadn't been inside since I was a kid. But Steve is once again making us realise what a spectacular building this is."

"In a way, site-specific work is evangelical because it offers the possibility of erasing that pernicious idea that dance is for a select few who have been educated to understand it."

The creator of *Genesis Canyon* couldn't agree more. "I'm

very proud to say that my work is accessible to anybody," Koplowitz says. "My work is very clear. It is all about people, in the same way that buildings are about people. In my works people talk, they sing, they chant, they might play an instrument, and they dance. It's a very collaborative thing. I am not a purist."

Now 40, Koplowitz has built a reputation in the United States for creations in spots like New York's Grand Central Station. But he was in one of America's most remote locales when Bourne invited him to come to London.

"I was working on a piece specifically created for the most eastern point in the United States — Eastport, Maine — 12 hours from New

York. I was working on a remote Native American reservation when the phone rings and it's Val calling from London inviting me to book a flight and come on over to be a professional 'site-seer'. In the end, I made four trips and saw many, many places."

Koplowitz probably now knows more about London's grand historic buildings than most Londoners. Initially he had conceived of a project that would start off in the British Museum's Reading Room and progress, with the audience trailing the dancers, across Russell Square to end up in the new British Library. "That idea was kicked around for some 18 months," says Bourne. "But, and I'm sure Steve would agree, we have got the right venue in the end."

"All along," says Koplowitz, "the Natural History Museum was number two on my list. I can only say that I was lucky that the British Library didn't come through, because this has turned out to be one of the most perfect sites I've ever worked in."

"We've come up with a piece that has been directly inspired by the particular landscape of this cathedral-like room. Anybody who stops to think about it must recognise that the mission of this institution begins with the origins of life. That's what put this building in business. So, *Genesis Canyon* is inspired by that, by this huge expanse of time."

*Genesis Canyon* can be seen at 7.30pm and 9pm on Saturday and Sunday at the Natural History Museum (0171-387 0031)

## Choruses of approval

The winner of the first Musical of the Year competition has been chosen — and the year is 1920

The top prize in the first Musical of the Year competition goes to an American, whose musical is based on a novel by a Hungarian. *Enter the Guardsman*, which won the £40,000 top prize on Saturday, is an elegant, witty, light chamber piece which could do well in small British and American theatres.

But it had its first public outing as part of a multi-million-pound television spectacular staged in Aarhus, Denmark. The reason is fairly simple — not only does Aarhus have the best lyric theatre in Denmark, but it is near the headquarters of Bang & Olufsen, a major sponsor of the show, and of the competition.

It was a spectacular event, thanks to the West End talent which was shipped in to perform the excerpts — all the entries had to be in English, because most successful musicals are. Julia McKenzie directed a team of actors led by Denis Quilley, Bonnie Langford, Joanna Riding and John Barrowman.

We saw only half an hour of each of the three shortlisted musicals, chosen from 266 entries, and when the dust settled it was known that the winner will probably be seen at Chichester next summer. The second prizewinner, *The Three Musketeers*, is likely to be produced at about the same time in Plymouth by Apollo Leisure, and both have the West End as their ultimate destination.

*Enter the Guardsman* is based on Ferenc Molnar's story of a showbiz marriage in which the husband tests the wife's fidelity by trying to seduce her while in disguise, all of it witnessed by a ghostly playwright. It

was created by the real-life American writing marriage of Scott Wentworth and Marion Adler, with music by a former concert pianist, Craig Bohrer.

The dialogue is polished and snappy, and it was the script that won the prize, but the music is cleverly reminiscent of the light opera of the 1920s, the period of the musical.

*The Three Musketeers*, which won £20,000, is British, a treatment of the Dumas novel with music by George Stiles, lyrics by Paul Leigh and book by Peter Raby. The story has, of course, been adapted before — with mostly lamentable results. This time, Raby said, they have stuck to the original, taking it to its less than happy ending and investing the characters with some personality.

The third prizewinner (of £10,000) was also from America — *Red, Red Rose* by George Rosie and Paul Alan Johnson, a brash, coarse assessment of the lusty life and wild times of Robbie Burns.

There was, it must be said, some murmuring from the writers afterwards that, for an event that was supposed to celebrate their efforts, they were effectively sidelined by the TV production and not involved at all in rehearsals. But the questions Danish Broadcasting will be asking itself is whether any of the shows which bobbed to the top would be in line for production without Saturday's event, and whether the talents of the winners were merely being given a lift at Aarhus, rather than being discovered.

Perhaps all will become clearer in two years when, it is hoped, the exercise will be repeated.

SIMON TAIT



Clive Carter and Denis Quilley in the Musical of the Year, and winner of £40,000, *Enter the Guardsman*

## A Gallic vision of Hades

## OPERA

Hippolyte et Aricie  
Paris

SOMETIMES I hate the French — they can do things effortlessly that we manage only with Herculean effort. Without any fuss at all they can restore their national opera house, Palais Garnier's matchless fantasy, truly one of the world's great buildings, glows once more, but gently — the refurbishment has been achieved with the utmost discretion.

And within the Garnier they can mount a production at once inimitably elegant, vastly entertaining and hugely serious of Rameau's *tragédie lyrique* — just about the most civilised (and swift) four hours you could hope to spend in a theatre.

The piece could of course only be French and born in the Age of Reason. Who else would devise a version of *Phèdre* in which the guilty stepmother's demise passes almost unnoticed and all is concentrated on a Happy Ending, with Hippolytus surviving his encounter with the sea-monster to live in blissful contentment with his beloved Aricie? There is a proper Gallic detachment throughout; if the action threatens to get too heated, it is broken off for lengthy song-and-dance diversions to near-comic effect when Theseus returns from a trip to Hades to find any amount of nastiness in his Athenian woodshed, but has to wait patiently while his subjects welcome him home.

First things first — I love it. Even after 250 years, Rameau's music cannot fail to astound with its variety and invention, from passages of Bachian gravity to rustic dance rhythms and orchestral effects that make the eruption of Berlioz a century later altogether less surprising. The music was played with boundless style and vivacity by William Christie and his Arts Florissants. Just as satisfying was Ana Yopes's choreography: period dance over here can look precious and mannered, but here the wrist and footwork were elegantly

natural. Jean-Marie Villégier's production found a perfect air of ironic detachment to temper its basic seriousness. His idea of Hades as a sort of 18th-century

Ellis Island where admission is granted by short-tempered clerks and where you spend eternity being whipped by ballet boys seemed a fair enough vision of hell to me.

The singing was magnificent: Lorraine Hunt heroic of tone as Phaedra, Laurent Naouri (Theseus) showing the art of French declamation is not dead, and Mark Padmore (Hippolytus) matching him consonant for consonant.

RODNEY MILNES

## Let's talk stage

## THE TIMES THEATRE CLUB

The Society of London Theatre, and the hour-long sessions, starting at 5.30pm, will take place at the Theatre Museum in Tavistock Street, WC2. Tickets are £2 (normally £3.50). To book, telephone 0171-836 2330 (Tues to Sun: 11am to 7pm)

Oct 15, *The New Septuagint*. Does new writing have a heart? What are today's writers' concerns? Stephen Daldry (artistic director of the Royal Court), Max Stafford Clark (Out of Joint theatre company), and playwrights Mark Ravenhill and Joe Penhall discuss

Oct 22, *Across the Media*. The problems of adaptation are discussed by Nigel Williams, the novelist, playwright, and former editor of BBC's *Omnibus* programme, and Jonathan Holloway, whose adaptation of *Burlesque* is currently at the Phoenix Theatre, London

Oct 29, *Theatre ghettos*. Gay plays, black plays, Irish plays: is theatre being over-categorised and, as a result, preaching to and entertaining the already converted? The panel includes Philip Hedley (Theatre Royal Stratford

East), Philip Osment (Gay Sweatshop) and Harrial Rai (Watermans Arts Centre)

Nov 5, *Does foreign theatre matter?* Why does Britain stage so little work from other countries? Producer Thelma Holt, translator Jeremy Sams and critic John Elsom discuss

Nov 12, *Do we need the playwright?* What influence is performance art and physical theatre having on traditional theatre? Tom Morris of Battersea Arts Centre and performance artists Jonathan Stone and Andy Barter discuss

Nov 19, *From Fringe to Up West*. What happens to a play when it moves from a small venue to the West End? Jenny Topper, artistic director of Hampstead Theatre, the Royal Court's chief executive, Vicky Heywood, and playwright Kevin Elyot tell all

## EXCITEMENT ON TOUR

● SAVE £2 on tickets to see Dave Willets in *Something Wonderful*, a celebration of Rodgers and Hammerstein's genius:

Norwich Theatre Royal, Sept 30-Oct 1. Tickets normally £13.50, £15. Tel 01603 630000.

Bromley, Churchill Theatre, Oct 9-10. Normally £12.50, £15.50, Tel 0181-460 6677.

Wolverhampton, Grand Theatre, Oct 15-16. Normally £14.50, £16.50, Tel 01902 29212

● THE Romanian National Opera returns for a national tour bringing more than 200 singers, musicians and ballet dancers in an exciting programme of *Aida*, *The Magic Flute* and Bellini's rarely performed opera, *Norma*. Save £5 on tickets for performances at:

BRISTOL Hippodrome, Oct 8: *Aida*. Tickets normally £28.50 to £34.50, Oct 9: *The*

*Magic Flute*. Tickets normally £26 to £31.50, Oct 10: *Norma*. Tickets normally £26 to £31.50, Tel 0117 928 0444.

EDINBURGH Playhouse, Oct 15. *Aida*. Tickets normally £33 to £38, Oct 16: *The Magic Flute*. Tickets normally £30 to £35, Oct 17: *Norma*. Tickets normally £30 to £35, Tel 0131-357 2992

LONDON Albert Hall, Oct 20. *Aida*. Tickets normally £37, Tel 0171-389 8212

## AND MORE

LONDON Coliseum, Sept 30, Oct 7

● SAVE 20 per cent on tickets (normally £6.50 to £55) for English National Opera's production of Britten's *A Midsummer Night's Dream*. Tel 0171-632 8300 (10am to 8pm, Mon to Sat)

## HOW TO BOOK — AND JOIN

TO BOOK, please phone the listed number during normal office hours. The price printed on the ticket you receive will be the special price negotiated by the Theatre Club. There may be a transaction charge to cover postage.

TO JOIN the Theatre Club either send a cheque for £12.50, made payable to The Theatre Club, together with your name, address and telephone number to The Theatre Club, P.O. Box 2164, Colchester CO2 3SL, or telephone 01206 225145 using your credit card. For general inquiries call 0171-387 9673

On 9TH OCTOBER 1996 at 7.00PM

## THE PHANTOM

will be celebrating his 10TH BIRTHDAY

For this performance Andrew Lloyd Webber and Cameron Mackintosh are giving away over half the theatre free to the public as a thank you for magnificently supporting the show for the last decade and making every performance a sell-out.

Due to the unprecedented demand for tickets a ballot will be held on Tuesday 1st October and two tickets allocated to each applicant drawn. Successful applicants will be notified as soon as possible after the draw.

To enter the draw write stating name, address and contact telephone number to PHANTOM BIRTHDAY.

Her Majesty's Theatre, Haymarket, London SW1Y 4QR.

TELEPHONE APPLICATIONS WILL NOT BE ACCEPTED.

Personal callers can complete an application form available at the Box Office of Her Majesty's Theatre. Members of the public who have already written requesting tickets will automatically be entered into the ballot and need not write again. Multiple applications from the same individual will be removed from the ballot. Applications will be accepted until first post on Monday 30th September.

كذا من الأصل





**THEATRE 1**  
**Frank Finlay is riveting as the handyman with something to hide in Ronald Harwood's play**



**THEATRE 2**  
**The cranks and crazies of the Midwest are brought to life on the stage of the Gate**

# THE TIMES ARTS



**CHOICE 1**  
**David Suchet and Diana Rigg star in Who's Afraid of Virginia Woolf?**



**CHOICE 2**  
**Radu Lupu plays two Mozart piano concertos in Malvern**

**THEATRE: Benedict Nightingale on Harwood's latest; plus a fringe round-up**

## Netting the village Nazi

FASCISTS in a quiet village somewhere in southeast England? That will not surprise anybody who has seen a certain sort of old lady marching across the green, moustache bristling, umbrella in fist. But Ronald Harwood has a more troubled, sobering and topical figure in mind. The protagonist of his absorbing *Handyman* is a British counterpart of America's Demjanjuk, the aged car-worker plucked from obscurity in Cleveland to face trial for atrocities allegedly committed in Ukraine 50 years before. Complicity with Nazism is much on Harwood's mind these days. His



Francesca Hunt and Frank Finlay play the solicitor and the eponymous handyman in Ronald Harwood's play

### The Handyman

Minerva, Chichester

recent *Taking Sides* involved the accusations against the conductor Furtwängler. But here the supposed crime is a lot worse than raising a buxom for Hitler. The huddled, shuffling, chalk-faced old handyman so rivetingly played by Frank Finlay graduated from a Ukrainian nationalist militia to a Ukrainian SS division, having taken a leading role in the massacre of some 800 Jews; or so the British police now claim.

Did Romka Kozachenko do it? If so, does it matter, now that he is a thoroughly decent, God-fearing old man? Should a British really have put retrospective legislation in place to arraign the war criminals of 50 years ago? The obvious questions are duly raised by *Handyman*, an aggressive young financier, thinks the whole affair a costly fuss about nothing. Kate Lynn-Evans's Cressida is a more robust and, in Harwood's view, more worrying believer in his innocence.

I suspect that Harwood will not be wholly pleased if I say that the most effective encounters in the play are those in which two policemen politely quiz Romka. With Allan Surtees's unrepentant anti-Semite and Sheila Burrell's devastated old nun appearing above the stage to give faces and voices to their statements, the action combines the tension of a good thriller with the gravity of terrible wrongs remembered. But the scenes in which Julian and Cressida discuss the issues with Marion Stone, the impressively articu-

late solicitor they have hired, surely matter more to Harwood; and they do not come so fully to life. Does the case "proclaim the standards by which our society lives", as Francesca Hunt's Marion argues, or show an unforgiving, unchristian mob hunting down a helpless 78-year-old, as Lynn-Evans's increasingly anguished Cressida believes? These are important arguments, but one is aware that a didactic playwright is using his characters to air them. Would a real Cressida so blatantly justify Marion's

fear that war-crime trials will give a "held-day to those who say the Holocaust never happened"? But if Harwood fails to prove that rabid anti-Semitism lurks beneath civilised British surfaces, he has written a stimulating and, given Finlay's memorably weebone performance, a troubling play. If this kindly, earnest old man could have perpetrated horrors — as maybe he did, maybe he didn't — how many of us can be sure that, given the right time and temptations, our humanity would stay intact?

**HIRED GUN T.C.**, the Windy City's new rival to legendary Chicago company Steppenwolf, are in town. Get along to the Gate in Notting Hill where they are portraying the cranks and crazies of the Midwest with intense naturalism.

Bug, Tracy Letts's funny and disturbing new thriller, traps us in a tiny shack where Agnes (though yet susceptible Shannon Cochran) lives alone. She has been holed up there, superficially having a high old time snorting coke but vulnerably lonely after losing her child. Now Jerry, her obsessive, violent ex-husband (superbly gross, roach-like Marc Nelson) returns to pester her. At the same time, the seeming-

## Out of the woodwork

ly sensitive Gulf veteran Peter (stringy Michael Shannon) walks into her life.

He and Agnes, against all the odds, are a touching couple. Peter tells Agnes he has escaped from a psychiatric hospital where the Army has been conducting medical experiments. But then invisible burrowing aphids slowly infest the shack. Peter's conspiracy theories concerning the planting of this bug's eggs sacks are worryingly persuasive. Yet they may be damagingly infectious para-

noid fantasies. Let's plot it: shaky at the end, but on route are great twists and intriguing puzzles.

Women have been out in force on the fringe this week with comedy from Rhona Cameron and a chamber play from Judy Upton. Cameron, the feisty Scots stand-up, kicks off her show (at the Drill Hall then touring) pretending to be an austringer announcing her own act, all giggles and wiggles, twirling her curls. Returning as herself, Cameron's confessional chatty

routine includes her memories of headbutting a policeman at the Edinburgh Festival while tanked up. That said, she tells us she has left her wild twenties behind and settled down with a steady partner. The downside is she does not seem as funny as before, and her big song at the end goes flat.

Meanwhile, Upton's play *Suspense* (at the BAC in a revived Red Room production) explores the dark side of the British seaside inhabited by messed-up youths. *Suspense* focuses on two co-dependent sisters. Aimee arrives to stay with Pola, her runaway, unstable, possessive big sis. Pola is squatting in the old pier, spraying the town with graffiti and coming on strong to anything in trousers. Aimee has her staid friend in tow, so sparks are bound to fly. Forbidden desires, malicious jealousy and aggression begin to run riot. Upton slips intriguingly into her characters' fantasies, but their basic behaviour needs to be more believable. Lisa Goldman's cast do a commendable job, but this script is roughly crafted.

Kate Bassett

### LONDON

**CHAMBER MUSIC** The Marsh Ensemble conducted by Mark...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WHO'S AFRAID OF VIRGINIA WOOLF?**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE SEVEN STREAMS OF THE RIVER**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**ELSEWHERE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**BLIND WIDOWS**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**CASH ON DELIVERY**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE FLIGHT INTO EGYPT**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE GREAT WHITE HYPER**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE INCREDIBLY TRUE ADVENTURE OF TWO GIRLS IN LOVE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE INCREDIBLY TRUE ADVENTURE OF TWO GIRLS IN LOVE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THE INCREDIBLY TRUE ADVENTURE OF TWO GIRLS IN LOVE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

### TODAY'S CHOICE

A daily guide to arts and entertainment compiled by Gillian Macey

**EDINBURGH**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**LONDON GALLERIES**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**THEATRE GUIDE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**NEW RELEASES**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**CINEMA GUIDE**...  
**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

**WIMBORNE HALL** *Who's Afraid of Virginia Woolf?*...

### ART GALLERIES

**PARSONS GALLERY** 18 Sept-1 Oct...  
**THE JOHN DAVIES GALLERY**...

**THE JOHN DAVIES GALLERY**...  
**THE JOHN DAVIES GALLERY**...

**OPERA & BALLET**...  
**THE ROYAL OPERA HOUSE**...

**THEATRES**...  
**ADRIAN LLOYD WEBBER'S**...

**SUNSET**...  
**BOULEVARD**...

**BEST MUSICAL**...  
**24HR CREDIT CARD BOOKINGS**...

**THEATRES**...  
**ADRIAN LLOYD WEBBER'S**...

**THEATRES**...  
**ADRIAN LLOYD WEBBER'S**...

### THEATRES

**ALBERT THEATRE** 0171 361 1730...  
**ALBERT THEATRE**...

**UNCLE VANYA**...  
**ALBERT THEATRE**...

**JOEY & GINA'S WEDDING**...  
**ALBERT THEATRE**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**CAMBRIDGE** 494 50804 16 8030...  
**CAMBRIDGE**...

**GREASE**...  
**CAMBRIDGE**...

**JOEY & GINA'S WEDDING**...  
**CAMBRIDGE**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**DRURY LANE THEATRE ROYAL**...  
**DRURY LANE THEATRE**...

**MISS SAIGON**...  
**DRURY LANE THEATRE**...

**JOEY & GINA'S WEDDING**...  
**DRURY LANE THEATRE**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**GARRICK** 0171 494 5085...  
**GARRICK**...

**WINNER OF 10 MAJOR AWARDS**...  
**GARRICK**...

**JOEY & GINA'S WEDDING**...  
**GARRICK**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**NATIONAL THEATRE** 0171 582 2222...  
**NATIONAL THEATRE**...

**THE GREAT WHITE HYPER**...  
**NATIONAL THEATRE**...

**JOEY & GINA'S WEDDING**...  
**NATIONAL THEATRE**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**PRINCE OF WALES** 0171 330 1738...  
**PRINCE OF WALES**...

**BEST MUSICAL**...  
**PRINCE OF WALES**...

**JOEY & GINA'S WEDDING**...  
**PRINCE OF WALES**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**PRINCE OF WALES** 0171 330 1738...  
**PRINCE OF WALES**...

**BEST MUSICAL**...  
**PRINCE OF WALES**...

**JOEY & GINA'S WEDDING**...  
**PRINCE OF WALES**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**PRINCE OF WALES** 0171 330 1738...  
**PRINCE OF WALES**...

**BEST MUSICAL**...  
**PRINCE OF WALES**...

**JOEY & GINA'S WEDDING**...  
**PRINCE OF WALES**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

### THEATRES

**PRINCE OF WALES** 0171 330 1738...  
**PRINCE OF WALES**...

**BEST MUSICAL**...  
**PRINCE OF WALES**...

**JOEY & GINA'S WEDDING**...  
**PRINCE OF WALES**...

**APOLLO VICTORIA** 0171 416 8055...  
**APOLLO VICTORIA**...

**STARLIGHT EXPRESS**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**APOLLO 494 5070344 4444**...  
**APOLLO VICTORIA**...

**THE 20th CENTURY BRITISH ART FAIR**  
Royal College of Art  
Kensington Gore, London SW7  
25 - 29 September 1996  
11am - 8pm, 7pm last 2 days  
Information & lecture programme:

**MUSIC OF INDIA**  
Sama Arts Network, Navras Records Ltd & Ritu Presents  
A concert series featuring India's finest musicians.  
Friday 27th September 1996 at 7.15pm  
Queen Elizabeth Hall RHH  
Ustad Rashid Khan vocal Pandit Indrani Bhattacharya sitar  
box office 0171 960 4242

**MUSIC OF INDIA**  
Sama Arts Network, Navras Records Ltd & Ritu Presents  
A concert series featuring India's finest musicians.  
Friday 27th September 1996 at 7.15pm  
Queen Elizabeth Hall RHH  
Ustad Rashid Khan vocal Pandit Indrani Bhattacharya sitar  
box office 0171 960 4242

**INTERNATIONAL FESTIVAL OF FINE WINE AND FOOD**  
OLYMPIA 2  
24th - 27th  
OCTOBER  
1996  
TICKET HOTLINE: 0171 244 0338

**298,000 READERS OF THIS SECTION ATTEND THE THEATRE AT LEAST 2/3 TIMES A YEAR. 152,000 GO TO THE THEATRE ONCE EVERY 2/3 MONTHS.**  
To advertise in The Times theatre listings please call the entertainments team on  
0171 680 6222  
or  
fax 0171 481 9313.  
All major credit cards accepted



**FAX:**  
**0171 782 7828(TRADE)**  
**0171 782 7799(PRIVATE)**

## ISLE OF W

**NEW FOREST**  
nr Lymington.  
Stunning Georgian village, 5 beds,  
3 baths, drawing rm, sitting rm,  
dining rm, study, conservatory.  
Fabulous position overlooking  
open forest. 1 1/4 acres.  
Hard to see cost.  
£565,000. No agents.

**HAMPSHIRE** a choice of 2 modern show homes with superb sea and stunning sea views. Choose from first floor with balcony or ground floor with terrace. Residential Golf Club membership included as required. Property exchange facility available. Tel: 01425 611958

## HERTFORDSHIRE


---

### CHORLEY WOOD: A ONE-OFF

Exceptionally spacious individual 4


3 Large reception rooms.  
kitchen/dining room, study, 2 bath  
rooms on main; 2 closets, utility.  
store/garden room, bar, double garage,  
car port, covered patio, garden; many  
discreetive features.  
Quiet location, extensive views. Minutes  
from railroad connections (Central  
London 30 mins by train)  
\$415,000  
Telephone for detailed particulars or  
to schedule a viewing call 823-3377

**RADLETT** New 5 bedroom family home, ensuite, reception  
0181 950 2164/01923 85347

  
Boss House, Boss Street, London SE1  
located near to Tower Bridge


**Stunning**  
**Warehouse Apartments**  
**and Galleried Penthouses**

**Studios 1 and 2 Beds**  
**from £79,950 to £350,000**



**High specification finishes**  
**C.C.T.V. security system**  
**Porterage**

**Allocated secure underground car parking**  
**Wood flooring to hallways and living rooms**

  
**BRIDGE**

**0171 407 3669**  
Call, Street 10  
**0171 837 9944**

**Partments**  
**Queen Wharf**



*King & Queen Wharf,  
Rotherhithe Street, London SE16*

**Fairclough Homes**  
*Come home to quality*

A member of the BELL Group

**SALES OFFICE OPEN  
AT HOWLAND QUAY,  
REDRIFF ROAD**

**BATH** - Lansdown Crescent.  
Recently modernised and  
immaculate first floor apart-

From £189,950  
PART EXCHANGE AVAILABLE.  
Ask for details  
Also One 4 bed. det.

214











Tel: 0171 680 6806

# La Crème de la Crème

Fax: 0171 782 7586



## Threadneedle ASSET MANAGEMENT

Threadneedle Asset Management is a global investment house and a subsidiary of B.A.T. Industries, one of the world's premier business enterprises. We have ambitious growth plans beyond our current UK standing in the top 15 fund management companies and the key to our success lies in the people we employ. We now have several exciting career opportunities for competent, participative P.A.'s and secretaries to work with senior managers and directors at our prestigious modern head office in The City.

### We'll expect you to be good, very good

Working closely with your manager in achieving key business targets, you must type at least 60 wpm and have three years experience, these roles require more than just typists. You will be given every opportunity to fully utilise your PowerPoint, Excel and Word 6 skills producing vital reports and presentations. The successful candidates will be A-level calibre with the initiative to work on your own or as a valued team member. Proactive, positive and highly client-orientated you will also possess first class organisational skills.

These are not ordinary jobs and whilst the roles are demanding your efforts will be well rewarded. The benefits include:

- Highly competitive salary to reflect the level of responsibility
- 25 days holiday
- Non contributory pension, life assurance and private health insurance
- Commitment to ongoing personal and computer skills development

To become an integral part of this forward thinking company, in the first instance forward a comprehensive curriculum vitae together with details of your current remuneration to: Belinda Wilson, Personnel Assistant, Threadneedle Asset Management, 60 St Mary Axe, London, EC3A 8HQ

NO AGENCIES PLEASE.

Marie Curie Cancer Care is the UK's leading cancer care charity playing a significant role in improving the quality of life for people with cancer.

### P.A. TO THE DIRECTOR OF NURSING c. £18,000 p.a.

Accountable to Director of Nursing

As P.A. to the Director of Nursing, you will be a key member of a very busy and dynamic nursing department.

The ideal candidate will be educated to graduate level, computer literate with working knowledge of Word for Windows and Excel, with excellent communication and administration skills. The candidate must be competent and confident in dealing with enquiries and demands from inside and outside the charity. The role includes some committee servicing, minute taking and requires the ability to undertake research and write briefing papers for the Director.



Please send C.V. and hand-written letter to: Kate Davis, Personnel Officer, Marie Curie Cancer Care, 28 Belgrave Square, London SW1X 8GG. Closing date: 8th October 1996.

#### Marketing Secretary

£16k+ Age 25+ Self motivated, well spoken, efficient secretary required to promote architectural and planning services. Good skills. Marketing experience an advantage and knowledge of Windows 95 and Word 7 (or 6). Please apply with CV to E Farrell, CH&C, St James Hall, Moore Park Road, London SW6 2JW. FAX 0171 736 0784

#### PA TO REGIONAL DIRECTOR

£17,000 Excellent opportunity for highly motivated and experienced PA within expanding global travel management company. In addition to the Regional Director, you will also support other directors within the office. You will possess excellent organisational and interpersonal skills, the ability to manage a busy workload, strong typing and PC skills and a good telephone manner. Immediate response and experience of the travel industry would be advantageous.

Applicants should apply in writing, enclosing CV and current salary details to: Alison Shelley, Recruitment International, 18-21 Jericho St London SW1Y 6HP



THE LOBBY THE VOICE THE SKILLS THE JOB

0171-257 0055 Temporary and Permanent appointments available. Call us today or visit our web site: [www.skygroup.com](http://www.skygroup.com)

#### Senior Secretary/Office Manager

For International Media Consultancy Located W1, we need an experienced, responsible and highly organised person to manage our office and secretarial needs. Work experience within an international environment important. Please fax CV to 44 (0) 171 487 2632 or call Josephine on 44 (0) 385 288 808.

#### OLD-FASHIONED SECRETARY

required for small family firm in central London. FIRST CLASS shorthand and typing essential. Minimum age 35. Salary according to qualifications. Please send C.V. to Box No 9065

#### ARCHITECTS OFFICE

IN ISLINGTON

Secretary required for small architectural design company. Accurate fast word processing and good telephone manner. Good sense of humour preferred. Salary A.A.E. Please apply in writing to: Alan Bowler, ABA (International) Ltd 78 Edgware Green London N1 2BH Fax: 0171 354 8565

#### Personal Assistant

East Sussex

Applications are invited from well-educated candidates with good secretarial skills (including shorthand) to work as PA to the Principal of this International School, where they will be providing total secretarial and administrative support: arrange overseas travel, running a diary, & business/personal correspondence, etc. This senior position also involves overseeing the operation of the office, a role requiring tact, and a quietly authoritative approach. An attractive salary, negotiable from £15-17k according to skills and experience, is offered. Please write with your cv to: Pat Clark, Buckwood Grange, Udding.

#### WEST END CHAMBERED SURVEYORS

Hard working and enthusiastic Secretary required for Accountants and Estimators. Five years experience and copy typing with good organisational skills. PS Word 6 and Excel exp. required. Room to grow within department for right candidate. Salary dependent on experience. Please send CV to: Rebecca Nixon, Personnel King, Stratton House, London W1X 8PE. NO AGENCIES PLEASE

#### RECEPTIONIST / SECRETARY

Required for busy Children's orthodontic practice, Southwark, WSW. Excellent salary and benefits. As a good organisational & administrative skills. Arch exp pref but not ess. Some of hours csa. Salary inc. Write to: Lita Thompson, Fourth Floor, 7 Chichester Street, London SW3 3TW

#### DIVISIONAL ADMINISTRATOR

INTERNATIONAL DIVISION

CAFOD is one of the UK's leading aid agencies, and the official relief and development agency of the Catholic Church, leading over 1,800 programmes in 75 countries worldwide.

We are seeking an experienced PA/Administrator to provide administrative support to the Division and more specifically to the Head of International Division and another Senior Manager. This challenging and stimulating job is the administrative focus in a Division of over 40 staff.

You will need at least 3 years relevant experience in a busy and demanding working environment, have excellent administrative, secretarial, communication and organisational skills, be resourceful, flexible, and able to work on your own initiative and yet be a team player. You will also ideally have some knowledge of the Catholic Church and a keen interest in Third World Development. A good sense of humour is probably a bonus for this job.

Salary is at the range of £15,260 - £19,739 according to skills and experience.

For a full job description and application form send a SAE (S40) to: Nicola Richards, CAFOD, Rossmore Close, Stockwell Road, London, SW9 9TW. (Fax: 0171 274 9630). Closing 7 October.

CAFOD is striving to be an equal opportunity employer.



#### SECRETARY TO MANAGING DIRECTOR

Fast growing international operation in TV, Video and Multi-Media needs secretary for MD. Requires strong communication skills, accurate word processing and ability to work within a very committed team. Very attractive Hamersmith office location, competitive salary, Hours 9-6pm. Please apply with CV by fax on 0181 741 2357 or by letter to L Evans, Colet Court, 100 Hamersmith Road, London, W6 7JP.

#### BELINDA COOTE TAPESTRIES

ADMINISTRATOR/MANAGER

Required by friendly team in Kensington based wholesale and retail fabric company. Computer experience needed. Duties include co-ordinating projects, liaison with suppliers and customers. You should be very organised, highly adaptable and flexible enough in help in all areas of this small busy company. EXPERIENCE ESSENTIAL. Please send CV and salary expectations to: Belinda Coote Tapestries, 29 Holland Street, London W8 4NA.

The University has the following vacancies:

1. P.R. Assistant/Secretary to the President (some travel involved).
2. Campus Secretary.

Written applications and CV's should be sent to: The President's Office

Schiller International University

Royal Wootton House, 51/53 Wootton Road, London SE1 8TX

Telephone: 0171 728 1372 Fax: 0171 620 1226

#### MATERNITY CONTRACT

A professional, motivated and well-presented P.A. required for small energy consultancy. Must be able to work on own initiative yet be a team player.

Excellent organisational, administrative and secretarial skills are essential. Applicants must have a good knowledge of Ventura, W4W, Access and PowerPoint.

Please apply in writing with C.V. & Daytime Tel No. to: Julie Mowat, WEFA Ltd., Mapping House, 4 Winsley Street, London W1N 7AR.

#### NAIM ATTILAH

Publisher requires a full time PA/Secretary competitive salary offered. Please apply in writing only c/o Queens Books Limited, 27 Gouda Street, London W1P 3JD

#### AN EXCELLENT OPPORTUNITY

Box No - C/o The Times Newspapers, P.O. Box 8554, Virginia Water, Surrey GU24 0NF

## PA/SECRETARY TO THE CHIEF EXECUTIVE OFFICER

Location: City

Excellent Salary Package

Mondex International is the market leader in electronic cash. Previously a project team within NatWest, Mondex International was incorporated in July of this year and established an independent payments organisation owned by a large number of leading financial institutions spanning four continents of the world.

An exciting opportunity has arisen within our Executive Department for a dynamic senior PA/Secretary to the Chief Executive Officer, and if you relish the challenge of working in this high profile, fast paced environment, please read on!

#### The Role.

You will be expected to provide first class support to the Chief Executive Officer, and to manage his very valuable time.

In addition to acting as the key interface between internal and external bodies you will handle all incoming correspondence, delegating and responding as appropriate.

Preparing briefs for meetings up to Executive Board level and analysing documents and information are also key features of this role, as are screening telephone calls, dealing with enquiries and planning complex worldwide travel itineraries. You should also be prepared to work extra hours when required.

#### Your Attributes.

To carry out this role efficiently and professionally, you will ideally have at least 2-3 years experience in providing support at Director level, gained from a large leading Bank, Technology Company or a major Plc.

You must be able to work on your own initiative and display exceptional organisational and interpersonal skills at all times. The ability to remain calm under pressure, whilst remaining flexible and assertive is of paramount importance in this demanding role. Excellent typing skills, which will include a working knowledge of Word for Windows and Excel, are essential. A second language would also be advantageous due to the international culture of the company.

If you feel you have got what it takes to meet this highly rewarding challenge, please apply in writing, providing your full C.V., current salary package and salary expectations, to Sue Bonning, Human Resources, Mondex International Limited, 25-26 Throgmorton Street, London EC2N 2AH. Closing date for applications is 2 October 1996.

## Amoco Western Europe Gas Limited

Basing, West London

Amoco Corporation is one of the world's leading energy companies, with annual sales in excess of US \$30 billion. Amoco is also the largest private holder of natural gas reserves in the Western Hemisphere and operates in some 45 countries world-wide.

Amoco Western Europe Gas Limited is a subsidiary of Amoco Corporation, based in West London.

## Secretary

Amoco Western Europe Gas Limited is looking to recruit an outstanding secretary to support a small team involved in regulatory affairs and business development.

You will be expected to provide comprehensive and responsive secretarial support, which will include providing credible coverage in the extensive absence of the business developers. Candidates should also note that much of the work will be with organisations outside the U.K. Interested candidates should have fast and accurate typing skills as well as an outstanding ability to prioritise in the light of conflicting priorities. In addition, a thorough attention to detail and the ability to take the initiative in the absence of being told what to do, are also essential qualities.

You should have a good knowledge of the Microsoft Office packages, with shorthand skills being a distinct advantage. Your experience need not be within the oil and gas industry, but you should possess a positive work attitude and the motivation to succeed.

The compensation and benefits package will be commensurate with your background and experience.

Interested candidates should apply to:

Miss Kate Blackman  
Human Resources  
Department  
Amoco (UK)  
Exploration Company  
Amoco House  
West Gate, Basing  
London W5 12L



a good place to work

## LONDON

### PA TO DIRECTOR OF CHILDREN'S SERVICES

c. £21,000 P.A. (PRO RATA)

JOB SHARE 1/3 DAYS PER WEEK

We are looking for a job share partner for the current postholder to provide a highly efficient administrative and personal assistant service, to ensure that the office of our Director of Children's Services operates smoothly. ~ The ability to produce high quality work while working in a pressured environment will be central to your success. Discretion, tact and diplomacy, coupled with the ability to remain calm and reassuring when dealing with people who may be anxious, are vital personal qualities for this high profile role. You will act as the focal point for the Corporate activities of the Director of Children's Services and the Strategic Management Team. ~ You will be a positive, and enthusiastic individual, and given the secretarial aspect of the role, possess fast, accurate word processing W4W, audio typing (55 wpm minimum), minute taking and shorthand skills. ~ For further details and an application form, please send a large (A4) self addressed envelope to: A. Godding, quoting ref: NC141 to NSPCC National Centre, 42 Curtain Road, London EC3A 3NH. ~ Closing date for COMPLETED applications is 16 October 1996.

The NSPCC is committed to equal opportunities.

EXISTS TO PREVENT CRUELTY TO CHILDREN

## NSPCC

### INTERNATIONAL EXPORT SECRETARY/ ADMINISTRATOR

Bracknell £20k+

This chance of a lifetime appointment has arisen within METO, part of the multi-national Swedish group, ESSELTE A.B. - with a £1.2 billion world-wide turnover. METO develops, manufactures and markets labelling and security solutions for the retailing and retail supply industries. With manufacturing facilities on every continent, group subsidiaries include the world renowned Letraset and Dymo office product companies.

Challenging duties await you as our new Export Secretary with world-wide responsibilities. You will play a key role in communicating product and sales information to our network of distributors, take care of the correspondence and manage the office unsupervised, including the customer database. You will support the export managers in their daily work and during their frequent absence on business, filter and disseminate necessary information. All these duties should be second nature to you from several years of professional experience. Excellent verbal and written communication skills are essential. Business German, French or Spanish are a definite advantage. Flexibility, initiative and a talent for organisation are your strong points for managing the lively daily business. Your secretarial skills must include complete knowledge of the Microsoft word processing, database and presentation software packages.

This is no 9-5 routine position, our clients fly in from world-wide and your involvement could be required at odd hours.

If you feel that you meet our exacting criteria, please apply in writing to: The Personnel Department, Esselte Metro Limited, 43 Western Road, Bracknell, Berkshire RG12 1RH.



Labelling and Security



Working for equality of opportunity

### Legal Secretary

SALARY according to experience WEST LONDON

The BBC's Legal Advisers' Division provides the focal point for all legal advice to the BBC. The work of the Division is both varied and interesting, ranging from matters relating to programme content and commercial conveyancing, through to issues of copyright and European Law.

The Litigation department deals with all litigation brought by or against the BBC.

We are looking for a qualified legal secretary to:

- provide an excellent secretarial service
- carry out routine legal procedures
- undertake case research
- maintain accurate records

You must have:

- at least 2 years' legal secretarial experience
- excellent audio typing skills
- excellent verbal and written communication skills

Experience of litigation would also be useful.

For further details and an application form contact (quote ref. 22582/7) BBC Recruitment Services on 0181-849 0849 Minimum 0181-231 9231. Alternatively, send a postcard to BBC Recruitment Services, PO Box 7000, London W5 2WY by October 3rd. Application forms to be returned by October 7th.

## KINGSWAY COLLEGE

### Personal Assistant/ Secretary to the Chief Executive and Director of Finance

£19,044 - £20,160

An experienced and qualified secretary is required to work for the Chief Executive of Kingsway College and also for the Director of Finance. You will have a minimum of 2 years' experience working at senior secretarial level, and be highly literate and numerate. In addition you must be able to demonstrate that you are fully familiar with - and confident in using - standard Windows business applications including Microsoft Office and Excel.

You will have highly developed support skills, a well organised and systematic approach, and the ability to respond calmly and effectively in a busy and pressurised environment often involving working to tight deadlines. A knowledge of meetings procedures and experience in an educational environment would also be desirable.

Please contact Personnel Services, Kingsway College, The Regents Park Centre, Longford Street, London NW1 3HB. Telephone 0171 306 5960 (24 hour answer machine) for further details and an application form. Please quote reference number EXT22.

Closing date: Friday 11th October 1996.

Committed to learning for life



Tel: 0171 680 6806

## La Crème de la Crème

Fax: 0171 752 7586

## CITY TEMPS

Secretaries and receptionists

- Top hourly rates, loyalty bonus and paid bank holidays.
- Cross training onto the latest systems.

- Immediate short and long term assignments, matched to your individual experience and skills.

For more information and friendly advice please telephone Katrina, Yvonne and Alan on 0171 638 9991

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## BANK ON SUCCESS

Over nearly 20 years Elizabeth Hunt's varied client base has gathered a large number of international banks. This enables us to help professional secretaries with experience of the financial sector to make the right career move within the banking environment.

We offer you the chance to:

- discuss existing opportunities
- be part of a specially designed marketing initiative
- be introduced to banks which appreciate your precise expertise

To make things easy for you, consultants are available for appointments 8am-8pm

Moor House  
119 London Wall EC2Y 5ET  
tel: 0171 628 9529 fax: 0171 920 0641

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## WEST END TEMPS

Secretaries and receptionists

- Top hourly rates, loyalty bonus and paid bank holidays.
- Cross training onto the latest systems.

- Immediate short and long term assignments, matched to your individual experience and skills.

For more information and friendly advice please telephone Emma, Jane, Sophie and Jo on 0171 499 8070.

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## Turn over a new leaf this Autumn

PA - MD - £21,000  
Are you an energetic, confident individual with lots of initiative and 'get up and go' The MD of this highly successful organisation seeks a first class PA to provide him with all-round support. This is an involving and varied role which will enable you to take on your own projects as well as the usual PA duties. Essential skills: S/H 50wpm.

**Administrator/Secretary, W1 - £18,500 + Bens**  
Well established international distributors based in business modern offices in W1 require Administrator with secretarial skills (only 20% secretarial) with good Word for Windows and Excel skills. Two to three years experience, rumoury and the ability to work under pressure will guarantee a varied and interesting work load.

**Partner's Secretary, EC4 £18,000 + PRP**  
World renowned management consultancy seeks a polished & pro-active PA to work for a newly established team. Predominantly supporting a Partner, you will need to demonstrate confidence, a professional approach and the ability to plan ahead and prioritise. The role will involve presentations, administration and project work as well as general secretarial duties. Excellent Word for Windows, 60 wpm typing.

**Secretary - Capital Markets £18,000 + Bank Bens**  
Leading city investment bank seeks a team secretary to support the head of Capital Markets and one other. The role is largely administrative but will also incorporate lots of presentation work. (Word for Windows, Powerpoint and Excel are a must). The hours are unpredictable so flexibility to overtime is a must (A/L, P/L). You will need to be outgoing, with a good sense of humour and the ability to thrive under pressure. Temp to perm is preferred.

**TEMPS TEMPS TEMPS**  
Are you a highly skilled professional, looking for exciting, challenging long and short term assignments? If so we need to talk to you! Excellent word packages and 80 wpm typing essential, shorthand a bonus.  
Call Caroline or Sam on 0171 576 0006/5 NOW for an immediate interview.  
For permanent positions please call 0171 531 5588

Contact Hours 9.00am - 5.30pm  
**GREYTHORN PLC**  
6 Southampton Place, London WC1A 2DA  
Tel: 0171 831 9999 Fax: 0171 831 2233

## Judy Farquharson Ltd.

## Leading cosmetics company, W1

A background in sales/marketing/export is essential for the varied role as Export Co-ordinator. Reporting to the Regional Manager, you will liaise with suppliers, markets and distributors worldwide. Spreadsheets and presentations on WFW, Excel, Organising travel, accuracy is key. 60wpm typing, 90wpm shorthand, 3 yrs secretarial experience. Salary £18,500-£22,000.

PA to the Chief Finance Officer required with a financial secretarial background. Must be flexible and numerate. Shorthand preferred, typing 60wpm. Liaising with finance dept, working on budgets and own projects. MS Office. Salary £20,000-£22,000.

47 New Bond St. London W1Y 9HA  
TEL: 0171-493 8824 Fax: 0171-493 7161

RECRUITMENT CONSULTANTS

## DEALING ROOM SECRETARY

up to £21,500 package

Are you a confident, assertive and charming secretary? If so, this reputable City client needs you. Must be used to hectic environment, min 3 years solid secretarial experience, with good Word for Windows, 60wpm typing and excellent communication skills. Ideal position for top calibre candidate.

Tel: 0171 377 6777 Fax: 0171 377 5079

MIDDLETON JEFFERS  
RECRUITMENT LIMITED

## SHEILA CHILDS RECRUITMENT

## SULTANATE OF OMAN

## EXECUTIVE ASSISTANT

This is a once-in-a-lifetime opportunity for a well-educated, impeccably styled Executive Assistant with a well-developed professional ethos and a keen understanding of formal etiquette. Based in Muscat, with the occasional need to travel, the role is right hand to a high profile VIP and will call for the highest levels of loyalty, commitment and discretion. The intelligent, motivated self-starter with a sympathetic nature, personality, the challenge will be in keeping pace and taking the increasingly diverse demands of a very busy international life. The generous package includes own flat accommodation, a car and tax free salary. Age 30-45. CV with small photograph would be appreciated.

4 Ganton Street, London W1  
Telephone: 0171 437 3111 Fax: 0171 437 4050

## Lead

You're a motivator. A leader.  
You want to run your own show.  
You've got a commercial head on your shoulders  
and know how to make a profit.  
We're Kelly. We're energetic. And we're looking for  
Managers for our Kensington and Ealing branches.

## Branch Managers - Recruitment

We want you to develop a team to build existing business. Find new business. Share our passion for customer service. Excel at everything you do. Now the important part. Around £20-30k per year plus car, bonuses, benefits and excellent training. Lead a team that's putting the excitement back into recruitment. Life's too short to be stuck in the wrong job.

Impress us. Write with your CV to Sally Collins  
Kelly Services, London & Central Regional Office,  
1st Floor, 82-83 Strand, London WC2R 0DW  
Quote Ref: SC:BM

KELLY  
SERVICES

## Recruitment Consultants

Career Design Limited, set up in 1988, specialises in the recruitment of high calibre support staff to leading businesses in the Capital. Our commitment to a quality service has helped us build an extraordinarily successful and profitable business.

Our aim now is to develop a team of like minded professionals who are actively seeking a fresh challenge, enjoy a customer focused role and wish to advance their career and salary potential. High achievers with energy and motivation will be given an unprecedented opportunity within an exciting and stimulating industry.

For further details speak to Directors,  
Diane Hilton or Karin Parnaby on 0171 488 0889.  
75 Watling Street, London EC4M 9SJ.

All applications will be treated in the strictest confidence.

CAREER DESIGN LIMITED

CAREER DESIGN LIMITED

## PAN EUROPEAN RECRUITMENT

TEL: 0171 734 8484  
FAX: 0171 734 8501

## Legal

£25,000 + Bens

A full administrative and executive PA support role in a General Counsel. This is a new position within a major investment house. You will be responsible for implementing procedures, tracking projects and managing a large team of legal secretaries. The G.C.'s frequent absence abroad. This role carries a lot of responsibility. Banking or legal experience essential. Age 25-35.

0171 493 2888  
HERITAGE RECRUITMENT

## OFFICE MANAGER

£23,000

A lynch pin position in this successful consultancy. Using your organisational flair you will orchestrate the office move, take responsibility for regular social events and oversee the smooth running of this dynamic west end office. For further information please telephone 0171 495 2321

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## ENTREPRENEUR

£19,000

Unique opportunity to join expanding company with interests in media, sport and venture capital. This charismatic chairman will encourage your involvement and offer you every opportunity to become his right hand person. 80wpm shorthand 50wpm typing. For further information please telephone 0171 495 2321

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## HAMMERSMITH

£16,000 - 22,000

+ 25 days holidays, profit share, pension, gym, restaurant and bar + discounts. Blue chip household name have superb opportunities for bright secretaries who thrive on responsibility in a fast paced environment. Must have good Windows knowledge including graphics. For further information please telephone 0171 495 2321

Elizabeth Hunt  
RECRUITMENT CONSULTANTS

## WORK IN BANKING!

BILINGUAL PA TO £25,000 + BANKING BENEFITS  
Senior PA role within Investment Banking. Relevant experience and fluent French essential.

MEDIA SEC IN BANKING £19,000 + BANKING BENEFITS  
Working as part of a busy team. Secretarial experience in either banking or media essential.

TRADING FLOOR SECRETARY £18,000 + BANKING BENEFITS  
Dynamic young team in Fixed Income require a secretary with MS Office experience.

FUND MANAGEMENT £18,000 + BANKING BENEFITS  
Working for three Directors within Fund Management. Excellent opportunity to develop role.

Please contact Melinda Marks or Margaret Sorohan

## TEMPS!

You Should Be Earning More Money...

If you are an experienced banking secretary, with MS Office 60wpm+ (shorthand very useful!) you should be earning:

up to £11.00 ph  
Corporate Finance Secretaries up to £12.00 ph  
Please contact Debra Berry

Jonathan Wren & Co Ltd  
Financial Consultants  
No 1 New Street  
London EC2M 4TP

JONATHAN WREN  
secretaries

Telephone: 0171 623 1266  
Facsimile: 0171 626 1242

## MAINE-TUCKER RECRUITMENT CONSULTANTS

## FUN, FUN, FUN!

£18.5-20K + Med

Exciting, challenging, creative company, friendly atmosphere. Life with your job and fun. Permanent Work at Chief Executive level for a growing publishing house and we guarantee a career move. You'll need to be a team player, 80+ shorthand, 70wpm typing and a variety of other skills.

18-21 Jermyn Street, St James's, London SW1Y 6HP  
Telephone: 0171 734 7341 Facsimile: 0171 734 7340

## MAINE-TUCKER RECRUITMENT CONSULTANTS

## FASHION RECEPTION

£11,000

Work with a major London fashion designer. The role is to be a friendly, professional receptionist and to assist with the day to day running of the business. Must have good Windows knowledge and be able to take dictation. Salary £11,000. Apply to: Elaine Tucker at Greyhound Properties 0171 235 9500.

18-21 Jermyn Street, St James's, London SW1Y 6HP  
Telephone: 0171 734 7341 Facsimile: 0171 734 7340

## SUPERVISOR FOR RECEPTIONISTS

For complementary Health Clinic  
Jagdish Park, Parnassus, previous supervisory and customer relations experience. Previous receptionist experience. Must be able to take dictation. Salary £12,000. Apply to: Elaine Tucker at Greyhound Properties 0171 235 9500.

## Cheerful, Dynamic Office Manager/Secretary

Urgently required for young, fast-growing Management Consultancy. Previous experience not essential. Excellent career prospects. Salary £12,000. Apply to: Elaine Tucker at Greyhound Properties 0171 235 9500.

THE TIMES

Tel: 0171 680 6806

West End Secretaries

up to £21,000

Crone Cook

Temporary Secretaries

Corporate Secretaries

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants

Crone Cook

Secretarial Consultants







# Britain in danger of being left at the starting line

By DAVID MILLER

JOHN MAJOR wants a successful sporting nation, rightly believing that it reflects a healthy nation. He needs to direct urgent attention to the somnolent government administration if Great Britain is not to become an international laughing stock.

The British Olympic Association (BOA) today holds its annual meeting with a de-briefing from Craig Reddie, the chairman, on the Games in Atlanta, where Britain's tally of 15 medals was perceived at home as being unsatisfactory. The stark warning from Professor Peter Radford, the executive chairman of the British Athletic Federation (BAF), is that the future is likely to be worse rather than better, unless the government arm - the new UK Sports Council, wakes up.

Six months ago Radford made an application to the National Lottery, via the old Sports Council - shortly to become the English section under the umbrella of a new, so-called streamlined United Kingdom body - for £9 million. This is intended for adequate preparation of competitors for the next Games, at Sydney in 2000. Unbelievably, the reply was: "Apply again in the autumn for allocation in November 1997."

Such is the procrastination between one quango and another, between paper-shuffling sinecure chairmen, Sir Rodney Walker (old council) and Lord MacLaurin (new UK council), both of whom keep their titled heads beneath the parapet when the flak flies, that those with responsibility at the sharp end are frustratingly balked. While Government fiddles, prospects burn.

"We were trying to set the pace," Radford said. "We didn't want to wait until post-Atlanta. Now, another year is likely to have gone, a quarter of the Olympic cycle, before anything happens. If we don't get adequate funding, we're in danger of slipping into the



Radford: stark warning

second division. We're still doing things in the old, amateurish way. A long-term programme needs long-term income."

So absurd is the procrastination, the lack of co-ordination of national interests, that Lord Archer, a former international sprinter and one of many alarmed at the decline of standards, wrote to Sir Rodney requesting immediate response to the BAF's needs. Sir Rodney has replied: "We expect to be in a position to announce our policies and structures on revenue funding in November 1996, with a view to considering first grant applications in February 1997. The earth has moved."

In conjunction with the BOA, Radford had negotiated for adjustment to lottery fund regulations, to make funds available for competitor preparation as well as facility creation, without which Britain cannot hope to match the rest of the world's leading nations on equal terms. It is trite to argue, as some did after the disappointments of Atlanta, that more money would not necessarily mean more medals. The equation in the long term is undeniable.

Radford called the existing grant-aid funding for athletics from the (old) Sports Council "derisory": £1 million over four years. "[Some] athletes have to keep families," he said.

"If they are obliged to go for the pay day [when selecting their schedule] and not because it's the right programme for their preparation before the Olympics or world championships, we'll get the results we deserve. Some competitors were preparing for Atlanta with no income at all."

In spite of this, British competitors finished in the top five in 12 track and field events at Atlanta, a reflection of Britain's continuing natural talent, even if there was no gold medal-winner. It is ironic, Radford reflected, that this relative success was deemed a failure while the nation was rejoicing in one player, Tim Henman, reaching the last eight at Wimbledon.

Reddie will be stressing the same message today: far from pessimistic but concerned at the increasing investment in success by rival nations that are now eroding Britain's traditional prestige. Denmark, for example, won four gold medals in Atlanta compared with one for Britain - Redgrave and Pinsent - and, per head of its population of five million, commits nearly ten times the public financial support by Britain to its Olympic team.

"Denmark are hugely resourced compared with us," Reddie said. "The critical area for us is the revision of lottery rules, to enable funding of governing bodies and competitors."

Reddie is also frustrated by the Sports Council bureaucracy, but emphasised that Britain's collective performance in Atlanta was not the failure widely portrayed, with an increase in silver medals from Barcelona of three to eight; and that, while Britain's team was reduced in size by a quarter, the number of competing nations had risen by 17 per cent.

If Britain wishes to hold its own, the Government, or its anonymous henchmen, must act.

## Young Ardiles is midfield maestro

Haileybury 3  
Batley GS 0

By JOHN GOODBODY

HAILEYBURY'S footballers were triumphant in the Independent Schools Cup yesterday with a consummate first round victory in a match that they could well have won by five clear goals.

In the four years of the Boodle & Dunthorne Cup, Haileybury are the first school to play rugby during the winter to enter the tournament.

Yesterday, with Freddie Ardiles, the son of Ossie, illuminating the midfield, they were always impressive, making a mockery of the fact that they have practised together only three times this term.

The boys were expected to take part in the tournament.

Freddie, whose father, the former Argentina and Tottenham Hotspur midfielder player, coaches St James' Prep, who play in the Japanese Cup final today, said: "Rugby is the No.1 game here."

Freddie, who is becoming more popular, "About 230 out of 500 boys played football in the last term and, last February, Haileybury won the six-side competition, which is restricted to the 25 independent schools who play football only in the new year."

David Pyle, the master in charge of football at Haileybury, said: "This term we have given space within the practice. At this stage, as much as I can ask for anyone here has been extremely encouraging."

Haileybury first began playing football in 1967, when a group of boys, led by a group of his fellow pupils to persuade the staff to allow football to take place.

Their five may now be followed by their schools, who participated in the Arthur Durrant Cup. These include Harrow, Eastbourne and Harpenden Askes.

They will be encouraged by the fact that so many of the most distinguished institutes have been regular entries in the annual Boodle & Dunthorne Cup.

Mark Dickinson, of Shrewsbury, who organises the knockout competition, which this year attracted 35 entries, said: "We were satisfied that Haileybury could fulfil fixtures this time, had a decent pitch and that they do play football there at all levels."

Certainly Haileybury fully justified their decision to participate. Graham Dawson, the master in charge of football at Batley, said: "We knew they



Freddie Ardiles, who had a hand in Haileybury's first goal, shows his poise on the ball

were principally a rugby school, so we thought we were in with a good chance. However, they had three or four strong players who swung the game in their favour."

Haileybury were both more forceful and more inventive in midfield, where Ardiles combined nimbly with Scott O'Donoghue, the captain, and a constant danger to Batley.

Ardiles fed O'Donoghue for the first goal after 38 minutes and Malcolm Bradford, a bustling striker, added a second in the 54th. O'Donoghue neatly curled a free kick round a defensive wall for the third goal.

HAILEYBURY: A. Aristed, J. Morton, C. Snodden, S. Telf, J. Church, O. Bentley, F. Ardiles, S. O'Donoghue, M. Hart, S. Campbell, M. Bradford, S. D. Williams, D. Raymond, P. Tuohimäki.

BATLEY: J. Harwood, A. Bentley, M. Webster, M. Foster, C. Bulmer, G. Bentley, J. Woods, D. Batty, S. Suba, P. Goodier, R. Tait.

Referee: T. Blackthorn.

## Hampshire look to Hayden for assistance

HAMPSHIRE signed Matthew Hayden, the Australia Test batsman, as their overseas cricketer for next season yesterday. Hayden, 25, the Queensland vice-captain, has signed a one-year deal.

Courtney Walsh, 33, the West Indies captain, has agreed a new two-year contract with Gloucestershire. The deal is subject to Walsh's obligations to his country's board of control, who want him to stay in the Caribbean after this winter to help develop their domestic game.

ENGLAND UNDER-18 PARTY to tour Pakistan, November and December. Finest (Lancashire), captain, O. Batty (Yorkshire), O. Cooker (Gloucestershire), P. Farquhar (Essex), J. Graham (Durham), S. Harrison (Durham), S. Hollister (Sussex), M. Martin (Middlesex), Z. Morris (Yorkshire), D. Nash (Middlesex), S. Peters (Essex), J. Powell (Essex), C. Read (Gloucestershire), D. Sales (Northamptonshire), A. Tait (Surrey). Manager: P. Hodge. Coach: J. Aitken.

## Top club

Bowls: West Cornwall won the inaugural Travelers Club EWBA national Top Club championship at Royal Leamington Spa yesterday, when they beat Milton Regis 3-1 in the final. The event is played to a new format, which requires teams of ten to compete in singles, pairs, triples and fours. A late rally by Milton Regis in the fours prevented a West Cornwall whitewash.

## Rincon wins

Cycling: The Spanish ONCE team continued its domination of the Tour of Spain yesterday when Oliverio Rincon, of Colombia, won the seventeenth stage, beating Laurent Jalabert, his team colleague and the overall winner last year. Alex Zülle, of Switzerland, retains the overall lead.

## Second chance

Boxing: Cornelius Carr, of Middlesbrough, has been given a second chance to win a world title. Carr, 27, will meet Lonnie Bradley, the unbeaten World Boxing Organisation middleweight champion, in November.

# Multilingual Crème

## LANGUAGE RECRUITMENT

**GERMAN BILINGUAL** Sec for Mgr of major city Bank. Responsible for managing sound and stable. £20K-£25K. **BILINGUAL FRENCH SEC** for young, friendly office. Lymphatic role to set up office systems, regular client contact, diary, travel. £17-21K. **BILINGUAL SPANISH** Part-time (M-F) and 2 1/2 hrs of weekend. £12K-£14K. **LOCAL GERMAN BILINGUAL** Sec for Chief Exec of major Mkt. £10K-£12K. **LOCAL GERMAN BILINGUAL** Sec for Chief Exec of major Mkt. £10K-£12K.

**WOMEN SEC POSITS** Cash Controllers and Sales Administrators with French, German or Dutch (no M-F) for W.London/Surrey based Multinationals £14-17K. **DTP OPS** - Bilingual German or Spanish DTP Ops WPM Days of Major Bank Temp & Perm to include Mkt & WH/SD shifts. £8-10 pph. **WPM/Powerpoint/Excel** etc.

**LANGUAGE RECRUITMENT SERVICES LTD**  
TEL: 0171 287 0424 FAX: 0171 437 4141

## GERMAN

**Up to £22,000 + bank benefits**  
This rapidly expanding financial institution based in the City is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## SPANISH

**Up to £20,000 + bank benefits**  
This leading and prestigious American Investment Bank based in the City is looking for a Spanish speaking secretary to assist two of their senior partners with their investment division. Your ability to work under pressure, to deal at senior level and to produce a world class standard will be key to the role. If you are looking for an international role in an ambitious international organisation, please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## EUROPEAN PA TO SENIOR DIRECTOR

**Up to £24,000 + excellent benefits**  
One of the world's largest consumer brands based in West London is looking for a senior European Director. Your experience in a senior PA capacity together with your ability to work under pressure and to tight deadlines will be key to the role. If you are looking for an international role in an ambitious international organisation, please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## SUPER SECRETARIES

**ACTIVE - Group dynamic, world class** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## CONSERVATIVE MP

**Conservative MP** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## TRANSLATION

**TRANSLATION** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## RECEPTION SELECTION

**RECEPTION SELECTION** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## LEGAL LA CRÈME

**LEGAL LA CRÈME** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## ATTRACTION OPPORTUNITY

**ATTRACTION OPPORTUNITY** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## OFFICE MANAGER/PA/SEC

**OFFICE MANAGER/PA/SEC** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## SECRETARY FOR SENIOR PARTNER

**SECRETARY FOR SENIOR PARTNER** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## RECEPTION SELECTION

**RECEPTION SELECTION** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## LEGAL LA CRÈME

**LEGAL LA CRÈME** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## ATTRACTION OPPORTUNITY

**ATTRACTION OPPORTUNITY** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## OFFICE MANAGER/PA/SEC

**OFFICE MANAGER/PA/SEC** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## SECRETARY FOR SENIOR PARTNER

**SECRETARY FOR SENIOR PARTNER** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## RECEPTION SELECTION

**RECEPTION SELECTION** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC

## LEGAL LA CRÈME

**LEGAL LA CRÈME** - for dynamic, world class team. **West End, The City** is looking for a dynamic, professional and well organized German speaking secretary who has the ability to work under pressure and to tight deadlines. As you will be part of a team, your flexibility and prioritizing skills will be your forte. Reporting to a German boss and dealing with German clients on a very regular basis will require an excellent level of German. If you are looking for a company that has high standards and will look after your career please call David Mele, Jacob Madson or Caroline Gibson on 0171 814 0800 or fax your CV on 0171 814 0800.

Angela Mortimer is an equal opportunities employer. All applicants are positively welcomed.

Angela Mortimer International  
The multilingual Division of Angela Mortimer PLC















A year in the life of a Premier League club, part three: winning with kids

# United put premium on youth policy

The emergence of Nicky Butt, Paul Scholes, David Beckham and the Neville brothers is but the current manifestation of a youth policy that has long had the full backing of everyone at Old Trafford. Indeed, without such backing, in particular from manager Alex Ferguson, many of the club's best prospects would never have found their way into a red shirt. It was one of the factors that persuaded chairman Martin Edwards to stick with Ferguson after disappointing performances from the first team.

Time and again, parents of boys who have signed for Manchester United testify to the degree of warmth, enthusiasm and passion conveyed by Ferguson in what sometimes amounts to a personal crusade to entice prospects to Old Trafford.

"Manchester United are a massive club, but in terms of warmth and depth they were magnificent." These were the words of one father, former Chelsea and Queens Park Rangers player Steve Wicks, whose son was swayed away from north London to join up with United.

"There was a warmth and a passion about Alex Ferguson I never knew existed. He was the major reason we decided to sign for United. He talked passionately about his youngsters, how they were the club's lifeblood, how he hoped to bring more into the first team. He spent time with us, sold the club to us, had dinner with Matthew, showed him around the ground. He is a man I would totally trust with my son's future."

Old Trafford press officer Ken Ramsden confirms the club's enthusiasm: "Alex Ferguson is the manager who has come closest to [Sir Matt] Busby in the way he has set up the youth coaching. The manager will travel the length and breadth of the country to talk to a kid and his parents, rather than send someone else. It is important to him."

Almost inevitably, the success reaped by such a passionate approach will attract criticism that maybe more than just promises are being offered. Until such time as a player actually signs a professional contract with his club, usually aged 18 at the end of the two-year Youth Training

(YT) scheme, he is free to move and join whichever other club may catch his fancy, providing no financial inducement is offered.

This is why some clubs are keen to offer particularly attractive prospects a professional contract only halfway through their apprenticeship, to secure their services in the face of potential competition from other clubs, and provide them with more than menial YT subsistence, a £20,000 salary at the age of 17 being gratefully received.

In January 1996, United were twice found guilty of "poaching", one of the cases

But although they can sign associate schoolboy forms at the age of 14, if the kid is any good, the English Schools Football Association will have first call on his services as it runs the first national side at under-15 level. The FA does not step in until the under-16 level, which has only recently been introduced.

The clubs are highly critical of the way in which talented young boys can be cajoled by the school system into playing too many matches. Clubs such as Tottenham try to use their centre of excellence to get the lad away from just playing competitive matches, concentrating instead on honing basic skills and techniques that may not be given time in the school environment.

But even when netted, it is not always the case that a club will know what it has under its nose. Ryan Giggs trained regularly at Manchester City's centre of excellence, and even after Alex Ferguson had been to the home of the 14-year-old prodigy to ask for his signature, City did not show sufficient interest, although Ryan's mother offered them first refusal of loyalty.

With the stakes so high and the clubs having access to kids at such a young age, the FA and the Premier League must move quickly to draft precise and effective ground rules. With the spectre since the Bosman ruling of the advent of free transfers within England, the small clubs may no longer feel it worth pursuing any form of youth development unless there are stricter policing and harsher penalties. Nominal fines are no deterrent when one illegal approach can net a player potentially worth millions. The sale by Tottenham of 21-year-old Nicky Barnby for £5.25 million is a graphic example of the value of one astute signing at schoolboy level.

When Tottenham's youngsters lost the FA Youth Cup final in May 1995, it was perhaps instructive that their opponents were Manchester United. For those Tottenham directors who may have taken the trouble to attend both legs (a 2-1 home win but a 0-1 and penalties defeat at Old Trafford), the dies will have exposed the chasm, not on the playing field, but in the attitudes of each club to such occasions.



Beckham celebrates an astonishing goal from the half-way line on the first day of the season, a feat confirming him as one of the most exciting of United's boy wonders

The first leg of the final took place on a warm May evening at White Hart Lane. While Ferguson set the tone for Manchester United by standing on the West Stand forecourt to meet and greet the parents he had invited down as his guests, fewer than 4,000 fans struggled to gain admittance to a game where the cost of employing extra turnstile operators had obviously been vetoed by the bean-counters.

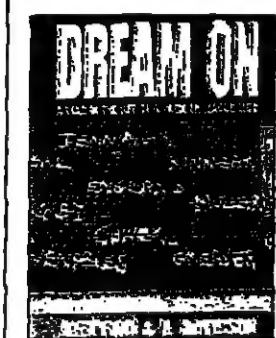
With scant advance public-

ty and only the West Stand view, the undignified crush to gain admission was a prelude to an evening that showed the London club in a very shabby light indeed. The club shop was closed, missing a great opportunity to benefit from the high percentage of families in attendance. Pre-match and at half-time, crowds milled about the concourses desperately searching in vain for somewhere serving a snack or a drink.

There were no stewards on

view and no obvious sign of representatives from the club being on duty. There was no programme and the players had no names on their shirts, so nobody had a clue who they were watching.

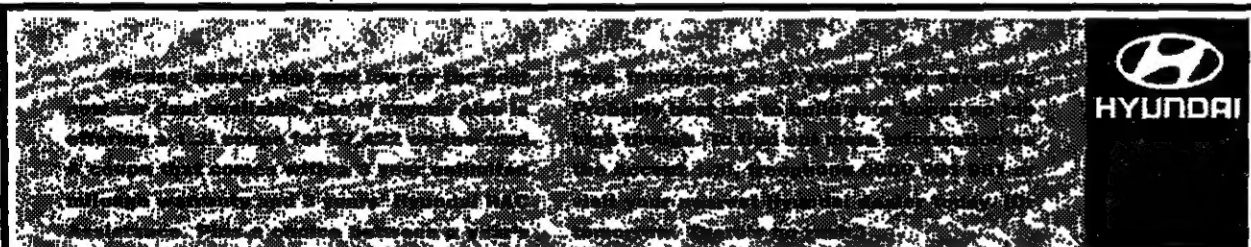
God only knows what impression had been created on parents who were trying to weigh up the merits of their son joining either of the two clubs. The 20,190 attendance for the return leg at Old Trafford told its own story.



Extracted from Dream On: A year in the life of a Premier League club, by Alex Fynn and H Davidson, published by Simon & Schuster Ltd on October 7 at £14.99.

involving Matthew Wicks. Indeed, it was the cordial relations at board level that saw Arsenal satisfied with a guilty verdict from the Football Association and the boy returned. United got off lightly. They were not so lucky with Oldham, when they were fined £20,000 and ordered to pay compensation, which may well amount to more than £100,000, for "illegally" securing the services of 17-year-old David Brown.

The clubs know that tomorrow's generation of stars are already out there playing school football, waiting to be discovered. More than ever the pressure is on for scouts to spot such prospects at an earlier age and begin the process whereby they feel an allegiance to one particular club, gradually being weaned away from the schools to the club's own centre of excellence to which kids can go from the age of nine.



By all means,  
look around for another  
£7,500 car that  
offers as much as this.

We'll be here  
when you get back.



THE HYUNDAI ACCENT. WHEN ALL YOU WANT IS EVERYTHING.

## TODAY'S FEATURES

**FOOTBALL**  
Kick-off 7.30 unless stated  
decided at 11.00  
European Cup Champions' League  
Group A  
Ajax v GFC Zurich  
Rangers v Arsenal  
Group B  
St. Pauli v Borussia Dortmund  
Widzew Łódź v Atlético Madrid  
Group C  
Feyenoord v Juventus  
Manchester United v Rapid Vienna  
Group D  
FC Porto v FC Schalke 04  
Rosenborg v AC Milan  
UEFA Cup  
First round, second leg  
Borussia Mönchengladbach (3) v  
Arsenal (2) (4.30)  
Coca-Cola Cup  
Second round, second leg  
Chelsea (4) v Blackpool (1) (4.45)  
Derby (0) v Luton (1) (7.45)  
Leicester (2) v Southampton (0) (7.45)  
Leeds United (0) v Southampton (2)  
Preston (0) v Wimbledon (1) (7.45)  
QPR (2) v Sheffield (1) (7.45)  
West Ham (1) v Barnet (1) (7.45)  
Vauxhall Conference  
Gateshead v Macclesfield (7.45)  
JCS LEAGUE: Premier division: Hove v  
Bromley (7.45). First division: Chesham v  
Wing. Hove v Tring  
DR MARTENS LEAGUE: Premier division:  
Accrington Stanley v Lancaster. Alliance v  
Hyde. Bolton Wanderers v Fleetwood. First  
division: Farnley Celtic v Droylsden  
AVON INSURANCE COMBINATION: First  
division: Bourne v Hove (2.0). Bristol Rovers v  
East Ham (1.0). Bristol City v FC Carlisle v  
Milton Keynes Dons (2.0). Charlton v Swindon (2.0)  
LEAGUE OF WALES: Carmarthen v Carmarthen  
Scripps DIRECT LEAGUE: Premier division:  
Bristol v Tarncliffe. Chesham v Macclesfield.  
Thames v Weymouth.

## WORD-WATCHING

Answers from page 44

**APOTACTITE**  
(a) A member of an early Christian sect, who renounced all their possessions in imitation of what is recorded concerning the early church in Jerusalem. From the Greek *apostasin* to set apart, to say adieu to.

**BARRATRY**  
(a) Fraud, or gross and criminal negligence, on the part of the master or mariners of a ship, to the prejudice of the owners, and without their consent. From the Old French *barra*, to barter, to trickery. The earlier Roman law sense was of commerce or dealings.

**SQUALENE**  
(a) The oily substance found in the liver of sharks and other elasmobranch fishes as a transient state in the breakdown of cholesterol. A finding to ease the passage of breakfast-table pills.

**SHRIMPY**  
(a) Abounding in shrimps. According to George Sala (1823-1896), journalist and travel-writer, it is "Margate the shrimp, Ramsgate the shrimp, Canterbury the codfish."

**SOLUTION TO WINNING CHESS MOVE**  
1... Qd2 and if 2... g3, then 2... Bc3 mate.

PRICES INCLUDE DELIVERY TO EU CUSTOMERS (BEST OF THE WORLD ADD 11 PER ITEM) OF THE ITEMS LISTED. SEND SAE FOR FURTHER DETAILS. STEELINGUS DOLLAR CHECKS ONLY.  
TIMES CROSSWORDS: Books 10 to 15 £4.95 each. Book 16 £3.75. The Times Crossword - Book 2 (240 puzzles) £6.25. Book 3 to 5 £3.75 each. The Times Two - Book 3, 4 £3.25 each. Also The Times Quiz Book 1996 £4.75.  
TIMES COMPILERS CROSSWORDS by David Almond (plus 60 crosswords per title). Titles are only £10.25 each (inc. VAT) and include 500 and 1000 word puzzles. HELP letters with explanations, spell checks, performance analysis and much more. For all IBM PC and Acorn RISC OS Computers on 15 disks including:  
1987-1996 (12.45-£5.50). CLASSIC FM. FM 100-102. VIRGIN RADIO. FM 105.8. MW 1197. 1215. TALK RADIO. UK MW 105.8, 108.9. Television and radio listings compiled by Peter Deary, Ian Hughes, Rosemary Smith, Susan Thomson, Jane Gregory and John McManus.

## RADIO CHOICE

# Powered by memories

Calling to Mind. Radio 4, 8.30pm.

"Ah yes, I remember it well!" So sang the nostalgic couple, memorably, in *Gigi*. The genuine pensioners in Cheryl Armitage's documentary do not remember it well without some skilful prompting. However, they respond so well to reminiscence therapy that they are able to put on a show based entirely on the unlocking, and exchanging, of old memories. As with the actors in a Mike Leigh film, they start with improvisation and finish up with a script. The aim of the reminiscence sessions, organised by the charity, Age Exchange, is to give the elderly a sense of the "wholeness" of life, simply, their lives are energised by their yesterdays. Their tomorrows should benefit, too. In any case, as one old dear says: "It's better than sitting in front of the telly."

Evening Concert. Classic FM, 8.00pm.

Birthday anniversaries, not always a valid reason for stringing together a selection of classical works, are nonetheless a good excuse for including celebrated recordings. One tonight features Glenn Gould, the brilliant Canadian pianist who, as time went on, behaved more and more eccentrically. The recording is of Schumann's Piano Quartet in E flat Op 47, in which Gould was partnered by the Juilliard Quartet. Today would have been Gould's 64th birthday; he died in 1982. His disenchantment with the concert platform led him giving up all live performances in 1964.

Peter Daville

RADIO 1	WORLD SERVICE
<p>FM Stereo. 6.30am Chris Evans 8.00 Simon Mayo 12.00 Lisa Aronson 2.00pm Nicky Campbell 4.00 Mark Goodier 7.00 Evening Session 8.00 Alan Parker (1) 10.00 Mark Radcliffe 12.00 Clare Sturges 4.00am Clare Warren</p>	<p>All times in BST. News on the hour, 5.30am. Europe Today 6.30am. Europe Today 7.15. The World Today 7.30. Megamix 8.15. Off the Shelf: Tender is the Night (18/20). 8.30 Discovery 9.15. Concert: 1st 10.00 World Business Report 10.15 Andy Kershaw's World of Music 10.45 Sports Roundup 11.20 BBC English 11.45 Off the Shelf: Tender is the Night (18/20). 12.30pm. The World Today 1.30. Composer of the Month 3.05 Outlook 3.30 Megamix 4.05 Sport 4.15 BBC English 4.30 News in German 5.30 World Business Report 5.45 Britain Today 6.10 World Today 6.25 Science View 6.30 News in German 7.30 Discovery 8.01 Outlook 8.30 Word of Faith 8.50 Multitask X Press 10.05 World Business 10.15 Britain Today 10.30 Mandarin (On Screen) 11.30 World Today 11.45 Sport 12.00pm. Science View 12.15 Country Style 12.30 Multitask X Press 1.30 From Our Own Correspondent 1.45 Britain Today 2.30 Outlook 2.55 Words of Faith 3.30 Mandarin 4.15 Sport 4.30 Europe Today</p>
RADIO 2	CLASSIC FM
<p>FM Stereo. 6.00am Sarah Kennedy 7.30 Wake Up to Wogan 8.30 Alex Lester 11.30 Jimmy Young 1.30pm Debbie Thresher 3.00 Ed Stewart 5.05 John Dunn 7.00 Jim Lloyd with Folk on 2. Inquests Dave Surland 8.00 Ralph McTel. Across the Channel (2/4) 8.30 The Wordsmiths (2/2) 9.00 South African Celebration (2/5) 9.30 Nigel Ogden 10.00 The Jazzmen 10.05am Charles Now 3.00 Steve Martin</p>	<p>4.00am Mark Griffin 6.00 Mike Read 6.00 Harry Kelly 12.00 Susan Hay 2.00pm Lunchtime Concerto. Shostakovich Piano Concerto No 1 in C minor, Op 35. 3.00 James Clegg 6.00 Concert. With John Burningham 6.30 Sonata. Dvorak Piano Sonata in G major Op 15 No 2. 7.00 Gardening Forum (1) 8.00 Evening Concert. See Choice 10.00 Michael Waples. 1st at 11.30 Nocturne 1.00am Mel Cooper</p>
RADIO 5 LIVE	VIRGIN RADIO
<p>5.00am Morning Reports, and 5.45 Wake Up to Money 6.00 The Breakfast Programme 8.35 The Magazine, with Darius Modiri, and 10.35 News from Europe 12.00 Midday with Mark. 12.35pm Moneycheck 2.05 Ruscoe on Five, and guest of the day, 3.05 Ruscoe Returns and at 3.45 Entertainment News 4.00 Nationwide, and commentary of Mönchengladbach v Arsenal 7.00 News Extra, and at 7.20 Sports Bulletin 7.35 Trevor Bocking's Football Night. The Champions League, featuring Manchester United v Rapid Vienna and Rangers v Austria 10.05 News Talk 11.00 Night Extra, with Valerie Sanderson 12.00am After Hours, with John Diamond 8.00am to 11.00am</p>	<p>6.00am Russ 'n' Jono 8.00 Richard Skinner 12.00 Graham Dain 4.00pm Nicky Horne 7.00 Paul Coyne (FM) / Robin Banks (AM) 10.00 Mark Forrest 2.00am Jeremy Clark</p>
TALK RADIO	RADIO 3
<p>6.00am Early Breakfast 7.00 Paul Rose 8.00 Scott Chisholm 12.00 Anna Rumb 2.00pm Tommy Boyd 4.00pm Dwellings, with Peter Daley 7.00pm Muz Die's Sportzone 10.00 James White 1.00am Ian Collins</p>	<p>6.00am On Air. Presented by Andrew McGregor. Bach (Fugue No 2 in D minor, BWV 1004). Strauss (Oboe Concerto). Casualdo (Saputo Domingo). Ravel (Suite: Mother Goose). Salvi (The Sound of Music). Symphonies No 3 in C minor; 9.00 Morning Collection, with Paul Gombocini. Last (From the Credo to the Grave). Berg (Seven Early Songs). Schubert (Symphony No 8 in B minor, Unfinished) 10.00 Musical Encounters. Locke (Psyche, Act 3). Edgar (Sussum Corda). Walton (Anon in Love). Beethoven (Sonata in C minor, Op 13); John Adams (The Wound Dresser); Liszt (Symphony No 2) 12.00 Composers of the Week: The Courtiers (Mozart). 12.30pm Over the Borders. Music in Europe in the reign of James VI 1.00 Schubert and Beethoven. Schubert (Mozart's Mass in C major, D780); Beethoven (String Quartet in F minor, Op 95) (1) 2.00 Midweek Choice. With Susan Shupe. Includes MacCorm (Overture: The Land of the Mountain and the Flood); Nicotru (The Death of a Novice); Jan Dusek (Concerto in G minor) 4.00 Choral Evening. Live from the Church of St. Andrew's, Edinburgh 5.00 The Music Machine, with Tommy Pearson 5.15 In Tune, with Jeremy Nicholas. Bach (Fugue and Fugue in C sharp, BWV 848); Handel (Organ Concerto in F: The Cuckoo and the Nightingale)</p>

RADIO 4	RADIO 5
<p>5.55am Shipping Forecast (LW only) 6.00 News Briefing 6.10 Farming Today 6.25 Prayer for the Day 6.30 Today, and 7.25, 8.25 Sport, 7.45 Thought for the Day 8.40 The Seven Families Parkinson (3/5) 8.55 Weather 9.00 News 9.05 Midweek, with Times columnist Libby Purves 10.00 News: Return to Sender (FM) (3/5) 10.00 Daily Service (LW) 10.15 On This Day (LW) 10.30 Woodstock's Question Time, from Norfolk (1) 12.00 News: You and Yours. With Lesley Riddoch 12.25pm Mafusa FM. Drama series by Adams Syal (4/6) 12.55 Weather 1.00 The World at One 1.40 The Archers (1) 1.55 2.00 News: Cinderella D-Day, by Julia Stoneman. The story of a group of Land Army girls during the Second World War 2.45 The New Recruit: The Bus Driver. Billy Nice started his career on the buses 34 years ago as part of a team with the conductor. Newcomer John Wards is used to working alone (1) 3.00 News: The Afternoon Shift 4.00 News 4.05 Kaleidoscope. Paul Gambaccini sees the film version of Jane Eyre directed by Franco Zeffirelli and reports from the set of Jude 4.45 Short Story: Defying the Tiger, by Nick Timmons 5.00 PM Shipping Forecast 5.55 Weather 6.00 Six O'Clock News 6.30 The Labour Exchange (1) 1.00am World Service</p>	<p>7.30 Gerhard Anniversary Concert. Stravinsky (Two Poems of Kostasinos). Bal-mont; Three Japanese Lyrics; Casualdo (Saputo Domingo). Ravel (Suite: Mother Goose). Salvi (The Sound of Music). Symphonies No 3 in C minor; 9.00 Morning Collection, with Paul Gombocini. Last (From the Credo to the Grave). Berg (Seven Early Songs). Schubert (Symphony No 8 in B minor, Unfinished) 10.00 Musical Encounters. Locke (Psyche, Act 3). Edgar (Sussum Corda). Walton (Anon in Love). Beethoven (Sonata in C minor, Op 13); John Adams (The Wound Dresser); Liszt (Symphony No 2) 12.00 Composers of the Week: The Courtiers (Mozart). 12.30pm Over the Borders. Music in Europe in the reign of James VI 1.00 Schubert and Beethoven. Schubert (Mozart's Mass in C major, D780); Beethoven (String Quartet in F minor, Op 95) (1) 2.00 Midweek Choice. With Susan Shupe. Includes MacCorm (Overture: The Land of the Mountain and the Flood); Nicotru (The Death of a Novice); Jan Dusek (Concerto in G minor) 4.00 Choral Evening. Live from the Church of St. Andrew's, Edinburgh 5.00 The Music Machine, with Tommy Pearson 5.15 In Tune, with Jeremy Nicholas. Bach (Fugue and Fugue in C sharp, BWV 848); Handel (Organ Concerto in F: The Cuckoo and the Nightingale)</p>

RADIO 4	RADIO 5
<p>5.55am Shipping Forecast (LW only) 6.00 News Briefing 6.10 Farming Today 6.25 Prayer for the Day 6.30 Today, and 7.25, 8.25 Sport, 7.45 Thought for the Day 8.40 The Seven Families Parkinson (3/5) 8.55 Weather 9.00 News 9.05 Midweek, with Times columnist Libby Purves 10.00 News: Return to Sender (FM) (3/5) 10.00 Daily Service (LW) 10.15 On This Day (LW) 10.30 Woodstock's Question Time, from Norfolk (1) 12.00 News: You and Yours. With Lesley Riddoch 12.25pm Mafusa FM. Drama series by Adams Syal (4/6) 12.55 Weather 1.00 The World at One 1.40 The Archers (1) 1.55 2.00 News: Cinderella D-Day, by Julia Stoneman. The story of a group of Land Army girls during the Second World War 2.45 The New Recruit: The Bus Driver. Billy Nice started his career on the buses 34 years ago as part of a team with the conductor. Newcomer John Wards is used to working alone (1) 3.00 News: The Afternoon Shift 4.00 News 4.05 Kaleidoscope. Paul Gambaccini sees the film version of Jane Eyre directed by Franco Zeffirelli and reports from the set of Jude 4.45 Short Story: Defying the Tiger, by Nick Timmons 5.00 PM Shipping Forecast 5.55 Weather 6.00 Six O'Clock News 6.30 The Labour Exchange (1) 1.00am World Service</p>	<p>7.30 Gerhard Anniversary Concert. Stravinsky (Two Poems of Kostasinos). Bal-mont; Three Japanese Lyrics; Casualdo (Saputo Domingo). Ravel (Suite: Mother Goose). Salvi (The Sound of Music). Symphonies No 3 in C minor; 9.00 Morning Collection, with Paul Gombocini. Last (From the Credo to the Grave). Berg (Seven Early Songs). Schubert (Symphony No 8 in B minor, Unfinished) 10.00 Musical Encounters. Locke (Psyche, Act 3). Edgar (Sussum Corda). Walton (Anon in Love). Beethoven (Sonata in C minor, Op 13); John Adams (The Wound Dresser); Liszt (Symphony No 2) 12.00 Composers of the Week: The Courtiers (Mozart). 12.30pm Over the Borders. Music in Europe in the reign of James VI 1.00 Schubert and Beethoven. Schubert (Mozart's Mass in C major, D780); Beethoven (String Quartet in F minor, Op 95) (1) 2.00 Midweek Choice. With Susan Shupe. Includes MacCorm (Overture: The Land of the Mountain and the Flood); Nicotru (The Death of a Novice); Jan Dusek (Concerto in G minor) 4.00 Choral Evening. Live from the Church of St. Andrew's, Edinburgh 5.00 The Music Machine, with Tommy Pearson 5.15 In Tune, with Jeremy Nicholas. Bach (Fugue and Fugue in C sharp, BWV 848); Handel (Organ Concerto in F: The Cuckoo and the Nightingale)</p>

FREQUENCY GUIDE. RADIO 1. FM 97.6-99.8. RADIO 2. FM 88.0-90.2. RADIO 3. FM 90.2-92.4. RADIO 4. FM 92.4-94.6. LW 196. MW 12.0. RADIO 5. FM 89.0-90.8. WORLD SERVICE. MW 645. LW 105.8. MW 1197. 1215. TALK RADIO. UK MW 105.8, 108.9. Television and radio listings compiled by Peter Deary, Ian Hughes, Rosemary Smith, Susan Thomson, Jane Gregory and John McManus.

هكذا من الأصل



# Unmarried mothers, unthinkable wronged

One of the distinguishing marks of various public figures who have fallen from grace in the past few years, from Tory politicians through American presidential advisers to Bishop Roderic Wright, is that they were all young men in the 1960s, the decade of sexual revolution.

This may be coincidence, for people in positions of power at a given time tend to be middle-aged. It may also be because the moral sea change which occurred in that decade, fed by technology (the birth pill) and social reformism (homosexual and abortion law reform) inevitably tended to have bad as well as good consequences.

Yet the impression that everybody who was young in the 1960s was on some kind of thrill-a-minute rampage is simply wrong. For the young men whom the upheaval passed by, or merely victimised, as an excellent documentary last night demonstrated.

Witness: Love Child (Channel 4) will have surprised those who, unlike me, were either too old or too young to have been at the eye of the moral storm.

The programme was about three women, single then, who had children without being married. However, might have been happening in "swinging" London, and however regrettable were some of the more extreme manifestations of liberation, these women were living through a horror story scripted in the Victorian age and directed by an unforgiving society.

None of the women was promiscuous. None intended to get pregnant. None sought to have it terminated, which would have been illegal at the time. But all paid a price in shame and ostracism that should have been unacceptable, but was in fact quite the reverse.

All three women had gone to school at a time when a biology

lesson was, literally, about birds and bees. Of human beings there was no mention. Birth control was hit and miss, the pill not yet being widely available. One of the women, a Roman Catholic, used with her (steady) boyfriend coitus interruptus, which she memorably described as being "like going to London for the night and getting off at Watford".

One woman, a student nurse, was sacked as soon as the hospital found of her pregnancy. Another was taken from walks by her father in the dark so that neighbours would not see her condition. Six weeks before the birth, the women were sent to a mother and baby home, which was "one step up from the workhouse".

There, male doctors were ordered not to speak to the women; their instructions were passed on by a midwife. While at the home, the women went out to work in various offices. They were wearing rings from Woodvorn and called themselves Mrs. One said: "We spent the day pretending to be grown-up and came back to an environment where we were treated like children." There was no question of the women in the programme being allowed to keep their children (though some other women did).

A month after the birth, with the

mothers still in the home, a social worker would start looking for adoptive parents. There were various processes for the handing over of the child. One of the natural mothers was sent out for a walk. She was told: "The couple will take the baby if they like her." When this mother returned, "the cot was empty. I went home on the bus with my mum and it was never to be mentioned again."

There is still a degree of stigma attached to unmarried motherhood and there are undoubtedly some people whose coupling is at best careless and at worst exploitative. But if a measure of moral ambivalence is the price of overturning the attitudes which blighted the lives of the women in *Love Child*, then so be it.

Time-watcher returned to BBC2 a couple of weeks ago and has been in top form ever since. Last night's *Gold Rush Memories* recalled the *Klondike* of 100 years ago, a

momentous human adventure that began when three men turned up at parts on the West Coast of America bearing four tons of gold.

Word spread like fire in a refinery. The Yukon River and its hinterland became the target for people from all over the world, including doctors, dentists and academics. Dawson City, previously of no account, acquired a population of 40,000 in a matter of weeks and was a bawdy metropolis.

Among the gold-seekers was a 23-year-old from Bridport in Dorset, Will White's letters home, to his parents and to Nellie, his fiancée, revealed a somewhat quaint crudeness and helped to lift the programme well above the standard of such yarns. "The men on the ship are a very bad lot," wrote White, brought up a Wesleyan, of his voyage, "and the ladies are

also a particularly poor lot."

Like many thousands of others, White was not to make a fortune. He staked two claims but they produced very little and he ended up — having left the Post Office Savings Bank in England — working for the Canadian Bank of Commerce. It was eight years before he could afford to send for Nellie, who by that time had outgrown her first wedding dress and had to make another.

There has been nothing quite like the Klondike gold rush since, not even in the early days of oil exploration. The prospectors may be dismissed as fools, but they were glorious fools who worked like stink. Now we gather before a machine hoping for the right six numbers at 14 million to one. I doubt that will make much of a documentary in 2096.

● Lynne Truss will appear tomorrow

## REVIEW



Peter Barnard

work in various offices. They were wearing rings from Woodvorn and called themselves Mrs. One said: "We spent the day pretending to be grown-up and came back to an environment where we were treated like children." There was no question of the women in the programme being allowed to keep their children (though some other women did).

A month after the birth, with the

## CHOICE

**Tomorrow's World** BBC1, 7.30pm

If we just waited long enough we knew that science would eventually come up with a way to lose weight that did not involve boring hours pedalling away at a gym or depriving ourselves of delicious food. If researchers in Barcelona are right there is a naturally occurring substance in the human blood which regulates how much fat a body carries. Olethyl-Estrone was given to obese mice causing a dramatic weight loss, equivalent to a 180-lb person losing three stones in two weeks. It has none of the side-effects of drugs or crash dieting because it causes the brain to think the body is bulkier than it really is, resulting in fat burning up to compensate. There, we always said we were fat because we had slow metabolisms and not because we ate too much. Call me an old pessimist, but it sounds too good to be true.

**Decisive Weapons: Vietnam Warhorse** BBC2, 8.00pm

That image of the swarms of Bell-Huey helicopters over the Vietnamese jungle in *Apocalypse Now* was no cinematic invention. The war-helicopter was the character of Kilgore, the Wagner-loving commander. He was based on Colonel John B. Stockton, a macho-spirited leader who got his pilots to wear stilettoes and is one of the contributors to this story of the Bell-Huey helicopter. Originally used as an air ambulance in the Korean War, the Bell-Huey was designed and honed as a fighting machine. Its mobility, rapid-fire ability and quick deployment of men from the Americans' battles, but they still lost the war. The Bell-Huey again became a symbol of Vietnam for the Americans when they were shown being pitched over the sides of fleeing carriers. One for military strategists and boys who like to play with modelling kits.

**Great Railway Journeys: The High Andes** BBC2, 9.30pm

The wry and witty veteran scriptwriter Buck Henry is our guide to the ups and downs of Argentina. Using the concept of finding a story for a new script, Henry tries to ride down and across the country on the railways. He does not always manage it. Instead he gets to where he is going by road, bus, taxi, or when push comes to shove — on foot. He is a mellow companion, noting with gentle irony how much of the infrastructure of the country has "disappeared" along with the 30,000 people cleared by the Generals in the 1970s. He eats meat with the gusto, tangos with the youth of Buenos Aires and has a high old time with Rega, an eccentric painter of trains.

**The Larry Sanders Show** BBC2, 11.15pm

The beauty of this little nugget of a comedy is that it crosses the line between fiction and reality and quickly develops into a satire. Garry Shandling plays the live-at-night talk show host Larry Sanders whose set bears a remarkable resemblance to those of David Letterman and Jay Leno. With a precision touch that must have been derived from experience, the scriptwriters have created the atmosphere of paranoia and schizoid that goes on behind the scenes of a ratings-grabbing show. The characters of art manipulator Arnie and Hank, the sidekick with ambitions but no talent, are beautifully observed. Tonight, Hank's machinations to get himself a morning television slot and the backstage storyline, while in front of the cameras, the guest is wideman Bobcat Goldthwait, a man noted for his ability to set the place on fire. Literally.

## CHOICE

**6.00am GMTV** (9793699)  
**9.25 Supermarket Sweep** (Teletext) (s) (895912)  
**9.55 Regional News** (Teletext) (3488293)  
**10.00 The Time... the Place** (31699)  
**10.30 This Morning** (42987458)  
**12.20pm Regional News** (Teletext) (7841632)  
**12.30 News and weather** (Teletext) (2955787)  
**12.55 Shortland Street** (s) (2930458) 1.25 Coronation Street (s) (Teletext) (1306534) 2.00 Home and Away (Teletext) (s) (9754854) 2.25 Outlander (Teletext) (s) (9752306) 2.50 Vanessa (Teletext) (s) (7882038)  
**3.20 News** (Teletext) (7888038)  
**3.25 Regional News** (Teletext) (7867309)  
**3.30 Total TV Classics** (s) (8938411) 3.40 The Parkies (4073477) 3.50 Astro Farm (s) (Teletext) (s) (6518729) 4.05 The Twisted Tales of Felix the Cat (s) (2630818) 4.15 Antimatter (Teletext) (s) (7261187) 4.40 Retrozone (Teletext) (8256671)  
**5.10 Wheel of Fortune** (s) (6722944)  
**5.40 News and weather** (Teletext) (785038)  
**6.00 Home and Away** (s) (Teletext) (315632)  
**6.25 HTV News** (Teletext) (400545)  
**6.50 Sportsweek** (589380) **HTV WALES: The Really Helpful Programme** (589380)  
**7.20 Champions League Live: Manchester United vs Rapid Vienna**. Live coverage from Old Trafford of Manchester United's second game in this season's European tournament, against last year's Cup Winners' Cup finalists, Rapid Vienna (Teletext) (25618552)  
**9.30 Coronation Street**. The Platts return with some unexpected news for Al and Audrey (Teletext) (46922)

**10.00 News and weather** (Teletext) (59336)  
**10.30 Regional News** (Teletext) (515748)  
**10.40 West Match Plus**. Highlights from the second-round second-leg matches in the Coca-Cola Cup (590729) **HTV WALES: Hunter**  
**11.40 Champions League Highlights**. A round-up of the evening's events in the Champions League featuring Manchester United v Rapid Vienna, Glasgow Rangers v Inter Milan, Borussia Dortmund v Juventus and AC Milan v Gothenburg (555632)  
**12.45 God's Gift** (596404)  
**1.45 Cyber-cade** (43046)  
**2.15 Dear Nick** (31797)  
**3.15 Bushell on the Box** (s) (88059107)  
**3.40 Nationwide Football League Extra** (s) (834897)  
**4.20 ITV Sport Mini Classics** (58124152)  
**4.30 The Time... the Place** (s) (65249)  
**5.00 Three's a Crowd** (s) (33152)  
**5.30 ITN Morning News** (26133)



News with Julie Somerville (10.00pm)

**10.00 News and weather** (Teletext) (59336)  
**10.30 Regional News** (Teletext) (515748)  
**10.40 West Match Plus**. Highlights from the second-round second-leg matches in the Coca-Cola Cup (590729) **HTV WALES: Hunter**  
**11.40 Champions League Highlights**. A round-up of the evening's events in the Champions League featuring Manchester United v Rapid Vienna, Glasgow Rangers v Inter Milan, Borussia Dortmund v Juventus and AC Milan v Gothenburg (555632)  
**12.45 God's Gift** (596404)  
**1.45 Cyber-cade** (43046)  
**2.15 Dear Nick** (31797)  
**3.15 Bushell on the Box** (s) (88059107)  
**3.40 Nationwide Football League Extra** (s) (834897)  
**4.20 ITV Sport Mini Classics** (58124152)  
**4.30 The Time... the Place** (s) (65249)  
**5.00 Three's a Crowd** (s) (33152)  
**5.30 ITN Morning News** (26133)

## CHOICE

**As HTV WEST except:**  
**6.25pm Wales Tonight** (409545)  
**6.50-7.20 The Really Helpful Programme** (589380)  
**10.40-11.40 Hunter** (680729)

## WESTCOUNTRY

**As HTV WEST except:**  
**12.55 Coronation Street** (2930458)  
**1.25-1.55 Quisine** (68890361)  
**1.55 Home and Away** (29549629)  
**2.25 Vanessa** (97549941)  
**2.55-3.20 A Country Practice** (1494309)  
**5.10-5.40 Home and Away** (6722944)  
**6.00 Westcountry Live** (779632)  
**6.50-7.20 Wheel of Fortune** (589380)  
**10.40-11.40 The Westcountry Match** (680729)

## CENTRAL

**As HTV WEST except:**  
**12.55 Home and Away** (2930458)  
**1.25 Quisine** (68890361)  
**1.55 A Country Practice** (32299309)  
**2.20 Vanessa** (97540670)  
**2.50-3.20 Van Can Cook** (7862038)  
**5.10 Home and Away** (6722944)  
**6.00 Meridian Tonight** (406458)  
**6.20 Ridgiders** (324380)  
**6.50-7.20 Wheel of Fortune** (589380)  
**10.30 Meridian News and Weather** (526800)  
**10.45 The Pier** (421835)  
**11.15-11.40 The Meridian Match** (349293)  
**5.00am Freshscreen** (33152)

## SAC

**Starts: 6.35 Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632) **9.00 Bless This House** (16293) **9.30 Yagellon: Good Health** (8374903) **9.45 Book Box** (8374958)  
**10.00 Stage Two Science** (458941) **10.15 Making Sense of Science** (419038) **10.45 Breaking the Mould** (1306300) **11.07 Lost Animals** (4256570) **11.15 The Mix** (5361851) **11.30 Rat-a-tat-tat** (5072496) **11.50 Archyville** (1818019) **12.00 Little River Journeys** (21089) **12.30pm Backstage** (51800) **1.00 Golf Highlights** (40019) **1.30 Film: Went the Day Well** (2242554) **3.15 Ricki Lake** (6807105) **4.00 Fifteen to One** (105) **4.30 Moving People** (390) **5.00 5 Pump: Round A** (8875361) **5.15 5 Pump: Felt** (755187) **5.30 Countdown** (670) **5.05 Heno** (33038) **6.35 Jaspert** (582477) **6.00 Pobel Y Cwm** (625607) **6.25 Meridian Film: Dole** (68545) **8.00 Gwynn Al Fyd** (4458) **8.30 Newyddion** (8293) **9.00 Cutting Edge: Inheritance** (5274) **10.00 Brookside** (165458) **10.35 American Gothic** (601835) **11.30 Cybil** (28125) **12.00 HomeLife** — Life on the Street (22046) **1.00am Dweird**

## CHOICE

**6.35am Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632)  
**9.00 Bless This House** (16293)  
**9.30 Schools: Good Health** 9.45 Book Box  
**10.00 Stage Two Science** 10.15 Making Sense of Science 10.45 Breaking the Mould 11.07 Lost Animals 11.15 The Mix 11.30 Rat-a-tat-tat 11.45 First Edition (241564)  
**12.00 Little River Journeys** (21089) **12.30pm Backstage** (19708545) **1.00 Sesame Street** (52553) **2.00 Tarryloons** (59133075)  
**2.05 FILM: Millions Like Us** (1943, b/w) starring Patricia Lock, Gordon Jackson, Moore Marriot and Eric Portman. Vintage British drama about the fortunes of a family who are separated by the events of the Second World War. Directed by Frank Launder and Sidney Gilliat (552729)  
**4.00 Fifteen to One** (105) **4.30 Countdown** (390) **5.00 Ricki Lake** (2824651) **5.45 Travelog Trek: Chile** (149125)  
**6.00 Party of Five** (Teletext) (s) (777274)  
**6.50 Fresh Pop**. Stunk Anansi introduces their new record, *All I Want* (810922)  
**7.00 Channel 4 News** (Teletext) (9090)  
**8.00 Brookside**. Can things get worse for Sam in court? Can Sinbad imagine the wrath of two women? And has Susannah hired the cleaners from hell? (4458)  
**9.30 Moving People**. John Peel introduces another three housewives who agreed to video their experiences (3/6) (8253)

## CENTRAL

**As HTV WEST except:**  
**12.55 Home and Away** (2930458)  
**1.25 Quisine** (68890361)  
**1.55 A Country Practice** (32299309)  
**2.20 Vanessa** (97540670)  
**2.50-3.20 Van Can Cook** (7862038)  
**5.10 Home and Away** (6722944)  
**6.00 Meridian Tonight** (406458)  
**6.20 Ridgiders** (324380)  
**6.50-7.20 Wheel of Fortune** (589380)  
**10.30 Meridian News and Weather** (526800)  
**10.45 The Pier** (421835)  
**11.15-11.40 The Meridian Match** (349293)  
**5.00am Freshscreen** (33152)

## SAC

**Starts: 6.35 Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632) **9.00 Bless This House** (16293) **9.30 Yagellon: Good Health** (8374903) **9.45 Book Box** (8374958)  
**10.00 Stage Two Science** (458941) **10.15 Making Sense of Science** (419038) **10.45 Breaking the Mould** (1306300) **11.07 Lost Animals** (4256570) **11.15 The Mix** (5361851) **11.30 Rat-a-tat-tat** (5072496) **11.50 Archyville** (1818019) **12.00 Little River Journeys** (21089) **12.30pm Backstage** (51800) **1.00 Golf Highlights** (40019) **1.30 Film: Went the Day Well** (2242554) **3.15 Ricki Lake** (6807105) **4.00 Fifteen to One** (105) **4.30 Moving People** (390) **5.00 5 Pump: Round A** (8875361) **5.15 5 Pump: Felt** (755187) **5.30 Countdown** (670) **5.05 Heno** (33038) **6.35 Jaspert** (582477) **6.00 Pobel Y Cwm** (625607) **6.25 Meridian Film: Dole** (68545) **8.00 Gwynn Al Fyd** (4458) **8.30 Newyddion** (8293) **9.00 Cutting Edge: Inheritance** (5274) **10.00 Brookside** (165458) **10.35 American Gothic** (601835) **11.30 Cybil** (28125) **12.00 HomeLife** — Life on the Street (22046) **1.00am Dweird**

**4.00-4.25 Schools: IT in English** (8089835)

**9.00 Ellen: Ellen's Choice**. A chance to appear on a local television show discussing books sounds ideal (703)

**9.30 The Lowens**. Beryl faces football. Her mission is to convince Geoffrey that he hates football too. With Paula Wilcox and Richard Beckinsale (44584)

**11.00 The Naked Truth** (9748)

**11.30 Fascism: The Return**. A study of the rise of contemporary Fascism throughout Europe (1/3) (295664)

**12.35 FILM: Somebody Up There Likes Me** (1955). Oscar-winning biopic with Paul Newman. The life of boxing champion Rocky Graziano. Directed by Robert Wise (63351220)

**2.40 FILM: Riders of Destiny** (b/w, 1933) with John Wayne. A classic short from John Wayne's early days, showing him playing an undercover agent and singing cowboy who helps farmers being robbed of their much-needed water. Directed by George North Bradbury (7806161) Ends at 3.35am

**4.00-4.25 Schools: IT in English** (8089835)

**6.00am Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632)  
**9.00 Bless This House** (16293)  
**9.30 Schools: Good Health** 9.45 Book Box  
**10.00 Stage Two Science** 10.15 Making Sense of Science 10.45 Breaking the Mould 11.07 Lost Animals 11.15 The Mix 11.30 Rat-a-tat-tat 11.45 First Edition (241564)  
**12.00 Little River Journeys** (21089) **12.30pm Backstage** (19708545) **1.00 Sesame Street** (52553) **2.00 Tarryloons** (59133075)  
**2.05 FILM: Millions Like Us** (1943, b/w) starring Patricia Lock, Gordon Jackson, Moore Marriot and Eric Portman. Vintage British drama about the fortunes of a family who are separated by the events of the Second World War. Directed by Frank Launder and Sidney Gilliat (552729)  
**4.00 Fifteen to One** (105) **4.30 Countdown** (390) **5.00 Ricki Lake** (2824651) **5.45 Travelog Trek: Chile** (149125)  
**6.00 Party of Five** (Teletext) (s) (777274)  
**6.50 Fresh Pop**. Stunk Anansi introduces their new record, *All I Want* (810922)  
**7.00 Channel 4 News** (Teletext) (9090)  
**8.00 Brookside**. Can things get worse for Sam in court? Can Sinbad imagine the wrath of two women? And has Susannah hired the cleaners from hell? (4458)  
**9.30 Moving People**. John Peel introduces another three housewives who agreed to video their experiences (3/6) (8253)

**9.00 Ellen: Ellen's Choice**. A chance to appear on a local television show discussing books sounds ideal (703)

**9.30 The Lowens**. Beryl faces football. Her mission is to convince Geoffrey that he hates football too. With Paula Wilcox and Richard Beckinsale (44584)

**11.00 The Naked Truth** (9748)

**11.30 Fascism: The Return**. A study of the rise of contemporary Fascism throughout Europe (1/3) (295664)

**12.35 FILM: Somebody Up There Likes Me** (1955). Oscar-winning biopic with Paul Newman. The life of boxing champion Rocky Graziano. Directed by Robert Wise (63351220)

**2.40 FILM: Riders of Destiny** (b/w, 1933) with John Wayne. A classic short from John Wayne's early days, showing him playing an undercover agent and singing cowboy who helps farmers being robbed of their much-needed water. Directed by George North Bradbury (7806161) Ends at 3.35am

**4.00-4.25 Schools: IT in English** (8089835)

**6.00am Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632)  
**9.00 Bless This House** (16293)  
**9.30 Schools: Good Health** 9.45 Book Box  
**10.00 Stage Two Science** 10.15 Making Sense of Science 10.45 Breaking the Mould 11.07 Lost Animals 11.15 The Mix 11.30 Rat-a-tat-tat 11.45 First Edition (241564)  
**12.00 Little River Journeys** (21089) **12.30pm Backstage** (19708545) **1.00 Sesame Street** (52553) **2.00 Tarryloons** (59133075)  
**2.05 FILM: Millions Like Us** (1943, b/w) starring Patricia Lock, Gordon Jackson, Moore Marriot and Eric Portman. Vintage British drama about the fortunes of a family who are separated by the events of the Second World War. Directed by Frank Launder and Sidney Gilliat (552729)  
**4.00 Fifteen to One** (105) **4.30 Countdown** (390) **5.00 Ricki Lake** (2824651) **5.45 Travelog Trek: Chile** (149125)  
**6.00 Party of Five** (Teletext) (s) (777274)  
**6.50 Fresh Pop**. Stunk Anansi introduces their new record, *All I Want* (810922)  
**7.00 Channel 4 News** (Teletext) (9090)  
**8.00 Brookside**. Can things get worse for Sam in court? Can Sinbad imagine the wrath of two women? And has Susannah hired the cleaners from hell? (4458)  
**9.30 Moving People**. John Peel introduces another three housewives who agreed to video their experiences (3/6) (8253)

**9.00 Ellen: Ellen's Choice**. A chance to appear on a local television show discussing books sounds ideal (703)

**9.30 The Lowens**. Beryl faces football. Her mission is to convince Geoffrey that he hates football too. With Paula Wilcox and Richard Beckinsale (44584)

**11.00 The Naked Truth** (9748)

**11.30 Fascism: The Return**. A study of the rise of contemporary Fascism throughout Europe (1/3) (295664)

**12.35 FILM: Somebody Up There Likes Me** (1955). Oscar-winning biopic with Paul Newman. The life of boxing champion Rocky Graziano. Directed by Robert Wise (63351220)

**2.40 FILM: Riders of Destiny** (b/w, 1933) with John Wayne. A classic short from John Wayne's early days, showing him playing an undercover agent and singing cowboy who helps farmers being robbed of their much-needed water. Directed by George North Bradbury (7806161) Ends at 3.35am

**4.00-4.25 Schools: IT in English** (8089835)

**6.00am Shirley and George** (1243908)  
**7.00 The Big Breakfast** (36632)  
**9.00 Bless This House** (16293)  
**9.30 Schools: Good Health** 9.45 Book Box  
**10.00 Stage Two Science** 10.15 Making Sense of Science 10.45 Breaking the Mould 11.07 Lost Animals 11.15 The Mix 11.30 Rat-a-tat-tat 11.45 First Edition (241564)  
**12.00 Little River Journeys** (21089) **12.30pm Backstage** (19708545) **1.00 Sesame Street** (52553) **2.00 Tarryloons** (59133075)  
**2.05 FILM: Millions Like Us** (1943, b/w) starring Patricia Lock, Gordon Jackson, Moore Marriot and Eric Portman. Vintage British drama about the fortunes of a family who are separated by the events of the Second World War. Directed by Frank Launder and Sidney Gilliat (552729)  
**4.00 Fifteen to One** (105) **4.30 Countdown** (390) **5.00 Ricki Lake** (2824651) **5.45 Travelog Trek: Chile** (149125)  
**6.00 Party of Five** (Teletext) (s) (777274)  
**6.50 Fresh Pop**. Stunk Anansi introduces their new record, *All I Want* (810922)  
**7.00 Channel 4 News** (Teletext) (9090)  
**8.00 Brookside**. Can things get worse for Sam in court? Can Sinbad imagine the wrath of two women? And has Susannah hired the cleaners from hell? (4458)  
**9.30 Moving People**. John Peel introduces another three housewives who agreed to video their experiences (3/6) (8253)

**9.00 Ellen: Ellen's Choice**. A chance to appear on a local television show discussing books sounds ideal (703)

**9.30 The Lowens**. Beryl faces football. Her mission is to convince Geoffrey that he hates football too. With Paula Wilcox and Richard Beckinsale (44584)

**11.00 The Naked Truth** (9748)

**11.30 Fascism: The Return**. A study of the rise of contemporary Fascism throughout Europe (1/3) (295664)

**12.35**



